

ERDIL YASSIBAG

Network Engineer and Instructor

CONTACT

Email erdilya@gmail.com

Linkedin [linkedin.com/in/erdilyassibag/](https://www.linkedin.com/in/erdilyassibag/)

Mobile +44 7526 319641

Driving Licence A2 – B

Currently living in London, available for travel and relocation within the UK

PROFILE

Network engineer with 13 years of experience in Network pre-sales, post-sales and technical training. Proven track record of bringing in new business and consistently exceeding sales goals. Technical expertise include: Network architecture design, security consultancy and network and security infrastructure management.

PROFESSIONAL EXPERIENCE

- **Freelance Network Engineer and Instructor**, (March 2019 - Current)
Working on various projects as a Network Engineer and Instructor.
- **Channel Sales Director**, Trapmine (2018 - March 2019)
Creating channels for the sales process of Trapmine's security products. Provide security advisory services to clients. Giving technical sales training to clients.
- **Channel Sales Director**, DMZ (2016 - 2018)
Managed the channel sales process and the technical team. Provided security and network advisory to clients. Specialised in network equipment of Sophos, Cyberoam, Ekransystem, Useroam and Engenius. Oversaw the development and management of over 50 accounts. Made frequent client visits to:
 - discuss strategies for potential projects
 - technical and financial competitor analysis
 - demonstrating product benefits and features
 - explaining our competitive advantages to resellers to bring in new business
 - giving technical pre-sales training to clients
- **Senior Network Pre-sales Engineer**, Logicom Distribution (2015-2016)
Specialised in pre-sales and post-sales of Cisco and Citrix products.
- **Network and Security Engineer (Pre-sales and Post-sales)**, Bilgi Birikim Systems (2013-2015) HP, Cisco, Aruba, Fortinet
- **Network Engineer (Pre-sales and Post-sales)**, Artı & Artı Technology Services (2012-2013) HP foundedhead

- **Systems and Network Trainer**, Various Technology Companies (2007-2013)
 - CISCO Trainer, Arı IT Technologies Academy (2012-2013)
 - Interconnecting Cisco Network Devices Trainer, Bahçeşehir University
 - Network Specialization Trainer, Bahcesehir University (2010-2012)
 - Computer Systems Trainer, Hyundai (2007-2012)
 - CISCO and System Engineering Trainer, Netron Technology Academy (2006-2010)
 - System Engineering Trainer, Smartpro IT Academy (2005)
 - CRM, ERP, Helpdesk application development and consulting, Bilgiyon Software (2005)

CERTIFICATES

- Cisco 200-125 CCNA Cisco Certified Network Associate
- Cisco 640-864 CCDA Cisco Certified Design Associate
- Cisco 700-039 Advanced Collaboration Architecture Sales Engineer
- Cisco 650-196 SMB Solutions for Engineers
- Cisco 650-179 SMB Solutions for Account Managers
- HP Advanced Sales Certified – Enterprise Networking
- HP Sales Certified – Networking
- HP APP – Enterprise Networking
- Sophos Sales Certificate
- Sophos Engineer Certificate
- Sonicwall Sales Certificate
- Engenius Sales Certificate

EDUCATION

University BSc Computer Engineering, Yıldız Technical University, Istanbul, Turkey

High school Kartal Anadolu Lisesi, Istanbul, Turkey

FOREIGN LANGUAGES

- English (Advanced)
- German (Good)

MEDIA LINKS

<http://www.bthaber.com/video-galeri/erdil-yassibag-cisco-nun-ag-cozumlerini-anlatti/1/17043>

HOBBIES

Scuba Diving, Motorcycle, Camping, Trekking, Open Water Swimming

REFERENCES - Available upon request