

Premium Technology for Premium Buses

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Phone & Email
Direct Line: +91 8888 15 3333
busflix.in@gmail.com







Wi-Fi Entertainment

**Automated Public Announcement** 

LCD TV Interfacing

Touch screen

**Captive portal Internet** 

Busflix Mediabox Pro

Ad engine

**Cloud Controlled** 

**Feedback** 

**Ticket Booking** 

Hotel booking







- Long distance travel, can become monotonous and boring.
- Customers often go through prolonged period of boredom / idleness.
- 3G/4G cellular connectivity insufficient to consume media content on the go.
- LCD screens are expensive & maintenance heavy.
- A local source of media content is needed.

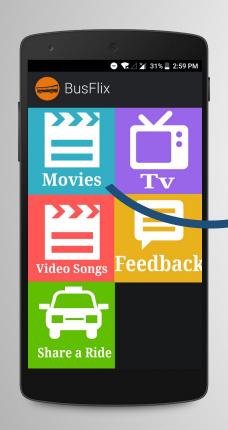


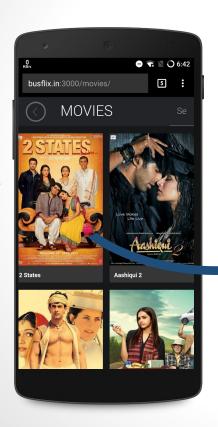


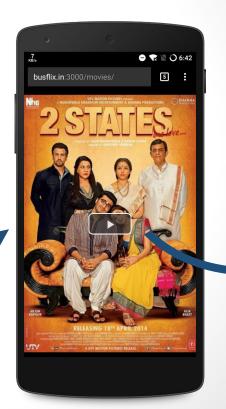
- 1. Passengers connect to Busflix Wi-Fi Network on their smart phones.
- 2. Open browser & enter URL busflix.in
- 3. Watch content as per choice. Zero buffering.
- 4. No app installation required.













Homepage

Catalogue section

Click to Play

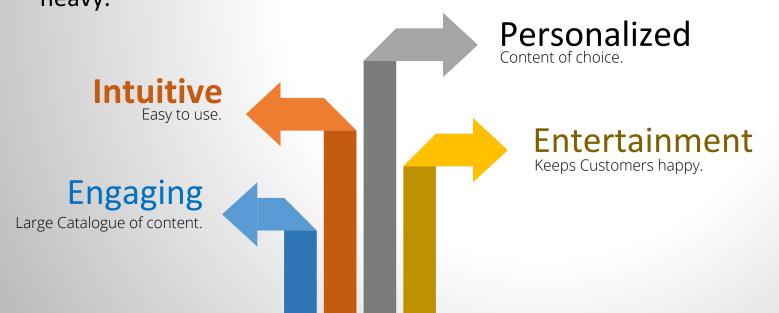
No Buffering. Play started



## Wi-Fi based Content Distribution System

- Provides passengers with 100's of movies, TV show, Cartoons, music <u>on their smart</u> <u>phones</u>. Choice of content
- Zero buffering. Online + offline architecture to compensate for inconsistent cellular coverage.

 90% cheaper alternative to LCD screens which are capital intensive and maintenance heavy.









## FREE Entertainment on your smart phone!



- 1.Click on settings Turn OFF Mobile data.
- 2.Turn ON WIFI. €
- 3. Connect to "BUSFLIX" wifi network.
- 4.Close settings , and open **Chrome ⑤** or **Safari ⊘** browser.
- 5.Type "**busflix.in**" in browser and press ENTER/GO.
- 6.Click on "Movies".
  Click any movie from the list.
  Click on "Play" button.
- 7. Enjoy the BUSFLIX service.

- 1.सेटिंग्स 🔅 पे जाएं और मोबाइल डाटा बंद करे 🚺
- 2.वाई-फाई ऑन करे 🤋
- 3. लिस्ट में से "BUSFLIX" नेटवर्क को कनेक्ट करे
- 4. सेटिंग्स बंद करके Chrome 💿 ब्राउज़र खोले
- 5.अंग्रेजी में busflix.in टाइप करके ENTER/GO क्लिक करे
- 6." Movies" का बटन क्लिक करे. पसंद की कोई मूवी पे क्लिक करे "Play" का बटन दबाइये

Internet services - Whatsapp/Facebook/Google do not work on Busflix wifi . Only Busflix.in will work!

#### **Usage Instruction leaflet**

pasted behind every bus seat &
In every sleeper compartment



• Buses do not provide public announcement system like flights, Metros.

 No broadcasting of messages relating to safety, security, upcoming stoppage, points or upcoming dropping points.



#### Play pre-recorded

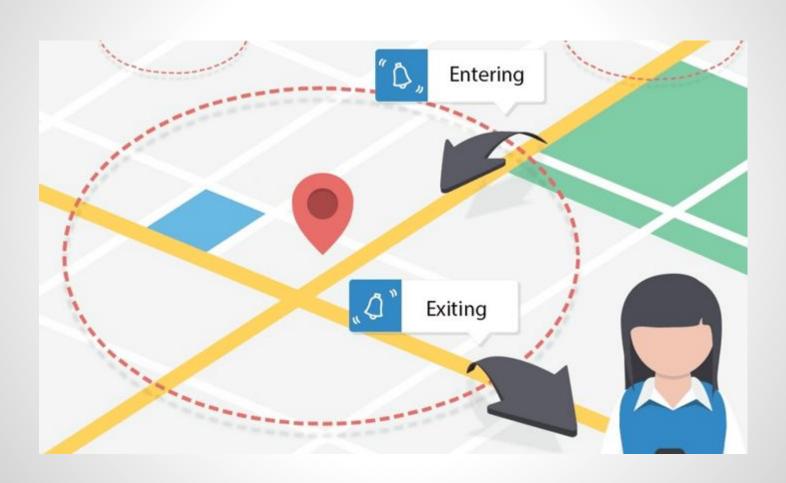
- Welcome Messages
- ☐ Safety Guidelines
- Cleanliness rules
- Dinner Stops
- Washroom Stops
- Dropping Points
- Advertise other services





- State-of-Art Announcement system, giving a premium travel experience.
- Automated GPS Based + Manually controlled.
- "Flight-Like" announcements.
- Female Voice.







- No infrastructure for internet connectivity as a service offering.
- If offered using an dongle Wi-Fi access point, no provision to distribute data quota equally
  - The first few users consume the daily fixed quota of data
  - For others it becomes futile
  - Leading to bad reviews.

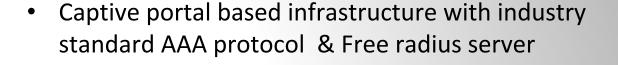












- Only passengers can get a fixed amount of data usage, and at controlled speeds.
- Quota based.
- OTP access









# CCTV Surveillance & Monitoring



- Capability to ensure safety and security inside the bus by providing a live feed.
- LAN port, Wi-Fi connectivity for internet accessible CCTV cameras.
- Bus operators access live feed from their offices.



- No dedicated media source device for controlling LCD screen(single screen or mirrored screens) playback with licensed content.
- No integration of Public announcement system with LCD screens.
- No utilization of the advertising space and the captive audience.

#### **Solution**



- Easy to control LCD TV screen playback
- Automated notifications of public announcements
- Powered by licensed content
- Content updated on the go
- Inbuilt ads engine



- Content piracy is rampant in bus travel industry and openly practiced by bus operators
- High risk to brand image and can lead to legal action

#### **Solution**



- With content partner, all media content sourced from busflix mediabox is licensed
- Content regularly updated over the air
- HD content available across different genres and support for regional content.



- A captive audience makes a perfect target for advertisers.
- A cloud controlled ads engine is embedded in all Busflix Mediabox devices.
- High impact multimedia ads stream pre/mid/post roll on Wi-Fi entertainment and LCD screen playback.
  - Target offline ticket booking users to opt for online ticket booking
  - Promote specific ticket booking engine and push out latest features and offers.
  - Eg. advertise Redbus booking benefits and offers to perfectly targeted audience



In-built ads engine

Cloud controlled advertisements on LCD TV and smart phone media playback, at each bus level





Bus Tv screens





#### **Overlapping Customer Base**

Professionals, business owners, IT employees, students are majority users. High buying power.

#### **Cost Effective**

High benefit-to-cost ratio, compared to other platforms like print, radio, TV etc.

#### **Complete Analytics**

Get detailed report on all the impressions. Real-time update for ads.



#### **Captive Audience**

Attention is the new currency. Here, we have undivided and ample supply of it.

#### **High Impact - Multimedia**

The impact and effectiveness of a video + audio ad is unmatched.

#### **Non-Skippable**

Nature of the ads, ensures your brand pitch gets heard.



#### **Missing Feedback Channel**

- Communication gap between passengers and Bus owner/management exists.
- No provision to collect ratings, comments, suggestions, complaints from passengers.
- No channel which collects feedback when the passengers are using the services and are in the journey.

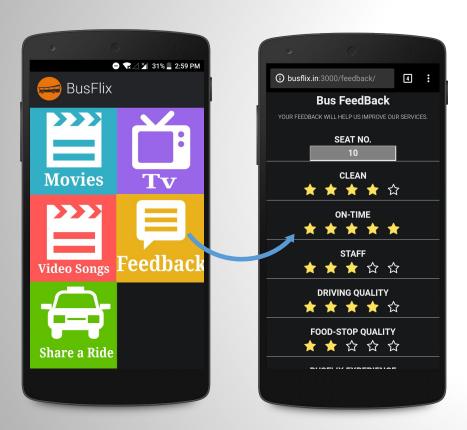
"We all need people who will give us feedback.
That's how we improve."

- Bill Gates





## Feedback System



Homepage

**Feedback Section** 

- Lets passengers submit ratings, comments, suggestions & complaints while using your services.
- Know what matters the most to your customers.

Bus Owners/managers view all submitted feedbacks on dashboard & email in real-time.



BusFlix

**Movies** 

## **Call Attendant**



Just submit seat number and a bus staff member will come to assist the passenger.







#### <u></u> **△ - √** ∠ **½** 25% **1** 3:38 PM MH28AB8172 Last 7 Days | Tue | Mon | Sun | Sat | Fri | Thu | Wed | AVG Annoment 17 | 17 | 21 | 21 | 19 | 18 | ON Time(hrs) 10.8 13.3 12.2 14.3 9.8 11.5 14 December 1, 2017(1 Yr warranty) A Lock Code: Click for more details... MH28AB8127 Last 7 Days Tue Mon Sun Sat Fri Thu Wed AVG Annoment Played ON Time(hrs) 12.8 10.3 12.5 11.5 12.8 14 13 December 2, 2017(1 Yr warranty) A Lock Code: Click for more details...

**Busflix Owner App** 

### **Dashboards**

For bus owners / managers

- Web login, Android app logins to dashboard.
- Passenger submitted Feedbacks, ratings & comments can be seen.
- Bus owners track Busflix usage in each of their buses.
   Device ON & OFF timings, Announcement plays.
- Notifications if some bus staff is not using the device.
- Weekly PDF usage reports sent by Email.

"We ensure all devices stay operational with continuous Monitoring"



## <u></u> **△** - - √x ∠ ¾ 25% ■ 3:36 PM **Dashboard Announcements** Monitor device usage Use mobile to play **Box Problem Tether** Help remotely solve a Find problem with Busflix device problem Contact us English

#### **Busflix Owner App**

## Remote Cloud based Diagnostic & Management

- In case of an issue with a device, just run the "Box Problem" section in our Busflix Android app when near the device.
- Automatic series of tests are run for troubleshooting the issue at hand.
- Reports are generated and sent to cloud.
- All software issues are remotely fixed. For hardware issue we immediately ship a replacement device.
- 1Yr complete support and warranty on hardware.
- Complete remote debugging infrastructure in place.

"Quality service is our differentiator"

## Get in Touch

