Richard Simpson

**Telephone: +44 (0) 7510141597**

**Email: richard\_simpson@protonmail.com**

## PROFESSIONAL PROFILE

After 15 years' experience working with technology, in various sectors, particularly Security and Networking, I have set up my own consultancy and research firm. Primarily the firm provides research and reports upon technology sector trends. The reports form part of a view and strategy to investing in tech start-ups. All geographic locations are sources for possible investment.

## CAREER SUMMARY

**February 2018 – Present – Director - Simpson Consulting and Research LTD Technology sector**

* **Head of Research at Alphabit.fund -** 
  + Researching Investment opportunities for the fund.
  + Performing due diligence on businesses, individuals and teams.
  + Co-Ordinating the efforts of the research team
  + Providing solutions for incentivisation ecosystems inside projects
  + Advising projects on behalf of Alphabit

***March 16 – February 2018 – Solutions Architect - Smoothwall IT Security sector***

* Propriety Web filter (best in class) and Firewall
* Gaining customer acceptance by explaining or demonstrating product functionality, deployment scenarios, configurations, technical and non-technical benefits, cost reductions and operational improvements.
* Providing solution designs to meet customer needs, either directly or as part of a tender response.
* Answer technical questions on Smoothwall products and their interaction with network environments from internal sales staff, Smoothwall partners and their customers.
* Provide designs to meet customer requirements.
* Conduct telephone and in-person meetings to answer questions in more detail, understand customers’ requirements and elaborate on design principles.
* Present Smoothwall products based on technical features and benefits, both remotely using web demonstration tools and in person (accompanied by a sales representative).
* Plan, install, configure and document Smoothwall products in customer environments, both remotely and on-site.
* Provide technical support to customers prior to handover to Managed Services.
* Document customer activities to facilitate handover procedures.

**Technologies Used** – Smoothwall, Linux, Cisco, DNS, DHCP, Windows Server.

***June 14 – March 16 – Implementation Specialist – Smoothwall IT Security sector***

* Install, configure and document Smoothwall products in customer environments, both remotely and on-site.
* Provide technical support to customers prior to handover to Managed Services.
* Document customer activities to facilitate handover procedures.
* Communicate with Managed Services on common issues, details pertinent to customer installations and general liaison with the sales team.
* Answer technical questions on Smoothwall products and their interaction with network environments from internal sales staff, Smoothwall partners and their customers

***Technologies Used*** *– Smoothwall, Linux, Cisco, DNS, DHCP, Windows Server.*

***August 11 – June 14 - Ingeus Europe - IT Engineer Welfare to work sector***

* Microsoft and Citrix system administration
* Support, install and administration of local server, network, telephony (cisco voip), blackberry and printer - ITIL environment.
* Remote and field Support of 1500 customers across 30 sites all over UK.
* Office set up and IT rollout.
* Various project involvement and rollout, e.g. Office 2010, Cisco 802.1x, Equitrac printing solution

**Technologies Used** – Windows Server 2008 R2 inc all domain software, Cisco telephony and switches, Exchange 2010, Citrix Xenapp, Windows 7, Lync, Office 2010 and 2007, Blackberry, Equitrac, Scansafe web filtering.

***June 08 – August 11 - Safestyle UK - IT Service Desk Manager Manufacture and Retail***

* Supporting 350 users over 2 main sites and 40 satellite sites. Consisting of 10 VPN access branches, 30 MPLS connected offices.
* Support and administration for 45 servers (W2003), 375 pc’s (XP) Telephone infrastructure support (Alcatel and Mitel) 2nd line support for all IT infrastructure including firewalls, internet security and mail
* Dealing with 3rd Party suppliers on a daily basis.
* Maintaining awareness of internal and external stakeholders expectations of IT business unit
* Management of the groups backup procedures and DR plan

**Technologies Used** – Windows Server 2003, 2008, 2008R2, Exchange 6.5, XP, 7, Office 2003, 2010, Active Directory, VMware, SQL, Backup Exec, PDA’s (inc iPhone), SQL admin, Bespoke Apps, Checkpoint, VPN’s, Cisco and HP Procurve switch admin, Websense, Surf Control, Sophos, MRP and ERP

***June 05 – June 08 Atos Origin IT Service Desk Analyst Highways Agency***

**Technologies Used** – Windows Server 2003, XP, Office 2003, Active Directory, Citrix PS4, BlackBerrys, Bespoke Apps, Crystal Reports

## PROFESSIONAL TRAINING AND QUALIFICATIONS

* Smoothwall Certified Professional
* MCDST
* VMware basics
* ITIL Practitioner
* Citrix CCA

## EDUCATION AND QUALIFICATIONS

* **Degree BA (*hons*):** Business Management
* **A-Levels:** Maths, Chemistry, Biology, Theology

**REFERENCES ARE AVAILABLE ON REQUEST**