

Name: Mrs Ashwini Pawar

DoB/Nationality: 30th October/Indian

Marital Status: Married

Nationality: Indian

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PASSPORT: Spousal UK Visa.
with work Permit

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Executive Summary

- **Consultative & Articulate Telecom/IT professional with Marketing DNA**
 - Keen on keeping abreast of the modern technologies & industry/market trends and leveraging transferable skills for achieving the company's strategic business goals as well as self-development.
- **Industry Experience:** Telecom/IT (8 Years)
- **LinkedIn Profile:** <https://www.linkedin.com/in/ash-p-9233635/>
- **Roles & Organizations**
 - **Business Development & Presales @ RCOM**
 - **Network Planning-Engineering & Ops. @RCOM**
- **Strong Technical Background & Understanding of IP/MPLS Networking, SDN/NFV, Cloud Computing.**
- **Conversant with** the Concepts & Business Angles of Modern Technologies – **Cloud Computing**
- **Closely Tracking Telecom**
- **Customers' trusted advisor** with excellent communication-presentation & interpersonal-relationship skills
- **Passionate and Adept at transforming and simplifying complex technology topics** into innovative & engaging business-oriented discussions with the customers (B2B/B2C)
- **Keen to consider the challenging opportunities** in emerging tech industries in BDM/Mktg roles

Education

- **Bachelor Engineering Instrumentation and Control** – Pune University, Higher Second Class -1998
- **Masters in IT Management.** – Symbiosis International University , First Class-2002
- **Cloud Computing AWS , Azure .** – 360 GSP Wembley (May 2018- 2019 Dec).

Certifications

- **AWS Solution Architect Associate**
- **CCNA, CCNP**

Professional Work Experience Summary

DataMap Cosulting Ltd | London(Jan 2016 -May2018)

- **Designation:** Director
- **Domain:** Recruitment
- **Major Responsibilities:** Talent management with Prodapt SI for Virgin Media(Testers, Network OSS/BSS)

Raising Son / Pursuing Self Development / Home Maker | Mumbai, Amsterdam,London (Nov' 09- Dec'15)

Reliance Communications (RCOM) | New Mumbai, India (Oct'05 - Nov'09)

- **Designation:** Network Planning Engineer – NLD/ILD IP-MPLS Network Planning & Engineering (P&E)
 - **Domain:** Telecom Service Providers IP-MPLS Networks
 - **Reporting:** Head of Domestic/International IP-MPLS Core Network P&E
 - **Major Responsibilities**
 - P&E of Core IP-MPLS Network serving Business Customers as well as Mobility RAN/Core Infrastructure
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- New Product and Services Development – Lab Testing and Validation
- Consulting Customer Solution Group for VPN/Internet Solutions & Product Management for Business Customers
- **Major Projects/Assignments/Milestones/Activities**
 - QoS Architecture & Design for Core IP-MPLS Network
 - Core IP-MPLS Network Architecture Change (Collapsed architecture for PoPs expansion for NGN/IP Mobile traffic)

✚ Reliance Communication(RCOM) | Mumbai, India (Oct '05 - Sept'07)

- **Designation:** GM (Business Dev. & Presales) - IP Routing & Transport Business Center
- **Domain:** Telecom Service Providers IP-MPLS Networks
- **Reporting:** Presales Lead
- **Major Responsibilities:** Presales & BD engagements

✚ Reliance Communications (RCOM) | Mumbai, India (Nov'03 – Sept'05)

- **Designation:** Network Provisioning Engineer – NLD/ILD IP-MPLS Network Provisioning
- **Domain:** Telecom Service Providers IP-MPLS Networks
- **Reporting:** Head of Domestic/International IP-MPLS Core Network
- **Major Responsibilities**
 - Provisioning VPN(Intranet/ Extranet) and Internet Customers on Core network using IP/MPLS, BGP, ISIS, OSPF .
 - Consulting B2B,B2C Customer Solution Group for VPN/Internet Solutions doing the end to end testing .
- **Major Projects/Assignments/Milestones/Activities**
 - QoS testing, Multicast testing.

✚ Reliance Communications (RCOM) | Pune, India (April'02 -Oct '03)

- **Designation:** Network Field Engineer – NLD/ILD Operations and Maintenance
- **Domain:** Telecom Service Providers IP-MPLS Networks
- **Reporting:** Head of Domestic/International IP-MPLS Core Network P&E
- **Major Responsibilities**
 - Installation of Juniper Routers and Cisco Switches Building Core Networks used for VPN and Internet networks .
 - Integration of Routers with SDH/SONET-Nortel , NLD SS7 Switches , RF-LG network.
 - Consulting B2B , B2C Clients for end to end integration .
 - Product Management of routers , switches for Business Customers
- **Major Projects/Assignments/Milestones/Activities**
 - Integral to first ever installation commissioning done by woman Engineer at very remote places.
 - Training Engineers .

✚ Tata Honeywell | Pune, India (1999 -2000)

- **Designation:** Data Engineer
- **Domain:** Instrumentation and Control
- **Reporting:** Team Leader
- **Major Responsibilities**
 - Programming the PLC with Honeywell Proprietary language.
 - Distributed control system designing with Auto Cad.