

Almaas Shaikh

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Strategic Business Analyst with 8+ years in civic tech, payments, logistics, and procurement. Expert in Agile delivery, partner API integrations, and public sector systems. Converts ambiguity into user-centric roadmaps and measurable results.

Core Skills

Product & Strategy

- Product Roadmapping, Partner APIs
- Market & Competitor Analysis
- User Journey Mapping

Agile & Execution

- Epics, User Stories, Acceptance Criteria

- Backlog Grooming, UAT
- Process Modeling (BPMN, Gap Analysis)

Tools

- Jira, Confluence, Productboard
- Figma, Miro, Lucidchart, Notion
- SQL, Power BI, Looker Studio, Mixpanel

Professional Experience

CIVIC TECH (NDA)

Business Analyst Consultant

Nov 2024 – Present | Ahmedabad

- Unified feedback & backlog system across stakeholders increased roadmap confidence by 50%.
- Improved underserved onboarding flows, reducing drop-offs by 33%.
- Led kiosk/mobile UAT, resolving 10+ major usability blockers pre-launch.

TecStub

Business Analyst

Nov 2023 – Oct 2024 | Ahmedabad

- Drove monolith-to-microservices shift, cutting incidents by 40%, enabling weekly deployments.
- Automated warehouse ops via RPA, reducing handling costs by 20%.
- Built backlog of 200+ stories with BPMN flows, reducing dev rework by 30%.
- Integrated 10+ partner APIs, improving transaction throughput by 20%.

Steamroll Technologies

Business Analyst

Jul 2018 – Oct 2023 | Ahmedabad

- Launched G2C/G2B GRAS payment portal used by 3K+ users, cutting payment queries by 40%.
- Drove Agile transition via Jira, Confluence, and team coaching, speeding delivery by 25%.
- Managed RFP to vendor finalization, delivering project 15% under budget.
- Increased client satisfaction by 30% via executive reporting and support.

Early Experience

Empowering CPO

Business Analyst

Jan – Jun 2018

- Saved \$18K (12%) on \$150K procurement via strategic cost modeling.

Gujarat Agro Industries Corp.

Mgmt Trainee

Jul – Sep 2017

- Designed credit policy that reduced late payments by 20%.

Peerbits Solutions*Content Writer**May – Aug 2016*

- Increased web traffic by 25% with SEO-rich blog content.

RapidOps Inc.*Software Intern**Jan – Apr 2016*

- Built custom APIs in MEAN stack, improving site load time by 40%.

Education**MBA – Finance & Marketing**

BKSBM, Gujarat University, 2018

BE – Computer Science

AIT, GTU, 2016

Awards & Recognition

- Winner – OpenGovData Hackathon
- Finalist – Smart India Hackathon
- National Case Study Competitions (under publication)