

# Martin JANES

An experienced IT systems and network engineer, specializing in Cisco switching, firewalls and telephony. CCNA certified.

Languages: **English / French / German / Swedish**

## Experience

### *Recent projects*

- ♦ Systems management, XenServer VM pool.
- ♦ Business and IT consultancy, systems management, network and firewall configuration, incl:
  - ♦ VPN configuration, Cisco ASA to AWS & Mikrotik to AWS, setup of AWS test infrastructure.
  - ♦ VPN configuration, Cisco ASA-to-Azure.
  - ♦ Firewall migration from Cisco ASA to Mikrotik routers.
  - ♦ LAN migration from Cisco to Mikrotik.

- ♦ from Feb 19 *Director / Owner* **185 Consulting Ltd, Aberystwyth, UK.** IT and business consultancy. Network implementation, configuration and management. Systems management.
- ♦ Apr 10 – Jul 19 *Managing Director* **Asmec Management Holdings Ltd, Theale, Reading, UK.** Holding company. **Asmec Centres Ltd, Theale, Reading, UK.** Serviced office operator. Successfully turned around a family business. Managed transition from period of shrinking turnover and falling profits, through restructuring and associated losses, to renewed growth and profitability. Core business sold, effective end April 2019. Successful implementation of further upgrades to state-of-the-art IT offering and infrastructure, including Gigabit Internet access and 10Gb network backbone. Mid-size Cisco network offering 650 switch ports, implementing Cisco 6880-X virtual core switch, fifteen Cisco 3560-X access switches, dual Cisco firewalls, dual Internet access. Cisco CUCM, CUC, Arc phone operator consoles, Tiger call accounting. 5 VM hosts, Hyper-V, VMware, 16 VMs, Windows 2016, 2012, 2008. Windows 10. Senior management role including developing and implementing company strategy, financial management, forecasting, HR, client sales and retention, product selection, systems management, network configuration.
- ♦ Jan 10 – Mar 12 *Managing Director* **Asmec Management Associates Ltd, Bracknell & Theale, UK.** Serviced office operator. Successfully re-organised and split company, closed the Bracknell site in 2012 due to redevelopment of office building by building's owner.
- ♦ Jan 08 – Dec 09 *Managing Director* Senior management role including developing and implementing company strategy, financial management, forecasting, HR, IT systems management, network configuration.
- ♦ May 02 – Jan 08 *IT Director* Contributed to successful growth in turnover of newly opened building. Successful implementation of upgrades to state-of-the-art IT service offering, including higher speed Internet access, IP video-conferencing.
- ♦ Jun 97 – Apr 02 *IT & Telecoms Manager* Successful introduction of a range of IT services for in-house clients: Internet access; building-wide network infrastructure; video-conferencing; on-site IT support. Successfully opened a new serviced office building in Theale in 2001. Lead staff member involved in selection and implementation of £500k investment budget in state-of-the-art IT, as **1<sup>st</sup> serviced office operator worldwide** to implement Cisco's CallManager IP telephony system, using Cisco CallManager, Cisco Unity, Cisco 6509, 4006, 3524 and 1912 switches, Cisco PIX 515 firewalls. IT strategy development, product selection, systems management, network configuration.
- ♦ Nov 96 - Apr 97 **4Cast Ltd, London, UK.** Financial markets analysis. Account Manager.
- ♦ Oct 95 - Sep 96 **CMA Computer Capital GmbH, Stuttgart, Germany.** IT hardware leasing. Account Manager.
- ♦ July 93 - Sept 95 **Harvey Nash Ltd & Co KG, Ludwigsburg, Germany.** IT contractor agency. Account Manager.
- ♦ Nov 92 - June 93 **IC Software AG, Neuchâtel, Switzerland.** IT contractor agency. Account Manager.
- ♦ Feb 90 - Oct 92 **PACT Group, Lyon, France.** IT consultancy. Consultant, business analysis.
- ♦ June 88 - Dec 89 **Belland AG, Solothurn, Switzerland.** Marketing assistant.
- ♦ July 87 - March 88 **Gebrüder Haake GmbH, Karlsruhe, Germany.** Marketing assistant.
- ♦ Jan - Apr 87 **Erba Science SARL, Paris, France.** Student placement.
- ♦ March - Aug 86 **Computervision SA, Paris, France.** Student placement.
- ♦ July - Dec 84 **MESA Technology Corp, Gaithersburg, MD, USA.** Student placement.

## Academic Qualifications

### *University:*

1983-87

**BA in European Business Administration &  
Diplôme d'Etudes Supérieures Européennes de  
Management**

- ♦ BAEBE, Middlesex Business School, London, UK
- ♦ CESEM, Reims Management School, Reims, France
- ♦ Dual degree program

### *School:*

1981-83 King James' College, Henley, UK

1977-81 Reading Blue Coat School, Sonning, UK

1974-77 Grolley Primary School, Grolley, Switzerland

1970-1974 The Hill Preparatory School, Westerham, UK  
Four Elms Primary School, Four Elms, UK

## Other Information

### **I have lived in:**

- ♦ France (5 years)
- ♦ Germany (4 years)
- ♦ Sweden (6 years)
- ♦ Switzerland (5 years)
- ♦ UK (home country)

### **Languages:**

- ♦ English - mother tongue
- ♦ French – fluent, proficient user
- ♦ German – fluent, proficient user
- ♦ Swedish – fluent, proficient user

### **IT – 22 years' experience:**

- ♦ Cisco IOS, CUCM, ASA
- ♦ Windows Server, Exchange, Hyper-V, Citrix XenServer
- ♦ Cisco ASA 5510, 6880-X, 3560-X, 2911
- ♦ Raritan iPDUs, PowerIQ DCIM

### **Hobbies:**

- ♦ Mountain biking

### **Certifications:**

- ♦ CCNA

## Personal and contact details

Full name: Martin Ashley Janes

Nationality: British

Marital status: Married to Anna, Swedish citizen

Date of birth: 04 Oct 1965

Driving licence: Full EU licence

Children: 3, born 1997, 1999, 2000

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