

# Setting you up to sell more Specialty

## Big savings for your clients.

- 5% bundling discount when new dental is purchased with vision, life and/or disability.
- Premium discounts available on new 26+ dental quotes and 10+ L&D quotes. Contact your sales rep or Connect team at or 866-956-8602 or connect@anthem.com.
- 24-month rate guarantee on new dental, vision, life and disability plans.

## New products. No waiting periods.

- New Essential Choice dental plans with enhanced benefits for 1/1/19 effective dates.
- No waiting periods on employer sponsored dental plans.

## Easy enrollment.

• Dental plans only require 60% participation in groups with 2-50 employees.

#### Rate sheets to win more business.

• Simplified dental rate sheets for upselling to Anthem medical groups and standalone dental sales.

#### New Dental Essential Choice PPO Plans

- New and improved benefit frequencies
- Accidental injury benefits covered at 100% with no deductibles, coinsurance, copays, or waiting periods
- Annual maximum carryover + network boost
- Posterior composite filings
- Dental implants
- Orthodontia available for groups with 5+ enrolled employees

1/1/19 effective dates

#### **Contact Anthem Connect**

connect@anthem.com
866-956-8602

