

Gareth McQuaid

Technical Director at Peach Technologies

g.mcquaid@peachtechnologies.co.uk

Experience

Technical Director at Peach Technologies Ltd

June 2015 - Present (1 year 10 months)

Peach Technologies – Making Technology Simple.

In a fast-paced world where the only constant is change, Peach is here to make technology simple. We provide a three by three approach mixing IT, Telecoms and Connectivity to the Small, Medium and Enterprise sectors.

IT Director at Peach Technologies Ltd

June 2014 - Present (2 years 10 months)

Managing Director at Nexus Business Group

October 1998 - May 2014 (15 years 8 months)

Nexus Business Group will help you to grow your business, and your profits, in a sustained and focused manner. We improve the efficiency of your IT systems, working with you on the planning and execution of your future strategy.

We also have a team of specialist team of highly experienced strategists, graphic designers, website designers, e-marketing specialists and copywriters offering you corporate experience and service without the corporate price.

We speak plain English, giving you, our customer, expert advice without blinding you with jargon. Whether your requirement is for faster more efficient IT systems, enabling your business to experience less down time resulting greater billing hours, or for marketing advice and materials to capture the attention of your prospects, Nexus has the expertise and friendly team to achieve on your behalf.

Pre-Sale Consultant at Controlware GmbH

October 1995 - September 1998 (3 years)

Repair Engineer at Telematics

1993 - 1995 (2 years)

Diagnosing component level repair on all Telematics X25 and Frame Relay equipment.

Skills & Expertise

New Business Development

Start-ups

Solution Selling
Account Management
Strategy
Marketing
Business Strategy
Project Planning
Business Development
Sales Management
Business Planning
Marketing Strategy
Cloud Computing
B2B
Change Management
Strategic Planning
Negotiation
Management
Team Building
Team Leadership
Contract Negotiation
Lead Generation
Management Consulting
Small Business
Product Management
Entrepreneurship
Key Account Management
Customer Service
Business Analysis
Coaching
Outsourcing
Sales
Leadership
Selling
E-commerce
SaaS
Sales Process
Pre-sales
Budgets
Online Marketing
Training
Telecommunications
Product Marketing
Product Development
Recruiting
CRM
Networking

Direct Sales
Strategic Partnerships
Project Management

Education

Bingley Grammar School
Bingley Grammar School

Interests

Self Learning, Piano, Climbing, Sport, Ju-Jitsu, Ice Climbing, Anything interesting!

Volunteer Experience

Victim Support Volunteer at Victim Support

April 2016 - Present

Providing emotional and practical support to people affected by crime.

Every day across England and Wales Victim Support volunteers generously give their time to help people move beyond crime. Their support helps people feel stronger, understood and able to move forward with their lives.

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6 person has recommended Gareth

"Gareth and the team at Nexus have been amazing at what they have done for our business for over 12 years!. Supporting all our IT needs not matter how big or how small, Nexus have been an integral part of our business growth."

— **Wesley Brown**, was Gareth's client

"After my computer completely malfunctioned on me and bringing with it the realization of how reliant I was on it actually working, I quickly contacted Gareth. This I'm glad to say was a GREAT decision. I was very happy with the quick service and honest advice Gareth gave not only on what i should do but more importantly what I didn't need and this I know has saved me money."

— **Kevin Sawyer**, was Gareth's client

"Our computer system crashed and our business stopped. I contacted Gareth and he was here within one hour! The problems were sorted in a very professional manner and our business was up and running again very quickly. Great service and easy to deal with!"

— **Mark Kendall**, was Gareth's client

"I find Gareth great to deal with and Nexus is a good IT Firm who provide excellent service looking after our I.T. needs and Office computer Network."

— **Ian Jordan DipFA, Cert PFS CeMAP**, was Gareth's client

"If you are looking for a highly professional, committed and forward thinking individual you've come to the right place! Gareth is one of those business owners that truly understands the value and importance of personal development to grow and improve his business. His core values are clearly visible in the level of commitment and professionalism he displays when talking about customer service and quality of service. There is an absolute pride in everything he does.... It is great to be able to work with a technical solution provider that truly understands the importance of understanding the customers needs before anything else. For anything IT related Nexus BG is a complete solution provider. You really wouldn't want to go anywhere else for peace of mind and an enjoyable business relationship on such an essential and critical facet (Your

IT infrastructure) of any business. I highly recommend Gareth and Nexus BG. Ian Dickson Professional Performance Coach and Speaker www.iandickson.biz"

— **Ian Dickson**, was with another company when working with Gareth at Nexus Business Group

"Gareth owns an IT company that takes away your worries in respect of server, software and network support and installation. Highly effective and personable, you should use him and his company."

— **Simon Holland**, was Gareth's client

[Contact Gareth on LinkedIn](#)