Atul Kale – Senior Architect

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Experience

- Business requirements analysis using FURPS , MUSCOW classification) for functional & NFRs.
- Solution & Enterprise Architecture
- **Digital enablement:** API (MuleSoft On-premise run time & Cloud hub) integration, Digital work space (Office 365, Yammer, Skype, Share Point online), Agile methodology, Digital identity and access management, & Mobility.
- SAP SD (OTC) / LE, SAP EDI (Integration through Ediwin, Faber system, Gentran & Sterling B2B integrators), SAP CRM,, application portfolios, SFA (Sales Force automation), TPM (Trade Promotion Management systems, DMS (Distributor management system), & its integration with SAP ECC and S4 Hana 1709
- Exposure to Architecture functions like RFP, SOW, Vendor / product evaluation and Road map development.
- **Conceptual understanding:** Robotic process automation RPA). Block chain

Academic / Certifications

- AWS Solutions Architect Associate: 30th Mar'2019 (Validation Number PKM7QL0KJE14Q1SG)
- AWS Cloud Practitioner: 12th Jan ' 2019 (Cert ID: AWS00667634)
- Trained in Anypoint Platform Dev. Fundamentals (Mule3)
- Training in Anypoint Platform Dev. Fundamentals (Mule4) –Apr'19
- SAP Certification in SD (Certificate I.D. S0001823220)
- SAP Certification in CRM 4.0 – Tele Sales (Certificate I.D. S0004472355)
- Certified Project Management Professional (PMP) **
- BE (Mechanical Engineering) - 1988
- DMM – Diploma in Marketing Management
- DIM – Diploma in General Management

Key functional & professional skills

- Strategic Architecture design, development, strategic Integration, Applications design, & Modeling Business Processes
- Experience of application, & data architectures for larger IS programmes
- My strengths are my ability to quickly **building trust**, **managing effective communication, Architecture functions like RFP, SOW and Road map development**. My past experience as Project Manager has exposed me to key areas like managing conflicting priorities and the rationale for **investment prioritization** (based on criteria's like quantified benefits, ROI, regulatory requirements).
- Ability to quickly adapt to changes in environment, geography, culture.
- Goal oriented and customer focused; ability to stretch to meet goals and an ambition to excel.
- Have managed large teams having different functional and cultural background with onsite and offshore model.

** Note: Certificate is no longer valid

- Over 18 years of Project consulting experience with large consulting and FMCG organizations & Consulting Organizations like Siemens & Wipro Technologies) and over 30 years of total experience.
- Experience of working on pilot projects / rollouts for 10 countries across Europe, Asia and North America.
- Experience in SAP green field implementations, Rollouts, SAP Support, multiple SAP Maintenance releases, & Pre-Sales engagements.
- 15 full life cycle implementations in total. SAP SD (5 years and 3 full life cycles), CRM/ISU integration), requiring cross modular integration with SD, MM, CRM, FI/CO-PA, PM, PS plus various short-term projects i.e. only few parts of full life cycle- like POC, blueprinting, build, cutover, go live post live / hyper-care support.
- Organising and conducting workshops, requirement gathering, hands on configuration, testing, cutover, go-live, post live support, end user training, leading a team, working on green-field projects as well as global templates and roll-outs.
- Managing complex integration scenarios (using **MuleSoft API** integration platform) involving Sales force automation (SFA) & Trade Promotion Planning (TPM) applications, **SAP ECC** (On prem), **S4 Hana 1709** installed in **Azure Cloud**, **SAP Hana Enterprise BI** (On prem), **SQL Server**, **Tableau**, **SAP PI** and **SAP BODS** applications.
- B2B (EDI, MuleSoft API & Web services) & A2A integration scenarios involving IDOC's, API's (MuleSoft) & Web services for synchronous and asynchronous data exchange. Exposure to MuleSoft's API driven approach with **System API**, **Process API**, & **Experience API**.
- Solution design for complex scenarios involving **S4 Hana 1709, SAP Hana Enterprise, SQL server, SFA, TPM, Tableau, SAP PI** and **SAP BODS** applications. Industry Sector experience: **Manufacturing, Pharmaceutical, FMCG (Consumer), Utilities (Gas, Electricity and Water), Food and beverage, & Banking & Finance**.

Selected Experiences

Kimberly Clark, UK: Jan'17 Oct '20: Senior Architect :

- Worked on multiple full life cycle global projects that involved designing and delivering scalable solutions with REST API integration of applications like SAP (ECC, **S4 Hana 1709**, **Hana Enterprise BI**, (SFA) **Sales Force automation**, (DMS) **Distributor management apps**, (TPM) **Trade Promotion management** apps, Workday integration with SAP S4 Hana using **MuleSoft API** (**On premise run time & Cloud hub**) for **REST API**, & file based integration, **SAP BODS**, & **SAP PI** using **Agile** and **Waterfall methodologies**
- I have delivered template solution for measuring business KPI metrics measurement project for Distribution, Pricing, Shelving & Merchandising within time and budget. My proposal for standardized approach to implementation was used as a common template to roll out functionality across region.

Severn Trent Water, Coventry: CRM Architect: Oct'15 - April'16:

- Worked as SAP CRM architect to define integration strategy for **MSD Dynamics CRM** and **SAP CRM7.0** on Domestic Customer Management Programme.
- Worked as CRM Lead architect on Open Water UK (Competing to Win Programme: Water industry De regulation programme) and was responsible for understanding business requirements (functional and NFR) and lead solution design (covering general design principles, process flows, data model, business functions, requirement traceability, RIFECW objects) of complex Interaction and Non Interaction based scenarios for de-regulation processes within SAP CRM and its integration with SAP SD, SAP PM (Notification and Work Order). Landscape involved application components like **SAP CRM, SAP PI, SAP DMS, SAP ECC** (SD, PM & ISU).

UK Power Network, London: Enterprise / Information Systems Architect: Mar - Jul'12:

Led industry separation project to understand business requirements (functional & NFR), understand pain areas in business processes / applications, understanding target capabilities required by business through Target operating model (TOM) documentation, to document and design solution using TOGAF methodology based on a foundation of design principles that ensures fitment of strategic solution to Target operating model. Solution covered **Business architecture:** To-Be business process, Robustness diagrams based on use cases. **Application Architecture:** Prepare Application architecture reference model landscape (AaRM) based on target capabilities identified in Target Operating Model (TOM) document. Prepare abstract landscape views covering, Presentation layer, Business layer, Orchestration, Integration, Application and Data.

Data Architecture: Conceptual data model, Data entity – Business function matrix, CRUD matrix, Interoperability view, Logical landscape.

Technology Architecture: Identification of technology components (Changed, unchanged, new and retired)