# **Nelson Gull**

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I'm a highly effective telecommunications engineer seeking for a new challenge. Self-motivated, extremely determined with strong interpersonal and analytical skills. In addition I consider myself a hard working dynamic team player with leadership qualities that brings a positive and flexible attitude to the workplace. I'm passionate about working in a customer facing environment and meeting customer's objectives by delivering relevant solutions. Learning and education is part of my culture in order to drive constant technical and personal development that allows me to deliver high levels of customer satisfaction at the same time supporting the key objectives of the organization I work with.

# **Objective:**

Managing and technically consulting on enterprise or service providers, projects and sales to increase the productivity and profitability.

# **Education:**

2002 Universidad Católica Andrés Bello – UCAB

2008 Degree in Telecommunications Engineering
Thesis: Design and implement an analogue telephone adapter for VoIP

Caracas Venezuela

# **Employment history**:



Company: Cisco Systems - www.cisco.com

Date: August 2010 - Actual

Place: United Kingdom, London

Job title: Network Consulting Engineer

#### Responsibilities:

Contribute to the success of Cisco's customers providing world class services. Plan-Design-Implement (PDI) and Optimize phases of Cisco's leading edge technologies, performance and optimization services to the largest networks in the world.

#### Roles:

• aNCE graduate program (Belgium):

2010-2011

- o Completing CCNA, CCNP and CCIE written within 90 days plan
- o TAC rotation: Support Cisco's security portfolio ASA and PIX

## • Network Consulting Engineer

2011-2017

- Low Level Design (LLD), Network Implementation Plan (NIP), Network Ready For Use (NRFU) and Design Validation Test (DVT) documentation delivery
- Onsite implementation configuring and verifying installations (ASR9K, ASR903, ASR1K)
- NOS (Network Optimization Service)
- Training delivery (ASR9K, ASR903, ASR1K, UMMT) IOS-XE and IOS-XR
- High Touch Engineer for mayor UK service provider Onsite post-migration support and escalations engineer - issues resolution
- Wireless campus implementation
- Mobile Security Gateway implementation

#### Prove of Value Technical Demonstrations

2017-actual

- Technical Solution Workshops:
  - Hosting technical workshops for potential and current Cisco's customers on Data Centre technologies.
    - Application Centric Infrastructure (ACI)
    - Tetration
    - Network Assurance Engine (NAE)
    - Unified Computing System (UCS)
    - Nexus 9K
    - Hyperflex, Intersight
    - AppDynamics
    - Cisco Workload Optimization Manager

## High levels of customer's satisfaction achieved:

- Company: Vodafone UK
   Troubleshooting and managing PTP and SyncE issues across the UK's backhaul
- Company: Vodafone Germany Ireland UK
   Troubleshooting Cisco's Wireless Security Gateway (4G vpn)



Company: Date: Place: Job title: Sonicwall - www.sonicwall.com September 2009 – July 2010 United Kingdom, Chertsey Technical Support Engineer

## Responsibilities:

Active on the SonicWall global support organization, focused mainly on customers in the EMEA and USA regions, providing 1st and 2nd line support to Network Security Devices.

## **Products supported:**

- E-Class Solutions
- Unified Threat Management Devices (UTM) firewall vpn
- Secure Remote Access (SSL-VPN) Aventail
- Email Security

## High levels of customer's satisfaction achieved:

- Company: Communicator Corp UK
   Assistance configuring NAT over site to site VPN in a large enterprise environment
- Company: Banco de España Spain
   Troubleshooting and general assistance restoring service after defective unit failed



Company: Cybertech Projects - <u>www.cybertechprojects.com</u>

Date: February 2008 – March 2009

Place: Venezuela, Caracas

Job title: Network Security Specialist

## Responsibilities:

Working within a specialist team designing and implementing network security solution.

#### Pre-Sales:

- Technical Presentations and demo of Checkpoint and Barracuda solutions in a large portfolio of clients such as banks institutions, couriers, manufacturing plants, data centres and hospital
- Products demonstrations: as a final step in sales, the customer's wishes to evaluate the solution
  with an onsite demo, in this manner they obtain the best example how the solution improves the
  network and integrates within an existing environment.

#### **Post-Sales:**

- 2nd line support of Checkpoint, Fortinet, Barracuda, Bluecoat, Juniper, Netscreen, websense.
- Internal support and Helpdesk. (Workstations and network equipment maintenance, telephone support, call logging, external support: creating and routing cases, helps internal users)

#### High levels of customer's satisfaction achieved:

Company: HBO – Venezuela
 HBO Entertainment when they called me to help them recover unit settings. This was a service impacting outage for the firewall platforms in use

# Professional qualifications and certifications:

# 2010 Cisco Certified Internetwork Expert - CCIE Written

Pearson, License CSCO11830681

## 2010 Cisco Certified Network Professional - CCNP

Pearson, License CSCO11830681

#### 2010 Cisco Certified Network Associate - CCNA

Pearson, License CSCO11830681

# 2009 Certified SonicWall Security Administrator - CSSA

Certificate ID: 1B3B-BC9C-0B5E-4726

# 2009 Check Point Certified Security Administrator NGX - CCSA

Registration: 228576747 Validation: 797938261

# 2009 Check Point Sales Certification - CPSC

# **Professional training courses:**

2018	Tetration bootcamp	London – UK
2018	ACI for network engineers bootcamp	London - UK
2016	ITIL, Fundations	London – UK
2013	IOS XR Specialization (Specialist)	London – UK
2012	Deploy, Maintain, and Troubleshoot Cisco IOS XR (DMTXR)	London - UK
2011	Mobility Specialization (Specialist)	London - UK
2010	CCIE bootcamp (Cisco 360 workshops 1 and 2)	Brussels – Belgium
2010	CCNP Cisco Certified Network Professional Fast Track	Brussels – Belgium
2010	CCNA Interconnecting Cisco Network Devices 1 and 2	Brussels – Belgium
2009	Cambridge IT courses http://www.cambridge-it-courses.co.uk/	Cambridge – UK
	· Advanced Linux	
	· MySQL for beginners	
	· PHP for beginner	
2008	Check Point Certified Security Administrator NGX – CCSA	Caracas - Venezuela
2008	Check Point Certified Security Expert NGX – CCSE	Caracas - Venezuela
2008	Barracuda Spam & Virus Firewall	Caracas - Venezuela
2006	IEEE - Institute of Electrical and Electronics Engineers	Caracas - Venezuela
	· A theoretical and practical course on Microchips PIC microcontrollers	

Language skills: • English: bilingual

• Spanish: mother tongue

Personal Interests:

• Guitar playing

Mountain biking for leisure and competition levels

Rugby

References: Matteo Cardelli – Manager at Cisco Systems UK – mcardell@cisco.com