# Movie Analysis For Microsoft

Dhruv Ragunathan

### Introduction

- Microsoft is investing in a new movie studio.
- They want a data-driven approach to determine what factors matter most when producing movies.
- This analysis seeks to find variables that correlate with high-performing movies in the box office.
- Actionable insights stemming from the analysis will be discussed.

### Business Context

- In this analysis, we will measure the effect of ratings, runtime, genres, and role on movie success.
- Return-on-Invest (ROI) is used to measure the success of a movie in the box office.
- Movie studios typically see half of the box office gross.
- Therefore, our ROI calculation is half of the gross divided by the production cost.

### Data

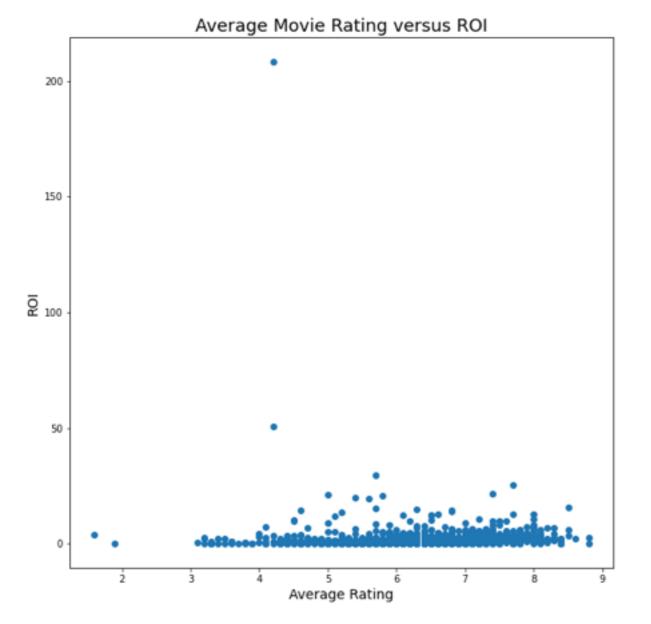
- Data from the following sources were used in the analysis.
  - The Numbers: Data stored as a CSV.
  - IMDb: Data stored in a SQL database.
- The Numbers: Used to get data on the production budgets and worldwide gross.
- IMDb: Database containing information on ratings, runtime, genres, actors and directors associated with movies.

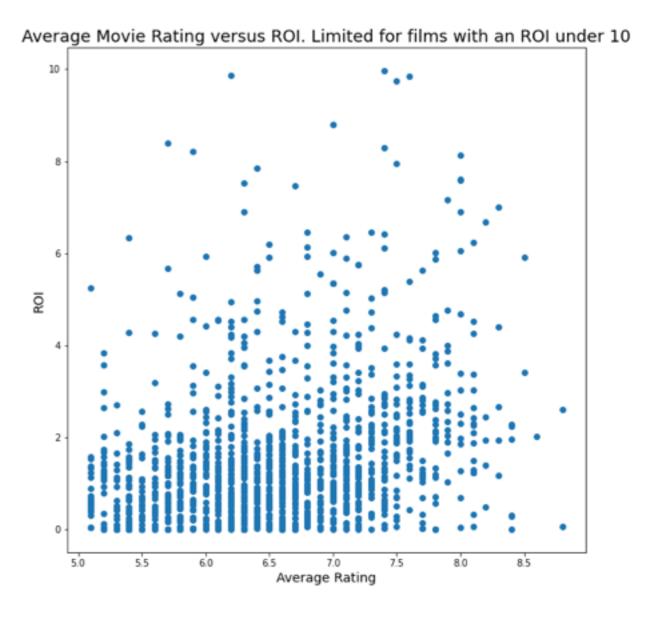
### Process Steps

- Import data from The Numbers into data frame
- Clean data by resolving missing data issues and data type conversion of string data to numerical.
- Calculate the ROI for each movie in the data frame
- Import data from IMDb SQL database.
- Clean data by resolving any missing data issues and store in a data frame for further analysis.
- Join data frames to conduct further data analysis.

## Results - Effect of Ratings on ROI

- No correlation found between movie rating and ROI.
- Correlation Coefficient is 0.002.
- Removing the outliners in the ROI/ratings improves the correlation coefficient to 0.28, suggesting a weak correlation.

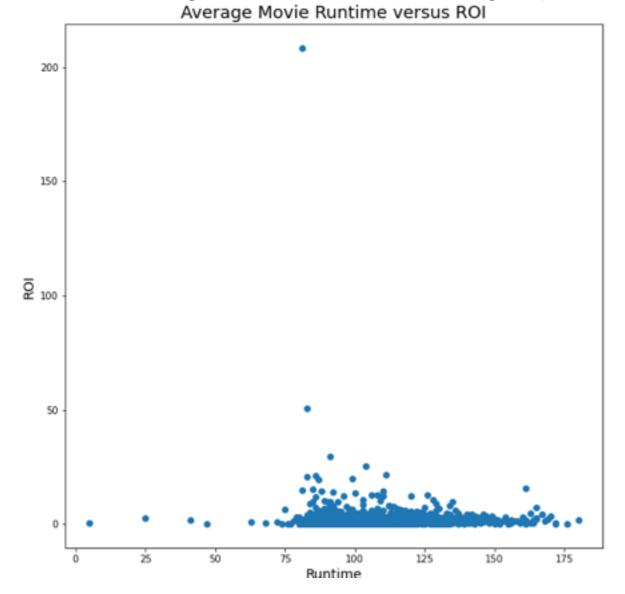


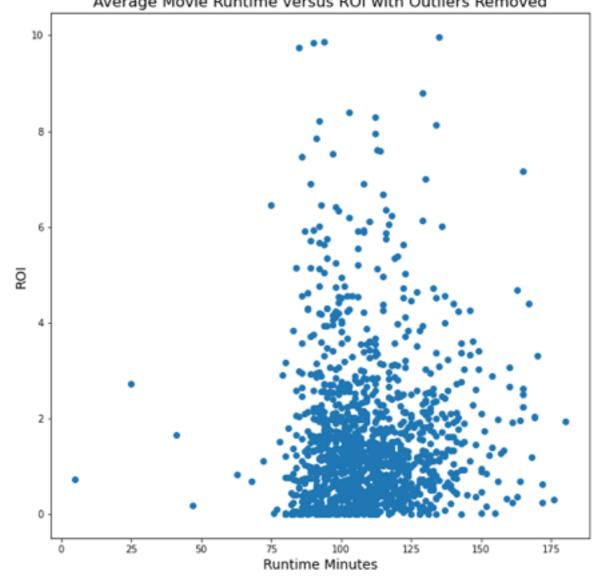


## Results - Effect of runtime on ROI

- No correlation found between runtime and ROI.
- Correlation Coefficient is 0.005.

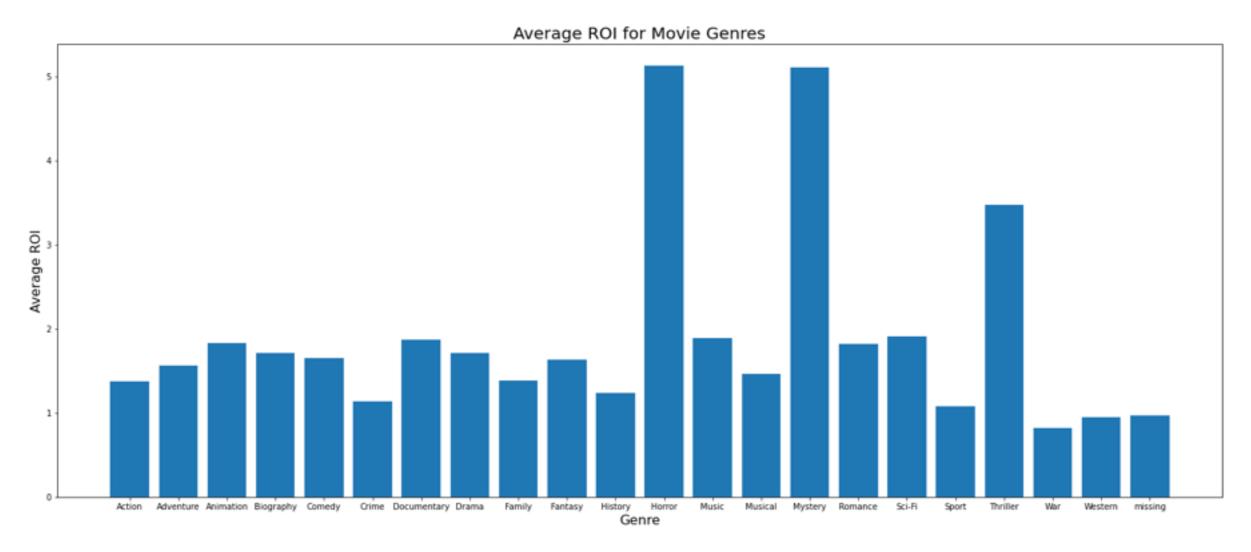
Removing the outliners in the ROI/ratings improves the correlation coefficient to 0.05, which is still a weak correlation.
Average Movie Runtime versus ROI
Average Movie Runtime versus ROI with Outliers Removed





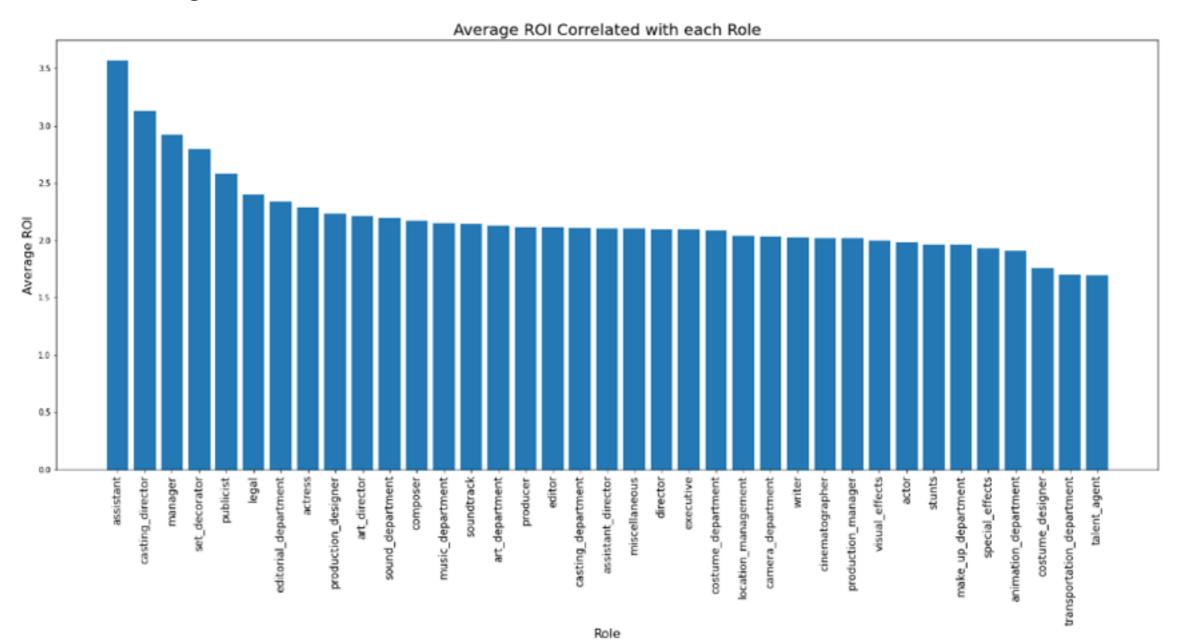
# Results - Genres with the highest ROI

- We grouped each genre by ROI.
- We aggregated the numbers by getting the mean of the ROI across each genre.
- The genres that had the best ROI were horror, mystery, and thriller.



#### Results - Roles Correlated with ROI

- We calculated the aggregate average ROI by role.
- The roles that had the best ROI on average were assistant, casting directors, and managers.



### Business Applications

- Initially invest in the horror, thriller, and mystery genres as they have the highest ROI on average.
- Since there is no correlation between movie runtime and ROI, Microsoft may not want to producer longer and more expensive movies.
- Since there is no correlation or a weak correlation between movie ratings and ROI, Microsoft does not need to invest time and energy investing in pleasing the critics.
- Microsoft should focus on hiring quality assistants, casting directors, and managers since these roles seem to be correlated with higher ROIs.

### Future Improvement Ideas

- Limit the movie timeframe: For example, movies that were successful in the 40s were popular with an audience that isn't the majority today.
- Examine any correlations between release months and ROI. This will help Microsoft determine what months work best for release dates.
- Examine if the rise streaming platforms have reduced the profitability of the traditional movie industry.

#### CONTACT INFORMATION

- Name: Dhruv Ragunathan
- Business Email: dhruvragunathan@gmail.com
- LinkedIn Profile: <a href="https://www.linkedin.com/in/dhruv-ragunathan-908993b1/">https://www.linkedin.com/in/dhruv-ragunathan-908993b1/</a>
- GitHub Profile: <a href="https://github.com/dragunat2016">https://github.com/dragunat2016</a>