



DENTAL • VISION • LIFE • DISABILITY  
[anthem.com/specialty](https://anthem.com/specialty)

## Setting you up to sell more Specialty

### Big savings for your clients.

- 5% bundling discount when new dental is purchased with vision, life and/or disability.
- Premium discounts available on new 26+ dental quotes and 10+ L&D quotes. Contact your sales rep or Connect team at or 866-956-8602 or [connect@anthem.com](mailto:connect@anthem.com).
- 24-month rate guarantee on new dental, vision, life and disability plans.

### New products. No waiting periods.

- New Essential Choice dental plans with enhanced benefits for 1/1/19 effective dates.
- No waiting periods on employer sponsored dental plans.

### Easy enrollment.

- Dental plans only require 60% participation in groups with 2-100 employees.

### Rate sheets to win more business.

- Simplified dental rate sheets for upselling to Anthem medical groups and standalone dental sales.

### New Dental Essential Choice PPO Plans

- New and improved benefit frequencies
- Accidental injury benefits covered at 100% with no deductibles, coinsurance, copays, or waiting periods
- Annual maximum carry-over + network boost
- Posterior composite filings
- Dental implants
- Orthodontia available for groups with 5+ enrolled employees

1/1/19 effective dates

### Contact Anthem Connect

[connect@anthem.com](mailto:connect@anthem.com)

866-956-8602