

# Craig Newton

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## Personal Statement

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A highly motivated Quantity Surveyor with 30 years' experience within the construction industry, from a time served Apprentice Electrical Engineering Technician to my current position as Senior Quantity Surveyor. I have a proven track record and consistently exceed expectations. During the past 18 years, I have been working within the Yorkshire Water Frameworks (AMP3 to AMP6). Performing commercial management and cost control on projects (Civil and M&E) ranging from £50k to £35m under the NEC 3 form of contract.

## Key Skills

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- Strong leadership - Ensuring high standards of commercial control, safety, environmental and quality
- Great People Skills - Building strong working relationships to achieve mutually beneficial outcomes
- Excellent communication skills – with ability to adapt style and strategy to suit diverse audience
- Exceptional IT skills - Problem solving, building innovative systems to clearly simplify, identify and optimise cost and value
- Natural ability to challenge, improve & optimise ways of working.
- Extensive commercial experience within the Water Industry (NEC 3 Contract)

## Employment History

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### Senior Quantity Surveyor / Estimator, Aqua Consultants.

*(Sept 2019 – Present)*

Responsible for providing water company clients with costing / modelling information as well as auditing and approving framework contractor quotations on behalf of the client.

### Senior Quantity Surveyor, Galliford Try (Formerly Morrison Construction)

*(November 2000 – August 2019. M&E QS to Senior QS)*

Responsible for all commercial duties on allocated AMP contracts; including compliance with legal, contractual, corporate, quality, environmental and health & safety requirements.

- Maximising Profitability
- Cost Value Reconciliation reporting
- Cost to Complete forecasting (Internal & External)
- Risk Management – Risk Register
- Management and administration of subcontracts (From tender enquiry to final account agreement)
- Change Management (Compensation Events – EW, Quotations and agreement)
- Application for Payments
- Final Accounting
- Data Capture / WLC – Key measures, costs & carbon in line with YW
- Champion for Completions Team – Key contact for client
- Commercial IT solutions – Created Several Spreadsheets and Databases for the Business to use

## **Electrical & Instrumentation Quantity Surveyor, Norwest Holst Engineering / Vinci Construction**

*(July 1995 – 2000)*

- Site QS at Hickson & Welch Chemical Works – Castleford.

## **Apprentice Electrician / Junior Engineer, Hall Electrical**

*(1989- 1995)*

- Time served apprentice, progressed to Electrical Engineering Technician / Junior Engineer. Experience in several parts of the Business; Site Management, Project Management, Estimating and Planning Departments.

## **Relevant Experience (Since 2000)**

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### **Yorkshire Water AMP6 Commercial Completions**

Leading completions team and co-ordinating with client to successfully achieve completion of contracts in line with the framework contract and programme. Maximise margin by agreeing final accounts and reduce risk to the business of having to maintain contract works any longer than necessary.

### **AMP6 Chlorine Gas Removal Batch – Value £14m**

Installation of sodium hypochlorite and sodium bisulphite dosing systems, to replace chlorine gas and sulphur dioxide respectively, across 8 sites. This contract started at £7.9m and to date I successfully agreed £6.1m of compensation events with the client and improved margin (80% Increase).

### **AMP6 Deighton Emergency Flood Recovery £130k**

Post flood response make safe, clean up and replacement of flood damaged equipment.

### **AMP6 Goole Carr Lane PS £5.5m**

Installation of CSO, Bypass pipework, new building, screens and screenings handling

### **AMP4 & 5**

SQS on several projects from £50k to £35m. Plus, I developed and implemented several IT commercial solutions in-line with the new commercial model; Cost to Complete, Cost Allocator, Equipment AFP calculator spreadsheets and Subcontract Databases for the business unit to use.

One of my biggest achievements was the smooth and successful commercial completion of AMP4, optimisation of earned gainshare which exceed expectations (+£3m). Our JV business unit being the first YW Capital Partner to agree and finalise the framework final account with Yorkshire Water.

## **Education/ Professional / Training**

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- Professional Membership of QSi (Quantity Surveyors International)
- Electrical Engineering Technician (EngTech) – Studied at Wakefield & Huddersfield Tech '89 to '93
- Member of Institution of Engineering and Technology (MIET)
- Professional Registration with Engineering Council
- Yorkshire Waters 'Leading People Plus' 18 months' leadership programme
- National Water Hygiene Card
- CSCS – Construction Surveyor Industry Accreditation
- Health & Safety and Behavioural Safety
- Bribery Act 2010
- Competition Law
- NEC Contract Training

## References

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References are available upon request.