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## Computer Models Won't Beat the Stock Market Any Time Soon

It's one of the most difficult problems in machine learning.

By Richard Dewey



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We've come to expect a lot from intelligent machines: Spotify picks songs for your playlist. Your phone has learned to recognize your face, even on a bad hair day. And self-driving cars, we're promised, are just around the corner. As the technology gets better, it usually becomes more commonplace. But here's something you'll likely never have access to: a computerized stockpicker that outsmarts the market.

It's not for lack of interest on Wall Street's part. The effort to scientifically model markets, which began in the mid-1980s, has absorbed the talents of some of the brightest graduates of math and computer science programs. A handful of secretive hedge fund managers-including Renaissance Technologies, PDT Partners, and D.E. Shaw-have carved out extraordinary returns. But tellingly, many of the leading operations today are the same ones that dominated scientific modeling decades ago. And you probably aren't rich enough or connected enough to invest with them.

One reason machine investing remains an elite domain is obvious. By definition, most investors can't beat the average, and every computer that momentarily finds a winning formula will soon face others trying to outwit it. But it turns out that investing is also simply harder than, say, predicting your next Amazon purchase. "It's one of the most difficult problems in applied machine learning," says Ciamac Moallemi, a professor at Columbia Business School and a principal at Bourbaki LLC. Here are just some of the devilish problems financial engineers are trying to crack:

## The Data Keeps Changing

Or, in quantspeak, it's nonstationary. An example of stationary data might be the distance between your left eye and your nose. Unless you have plastic surgery, it's a constant. If a machine is fed hundreds of pictures of you, it will be able to identify you with high probability.

In financial markets, data can change dramatically and in unprecedented ways—for example, when interest rates turned negative across much of Europe and Japan in 2013. Other shifts can be more mundane. In 1998 pricing of U.S. stocks went to decimals from fractions. That wasn't hard for computers to adjust to, but it might have flustered some of the human traders. "It changed some structure in the market and probably some behavior, too," says Glen Whitney, a former researcher at Renaissance.

## There's More Noise Than Signal

Stocks move all the time, and not always for any discernible reason. Most market moves are what economists call noise trading. To go back to the image-recognition analogy, imagine a computer trying to identify people in photos that were taken in the dark. Most of the data in those pictures is noise—useless black pixels.

What's more, as data sets go, the history of stock prices is relatively thin. Say you're trying to predict how stocks will perform over a one-year horizon. Because we only have decent records back to 1900, there are only 118 nonoverlapping one-year periods to look at in the U.S. Compare this with <u>Facebook Inc.</u>, which has an endless trove of stuff to comb through—it processes 350 million pictures a day. And in image recognition, simple tricks such as rotating the photo or altering colors can increase the amount of data; it's difficult to artificially increase the size of a financial data set.

## The Edge You're Looking for Is Really Small

An obvious signal—for example, to buy stocks on the first day of every month—is not of much use. If that worked in the past, it was probably just a fluke, and even if it isn't, it's going to be quickly discovered and traded away by others. So researchers have focused on very faint signals, ones that might predict the future price with only 51% certainty. "We were looking for patterns that are just on the edge of detection," Whitney says. Most investors can't take advantage of such patterns. To make them work, money managers have to combine thousands of bets and magnify them with leverage—investing with borrowed money.

Prediction can be improved only so much, forcing elite quantitative managers to look for other advantages. In investing, one profitable problem to solve is transaction costs.

The obvious transaction cost is the fee the broker charges. But there's also something called slippage, which accounts for the quoted price—\$135 for a share of IBM Corp., for example—being relative to the number of shares you want to buy. You might be able to buy only 100 shares at \$135; to buy 1,000 shares would require bidding a higher price to attract new sellers. The average cost might then be \$136. The only way to know the true price, with slippage, is to transact in the market.

Teaching a machine to anticipate transaction costs helps in two ways. First, the edge required for a trading signal to be profitable might go from 51% to 50.5%. The second advantage is that more can be squeezed from an opportunity. Imagine a widely known model identifies IBM as 1% undervalued. Without understanding transaction costs, a typical company might trade only 1,000 shares, lest it risk too much slippage and push prices above the 1% spread it's seeking to capture. A company that knows, with perhaps 80% probability, that in fact 5,000 shares can be safely bought without moving the market to higher prices can make a bigger bet. Many in the industry say Renaissance has the most advanced understanding of transaction costs, and that's one secret to its unequaled track record.

To squeeze transaction costs further, some quant managers build their own high-frequency trading operations, in which they can act as market makers, earning money by matching buyers and sellers. But just as important, running these platforms helps them gain deeper insights

into the behavior of the market. It's akin to Warren Buffett having his own traders on the floor of the New York Stock Exchange rather than using a Wall Street brokerage. Buffett's own people might tell him things about the mood on the floor that the brokers' wouldn't.

Another workaround for quant managers struggling with market data is to find other kinds of information to mine. They're feeding into their computers everything from satellite photos of parking lots to social media feeds. "Alternative data might be more helpful to firms that are less skilled at wringing signal out of classic data sets," says Jon McAuliffe, a professor at the University of California at Berkeley and the chief investment officer at Voleon Capital Management LP. Trouble is, such data gets easier and easier to find, so it may not provide an edge for long. (Bloomberg LP, which owns *Bloomberg Businessweek*, provides clients with access to alternative data.)

Given the complexity of noisy data, most companies try to keep the models as simple as possible. Nick Patterson, who spent a decade as a researcher at Renaissance, says, "One tool that Renaissance uses is linear regression, which a high school student could understand" (OK, a particularly smart high school student; it's about finding the relationship between two variables). He adds: "It's simple, but effective if you know how to avoid mistakes just waiting to be made." Legend holds that at one time the crown jewels of the firm could be written down on a single 8.5-by-11-inch sheet of paper.

As much as hedge funds are using computers for data crunching and pattern recognition, finding new market signals is still a human endeavor. Elite quantitative managers employ huge staffs—sometimes in the hundreds—and show up at machine learning conferences to recruit fresh Ph.D.s.

To build a truly autonomous investing system—one in which the computer itself is thinking about signals and strategies to try—researchers will likely need to crack the problem of causality. That means not only noticing that, for instance, a rise in a particular stock is often accompanied by a bump in interest rates, but also being able to come up with a reason for it. Humans are good at this kind of thinking, but AI has only started to make progress.

Another method, known as deep learning, has driven recent advances in AI, such as image recognition and speech translation. Researchers are tying to bring it to finance, though its use is still limited. Zack Lipton, a professor at Carnegie Mellon, has co-authored a paper showing one possible approach. It addresses the noise problem by predicting not stock prices, but the changes in company fundamentals—such as revenue or profit margins—that ultimately drive returns.

The adversarial nature of trading means that most developments remain shrouded in secrecy. That makes high-quality AI scientists hard to recruit. Scientists like to publish and collaborate. "We love discovering new things about markets and have a great community of people within the firm that we're able to share results with, but unfortunately we can't communicate them to a wider audience," says Pete Muller, the founder of PDT Partners LLC and a pioneer in the field.

The prospect of searching for ghostly signals that eventually disappear can also dissuade some people from working in finance. "In my mind, a top researcher would need a two- to five-times salary multiple to completely forgo the ability to publish and make the lifestyle trade-offs necessary to work in finance," Lipton says. Still, there's the lure of a tough problem, combined with the chance to make serious money. "Using machines to beat the markets is a really difficult challenge," says McAuliffe, whose résumé includes biological research and a stint at Amazon.com Inc. "But I don't think it's impossible."

Dewey, a freelance contributor, is a portfolio manager at Royal Bridge Capital, a New York-based hedge fund.

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