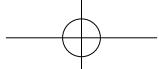| Concept	Definition
Software as a Service (SaaS)	Software delivered not by traditional means (such as on disk) but in the cloud, as a service. There's nothing to download or install, and updates are automatic.
Trust	A Salesforce term for its company-wide commitment to building and delivering the most secure, fast, and reliable cloud-based service available.
	`trust.salesforce.com` is a systems status website that provides Salesforce customers and the community access to real-time and historical system performance information and updates. It also lists incident reports and maintenance schedules across all its key system components.
	`trust.salesforce.com` is free to all members of the Salesforce community.

Products and Services

Salesforce includes these products and services.

Product or Service	Description
Salesforce Applications	Salesforce includes prebuilt applications (or "apps") for customer relationship management (CRM) ranging from sales force automation to partner relationship management, marketing, and customer service.
Lightning Platform	The Lightning platform is the first platform as a service (PaaS). Developers can create and deliver any kind of business application entirely on demand and without software. The platform also includes easy to use point-and-click customization tools to help you create solutions for your unique business requirements, without any programming experience.
AppExchange	AppExchange is a marketplace featuring hundreds of cloud applications created by Salesforce customers, developers, and partners. Many of the applications are free and all of them are pre-integrated with Salesforce, enabling you to easily and efficiently add functionality.
Salesforce.com Community	Salesforce provides training, support, consulting, events, best practices, and discussion boards to help you be successful. Visit Salesforce.com Community.

Terms

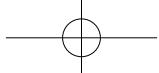| Term	Definition
App	Short for *application*. A collection of components such as tabs, reports, dashboards, and Visualforce pages that address specific business needs. Salesforce provides standard apps, which you can customize, such as Sales and Service. You can customize the standard apps to match the way you work.
Edition	One of several bundles of Salesforce products and services, each geared toward a different set of business needs. All Salesforce editions share the look and feel, but they vary by feature, functionality, and pricing.
Object	A definition of a specific type of information you can store in Salesforce. For example, the Case object lets you store information about customer inquiries. For each object, your organization has multiple, specific records.
	Salesforce comes with lots of standard objects, but you can create custom objects, as well.

HamiltonBeach®
P R O F E S S I O N A L

处理时间表

刀片类型	建议的食物	建议的处理时间	建议的用量
面团刀片	面包面团	1 1/2–2分钟	3杯（375克）面包粉、2汤匙（30毫升）油、1杯（237毫升）水、1包（21克）酵母
	披萨面团	1 1/2–2分钟	3杯（360克）中筋面粉、1茶匙（5毫升）糖、2汤匙（30毫升）油、1杯（237毫升）水、1包（21克）酵母、1茶匙（5毫升）盐
切碎/混合刀片	鹰嘴豆/鹰嘴豆酱	1 1/2–2分钟	一罐（15盎司/425克）
	谷物面粉	1 1/2–2分钟	1杯（200克）
	坚果（切碎）	20–25秒	250克
	洋葱	脉冲5次（10–15秒）	一个直径3至4英寸（7.5至10厘米）的洋葱，约200克
	帕玛深芝士	60–75秒	140克
	香芹或香菜	脉冲10次（20 - 30秒）	20克
	酱	1–2分钟	4杯（210克）罗勒、1杯（140克）松仁、4个蒜瓣、1杯（237毫升）橄榄油、1杯（110克）磨碎的帕尔马奶酪、1茶匙（5毫升）盐
	派皮或饼干面团	45–60秒	3杯（375克）中筋面粉、1茶匙（5毫升）盐、1杯（237毫升）黄油、1/4杯（59毫升）水
	浓汤	1–2分钟	4杯（946毫升）
切丝刀盘	卷心菜	每楔形块5–10秒	1楔形块，约100克
	胡萝卜	每个胡萝卜5–10秒	2个大的，约140克
	硬芝士	每块5–10秒	1块，约140克
	土豆	每半块土豆5–10秒	1半块，75–80克
可调节切片刀盘	黄瓜	每条黄瓜5–10秒	1条黄瓜，250–300克
	鸡蛋	每个鸡蛋5–10秒	1个熟鸡蛋（60–70克）
	香肠	每条5–10秒	1条，227克
	土豆	每半块土豆5–10秒	1半块，75–80克
	番茄	每半块番茄5–10秒	1半块，90–100克
切丁组件	胡萝卜	每个胡萝卜5–10秒	2个大的，约140克
	鸡蛋	每个鸡蛋5–10秒	1个熟鸡蛋（60–70克）
	洋葱	每半块洋葱5–10秒	1半块，约100克
	土豆	每半块土豆5–10秒	1半块，75–80克
	番茄	每半块番茄5–10秒	1半块，90–100克

注意：对于所有类型的刀片，每次处理时间不要超过2分钟。每周期间隔时间为1分钟，让机器冷却。加注的食物请勿超过搅拌杯上的最大加料刻度线。

胡萝卜蛋糕

食材
- 2杯（680克）中筋面粉
- 2杯（680克）切丝的胡萝卜
- 1杯（340克）切碎的核桃仁
- 1罐（8盎司/226克）切碎的带汁菠萝，不淋干
- 1杯（340克）糖
- 3/4杯（255克）植物油
- 1/2杯（170克）红糖
- 2茶匙（10克）肉桂粉
- 1茶匙（5克）发酵粉
- 1茶匙（5克）苏打粉
- 1/2茶匙（2.5克）盐
- 3个大鸡蛋

制作方法
1. 将烤箱加热至350°F（176℃）。在两个9英寸（23厘米）烤盘上铺上烘焙纸。
2. 在搅拌碗中使用切碎/混合刀片，添加面粉、胡萝卜（切丝）、核桃仁（切碎）、菠萝(切碎)、糖、植物油、红糖、肉桂粉、发酵粉、苏打粉、盐和鸡蛋；低速搅拌2分钟直到混合均匀。然后高速搅拌2分钟。可根据个人口感调整搅拌时间。
3. 将混合料均匀地倒入到两个烤盘上。
4. 烘烤25至30分钟，或直到用牙签插入中心时能干净的拔出。把烤盘放在金属餐架上冷却10分钟。
5. 从烤盘上取下蛋糕；再把烤盘放在金属餐架上直到完全冷却。
6. 在蛋糕盘上先放入一层蛋糕；将1/2杯（170克）奶油芝士糖霜铺在蛋糕上。然后将另一层蛋糕放在糖霜上。根据口味，可用切碎的核桃装饰。放入冰箱待用。

份量： 16

汉美驰测试厨房小贴士：
制作胡萝卜纸杯蛋糕时，将烘焙纸杯放入到杯形烤盘中。向每个烘焙纸杯中注入蛋糕料，约为满怀的3/4。可使用冰淇淋勺向烘焙纸杯中添加蛋糕料。以350°F（176℃）的温度在烤箱中烘烤16至18分钟。立即从杯形烤盘中取出，起霜花前放到冷却架上完全冷却。制作24份纸杯蛋糕。

This is a image extraction test pdf with an image