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# SHANGRI-LA ASIA LIMITED 香格里拉(亞洲)有限公司

(Incorporated in Bermuda with limited liability)
website: www.ir.shangri-la.com
(Stock code: 00069)

## 2018 INTERIM RESULTS ANNOUNCEMENT

The board of directors ("Board") of Shangri-La Asia Limited ("Company") wishes to announce the unaudited interim results of the Company and its subsidiaries ("Group"), and associates for the six months ended 30 June 2018. These results have been reviewed by the Company's auditor, PricewaterhouseCoopers, in accordance with the Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" and by the audit & risk committee of the Board. The review report of the auditor will be included in the interim report sent to the shareholders of the Company.

For the six months ended 30 June 2018, consolidated profit attributable to equity holders of the Company before non-operating items increased by US\$35.5 million (79.1%) as compared to the same period last year. Consolidated profit attributable to equity holders of the Company after accounting for non-operating items recorded a profit of US\$152.9 million, an increase of 147.8%, compared to US\$61.7 million for the same period last year.

The Board has declared an interim dividend of **HK8 cents** per share for 2018 (2017: HK6 cents per share) payable on Friday, 5 October 2018, to shareholders whose names appear on the registers of members of the Company on Wednesday, 26 September 2018.

The following table summarises the highlights of our financial results:

2018   2017   % change		Six months ended 30 June			
Sales       1,175.5       989.8       18.8%         EBITDA(Note 1) of the Company and its subsidiaries       301.5       246.7       22.2%         Effective share of EBITDA(Note 2) of the Company, subsidiaries and associates       452.3       364.7       24.0%         Profit attributable to equity holders of the Company – Operating items       80.4       44.9       79.1%         Non-operating items       72.5       16.8       331.5%         Total       152.9       61.7       147.8%         Earnings per share (US cents per share)       4.276       1.729       147.3%         As at 30 June 2017 US\$ Million       2017 W change US\$ Million       % change US\$ Million         Net assets attributable to the Company's equity holders       6,569.7       6,602.6       -0.5%		2018	2017	% change	
EBITDA <sup>(Note 1)</sup> of the Company and its subsidiaries  Effective share of EBITDA <sup>(Note 2)</sup> of the Company, subsidiaries and associates  Profit attributable to equity holders of the Company  Operating items Non-operating items Non-operating items  Total  152.9  As at  30 June 31 December 2018 2017 We change US\$ Million  Net assets attributable to the Company's equity holders  Net assets attributable to the Company's equity holders  6,569.7  6,602.6  -0.5%		<b>US\$ Million</b>	US\$ Million		
Effective share of EBITDA <sup>(Note 2)</sup> of the Company, subsidiaries and associates  452.3 364.7 24.0%  Profit attributable to equity holders of the Company  - Operating items - Non-operating items 72.5 16.8 331.5%  Total  152.9 61.7 147.8%  Earnings per share (US cents per share)  4.276 1.729 147.3%  As at  30 June 31 December 2018 2017 % change US\$ Million  Net assets attributable to the Company's equity holders  6,569.7 6,602.6 -0.5%	Sales	1,175.5	989.8	18.8%	
subsidiaries and associates       452.3       364.7       24.0%         Profit attributable to equity holders of the Company	EBITDA <sup>(Note 1)</sup> of the Company and its subsidiaries	301.5	246.7	22.2%	
- Operating items - Non-operating items - 16.8 - 16.8 - 331.5%  Total - 152.9 - 61.7 - 147.8%  - As at - 30 June 31 December 2018 2017 % change US\$ Million  Net assets attributable to the Company's equity holders - 6,569.7 - 6,602.6 - 0.5%	1 2	452.3	364.7	24.0%	
Non-operating items   72.5   16.8   331.5%	± *	80.4	44.9	79.1%	
Earnings per share (US cents per share)  4.276  As at  30 June 31 December  2018 2017 % change  US\$ Million  Net assets attributable to the Company's equity holders  6,569.7  6,602.6  -0.5%	1				
Earnings per share (US cents per share)  4.276  As at  30 June 31 December  2018 2017 % change  US\$ Million  Net assets attributable to the Company's equity holders  6,569.7 6,602.6 -0.5%					
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Total	152.9	61.7	147.8%	
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$					
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Earnings per share (US cents per share)	4.276	1.729	147.3%	
Net assets attributable to the Company's equity holders  2018 US\$ Million US\$ Million  6,569.7 6,602.6 -0.5%		·-			
US\$ MillionUS\$ MillionNet assets attributable to the Company's equity holders6,569.76,602.6-0.5%		_		0/ alaman	
Net assets attributable to the Company's equity holders 6,569.7 6,602.6 -0.5%				% change	
holders <b>6,569.7</b> 6,602.6 -0.5%		Ο 5φ Μιιιιοίι	Ο ΒΦ Μιιιιοπ		
	Net assets attributable to the Company's equity				
Net assets per share attributable to the Company's		6,569.7	6,602.6	-0.5%	
	Net assets per share attributable to the Company's	1.03	1.04	0.5%	
equity holders (US\$) 1.83 1.84 -0.5% Effective share of net borrowings <sup>(Note 3)</sup> of the	± •	1.83	1.84	-0.5%	
Company, subsidiaries and associates 4,313.0 4,335.8 -0.5%	_	4,313.0	4,335.8	-0.5%	

## Notes:

- 1. EBITDA, which is a non-IFRS financial measure, is defined as the earnings before finance costs, tax, depreciation and amortisation and non-recurring items such as gain/loss on disposal of fixed assets and interest in investee companies; fair value gains/losses on investment properties and financial asset; and impairment losses on fixed assets.
- 2. Effective share of EBITDA is the aggregate total of the Company's EBITDA and the Group's share of EBITDA of subsidiaries and associates based on percentage of equity interests.
- 3. Effective share of net borrowings (balance of bank loans less cash and short-term fund placements) is the aggregate total of the Company's net borrowings and the Group's share of net borrowings of subsidiaries and associates based on percentage of equity interests.

- Sales were US\$1,175.5 million for the six months ended 30 June 2018, an increase of 18.8%, compared to US\$989.8 million for the six months ended 30 June 2017.
- EBITDA of the Company and its subsidiaries was US\$301.5 million for the six months ended 30 June 2018, an increase of 22.2%, compared to US\$246.7 million for the six months ended 30 June 2017.
- Effective share of EBITDA of the Company, subsidiaries and associates was US\$452.3 million for the six months ended 30 June 2018, an increase of 24.0%, compared to US\$364.7 million for the six months ended 30 June 2017.
- Consolidated profit attributable to equity holders of the Company was US\$152.9 million for the six months ended 30 June 2018, an increase of 147.8%, compared to US\$61.7 million for the for the six months ended 30 June 2017.

# CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

(All amounts in US dollar thousands)

		As at	t
		30 June	31 December
		2018	2017
	Note	Unaudited	Audited
ASSETS			
Non-current assets			
Property, plant and equipment		5,908,732	6,281,592
Investment properties		1,487,803	1,448,853
Leasehold land and land use rights		485,872	498,417
Intangible assets		89,104	89,947
Interest in associates		3,957,646	3,870,057
Deferred income tax assets		7,717	8,138
Financial assets at fair value through other			
comprehensive income		4,118	_
Financial assets at fair value through profit or loss		10,328	_
Available-for-sale financial assets		_	13,343
Derivative financial instruments		13,920	5,067
Other receivables	_	14,549	14,254
	_	11,979,789	12,229,668
Current assets			
Inventories		36,075	38,028
Properties for sale		197,605	46,208
Accounts receivable, prepayments and deposits	5	308,361	323,648
Amounts due from associates		109,126	90,450
Derivative financial instruments		5,284	1,738
Amounts due from non-controlling shareholders		_	37
Financial assets at fair value through profit or loss		24,870	_
Financial assets held for trading		_	23,534
Short-term fund placements		39,489	_
Cash and bank balances	_	971,848	921,862
	_	1,692,658	1,445,505
Total assets	_	13,672,447	13,675,173

		As at 30 June	31 December
		2018	2017
	Note	Unaudited	Audited
EQUITY			
Capital and reserves attributable to the Company's equity holders			
Share capital	6	3,201,471	3,198,420
Other reserves		972,849	1,117,763
Retained earnings	_	2,395,375	2,286,373
		6,569,695	6,602,556
Non-controlling interests	_	416,510	439,440
Total equity	_	6,986,205	7,041,996
LIABILITIES			
Non-current liabilities			
Bank loans		4,679,625	4,949,844
Deferred income tax liabilities	_	331,459	329,257
	_	5,011,084	5,279,101
Current liabilities			
Accounts payable and accruals	8	589,240	876,384
Deposits received on sales of properties		_	199,313
Contract liabilities		381,151	_
Amounts due to non-controlling shareholders		47,054	27,942
Current income tax liabilities		24,641	15,118
Bank loans		633,072	234,831
Derivative financial instruments	_		488
	_	1,675,158	1,354,076
Total liabilities	_	6,686,242	6,633,177
Total equity and liabilities	_	13,672,447	13,675,173

# CONDENSED CONSOLIDATED INTERIM INCOME STATEMENT

(All amounts in US dollar thousands unless otherwise stated)

		Six months en	ded 30 June
		2018	2017
	Note	Unaudited	Unaudited
Sales	4	1,175,543	989,755
Cost of sales	9 _	(514,311)	(427,083)
Gross profit		661,232	562,672
Other gains – net	10	3,899	2,404
Marketing costs	9	(47,941)	(41,129)
Administrative expenses	9	(119,734)	(102,704)
Other operating expenses	9 _	(374,823)	(355,288)
Operating profit Finance costs – net		122,633	65,955
- Interest expense	11	(76,247)	(65,536)
<ul><li>Foreign exchange (losses)/gains</li></ul>	11	(7,072)	3,482
Share of profit of associates	12	173,058	97,202
share of profit of associates	12 _	173,030	91,202
Profit before income tax		212,372	101,103
Income tax expense	13 –	(59,753)	(47,353)
Profit for the period	_	152,619	53,750
Profit attributable to:	=		
Equity holders of the Company		152,858	61,700
Non-controlling interests	_	(239)	(7,950)
	=	152,619	53,750
Earnings per share for profit attributable to the equity holders of the Company during the period (expressed in US cents per share)			
- basic	14	4.276	1.729
– diluted	14	4.274	1.729
Dividends	15	36,903	27,641

# CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME

(All amounts in US dollar thousands)

	Six months ended 30 June		
	2018	2017	
	Unaudited	Unaudited	
Profit for the period	152,619	53,750	
Other comprehensive (loss)/income:			
Items that may be reclassified subsequently to profit or loss			
Fair value changes of interest-rate swap contracts – hedging	12,887	(1,312)	
Fair value changes of available-for-sale financial assets	_	592	
Currency translation differences – subsidiaries	(85,122)	134,386	
Currency translation differences – associates	(66,848)	84,074	
Other comprehensive (loss)/income for the period	(139,083)	217,740	
Total comprehensive income for the period	13,536	271,490	
Total comprehensive income/(loss) attributable to:			
Equity holders of the Company	15,701	266,672	
Non-controlling interests	(2,165)	4,818	
	13,536	271,490	

# CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

(All amounts in US dollar thousands)

	Unaudited					
	Attributal	ble to equity ho	olders of the Co	mpany	Non-	
	Share capital	Other reserves	Retained earnings	Total	controlling interests	Total equity
Balance at 1 January 2017	3,191,801	606,320	2,192,707	5,990,828	421,606	6,412,434
Fair value changes of interest-rate swap contracts						
<ul><li>hedging</li></ul>	_	(1,312)	-	(1,312)	-	(1,312)
Fair value changes of available-for-sale						
financial assets	-	592	-	592	-	592
Currency translation differences		205,692		205,692	12,768	218,460
Other comprehensive income recognised						
directly in equity	-	204,972	_	204,972	12,768	217,740
Profit/(Loss) for the period			61,700	61,700	(7,950)	53,750
Total comprehensive income for the six months						
ended 30 June 2017		204,972	61,700	266,672	4,818	271,490
Exercise of share options						
<ul><li>allotment of shares</li></ul>	711	_	_	711	_	711
Exercise of share options						
- transfer from share option reserve to share						
premium	188	(188)	_	_	-	-
Transfer of exchange fluctuation reserve to profit						
or loss upon disposal of a subsidiary and an						
associate	-	393	_	393	-	393
Payment of 2016 final dividend	_	_	(36,847)	(36,847)	-	(36,847)
Dividend paid and payable to						
non-controlling shareholders	-	_	_	_	(18,988)	(18,988)
Equity injected by non-controlling shareholders					488	488
	899	205	(36,847)	(35,743)	(18,500)	(54,243)
Balance at 30 June 2017	3,192,700	811,497	2,217,560	6,221,757	407,924	6,629,681

Unaudited

	Attributa	ble to equity ho	lders of the Co	mpany	Non-	
	Share capital	Other reserves	Retained earnings	Total	controlling interests	Total equity
Balance at 1 January 2018, as previously reported	3,198,420	1,117,763	2,286,373	6,602,556	439,440	7,041,996
Change in accounting policy – HKFRS 9		(6,842)	6,842			
Balance at 1 January 2018, as restated	3,198,420	1,110,921	2,293,215	6,602,556	439,440	7,041,996
Fair value changes of interest-rate swap contracts		12.007		10.007		12.007
<ul><li>hedging</li><li>Currency translation differences</li></ul>	_ 	12,887 (150,044)		12,887 (150,044)	(1,926)	12,887 (151,970)
Other comprehensive loss recognised		(105.155)		(105.155)	(1.00()	(120,000)
directly in equity Profit/(Loss) for the period		(137,157)	152,858	(137,157) 152,858	(1,926) (239)	(139,083) 152,619
Total comprehensive (loss)/income for the six months ended 30 June 2018		(137,157)	152,858	15,701	(2,165)	13,536
Exercise of share options						
<ul><li>allotment of shares</li><li>Exercise of share options</li></ul>	2,172	-	_	2,172	-	2,172
<ul> <li>transfer from share option reserve to share premium</li> </ul>	915	(915)	_	_	_	_
Shares purchase for share award scheme	(2,889)	(713)	_	(2,889)	_	(2,889)
Granting of shares under share award scheme	_	2,895	_	2,895	-	2,895
Vesting of shares under share award scheme	2,853	(2,895)	42	-	_	_
Payment of 2017 final dividend	-	-	(50,740)	(50,740)	_	(50,740)
Dividend paid and payable to non-controlling shareholders	_	_	_	_	(17,721)	(17,721)
Equity injected by non-controlling shareholders	-	-	-	-	765	765
Net change in equity loans due to non-controlling shareholders					(3,809)	(3,809)
	3,051	(915)	(50,698)	(48,562)	(20,765)	(69,327)
Balance at 30 June 2018	3,201,471	972,849	2,395,375	6,569,695	416,510	6,986,205

#### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(All amounts in US dollar thousands unless otherwise stated)

#### 1. General information

The Group owns/leases and operates hotels and associated properties; and provides hotel management and related services. The Group also owns investment properties for property rentals and engages in property sales business.

The Company is a limited liability company incorporated in Bermuda. The address of its registered office is Canon's Court, 22 Victoria Street, Hamilton HM12, Bermuda.

The Company has its primary listing on the Main Board of The Stock Exchange of Hong Kong Limited with secondary listing on the Singapore Exchange Securities Trading Limited.

These condensed consolidated interim financial statements were approved by the Board for issue on 23 August 2018. These condensed consolidated interim financial statements have been reviewed by the Company's auditor in accordance with the Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity".

#### 2. Basis of preparation and accounting policies

These unaudited condensed consolidated interim financial statements for the six months ended 30 June 2018 have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA").

These condensed consolidated interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 December 2017, which have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRS"). The accounting policies and methods of computation used in the preparation of these condensed consolidated interim financial statements are consistent with those used in the annual financial statements for the year ended 31 December 2017, except for the adoption of:

- i) the accounting policy for share award scheme following the implementation of such scheme in the current period; and
- ii) the new or revised accounting standards, amendments and interpretations which are relevant to the Group's operation and are mandatory for the financial year ending 31 December 2018.

Save as disclosed in Note 3, the adoption of other new or revised standards, amendments and interpretations had no material impact on the Group's financial statements.

#### 3. New Accounting Policy and Changes in Accounting Policies

#### i) New accounting policy for the share award scheme

The Group operates the share award scheme under which awarded shares of the Company can be granted to the employees of the Group and the Company's directors as part of their remuneration package.

When shares are acquired for the share award scheme from the market, the total consideration of shares acquired is deducted from the share capital.

Upon granting of shares, share-based compensation expenses is charged to the income statement and the amount of which is determined by reference to the fair value of the awarded shares granted, taking into account all non-vesting conditions associated with the grants on grant date. The total expense is recognised on a straight-line basis over the relevant vesting periods (or on the grant date if the shares vest immediately), with a corresponding credit to the share award reserve under equity. For those awarded shares which are amortised over the vesting period, the Group revises its estimates of the number of awarded shares that are expected to ultimately vest based on the vesting conditions at the end of each reporting period. Any resulting adjustment to the cumulative fair value recognised in prior years is charged/credited to share-based compensation expense in the current period, with a corresponding adjustment to the share award reserve.

Upon vesting of shares, the related total consideration of the vested awarded shares when acquired are credited to the share capital, with a corresponding decrease in share award reserve for awarded shares.

#### ii) Changes in accounting policies

A number of new or amended accounting standards became applicable for the current reporting period and the Group had to change its accounting policies and make adjustments as a result of adopting the following accounting standards:

- HKFRS 9 Financial Instruments; and
- HKFRS 15 Revenue from Contracts with Customers

The impact of the adoption of these standards are disclosed below.

## a) HKFRS 9 Financial Instruments

HKFRS 9 addresses the classification, measurement and derecognition of financial assets and financial liabilities, introduces new rules for hedge accounting and a new impairment model for financial assets.

## Impact of adoption

The adoption of HKFRS 9 does not have material impact to the Group, except for the club debentures which were reclassified from available-for-sale ("AFS") financial assets measured at fair value through other comprehensive income ("FVOCI") as previously reported to financial assets at fair value through profit or loss ("FVPL"). The cumulative fair value gains of US\$6,842,000 were transferred from the AFS financial assets reserve to retained earnings on 1 January 2018. For the six months ended 30 June 2018, net fair value gains of US\$1,136,000 relating to these club debentures were recognised in profit or loss.

The other financial assets held by the Group include:

- equity and loan instruments which were reclassified from AFS financial assets measured at FVOCI to financial assets at FVOCI; and
- equity investments of listed securities which were previously measured at FVPL would continue to be measured on the same basis under HKFRS 9

Accordingly, the adoption of HKFRS 9 would only affect the change of classification of the financial assets in the statement of financial position and would not affect the measurement of these financial assets of the Group. However, gains or losses realised on the sale of financial assets at FVOCI in the future will no longer be transferred to profit or loss on sale, but instead reclassified below the line from the FVOCI reserve to retained earnings.

There was no impact on the Group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at FVPL and the Group does not have any such liabilities.

The new hedge accounting rules align the accounting for hedging instruments more closely with the Group's risk management practices. As a general rule, more hedge relationships might be eligible for hedge accounting, as the standard introduces a more principles-based approach. The Group's interest-rate swap contracts aimed at hedging the Group's bank borrowing interests would continue to qualify as effective hedges upon the adoption of HKFRS 9 and there was no impact on the Group's accounting for the interest-rate swap contracts.

The Group adopted the simplified version of the expected credit loss model on trade receivables, which involves assessing lifetime expected credit losses on all balances. To estimate the required impairment provision, management will assess historical collection rates of each operating entity and will consider adjustments for future expectations. There was no material impact on the financial statements from the application of the expected credit loss model on trade receivables.

The Group has applied the transitional provisions set out in HKFRS 9 without restating comparative information.

## b) HKFRS 15 Revenue from Contracts with Customers

The HKFRS 15 replaces HKAS 18 which covers contracts for goods and services and HKAS 11 which covers construction contracts and the related literature. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer.

## Impact of adoption

Certain operating expenses charged by the Group to its managed hotels on a net basis as reimbursement previously would be recognised on a gross basis (i.e. income and expense of the same amount will be recognised) on adoption of the new standard as the Group is regarded as having controls over these operating activities. As a result, for the six months ended 30 June 2018, both the sales and operating expenses of the Group's consolidated income statement were increased by US\$14,286,000 while the consolidated retained earnings at 1 January 2018 were unaffected.

The Group recognises contract liabilities when a customer pays consideration, or is contractually required to pay consideration, before the Group recognises the related revenue. These contract liabilities, including receipts in advance from customers, unredeemed loyalty points liabilities and refund liabilities, are required to be separately presented following the adoption of HKFRS 15.

The Group has adopted the modified retrospective approach set out in HKFRS 15 without restating comparative information.

#### c) Impact on the condensed consolidated financial statements

The following table shows the reclassifications and adjustments recognised for each individual line item in the condensed consolidated statement of financial position on 1 January 2018. Line items that were not affected by the changes are not shown.

Condensed consolidated statement of	31 Dec 2017	Impact from	adoption of	1 Jan 2018 as
financial position (extract)	as previously reported	HKFRS 9	HKFRS 15	restated
Assets				
AFS financial assets measured at FVOCI (non-current)	13,343	(13,343)	_	-
Financial assets at FVPL (non-current)	_	9,198	_	9,198
Financial assets at FVOCI (non-current)	_	4,145	_	4,145
Financial assets held for trading measured at FVPL				
(current)	23,534	(23,534)	_	_
Financial assets at FVPL (current)	-	23,534	_	23,534
Liabilities				
Accounts payable and accruals	876,384	-	(150,505)	725,879
Deposits received on sales of properties	199,313	_	(199,313)	_
Contract liabilities	-	-	349,818	349,818
Equity				
Other reserves	1,117,763	(6,842)	_	1,110,921
Retained earnings	2,286,373	6,842	_	2,293,215

The following tables show the impact on each individual line item of the condensed consolidated income statement and condensed consolidated statement of comprehensive income for the six months ended 30 June 2018 and the condensed consolidated statement of financial position as of 30 June 2018 following the adoption of the HKFRS 9 and HKFRS 15. Line items that were not affected by the changes are not shown.

	For the six months ended 30 Jun 2018				
	Before adoption of new	Impact from	adoption of		
Condensed consolidated income statement (extract)	standards	HKFRS 9	HKFRS 15	As reported	
Sales	1,161,257	_	14,286	1,175,543	
Other gains – net	2,763	1,136	_	3,899	
Other operating expenses	(360,537)	_	(14,286)	(374,823)	
Operating profit	121,497	1,136	-	122,633	
Profit before income tax	211,236	1,136	-	212,372	
Profit for the period	151,483	1,136	-	152,619	
Profit attributable to the Company's equity holders	151,722	1,136	-	152,858	

Condensed consolidated statement of	Before adoption of new	Impact from a	ndoption of	
comprehensive income (extract)	standards	HKFRS 9	HKFRS 15	As reported
comprehensive income (extract)	stanuarus	IIKIKS	IIKFKS 13	As reported
Profit for the period	151,483	1,136	-	152,619
Other comprehensive income:				
Fair value changes of AFS financial assets measured at				
FVOCI	1,136	(1,136)	_	_
	,			
Other comprehensive loss for the period	(137,947)	(1,136)	_	(139,083)
Total comprehensive income for the period	13,536	_	_	13,536
	-	As at 30 Ju	ın 2018	
	Before			
	adoption of			
		T	1 11 0	
Condensed consolidated statement of	new	Impact from a	idoption of	
Condensed consolidated statement of financial position (extract)	new standards	HKFRS 9	HKFRS 15	As reported
				As reported
				As reported
financial position (extract)				As reported
Assets	standards	HKFRS 9		As reported  - 10,328
Assets AFS financial assets measured at FVOCI (non-current)	standards	HKFRS 9 (14,446)		
Assets AFS financial assets measured at FVOCI (non-current) Financial assets at FVPL (non-current)	standards	(14,446) 10,328		10,328
Assets AFS financial assets measured at FVOCI (non-current) Financial assets at FVPL (non-current) Financial assets at FVOCI (non-current)	standards	(14,446) 10,328		10,328
Assets AFS financial assets measured at FVOCI (non-current) Financial assets at FVPL (non-current) Financial assets at FVOCI (non-current) Financial assets held for trading measured at FVPL	14,446 - -	(14,446) 10,328 4,118		10,328
Assets AFS financial assets measured at FVOCI (non-current) Financial assets at FVPL (non-current) Financial assets at FVOCI (non-current) Financial assets held for trading measured at FVPL (current) Financial assets at FVPL (current)	14,446 - -	(14,446) 10,328 4,118 (24,870)		- 10,328 4,118
Assets AFS financial assets measured at FVOCI (non-current) Financial assets at FVPL (non-current) Financial assets at FVOCI (non-current) Financial assets held for trading measured at FVPL (current) Financial assets at FVPL (current)  Liabilities	14,446 - - 24,870 -	(14,446) 10,328 4,118 (24,870)	HKFRS 15	- 10,328 4,118 - 24,870
Assets AFS financial assets measured at FVOCI (non-current) Financial assets at FVPL (non-current) Financial assets at FVOCI (non-current) Financial assets held for trading measured at FVPL (current) Financial assets at FVPL (current)  Liabilities Accounts payable and accruals	14,446 	(14,446) 10,328 4,118 (24,870)	HKFRS 15  (139,935)	- 10,328 4,118
Assets AFS financial assets measured at FVOCI (non-current) Financial assets at FVPL (non-current) Financial assets at FVOCI (non-current) Financial assets held for trading measured at FVPL (current) Financial assets at FVPL (current)  Liabilities Accounts payable and accruals Deposits received on sales of properties	14,446 - - 24,870 -	(14,446) 10,328 4,118 (24,870)	HKFRS 15  (139,935) (241,216)	- 10,328 4,118 - 24,870 589,240
Assets AFS financial assets measured at FVOCI (non-current) Financial assets at FVPL (non-current) Financial assets at FVOCI (non-current) Financial assets held for trading measured at FVPL (current) Financial assets at FVPL (current)  Liabilities Accounts payable and accruals	14,446 	(14,446) 10,328 4,118 (24,870)	HKFRS 15  (139,935)	- 10,328 4,118 - 24,870
Assets AFS financial assets measured at FVOCI (non-current) Financial assets at FVPL (non-current) Financial assets at FVOCI (non-current) Financial assets held for trading measured at FVPL (current) Financial assets at FVPL (current)  Liabilities Accounts payable and accruals Deposits received on sales of properties	14,446 	(14,446) 10,328 4,118 (24,870)	HKFRS 15  (139,935) (241,216)	- 10,328 4,118 - 24,870 589,240
Assets AFS financial assets measured at FVOCI (non-current) Financial assets at FVPL (non-current) Financial assets at FVOCI (non-current) Financial assets held for trading measured at FVPL (current) Financial assets at FVPL (current)  Liabilities Accounts payable and accruals Deposits received on sales of properties Contract liabilities	14,446 	(14,446) 10,328 4,118 (24,870)	HKFRS 15  (139,935) (241,216)	- 10,328 4,118 - 24,870 589,240
Assets AFS financial assets measured at FVOCI (non-current) Financial assets at FVPL (non-current) Financial assets at FVOCI (non-current) Financial assets held for trading measured at FVPL (current) Financial assets at FVPL (current)  Liabilities Accounts payable and accruals Deposits received on sales of properties Contract liabilities  Equity	14,446 - 24,870 - 729,175 241,216	(14,446) 10,328 4,118 (24,870) 24,870	HKFRS 15  (139,935) (241,216)	- 10,328 4,118 - 24,870 589,240 - 381,151

The adoption of HKFRS 9 and HKFRS 15 has insignificant impact to the earnings per share and has no impact on the net cash flow from operating, investing and financing activities on the condensed consolidated statement of cash flows for the six months ended 30 June 2018 and 2017.

## 4. Sales and segment information

The Group owns/leases and operates hotels and associated properties; and provides hotel management and related services. The Group also owns investment properties for property rentals and engages in property sales business. Sales recognised in the consolidated financial statements during the period are as follows:

	Six months ended 30 June		
	2018	2017	
Sales			
Hotel ownership			
Revenue from rooms	560,733	472,435	
Food and beverage sales	458,438	385,601	
Rendering of ancillary services	61,735	54,588	
Hotel management and related service fees	49,620	31,677	
Property rentals	40,378	35,393	
Property sales	4,639	10,061	
	1,175,543	989,755	

The Group is managed on a worldwide basis in the following four main segments:

## i. Hotel ownership (including hotels under lease)

- Hong Kong
- Mainland China
- Singapore
- Malaysia
- The Philippines
- Japan
- Thailand
- France
- Australia
- United Kingdom
- Mongolia
- Sri Lanka
- Other countries (including Fiji, Myanmar, Maldives, Indonesia, Turkey and Mauritius)

## ii. Hotel management services

## iii. Property rentals (ownership and leasing of office, commercial and serviced apartments/residences)

- Mainland China
- Singapore
- Malaysia
- Mongolia
- Other countries (including Australia and Myanmar)

## iv. Property sales

The Group is also engaged in other businesses including wines trading. These other businesses did not have a material impact on the Group's results.

The chief operating decision-maker assesses the performance of the operating segments based on a measure of the share of profit after tax and non-controlling interests. This measurement basis excludes the effects of pre-opening expenses of projects, corporate expenses and other non-operating items such as fair value gains or losses on investment properties, fair value adjustments on monetary items and impairments for any isolated non-recurring event.

	2018		2017		
		Profit/(Loss)		Profit/(Loss)	
	Sales	after tax	Sales	after tax	
	(Note b)	(Note a)	(Note b)	(Note a)	
	, , ,	,		,	
Hotel ownership		•••			
Hong Kong	177.7	29.8	130.3	25.6	
Mainland China	415.5	9.8	361.4	0.1	
Singapore	113.8	16.2	78.3	4.7	
Malaysia	64.2	8.2	54.3	3.8	
The Philippines	88.5	7.6	94.5	6.0	
Japan	33.3	1.6	30.9	0.7	
Thailand	39.5	8.0	31.8	5.1	
France	23.8	(7.3)	19.0	(9.0)	
Australia	47.4	0.8	47.2	1.9	
United Kingdom	22.6	(10.7)	22.2	(8.4)	
Mongolia	5.8	<b>(4.8)</b>	5.4	(2.3)	
Sri Lanka	18.8	(8.3)	4.4	(5.2)	
Other countries	30.0	(7.3)	32.9	(5.6)	
	1,080.9	43.6	912.6	17.4	
Hotel management services	113.1	9.2	73.2	14.1	
Sub-total hotel operation	1,194.0	52.8	985.8	31.5	
Property rentals					
Mainland China	10.4	75.2	8.3	60.0	
Singapore	6.9	4.7	6.8	4.1	
Malaysia	3.1	0.9	2.9	0.6	
Mongolia	7.8	(2.1)	5.6	(1.3)	
Other countries	12.2	1.7	11.8	1.8	
	40.4	80.4	35.4	65.2	
Property sales	4.6	11.9	10.1	15.2	
•			10.1		
Other businesses				(0.5)	
Total	1,239.0	145.2	1,031.3	111.4	
Less: Hotel management – Inter-segment sales	(63.5)	_	(41.5)		
Total external sales	1,175.5	_	989.8		
		=			
Corporate finance costs (net)		(45.1)		(41.3)	
Land cost amortisation and pre-opening		(2.5)		/4 E E	
expenses for projects		(2.6)		(15.7)	
Corporate expenses		(15.3)		(12.7)	
Exchange (losses)/gains of corporate investment holding companies		(1.8)		3.2	
			-		
Consolidated profit attributable to equity					
holders of the Company before		80.4		44.0	
non-operating items		<u> </u>	:	44.9	

	201	8	201	17
_	Sales (Note b)	Profit/(Loss) after tax (Note a)	Sales (Note b)	Profit/(Loss) after tax (Note a)
Consolidated profit attributable to equity holders of the Company before non-operating items		80.4		44.9
Non-operating items				
Share of net fair value gains on investment properties		70.0		8.5
Gain on disposal of interests in a subsidiary and an associate		_		14.9
Discarding of property, plant and equipment due to major renovation of hotels		_		(9.8)
Net gains on financial assets at fair value through profit or loss		2.4		3.7
Fair value adjustments on loans from non-controlling shareholders and security				
deposit on leased premises		0.1		(0.5)
Consolidated profit attributable to equity		152.9		61.7
holders of the Company		152.9		01.7

## Notes:

- a. Profit/(Loss) after tax includes net of tax results from both associates and subsidiaries after share of non-controlling interests.
- b. Sales exclude sales of associates.

## 5. Accounts receivable, prepayments and deposits

	As at	
	30 June	31 December
	2018	2017
Trade receivables – net	110,128	116,679
Other receivables	99,711	110,110
Prepayments and other deposits	95,022	93,359
Short term advance to a third party (Note (c))	3,500	3,500
	308,361	323,648

There is no concentration of credit risk with respect to trade receivables, as the Group has a large number of customers, internationally dispersed.

- (a) The fair values of the trade and other receivables are not materially different from their carrying values. The maximum exposure to credit risk at the reporting date is the fair value of each class of receivables mentioned above.
- (b) A significant part of the Group's sales are by credit cards or against payment of deposits. The remaining amounts are with general credit term of 30 days. The Group has a defined credit policy. The ageing analysis of the trade receivables based on invoice date after provision for impairment is as follows:

	As at	
	30 June	31 December
	2018	2017
0 – 3 months	90,868	92,998
4-6 months	5,592	15,998
Over 6 months	13,668	7,683
	110,128	116,679

(c) A short term advance of US\$3,500,000 bearing interest at a fixed rate of 6.25% per annum originally matured in June 2018 was provided to the purchaser under the sale and purchase transaction in relation to the disposal of equity interest in an associate incorporated in the Republic of Indonesia last year. During the current period, the maturity date of the advance was extended to December 2018 at the same terms. The maximum exposure to credit risk at the reporting date is the carrying value of the advance.

## 6. Share capital

	_		Amount	
	Number of shares ('000)	Ordinary shares	Share premium	Total
Authorised - Ordinary shares of HK\$1 each				
At 31 December 2017 and 30 June 2018	5,000,000	646,496		646,496
Issued and fully paid - Ordinary shares of HK\$1 each				
At 1 January 2018	3,584,060	462,715	2,735,705	3,198,420
Exercise of share options - allotment of shares - transfer from share option reserve	1,390	179	1,993 915	2,172 915
At 30 June 2018	3,585,450	462,894	2,738,613	3,201,507
Shares held for share award scheme				
At 1 January 2018				
Shares purchase for share award scheme Vesting of shares under share award scheme	(1,436) 1,418	(185) 183	(2,704) 2,670	(2,889) 2,853
At 30 June 2018	(18)	(2)	(34)	(36)
Net balance as at 30 June 2018	3,585,432	462,892	2,738,579	3,201,471

As at 30 June 2018, 10,501,055 (31 December 2017: 10,501,055) ordinary shares in the Company were held by a subsidiary which was acquired in late 1999. The cost of these shares was recognised in equity as in prior years.

During the six months ended 30 June 2018, the share award scheme of the Group acquired 1,436,000 ordinary shares in the Company through purchases on the open market and 1,418,000 shares were transferred to the awardees upon vesting of the awarded shares. The remaining 18,000 shares were held in trust under the share award scheme as at 30 June 2018. Details of the share award scheme were disclosed in Note 7 to this condensed consolidated interim financial statements included in this announcement.

#### Share options

The shareholders of the Company approved the adoption of a new share option scheme on 28 May 2012 ("Share Option Scheme"). The options granted on 23 August 2013 under the Share Option Scheme are immediately exercisable on the grant date and have a contractual option term of ten years with 22 August 2023 being the last exercisable date. The Group has no legal or constructive obligation to repurchase or settle the options in cash.

Certain share options granted to option holders of the Company were exercised and the following new shares were issued:

	Number of option shares issued at HK\$12.11 per option share	Total consideration US\$'000
In year 2018		
January	40,000	63
February	506,000	790
March	549,000	858
April	75,000	117
June	220,000	344
For the six months ended 30 June 2018	1,390,000	2,172

The weighted average closing price of the shares immediately before the dates on which the options were exercised for the six months ended 30 June 2018 was HK\$17.45 (six months ended 30 June 2017: HK\$13.33).

Movements of the number of outstanding option shares with exercise price of HK\$12.11 per option share and their related weighted average exercise prices are as follows:

	For the six months ended 30 June 2018		For the year ended 31 December 2017	
	Weighted average exercise price	Number of	Weighted average exercise price	Number of
	in HK\$ per option share	outstanding option shares	in HK\$ per option share	outstanding option shares
At 1 January	12.11	9,813,000	12.11	14,603,000
Exercised Lapsed	12.11 -	(1,390,000)	12.11 12.11	(4,036,000) (754,000)
At 30 June/31 December	12.11	8,423,000	12.11	9,813,000

No new option was granted during the six months ended 30 June 2018 and 2017.

Options on 75,000 shares have been exercised subsequent to 30 June 2018 and up to the approval date of the financial statements.

#### 7. Share Award Scheme

The Group operates the share award scheme as part of the benefits for its employees and the Company's directors which allows shares of the Company to be granted to the awardees. The awarded shares can either be purchased on the open market or newly issued by the Company.

During the six months ended 30 June 2018, a total of 1,418,000 shares with an average fair value of HK\$15.82 per share were granted to the qualified awardees and these shares were immediately vested. A total of 18,000 shares were held in trust under the share award scheme as at 30 June 2018. Subsequent to 30 June 2018, the Group has acquired a further of 22,000 shares on the open market and 40,000 shares were awarded to qualified awardees and these shares were immediately vested resulting in a nil balance of shares being held by the share award scheme at the approval date of the financial statements.

## 8. Accounts payable and accruals

	As at	
	30 June	31 December
	2018	2017
Trade payables	96,760	119,984
Construction cost payable, other payables and accrued expenses	492,480	756,400
	589,240	876,384

The ageing analysis of the trade payables based on invoice date is as follows:

	As at	
	30 June	31 December
	2018	2017
0-3 months	80,233	98,405
4-6 months	5,617	9,804
Over 6 months	10,910	11,775
	96,760	119,984

# 9. Expenses by nature

Expenses included in cost of sales, marketing costs, administrative expenses and other operating expenses are analysed as follows:

	For the six months ended	
	30 June	30 June
	2018	2017
Depreciation of property, plant and equipment		
(net of amount capitalised of US\$8,000 (2017: US\$34,000))	172,234	152,186
Amortisation of leasehold land and land use rights		
(net of amount capitalised of Nil (2017: US\$196,000))	7,729	7,127
Amortisation of trademark; and website and system development	635	704
Employee benefit expenses excluding directors' emoluments	377,325	318,403
Cost of sales of properties	3,942	10,068
Cost of inventories sold or consumed in operation	143,938	133,596
Loss on disposal of property, plant and equipment and		
partial replacement of investment properties	913	1,352
Discarding of property, plant and equipment and investment properties		
due to renovation	74	9,782
Pre-opening expenses	1,606	9,978

# 10. Other gains – net

	For the six months ended	
	30 June	30 June
	2018	2017
Net realised and unrealised gains on financial asset at fair value through		
profit or loss – equity securities	1,336	3,694
Fair value gains of financial asset at fair value through profit or loss – club		
debentures	1,136	_
Net fair value losses of investment properties	(9,112)	(25,522)
Gain on disposal of interests in a subsidiary and an associate	_	14,886
Interest income	9,391	7,569
Dividend income	1,148	958
Others		819
	3,899	2,404
<u> </u>		

## 11. Finance costs – net

	For the six months ended		
	30 June	30 June	
	2018	2017	
Interest expense			
– bank loans	77,304	64,458	
<ul> <li>interest-rate swap contracts – hedging</li> </ul>	626	3,014	
– fixed rate bonds	_	8,189	
– other loans	1,591	2,059	
	79,521	77,720	
Less: amount capitalised	(3,274)	(12,184)	
	76,247	65,536	
Net foreign exchange losses/(gains)	7,072	(3,482)	
	83,319	62,054	

The effective capitalisation rate used to determine the amount of borrowing costs eligible for capitalisation is 2.96% per annum for the period (2017: 2.84% per annum).

# 12. Share of profit of associates

	For the six months ended	
	30 June	30 June
	2018	2017
Share of profit before tax of associates before share of net fair value gains		
of investment properties	140,330	108,058
Share of net fair value gains of investment properties	98,760	27,792
Share of profit before tax of associates	239,090	135,850
Share of associates' taxation before provision for deferred tax liabilities on net fair value gains of investment properties	(41,571)	(31,700)
Share of provision for deferred tax liabilities on net fair value gains of investment properties	(24,461)	(6,948)
Share of associates' taxation	(66,032)	(38,648)
Share of profit of associates	173,058	97,202

#### 13. Income tax expense

Income tax expense is accrued using the tax rate that would be applicable to expected total annual earnings. Hong Kong profits tax has been provided at the rate of 16.5% (2017: 16.5%) on the estimated assessable profits for the period. Taxation outside Hong Kong includes withholding tax paid and payable on dividends and tax provided at the prevailing rates on the estimated assessable profits of group companies operating outside Hong Kong.

	For the six months ended	
	30 June	30 June
	2018	2017
Current income tax		
<ul> <li>Hong Kong profits tax</li> </ul>	9,135	1,462
<ul><li>overseas taxation</li></ul>	46,629	42,335
Deferred income tax	3,989	3,556
	59,753	47,353

## 14. Earnings per share

#### Basic

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the period after adjustment of those issued ordinary shares of the Company held by a subsidiary and the share award scheme.

	For the six months ended		
	30 June	30 June	
	2018	2017	
Profit attributable to equity holders of the Company (US\$'000)	152,858	61,700	
Weighted average number of ordinary shares in issue (thousands)	3,574,385	3,569,541	
Basic earnings per share (US cents per share)	4.276	1.729	

#### **Diluted**

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company has the potential dilutive effect on the outstanding share options. A calculation is done to determine the number of shares that would be issued at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as above is increased by the number of shares that would have been issued assuming the exercise of the share options.

The dilution effect on the earnings per share for the six months ended 30 June 2018 and 2017 are as follows:

	For the six months ended		
	30 June	30 June	
	2018	2017	
Profit attributable to equity holders of the Company (US\$'000)	152,858	61,700	
Weighted average number of ordinary shares in issue (thousands)	3,574,385	3,569,541	
Adjustments (thousands)	2,383		
Weighted average number of ordinary shares for diluted earnings per share (thousands)	3,576,768	3,569,541	
Diluted earnings per share (US cents per share)	4.274	1.729	
Dividends			
	For the six months ended		
	30 June	30 June	
	2018	2017	

#### Notes:

15.

(a) At a meeting held on 21 March 2018, the Board proposed a final dividend of HK11 cents per ordinary share for the year ended 31 December 2017, which was paid on 14 June 2018, and has been reflected as a charge against retained earnings for the six months ended 30 June 2018.

Interim dividend of HK8 cents (2017: HK6 cents) per ordinary share

36,903

27,641

(b) At a meeting held on 23 August 2018, the Board declared an interim dividend of HK8 cents per ordinary share for the year ending 31 December 2018. This declared dividend is not reflected as a dividend payable in these financial statements but reflected as an appropriation of retained earnings for the year ending 31 December 2018. The declared interim dividend of US\$36,903,000 for the six months ended 30 June 2018 is calculated based on 3,585,525,056 shares of the Company in issue as at 23 August 2018 after elimination on consolidation the amount of US\$108,000 for the 10,501,055 ordinary shares in the Company held by a subsidiary of the Company (Note 6).

#### 16. Financial guarantees, contingencies and charges over assets

## (a) Financial guarantees

The Group executed proportionate guarantees in favour of banks for securing banking facilities granted to certain associates. The utilised amount of such facilities covered by the Group's guarantees for these associates as at 30 June 2018 amounts to US\$159,331,000 (31 December 2017: US\$178,664,000).

Guarantees are stated at their respective contracted amounts. The Board is of the opinion that it is not probable that the above guarantees will be called upon.

## (b) Contingent liabilities

As at 30 June 2018, the Group executed guarantee for securing standby documentary credit granted by a bank in favour of a building contractor relating to the execution of construction works for a hotel building owned by a subsidiary with the amount of US\$7,557,000 (31 December 2017: US\$7,652,000).

#### (c) Charges over assets

As at 30 June 2018, bank borrowings of two subsidiaries amounting to US\$117,502,000 (31 December 2017: US\$129,264,000) are secured by legal mortgage over the property owned by these subsidiaries with an aggregate net book value of US\$336,126,000 (31 December 2017: US\$356,293,000).

#### 17. Commitments

The Group's commitment for capital expenditure at the date of the consolidated statement of financial position but not yet incurred is as follows:

As at		
30 June	31 December	
2018	2017	
42,995	75,088	
46,025	43,143	
162,181	176,106	
317,502	368,225	
568,703	662,562	
	30 June 2018 42,995 46,025 162,181 317,502	

#### 1. OPERATIONS REVIEW

(Performance compared to the corresponding period last year)

The principal activities of the Group remain the same as 2017. The Group's business is organised into four main segments:

- (i) **Hotel ownership** (including hotels under lease)
- (ii) **Hotel management services** for Group-owned hotels and for hotels owned by third parties
- (iii) **Property rentals** from ownership and leasing of office properties, commercial properties and serviced apartments/residences

## (iv) Property sales

The Group also engaged in wine trading in Hong Kong and Mainland China but such business did not have a material impact on the Group's consolidated results for the six months ended 30 June 2018.

The Group continues to develop hotels, investment properties for rental purpose and properties for sales for the above-mentioned main business segments.

The Group currently owns and/or manages hotels under the following brands:

- Shangri-La Hotels and Resorts
- Kerry Hotels
- Hotel Jen
- Traders Hotels

The following table summarises the number of hotels and rooms of the Group as at 30 June 2018:

	Owned	/Leased	Managed		Total Operating Hotels		Hotels Under Development	
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms	Owned Hotels	Hotels Under Management Contracts
		in '000		in '000		in '000		
SHANGRI-LA HOTELS and RESORTS	71	30.9	15	4.7	86	35.6	4	8
KERRY HOTELS	3	1.6	_	_	3	1.6	_	_
HOTEL	8	3.0	2	0.6	10	3.6	_	1
Other (Note 1)	- 1	- 0.6	3	1.2	3	1.2 0.6	1 –	
Total	83	36.1	20	6.5	103	42.6	5	9

#### Notes:

- 1) Other hotel refers to the Portman Ritz-Carlton Hotel, Shanghai (the Group has 30% equity interest)
- 2) No new hotel opened for business during the six months ended 30 June 2018.

The following table summarises the total Gross Floor Area ("GFA") of the operating investment properties owned by subsidiaries and associates:

Total GFA of operating investment properties at 30 June 2018

	Office	Commercial	Serviced			
(in square metres)	spaces	spaces	apartments			
Mainland China	886,747	578,777	317,181			
Singapore	3,291	22,933	24,735			
Malaysia	45,175	8,530	17,356			
Mongolia	41,355	21,238	19,585			
Other countries	38,150	23,177	56,834			
Total	1,014,718	654,655	435,691			

## (a) Segment Results

Details of the segment information are provided in Note 4 to the condensed consolidated interim financial statements included in this announcement.

## (i) Hotel Ownership

For the six months ended 30 June 2018, on an unconsolidated basis, room revenues accounted for around 51% of the total revenues from hotel operation while food and beverage revenues accounted for around 43%.

Consolidated sales were US\$1,175.5 million for the six months ended 30 June 2018, an increase of 18.8%, compared to US\$989.8 million for the same period last year.

The consolidated revenue from rooms for the six months ended 30 June 2018 was US\$560.7 million, an increase of 18.7%, compared to US\$472.4 million for the same period last year. The consolidated sales from food and beverage for the six months ended 30 June 2018 were US\$458.4 million, an increase of 18.9%, compared to US\$385.6 million for the same period last year. These increases were driven by:

- the opening of the new hotels in 2017
- the reopening for business of all the renovated guestrooms in the Tower Wing of Shangri-La Hotel, Singapore in May 2017
- the completion of the major renovation of Shangri-La Hotel, Kuala Lumpur in February 2017 and Hotel Jen Penang by end of June 2017
- the 14% increment in room yields ("**RevPAR**") following the further improvement of the market condition in most cities where the Group's hotels operated.

The key performance indicators of the Group-owned hotels (including hotels under lease) on an unconsolidated basis for the six months ended 30 June 2018 and 2017 are as follows:

	2018 Weighted Average			2017 Weighted Average			
Country	Occupancy	<b>Room Rate</b>	RevPAR	Occupancy	Room Rate	RevPAR	
	(%)	(US\$)	(US\$)	(%)	(US\$)	(US\$)	
The People's							
Republic of China							
Hong Kong (Note)	83	287	238	71	291	208	
Mainland China (Note)	65	132	87	63	122	77	
Singapore	77	222	172	62	199	124	
Malaysia	75	138	103	69	119	82	
The Philippines	68	186	127	68	184	126	
Japan	85	594	506	85	544	463	
Thailand	71	169	120	67	146	98	
Australia	81	232	187	88	212	187	
France	59	1,271	751	54	1,035	558	
United Kingdom	73	527	384	77	477	367	
Mongolia	23	215	50	22	211	47	
Sri Lanka (Note)	40	165	67	37	148	55	
Other countries	47	204	96	50	183	92	
Weighted Average	67	<u>172</u>	115	64	157	101	

#### Note:

The key performance indicators for 2018 included all six months revenues of the following newly opened hotels:

- Songbei Shangri-La, Harbin in Mainland China (opened for business on 10 January 2017)
- Kerry Hotel, Hong Kong (opened for business on 28 April 2017)
- Hotel Jen Beijing in Mainland China (opened for business on 22 May 2017)
- Shangri-La Hotel, Xiamen in Mainland China (opened for business on 21 August 2017)
- Shangri-La Hotel, Colombo in Sri Lanka (opened for business on 16 November 2017)
- Shangri-La Hotel, Jinan in Mainland China (opened for business on 13 December 2017)

Overall, the weighted average occupancy of the Group-owned hotels and the weighted Average Room Rate ("ADR") increased by 3 percentage points and 9%, respectively. As a result, the weighted Average RevPAR increased by 14% for the six months ended 30 June 2018, compared to the same period last year.

Comments on performance of hotels by geography:

## The People's Republic of China

## Hong Kong

Market condition in Hong Kong continues to improve. The two Shangri-La hotels registered an increase in RevPAR of 12%, led by improvements in both occupancies and ADR. Hotel Jen Hong Kong recorded an increase in weighted average occupancy, ADR and RevPAR of 14 percentage points, 8% and 30%, respectively. Performance of Kerry Hotel, Hong Kong improved significantly, registered an increase in RevPAR of 167%, led by an increase in weighted average occupancy and ADR of 42 percentage points and 29%, respectively.

The overall net profit of the Hong Kong hotel ownership segment for the six months ended 30 June 2018 increased by US\$4.2 million (or 16%) to US\$29.8 million.

## Mainland China

Most of the hotels in Mainland China registered an increase in RevPar, led mainly by improvements in room rates. Overall weighted average RevPAR registered a growth of 12% following a 9% increment in weighted average ADR.

Performance of the hotels in Tier 1 cities (especially in Beijing) and Tier 2 cities continued to improve. Some of the hotels in Tier 3 and Tier 4 cities also continued to experience improved results. As a result, the net profit of the Mainland China hotel segment for the six months ended 30 June 2018 increased to US\$9.8 million, compared to a marginal net profit of US\$0.1 million in the same period last year.

## Singapore

The overall weighted average RevPAR of the four hotels in Singapore registered a remarkable increase of 39%, largely supported by the 95% increment in the RevPAR of Shangri-La Hotel, Singapore. All the guestrooms in the Tower Wing of the hotel were closed down for major renovation till mid May 2017. The other three hotels also registered an increase in weighted average RevPAR ranging from 9% to 20% during the current period.

Net profit of the Singapore hotel ownership segment increased by US\$11.5 million to US\$16.2 million for the six months ended 30 June 2018.

## The Philippines

Performance of the Philippines hotel ownership segment was largely affected by the government order to totally close down the Boracay Island for a period of six months commencing 26 April 2018 for environmental rehabilitation. RevPAR of Shangri-La's Boracay Resort & Spa decreased by 28% in the current period. This negative impact has largely offset the 38% RevPAR increment of Shangri-La at the Fort, Manila. As a result, the hotels and resorts in the country only recorded a marginal increase in weighted average RevPAR of 1%.

Benefited from the US\$1.2 million reduction in share of net loss of Shangri-La at the Fort, Manila, net profit of the Philippines hotel segment increased by US\$1.6 million to US\$7.6 million in the current period.

## Malaysia

Major renovation of Shangri-La Hotel, Kuala Lumpur's banqueting facilities and all-day dining restaurant were completed by end of February 2017. The phased renovation of Hotel Jen Penang's guestrooms and major renovation of Shangri-La's Tanjung Aru Resort & Spa, Kota Kinabalu (including function rooms, grand ball room and guestrooms/suites in Tanjung Wing) were completed by end of June 2017. Business of these hotels was largely benefited from the upgraded facilities. This, together with the 11% appreciation of the exchange rate of Malaysia Ringgit against US dollar during the current period, resulted in a favourable impact on the financial performance of the hotels. Shangri-La Hotel, Kuala Lumpur, Shangri-La's Tanjung Aru Resort & Spa, Kota Kinabalu and Hotel Jen Penang recorded a large increase in RevPAR of 15%, 55% and 79%, respectively. The weighted average RevPAR of the Malaysia hotel ownership segment increased by 26% in the current period.

The overall net profit of the hotels and resorts in Malaysia increased by US\$4.4 million to US\$8.2 million for the six months ended 30 June 2018.

#### **Thailand**

Shangri-La Hotel, Bangkok continues to be benefited from the increase of foreign arrivals to the city. The hotel recorded an increase in weighted average occupancy, room ADR and RevPAR of 6 percentage points, 15% and 26%, respectively. Shangri-La Hotel, Chiang Mai also recorded an increase in RevPAR of 15%, mainly supported by an increase in room rate of 16%.

The net profit of the two hotels in Thailand increased by US\$2.9 million to US\$8.0 million in the current period.

## Japan

Tokyo continues to be a hot spot for business and tourism. Shangri-La Hotel, Tokyo recorded a further increase in RevPAR of 9% during the current period. The net profit of the hotel increased by US\$0.9 million to US\$1.6 million in the current period.

#### Australia

Performance of Shangri-La Hotel, The Marina, Cairns was adversely affected by the commencement of the phased guestroom renovation in April 2018. RevPAR of the hotel was down by 20% in the current period. The weighted average RevPAR of the three hotels in the country remained at the same level as compared to the same period last year.

Net profit of the Australia hotel ownership segment decreased by US\$1.1 million to US\$0.8 million in the current period.

#### France

With the increased arrivals to the city and benefited from the 12% appreciation of the exchange rate of Euros against US dollar, Shangri-La Hotel, Paris recorded an increase in occupancy and ADR of 5 percentage points and 23%, respectively. RevPAR of the hotel registered a large increase of 35%. Net loss of the hotel decreased by US\$1.7 million to US\$7.3 million in the current period.

## The United Kingdom

Shangri-La Hotel, At The Shard, London recorded an increase in RevPAR of 5% in US dollar terms as a result of the appreciation of British pound against US dollar by 9% over the same period last year. Net loss of the hotel increased by US\$2.3 million to US\$10.7 million in the current period.

## Mongolia

The country's economy improved slightly but remained weak. While Shangri-La Hotel, Ulaanbaatar recorded an increase in RevPAR of 8% in the current period, net loss of the hotel however increased by US\$2.5 million to US\$4.8 million mainly due to an increase in interest expenses following the increase in interest rate of its bank borrowings.

## Sri Lanka

Shangri-La's Hambantota Golf Resort & Spa, Sri Lanka recorded an increase in RevPAR of 10%. Performance of Shangri-La Hotel, Colombo improved and registered an occupancy rate of 39% in the current period. The hotel opened for business on 16 November 2017.

Net loss of the Sri Lanka hotel ownership segment increased by US\$3.1 million to US\$8.3 million for the six months ended 30 June 2018 as compared to the same period last year after accounting for the loss of Shangri-La Hotel, Colombo in the current period of US\$2.7 million due to high depreciation charge during initial start-up stage of the hotel.

### Other Countries

While Shangri-La's Villingili Resort & Spa, Maldives registered an increase in RevPAR of 11%, Hotel Jen Male, Maldives recorded a decrease in occupancy rate, ADR and RevPAR of 5 percentage points, 3% and 14%, respectively. Net loss of the two hotels increased slightly by US\$0.4 million to US\$3.6 million in the current period.

The performance of Sule Shangri-La, Yangon in Myanmar continued to be affected by weak demand growth and increasing hotel supply in the market. The hotel recorded a decrease in occupancy rate and ADR of 3 percentage points and 18%, respectively. Net loss of the hotel increased by US\$0.7 million to US\$1.0 million in the current period.

The resort in Fiji registered a decrease in RevPAR of 16% in the current period due to its on-going major renovation of the guestrooms in Ocean Wing and other facilities. Net loss of the resort increased by US\$0.9 million to US\$1.7 million in the current period.

There was no material change in the financial results of the hotels in Jakarta, Mauritius and Turkey in the current period as compared to the same period last year.

## (ii) Hotel Management Services

As at 30 June 2018, the Group's wholly owned subsidiary, SLIM International Limited and its subsidiaries ("SLIM") managed a total of 102 hotels and resorts:

- 79 Group-owned hotels (Portman Ritz-Carlton Hotel, Shanghai is the only exception)
- 3 hotels under lease agreements
- 20 hotels owned by third parties

The 20 operating hotels owned by third parties are located in the following cities:

Canada: Toronto and Vancouver

The Philippines: ManilaOman: Muscat (2 hotels)

Qatar: Doha

UAE: Abu Dhabi (2 hotels) and DubaiMalaysia: Johor and Kuala Lumpur

India: New Delhi and Bengaluru

Taiwan: Taipei and Tainan

– Mainland China: Changzhou (2 hotels), Haikou, Suzhou and Yiwu

For the six months ended 30 June 2018, overall weighted average RevPAR of the hotels under third-party hotel management agreements registered an increase of 7% in US dollar terms as compared to the same period last year. Consolidated revenues (after elimination of revenue earned from fellow subsidiaries) of SLIM recorded a total increment of 57%, including an increment of 45% for the revenue recorded in the current period due to changes of the accounting standards (details of the impact to the financial statements of the current period are provided in Note 3 to the condensed consolidated interim financial statements included in this announcement). The net profit contribution from the hotel management segment however decreased by US\$4.9 million for the six months ended 30 June 2018, largely due to recruitment of additional executives and staffs for business development.

During the current period, SLIM signed a new management agreement with a third party for the management and operation of a luxury hotel and waterfront villas located in Bahrain Marina, an iconic waterfront complex currently under development in Manama, the capital of Bahrain. As at 30 June 2018, SLIM had management agreements on hand for nine new hotel projects which were owned by third parties.

## (iii) Property Rentals

The revenues from subsidiaries' property rentals for the six months ended 30 June 2018 were US\$40.4 million, an increase of 14.1%, compared to US\$35.4 million for the same period last year.

The property rentals segment continued to be the Group's main source of operating profits in the current period. The Group's major investment properties are located principally in Shanghai and Beijing and are owned by associates.

The key performance indicators of the Group's key investment properties for the six months ended 30 June 2018 as compared with the same period last year:

				Commer	cial	Servic	ed	
	Group's	Office Sp	aces	Space	S	Apartments		
	Equity		Rental		Rental		Rental	
		Occupancy	Rate	Occupancy		Occupancy	Rate	
		(in % point)	(in %)	(in % point)	(in %)	(in % point)	(in %)	
Mainland China								
China World Trade Center								
– Phase I	40.32-50%	+1	+11%	+4	+8%	-46	+8%	
– Phase II	43.23%	-1	+7%	+16	0%	N/A	N/A	
– Phase IIIA	40.32%	-1	+26%	+3	+7%	N/A	N/A	
– Phase IIIB	40.32%	+20	+10%	+13	+9%	N/A	N/A	
Century Towers, Beijing	50%	N/A	N/A	N/A	N/A	0	+8%	
Beijing Kerry Centre	23.75%	+1	+9%	-2	+15%	0	+17%	
Shanghai Centre	30%	-1	+2%	+2	-2%	+3	+4%	
Kerry Parkside Shanghai								
Pudong	23.2%	0	+14%	+1	+16%	+9	+8%	
Jing An Kerry Centre – Phase I	24.75%	0	+19%	-3	+10%	-2	+12%	
Jing An Kerry Centre – Phase II	49%	+1	+12%	+1	+5%	N/A	N/A	
Shangri-La Residences, Dalian	100%	N/A	N/A	N/A	N/A	-11	+20%	
Shangri-La Centre, Qingdao	100%	+13	+3%	+5	+6%	+4	+10%	
Tianjin Kerry Centre	20%	N/A	N/A	-10	+31%	N/A	N/A	
Hangzhou Kerry Centre	25%	+1	+7%	+9	+4%	N/A	N/A	
Shangri-La Centre, Chengdu	80%	+6	-3%	-4	-7%	+17	+9%	
Singapore								
Tanglin Mall, Singapore	44.6%	N/A	N/A	+3	+1%	N/A	N/A	
Tanglin Place, Singapore	44.6%	-2	+2%	0	+6%	N/A	N/A	
Shangri-La Apartments,								
Singapore	100%	N/A	N/A	N/A	N/A	-2	+4%	
Shangri-La Residences,								
Singapore	100%	N/A	N/A	N/A	N/A	+2	+1%	
Malaysia								
UBN Tower, Malaysia	52.78%	-5	+13%	+11	+23%	N/A	N/A	
UBN Apartments, Malaysia	52.78%	N/A	N/A	N/A	N/A	0	+7%	
Mongolia								
Central Tower, Ulaanbaatar	51%	+9	-10%	+4	+4%	N/A	N/A	
Shangri-La Centre, Ulaanbaatar	51%	+33	+19%	+16	+11%	+25	+5%	
Other countries								
Sule Square, Yangon	59.28%	+18	-12%	+12	-10%	N/A	N/A	
Shangri-La Residences, Yangon The Pier Retail Complex,	55.86%	N/A	N/A	N/A	N/A	-7	-5%	
Cairns	100%	-1	+5%	-3	+12%	N/A	N/A	

Performance of most properties in Mainland China was generally well in the current period. Notably, performance of the Phase IIIB new commercial and office spaces (available since 2017) of China World Trade Center ("CWTC") improved substantially following the absorption of the increased supply in last year. Renovations of the serviced apartments of CWTC commenced, resulted in a 46 percentage points decrease in occupancy. Major renovations to CWTC's original exhibition hall and its connecting area were substantially completed by end of June 2018.

The investment properties in Mainland China continued to be the key profit contributors and generated a net profit of US\$75.2 million for the six months ended 30 June 2018 compared to US\$60.0 million in the same period last year.

The Group's share of the net profit of the investment properties in Singapore increased by US\$0.6 million to US\$4.7 million in the current period and the Group's share of the net profit of the investment properties in Malaysia also increased by US\$0.3 million to US\$0.9 million in the current period.

While the local economy of Mongolia remains weak, the performance of the Group's properties improved in the current period. However, the Group's share of net loss from these investment properties increased by US\$0.8 million in the current period as a result of the increase in deferred taxation.

For properties in other countries, the Group's share of net profit from the investment properties remained at similar level when compared with the same period last year.

### (iv) Property Sales

Properties sales by subsidiaries represented the recognition of the sales revenue and profit upon hand-over of the residential units of the Yangzhou Lakeview Residence and Yavis in Dalian to the buyers in the current period. All the units of Yangzhou Lakeview Residence were sold by year end 2017. All these sold units were handed over to the buyers in 2017 except one unit being handed over to the buyer in early 2018. For Yavis, 4 units which were sold in 2017 were handed over to the buyers in early 2018. The subsidiary also sold and handed over another 4 units in Yavis to the buyers in the current period. As at 30 June 2018, Yavis had an inventory of 100 units. For the six months ended 30 June 2018, sales of properties by subsidiaries recorded a marginal loss of US\$0.1 million as compared to a gain of US\$0.9 million for the same period last year.

Most of the net profit from property sales during the current period was contributed by associates. The Group has equity interests in certain composite developments in Mainland China and the Philippines which included the development of Shangri-La hotels together with office buildings and/or residential buildings for sales and/or rental purposes. These associates continued to dispose of the inventories and handed over the sold units to the buyers in an orderly manner.

The status of the properties for sale are as follows:

- Arcadia Court, Tangshan (a 35%-owned project)

7 residential units sold in 2017 were handed over to the buyers in the current period.

 Arcadia Court, Tianjin (part of Phase I of Tianjin Kerry Centre, a 20%-owned project)

The development comprises three residential towers. Approximately 91% of the units had been sold as at 30 June 2018. 3 residential units sold in 2017 were handed over to the buyers in the current period.

- Arcadia Court and Shenyang Kerry Centre (a 25%-owned project)

Approximately 99% of all the 972 Phase I residential units and 67% of the total of 229 office units had been sold as at 30 June 2018. 41 residential units and 4 office units were handed over to the buyers in the current period.

Phase II and Phase III of the project are under construction. As at 30 June 2018, 54% of the total 495 Phase II residential units had been pre-sold.

- Arcadia Court, Nanchang (a 20%-owned project)

As at 30 June 2018, 97% of the total of 436 units had been sold and handed over to the buyers.

Lake Grandeur, Hangzhou (a 25%-owned project)

Lake Grandeur is situated at Hangzhou Kerry Centre adjacent to the renowned West Lake in Hangzhou and was completed in 2017. As at 30 June 2018, 21% of the total 121 units had been sold and 6 units were handed over to the buyers in the current period.

- Horizon Homes at Shangri-La at the Fort, Manila (a 40%-owned project)

The development comprises of 98 residential units which are located at the top floors of Shangri-La at The Fort, Manila. 97% of the total 98 units were sold and 82 units were handed over to the buyers as at 30 June 2018.

For the six months ended 30 June 2018, the Group's share of net profit from sales of properties by associates were US\$12.0 million as compared to US\$14.2 million in the same period last year.

Development of the Residences at One Galle Face, Sri Lanka in Colombo (90% owned by the Group) is ongoing and will be completed by September 2018. The development comprises 390 apartments for sale with total gross floor area of approximately 93,500 square metres. Apartments with a total gross floor area of approximately 67,700 square metres (approximately 72%) were pre-sold by end of July 2018. Subject to obtaining the necessary certifications from the local government, the Group will start to hand over the sold units to the buyers in the last quarter of the year in an orderly manner. It is expecting that not less than 50% of the sold units will be handed over to the buyers before year end of 2018. On this basis, the Group will record its net share of profit of not less than US\$60 million in the second half of 2018.

## (b) EBITDA and Consolidated Profits

The following table summarises information related to the EBITDA of the Company and its subsidiaries and the aggregate effective share of EBITDA of the Company, subsidiaries and associates for the six months ended 30 June 2018 and 2017 by geographical areas and by business segments:

		EBITDA of subsidiaries		Effecitve share of EBITDA of subsidiaries		Effecitve share of EBITDA of associates		Aggregate effective share of EBITDA	
(US\$ million)		2018	2017	2018	2017	2018	2017	2018	2017
Hotel ownership	Hong Kong	60.5	43.3	54.6	38.2	0.7	0.3	55.3	38.5
_	Mainland China	115.7	98.2	105.4	89.6	36.2	30.2	141.6	119.8
	Singapore	32.6	15.0	32.6	15.0	3.0	2.4	35.6	17.4
	Malaysia	21.1	16.8	11.8	9.8	4.1	2.2	15.9	12.0
	The Philippines	28.2	31.2	27.5	30.5	4.8	4.5	32.3	35.0
	Japan	1.8	0.9	1.8	0.9	-	_	1.8	0.9
	Thailand	17.2	13.7	12.7	10.0	-	_	12.7	10.0
	France	1.3	(0.5)	1.3	(0.5)	-	_	1.3	(0.5)
	Australia	10.0	10.8	10.0	10.8	-	_	10.0	10.8
	United Kingdom	(5.8)	(3.5)	(5.8)	(3.5)	-	_	(5.8)	(3.5)
	Mongolia	(0.5)	(0.1)	(0.2)	_	-	_	(0.2)	_
	Sri Lanka	1.9	(1.0)	1.7	(0.9)	-	_	1.7	(0.9)
	Other countries	(0.7)	3.1	(0.7)	1.8	3.2	2.1	2.5	3.9
		283.3	227.9	252.7	201.7	52.0	41.7	304.7	243.4
Hotel management									
services		<u>17.0</u>	21.7	<u>17.0</u>	21.7			<u>17.0</u>	21.7
Sub-total hotel									
operations		300.3	249.6	<u>269.7</u>	223.4	52.0	41.7	321.7	265.1

			Effecitve share TDA of of EBITDA of idiaries subsidiaries		Effecitve share of EBITDA of associates		Aggregate effective share of EBITDA		
(US\$ million)		2018	2017	2018	2017	2018	2017	2018	2017
Property rentals	Mainland China	4.1	3.5	3.7	3.2	113.5	87.8	117.2	91.0
	Singapore	3.2	2.4	3.2	2.4	2.4	2.0	5.6	4.4
	Malaysia	2.1	1.7	1.1	0.9	-	-	1.1	0.9
	Mongolia	2.1	2.0	1.1	1.0	-	_	1.1	1.0
	Other countries	5.6	5.4	3.2	3.0			3.2	3.0
Sub-total property rentals		17.1	15.0	12.3	10.5	115.9	89.8	128.2	100.3
Tentais							09.0	120.2	
Property sales & other	er								
business		0.3	(0.4)	0.3	(0.4)	18.7	17.7	19.0	17.3
Sub-total		317.7	264.2	282.3	233.5	186.6	149.2	468.9	382.7
Corporate & pre-opening expens	ses	(16.2)	(17.5)	(16.2)	(17.5)	(0.4)	(0.5)	(16.6)	(18.0)
Grand total		301.5	246.7	266.1	216.0	186.2	148.7	452.3	364.7

Aggregate effective share of EBITDA was US\$452.3 million for the six months ended 30 June 2018, an increase of US\$87.6 million or 24.0%, compared to US\$364.7 million for same period last year. The increase was mainly driven by:

- Hotel ownership segment effective share of EBITDA increased by US\$61.3 million which included increased contributions from hotels in Hong Kong, Mainland China and Singapore of US\$16.8 million, US\$21.8 million and US\$18.2 million, respectively.
- Property rentals segment effective share of EBITDA increased by US\$27.9 million which included increased contributions from investment properties in Mainland China of US\$26.2 million. Jing An Kerry Centre in Shanghai and the China World Trade Center in Beijing were the key contributors. The Group's property rentals effective share of EBITDA from these two investment properties increased by US\$18.7 million in the current period.

Consolidated profit attributable to equity holders of the Company after non-operating items was US\$152.9 million for the six ended 30 June 2018, an increase of 147.8%, compared to US\$61.7 million for the same period last year. The increase was mainly driven by:

- Net profit from the hotel ownership segment increased by US\$26.2 million in the current period to US\$43.6 million. Net profit from hotels in Mainland China, Singapore and Malaysia increased by US\$9.7 million, US\$11.5 million and US\$4.4 million, respectively;
- Net profit from property rentals segment increased by US\$15.2 million, primarily contributed by the investment properties in Mainland China; and
- Net credit of US\$72.5 million from non-operating items in the current period, an increase of US\$55.7 million compared to US\$16.8 million in the same period last year. The increase was primarily driven by the share of net fair value gains from investment properties of US\$70.0 million in the current period (US\$8.5 million in the same period last year) following the favourable operation results of the investment properties.

### 2. CORPORATE DEBT AND FINANCIAL CONDITIONS

At the corporate level, the Group executed two 5-year unsecured bank loan agreements totaling an equivalent of US\$279.0 million for refinancing maturing loans.

At the subsidiary level, the Group also executed one 3-year bank loan agreement of US\$70 million during the period for refinancing a maturing loan.

The Group has not encountered any difficulty when drawing down loans from committed banking facilities. None of the banking facilities were cancelled by the banks during or after the close of the current financial period.

The Group's net borrowings (total bank loans less cash and bank balances and short-term fund placements) to total equity ratio, i.e. the gearing ratio, slightly increased from 60.5% as at 31 December 2017 to 61.6% as at 30 June 2018.

The Group has satisfactorily complied with all covenants under its borrowing agreements.

The analysis of borrowings outstanding as at 30 June 2018 is as follows:

Maturities of Borrowings Contracted as at 30 June 2018 Repayment Within In the In the 3rd After 1 year 5 years **Total** (US\$ million) 2nd year to 5th year **Borrowings** Corporate borrowings - unsecured bank loans 51.6 510.6 2,780.3 3,342.5 Bank loans of subsidiaries 7.3 95.5 14.7 - secured 117.5 - unsecured 574.1 456.4 739.5 82.7 1,852.7 Total outstanding balance 633.0 1,062.5 3,534.5 82.7 5,312.7 **Undrawn but committed facilities** Bank loans and overdrafts 21.9 90.5 861.0 30.0 1,003.4

The currency mix of borrowings and cash and bank balances (including the short-term fund placements) as at 30 June 2018 is as follows:

(US\$ million)	Borrowings	Cash and Bank Balances (Note)
In United States dollars	2,560.4	231.6
In Hong Kong dollars	1,790.7	76.0
In Renminbi	450.0	411.0
In Euros	234.0	2.8
In Australian dollars	88.1	12.5
In British pounds	59.4	3.0
In Singapore dollars	84.9	65.4
In Japanese yen	45.2	5.6
In Philippine pesos	_	11.8
In Thai baht	_	94.5
In Malaysian ringgit	_	58.4
In Fiji dollars	_	4.0
In Mongolian tugrik	_	15.3
In Sri Lankan rupees	_	17.0
In Myanmar kyat	_	1.6
In Maldivian rufiyaa	_	0.4
In other currencies		0.4
	5,312.7	1,011.3

*Note:* Cash and bank balances as stated included short-term fund placements in Malaysian ringgit amounted to US\$39.5 million.

Excepting the bank loans in Renminbi which carry interest at rates specified by the People's Bank of China from time to time, all borrowings are generally at floating interest rates.

Details of financial guarantees, contingencies and charges over assets as at 30 June 2018 are disclosed in Note 16 to the condensed consolidated interim financial statements included in this announcement.

#### 3. TREASURY POLICIES

The Group's treasury policies are aimed at minimising interest and currency risks. The Group assesses the market environment and its financial position and adjusts its tactics from time to time.

## (A) Minimising Interest Risks

The majority of the Group's borrowings are in US dollars and Hong Kong dollars and arranged at the corporate level. Anticipating the onset of an increasing interest rate cycle, the Group has closely monitored the cash flow forecasts of all its subsidiaries and arranged to transfer any surplus cash to the corporate to reduce corporate debts. In order to minimise the overall interest cost, the Group also arranged intra-group loans to utilise the surplus cash of certain subsidiaries to meet the funding requirements of other group companies. The Group reviews the intra-group loans arrangements from time to time in response to changes in currency exchange rates and bank loan interest rates.

The Group has endeavoured to hedge its medium term interest rate risks by entering into interest-rate swap contracts. As at 30 June 2018, the outstanding HIBOR and LIBOR interest-rate swap contracts are:

- HK\$1,600 million (approximately US\$206.4 million) at fixed rates ranging between 1.395% and 1.635% per annum maturing during July 2018 to October 2018
- US\$806 million at fixed rates ranging between 1.42% and 1.85% per annum maturing during August 2018 to April 2022

Taking into account the interest-rate swap contracts and the Renminbi bank loans, the Group has fixed its interest liability on 28% of its outstanding borrowings as at 30 June 2018.

All these interest-rate swap contracts qualify for hedge accounting.

## (B) Minimising Currency Risks

The Group aims at using bank borrowings in local currency to finance the capital expenditure and operational funding requirements of the properties and/or development projects in the corresponding country to achieve natural hedging of its assets.

It is the Group's practice, wherever and to the extent possible, to quote tariffs in the stronger currency and maintain bank balances in that currency, if legally permitted. In general, the Group has not felt it appropriate to substantially hedge against currency risks through currency forward contracts upon consideration of the currency risks involved in normal operations and the cost of obtaining such cover.

### 4. INVESTMENT PROPERTIES VALUATIONS

Investment properties of subsidiaries and associates continue to be stated at fair value and are reviewed semi-annually (including those properties being constructed for future use as investment properties for which fair value becomes reliably determinable). All changes in the fair value of investment properties (including those under construction) based on the opinions obtained from independent professional valuers are recorded in the income statement.

The following table shows the fair value gains and losses of the investment properties held by the Group's subsidiaries and associates for the six months ended 30 June 2018:

	Subsidia	aries	Associates		Total	
		Effective	]	Effective		Effective
(US\$ million)	100%	Share	100%	Share	100%	Share
Gains/(Losses)	(9.1)	(5.7)	281.1	98.8	272.0	93.1
Deferred tax	2.2	1.4	(69.8)	(24.5)	(67.6)	(23.1)
Net gains/(losses)	(6.9)	(4.3)	211.3	74.3	204.4	70.0

# 5. FINANCIAL ASSETS – TRADING SECURITIES

As at 30 June 2018, the market value of the Group's investment portfolio was US\$24.9 million, which mainly included 4,483,451 ordinary shares in Kerry Properties Limited and 2,241,725 ordinary shares in Kerry Logistics Network Limited. The Group recorded unrealised fair value gains of US\$1.3 million and dividend income of US\$1.1 million during the period.

## 6. DEVELOPMENT PROGRAMMES

Construction work on the following projects is on-going:

# (a) Hotel Developments

	Group's Equity Interest	Hotel Rooms	Long Stay Apartments	Projected Opening
<b>Hotels in Mainland China</b>				
Shangri-La Hotel, Zhoushan	100%	204	_	2019
Shangri-La Hotel, Putian	40%	247	7	2021
Traders Hotel, Kunming; and	45%	265	_	2021
Shangri-La Hotel, Kunming	45%	81	_	TBD
(part of composite development				
project in Kunming City)				
Shangri-La Hotel, Zhengzhou	45%	211	_	2022

TBD: To be determined

# (b) Composite Developments and Investment Properties Developments

	Group's Equity	• • • • • • • • • • • • • • • • • • • •			Scheduled	
	Interest	Residential	Office	Commercial	Completion	
In Mainland China						
Shenyang Kerry Centre						
(Phase II & III)	25%	439,816	165,485	216,858	Late 2018 onwards*	
Phase II of Shangri-La Hotel, Wuhan	92%	_	42,953	340	2019	
Kunming City Project	45%	21,169	_	830	2021	
Phase II of Shangri-La Hotel, Fuzhou	100%	_	34,142	54,059	2022	
Composite development project in						
Zhengzhou	45%	94,222	58,947	3,993	2022 onwards*	
In other countries						
Composite development project in						
Colombo, Sri Lanka (Note)	90%	111,100	59,866	79,518	Late 2018 onwards	
		666,307	361,393	355,598		

<sup>\*</sup> Being developed in phases

Note: The pre-sale of residences was officially launched in 2015.

The Group is currently reviewing the development plans of the following projects:

# Hotel development

- Wolong Bay in Dalian, Mainland China (wholly owned by the Group)
- Rome, Italy (wholly owned by the Group)
- Lakeside Shangri-La, Yangon, Myanmar (55.86% equity interest owned by the Group)

## Composite development

- Nanchang city project Phase II, Mainland China (20% equity interest owned by the Group)
- Tianjin Kerry Centre Phase II, Mainland China (20% equity interest owned by the Group)
- Accra, the Republic of Ghana (45% equity interest owned by the Group)

The Group continues to review its asset portfolio, and may sell assets that it considers non-core at an acceptable price and introduce strategic investors for some of its operating assets/development projects. The Group adjusts its development plans and investment strategy from time to time in response to changing market conditions and in order to improve the financial position of the Group.

### 7. MANAGEMENT CONTRACTS FOR HOTELS OWNED BY THIRD PARTIES

During the current period, SLIM signed a new management agreement with a third party for the management of a Shangri-La hotel in Manama, Bahrain scheduled to open in 2022.

As at the date of this report, the Group has management agreements in respect of 20 operating hotels owned by third parties. In addition, the Group also has agreements on hand for 9 new hotels currently under development and owned by third parties. The development projects are located in Nanning, Qiantan and Suzhou (Mainland China); Kota Kinabalu (Malaysia), Bali (Indonesia), Jeddah (Saudi Arabia), Phnom Penh (Cambodia), Melbourne (Australia) and Manama (Bahrain).

The Group continues to review proposals it receives for management opportunities and intends to secure management agreements for third-party owned hotels that do not require capital commitments in locations/cities which it considers to be of long-term strategic interest.

#### 8. PROSPECTS

We continue to see positive hotel performance across most of the countries we operate in the first half of 2018. The Mainland China market, where the Group has most of its hotels and investment properties, continued to grow, especially in Tier 1 and Tier 2 cities where the majority of the Group's inventory is located. Demand for hotel rooms in Tier 1 and 2 cities remained strong and outgrew supply. In some Tier 3 and 4 cities, the oversupply has yet to be absorbed; this is of limited impact as these cities account for only 11% of the Group's total hotel rooms inventory. Financial results from the Mainland China hotel ownership segment is expected to experience some pressure due to the recent depreciation of Renminbi against US dollar.

The Group saw relatively strong growth in its rental property income in the first half of 2018 driven mainly by the opening of China World Trade Center Phase IIIB and the appreciation of the Renminbi. However as with the hotel ownership segment, the recent depreciation of Renminbi against US dollar points to some headwind in rental property income in the second half of 2018.

We anticipate property sales to contribute positively to the Group's results in the latter half of 2018 as we recognise profits from the sale of residences in Shangri-La's One Galle Face development in Colombo. Apartments with a total gross floor area of approximately 67,700 square metres (approximately 72%) were pre-sold by end of July 2018. Subject to obtaining the necessary certifications from the local government, the Group will start to hand over the sold units to the buyers in the last quarter of the year in an orderly manner. It is expecting that not less than 50% of the sold units will be handed over to the buyers before year end of 2018. On this basis, the Group will record its net share of profit of not less than US\$60 million in the second half of 2018.

For the first half of 2018, consolidated profit attributable to equity holders of the Company was US\$152.9 million compared to US\$61.7 million for the same period last year. Barring any unforeseen geo-political developments and/or a worsening of trade relations between the United States and China, the Group can expect to see significant improvements in its operating performance relative to 2017.

## 9. PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the underlying six-month period, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the listed securities of the Company.

### 10. CORPORATE GOVERNANCE

The Company recognises the importance of transparency in governance and accountability to shareholders and that shareholders benefit from good corporate governance. The Company reviews its corporate governance framework on an ongoing basis to ensure compliance with best practices.

The Board has adopted a composite handbook ("Directors Handbook") comprising (among other principles) a set of corporate governance principles of the Company ("CG Principles"), whose terms align with or are stricter than the requirements set out in the code provisions under the Corporate Governance Code and Corporate Governance Report ("CG Model Code") as contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, save for the provision in the Directors Handbook that the positions of the chairman and the chief executive officer of the Company may be served by the same person. The Directors Handbook serves as a comprehensive guidebook for all directors of the Company.

The Company has complied with the CG Principles and the CG Model Code throughout the underlying six-month period.

## 11. QUALIFICATION FOR INTERIM DIVIDEND

To qualify for the interim dividend, all share transfers accompanied by the relevant share certificates must be lodged for registration with the Company's branch share registrar in Hong Kong, Tricor Abacus Limited of Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong, no later than 4:30 pm on 26 September 2018.

On behalf of the Board of **Shangri-La Asia Limited KUOK Hui Kwong**Chairman

Hong Kong, 23 August 2018

As at the date hereof, the directors of the Company are:

Executive director(s)
Ms KUOK Hui Kwong (Chairman)
Mr LIM Beng Chee (CEO)
Mr LUI Man Shing

<u>Non-executive director(s)</u> Mr HO Kian Guan (alternate – Mr HO Chung Tao) Independent non-executive director(s)
Mr Alexander Reid HAMILTON
Professor LI Kwok Cheung Arthur
Dr LEE Kai-Fu
Mr YAP Chee Keong