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# Startup Incubator

Mission: To launch and accelerate internet companies with our data, tech and analytics.



### Data Driven



### Currently in the Incubator







DIGITAL MEDIA

CONSUMER FINANCE

HOME SERVICES

Launched







CONSUMER TECH

**HEALTH & WELLNESS** 

TRAVEL

IPO'd or Sold







AUTOMOTIVE INSURANCE

AUTOMOTIVE

**EDUCATION** 

# Core Cogo Teams

#### **Engineering**



#### **Analytics**



We Build internal tools

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- We have both UI/UX designers and Engineers on our team

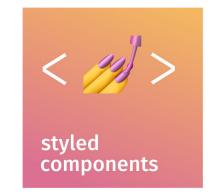
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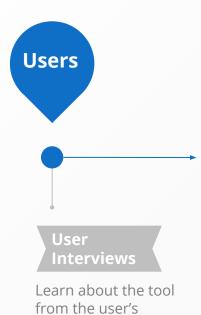






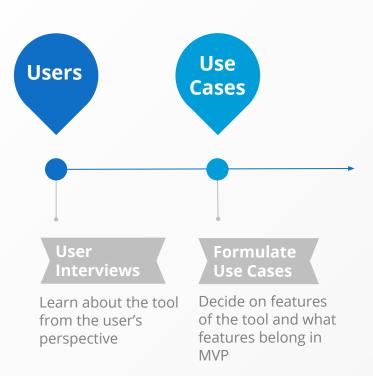


Cogo Labs Web Team

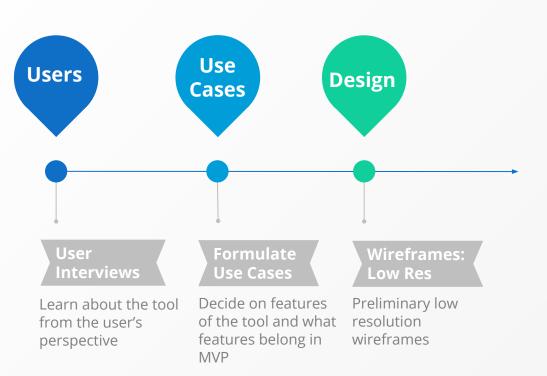


perspective

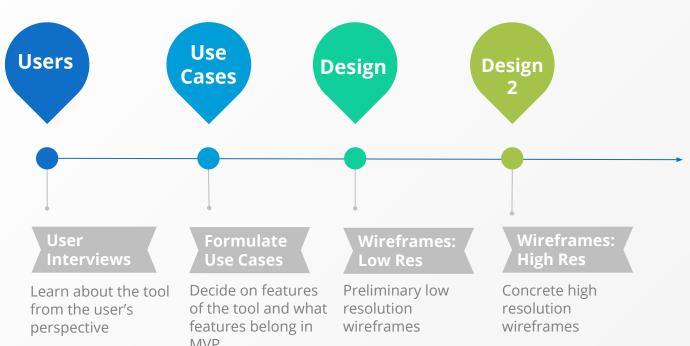
Cogo Labs Web Team



Cogo Labs Web Team

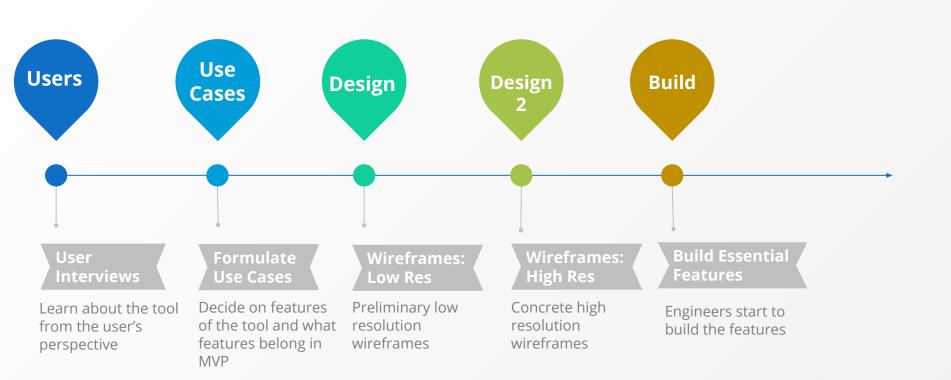


Cogo Labs Web Team



MVP

Cogo Labs Web Team



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- JS and jumping into new languages
- The internet is your textbook

# Tufts CS Journey

### No prior CS experience before College



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### Summer 2016

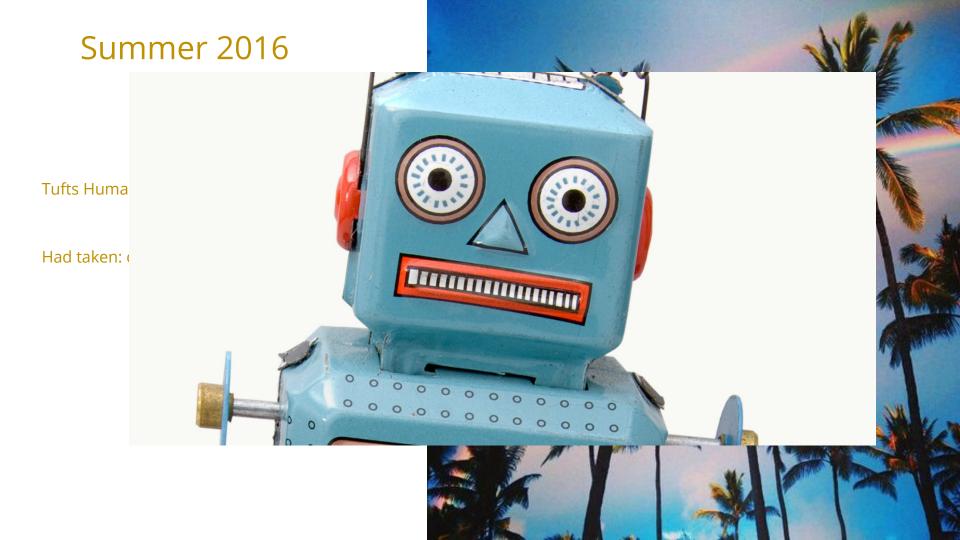


#### Summer 2016

Tufts Human Robot Interaction lab

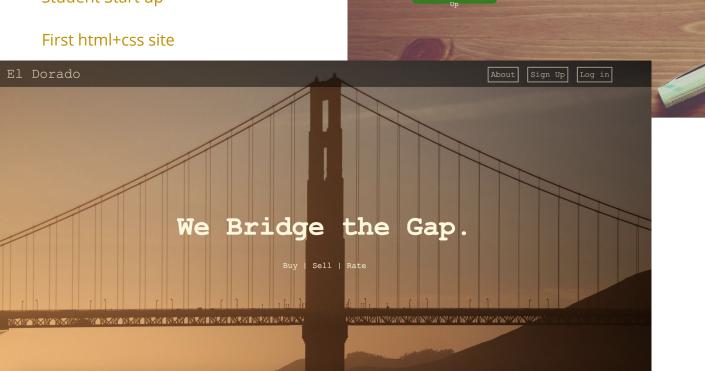
Had taken: comp 11, comp 15, comp 40





# Industry Square 2016-2017

Student Start up



Join us as we change

the way Buyers meet

Sellers.

### Fall 2016

Applied to Cogo Labs Summer Internship

#### I was taking:

- comp 20
- comp 160

#### Interned with:

- databases,
- comp 120 (web engineering)



### Fall 2017

Accepted full time offer at Cogo Labs

Finished school with:

- comp 105
- security
- entrepreneurship in CS



# In Hindsight

- ❖ I was leading myself down a path to web development
- I thought I had to define myself as a frontend or backend engineer, when in reality I didn't need to

Did Tufts CS prepare me for industry?

# Yes

Collaboration

### Yes

- Collaboration
- Reading through detailed specs for projects

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- Detailed specs in industry it's not always clear what the path ahead is you have to create the spec

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- Code reviews

## Tips for success

## Do you have to do side projects?

#### Interviewer

- Yes
- Work Experience Equivalent
- Interest
- Fit

#### Former Student

- Yes
- Class projects
- Hackathon projects
- Work with other people
- Jumbocode

## Interviews

- Interviewers are nervous too
- Ask us questions
- Thank you email
- Follow up

## Career fairs

- Job
- It's okay if you're not sure
- Don't assume that the company doesn't have a role for you just ask
- It's okay if you don't know what the company does
- ❖ Ask for the email address of the person you're talking to you

## Reach out to people on Linkedin

- Target big and small companies
- Recruiters
- CEOs
- If you're polite and professional you have nothing to lose, and everything to gain

## Be picky with offers, not with applications

Apply to every place that looks like it might be close to what you want to do. Be picky after you get the offers.

Mentorship

- Mentorship
- Challenge

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- Culture

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- Size 200 person wall

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