

FINAL EVALUATION SUMMARY

	WEIGHT	BASED ON AVERAGE SCORE			SCORE			WEIGHTED SCORE		
		BLUE HILL	FUJITSU	IBM	BLUE HILL	FUJITSU	IBM	BLUE HILL	FUJITSU	IBM
TECHNICAL	40%	37.8%	36.1%	33.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COST	40%	35.6%	35.9%	15.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CONTRACT TERMS	10%	6.1%	8.8%	5.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OTHER	10%	7.5%	9.0%	7.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LATE DELIVERY DEDUCTION	-10%	-10%						-10.0%	0.0%	0.0%
TOTAL SCORE	100%	76.9%	89.8%	62.3%				-10.0%	0.0%	0.0%