

Cost Analysis over 5 years Term

Description	Ford	Blue Hill	Fujitsu - Option 1	Fujitsu - Option 2	Note
Transition Cost		\$ -	\$ -	\$ -	
Year 1	\$ -	\$ -	\$ -	\$ -	Assume 3% increase for Ford
Year 2	\$ -	\$ -	\$ -	\$ -	
Year 3	\$ -	\$ -	\$ -	\$ -	
3 Year cost	\$ -	\$ -	\$ -	\$ -	
Year 4	\$ -	\$ -	\$ -	\$ -	
Year 5	\$ -	\$ -	\$ -	\$ -	
5 Year Cost	\$ -	\$ -	\$ -	\$ -	
Possible Workload Change					
EBS - Year 3 - 30%		\$ -	\$ -		480 MIPS
Year 3	\$ -	\$ -	\$ -	\$ -	Assume 3% decrease for Ford
Year 4	\$ -	\$ -	\$ -	\$ -	
Year 5	\$ -	\$ -	\$ -	\$ -	
5 Year Cost without Parts System	\$ -	\$ -	\$ -	\$ -	

Note: Actual cost analysis amounts omitted to protect Mazda's data confidentiality