# **DANIEL SCINTO**

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## PROFESSIONAL EXPERIENCE

# **Co-Founder,** *Jrny* (www.itsthejrny.com)

Washington, DC

Jrny is a marketplace that connects travelers with locals to personalize trip planning.

8/14 - 11/15

- Developed strategic vision and aligned goals for a startup looking to disrupt the travel industry
- Translated vision into operationalized end-user workflows and prototyped the UI using Axure Pro
- Established the scope and sequence of project milestones and standardized intra-team communication
- Communicated workflows to technical co-founder and tracked development, design, and implementation
- Responsible for user support, data analysis, legal, finance, and online marketing (SEM, email, social)

# **High School Math Teacher,** Colegio Bolivar

Cali, Colombia

- Integrated note-taking, business communications, and SAT Prep into a project-based course 7/13 6/15
- Collaboratively designed, created, and implemented the Student/Teacher Advisory Program

# Math Teacher/Teacher Leader, Lake International School

Denver, CO

Teach For America, Colorado Corps Member

6/11 - 6/13

- Selected from top 11% of over 50,000 applicants to teach in low-income school for 2 years
- Headed Innovation Planning Committee in implementing school-wide, data-driven student tracker
- Directed transition to Common Core standards by conducting staff-wide professional development
- Screened over 30 applicants and advised staffing decisions resulting in the hire of 3 new teachers

# Marketing Intern, 3 Birds Marketing

Chapel Hill, NC

Managed three clients' social media accounts based on analytic research

1/11 - 5/11

• Performed product testing for internally developed management software

# Market Research Intern, The Brooks Group

Greensboro, NC

• Conducted market research to aid in developing a new marketing strategy

12/08 - 2/09

Created marketing videos promoting virtual sales management and training programs

#### **EDUCATION**

**University of North Carolina – Chapel Hill,** *Kenan-Flagler Business School* Bachelor of Science in Business Administration, International Business Concentration

Chapel Hill, NC

8/07 - 5/11

### **AFFILIATIONS**

# **Conference Co-Chair,** Catalyst Conference, UNC Campus Y

Chapel Hill, NC

Directed 160 high school students and staff during the 2011 Catalyst Conference

8/07 - 5/11

Raised over \$4,000 to fund the conference and provide need-based scholarships

# **Sales Associate,** *UNC Student Stores*

Chapel Hill, NC

Financed education through on-campus job throughout all four years of school

10/07 - 5/11

Trained new employees in sales, checkout, and inventory in four different departments

Global IELTS English Instructor-Shanghai, China • UNSW Study Abroad-Sydney, Australia • Category 2 IB Training

## **PERSONAL**

**Skills:** Advanced Proficiency-MS Excel, Working Proficiency-Spanish, Social Media Marketing, SEO, Photoshop **Interests:** Travel, Skiing, Hiking, Cooking, Entrepreneurship, Social Justice, Coaching, Ed Policy, Emerging Tech