



Filters

region	All
division	All
market	All
customer	All
fiscal year	2019

P & L by Fiscal Month and Quarters

All Values are in USD

Note:- 21 vs 20 column is not part of pivot table Note:- Dc

Metrics	Column Labels							
	Q1		Q2			Q3		
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
Net Sales.	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M	6.3M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M	3.7M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M	2.6M
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%

region	All
division	All
market	All
customer	All
fiscal year	2020

P & L by Fiscal Month and Quarters

All Values are in USD

note:- 21 vs 20 column is not part of pivot table Note:- Dc

Metrics	Column Labels							
	Q1		Q2			Q3		
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
Net Sales.	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M	7.8M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M	4.8M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M	2.9M
GM %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	37.7%

region	All
division	All
market	All
customer	All
fiscal year	2021

P & L by Fiscal Month and Quarters

All Values are in USD

note:- 21 vs 20 column is not part of pivot table Note:- Dc

Column Labels								
Q1			Q2			Q3		



Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
Net sales.	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	43.5M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	15.8M
GM %	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	36.3%

Net Sales Comparison

21 Vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	#####	461.2%
20 Vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%	22.7%



















































Do not Modify the Pivot Table

Q3	Q4			Grand Total
May	Jun	Jul	Aug	
6.5M	6.2M	6.5M	6.3M	87.5M
3.8M	3.6M	3.8M	3.7M	51.2M
2.6M	2.6M	2.7M	2.6M	36.2M
40.8%	42.0%	41.5%	41.4%	41.4%

Do not Modify the Pivot Table

Q3	Q4			Grand Total
May	Jun	Jul	Aug	
9.9M	14.9M	16.1M	16.5M	196.7M
6.2M	9.3M	10.2M	10.5M	123.4M
3.7M	5.5M	5.9M	6.1M	73.3M
37.5%	37.3%	36.7%	36.8%	37.3%

Do not Modify the Pivot Table

Q3	Q4	Grand Total
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AtliQ Hardwares

May	Jun	Jul	Aug	
44.4M	41.5M	44.0M	43.0M	598.9M
28.1M	26.4M	28.0M	27.4M	380.7M
16.3M	15.1M	16.0M	15.6M	218.2M
36.6%	36.4%	36.4%	36.3%	36.4%

347.0%	178.6%	173.9%	160.3%	304.5%
53.1%	140.7%	148.0%	162.0%	224.8%