

Professional Summary

A well-structured and outcome-focused expert with over seven years of experience in guiding and constructing effective cross-functional teams across the airline, fintech, and blockchain sectors. Demonstrated success in collaborating on Defi, NFT, dApp, and Crypto-related initiatives and launching platforms. Equipped with robust business acumen and analytical capabilities to comprehend and assess processes with precision and efficiency.

Areas of Expertise:

- Visionary strategist crafting imaginative and unconventional products and corporate strategies to boost company achievements and financial growth.
- Resourceful expert with an entrepreneurial mindset, proficiently initiating Web3 and fintech startup ventures.
- Profound organizational and time-management proficiencies to effectively handle numerous intricate projects and meet deadlines in a dynamic, tech-driven environment.
- Highly experienced to integrate new workflows on the team while maintaining constant data-driven innovation

Core Competencies

Blockchain/Web3 | Product Management | Product Ownership | Agile Project Management Skills | Business Acumen | Market Analysis | Lifecycle Development | Operations Management | Consulting | Communication Skills | Interpersonal Skills | Creative Problem-solving | Decision-making | Time Management | Presentation Skills | Organizational Skills | Critical Thinking | Attention to Detail | Self-driven

PROFESSIONAL WORK EXPERIENCE

PRODUCT MANAGER, Remote | DEFED, South East Asia

August 2022 – September 2023

Played a significant role as one of the top three contributors to the project, overseeing the implementation of technical solutions and charting the strategic course.

- My responsibilities included managing the product lifecycle and integrating new features into the web and mobile apps, while also devising strategies for developing native apps and seamlessly incorporating plugins for the Web3 project based on Polygon blockchain.
- Direct interactions with stakeholders to ensure our product gained a strong foothold in the market. I also provided support in crafting marketing strategies and collaborated with the team to build awareness methodically, establishing communication channels through our product.
- Marketing strategy assistance and structured awareness building together with the team, communication channel establishment via Product
- Products created while working with Team: Price prediction tool, DEX, decentralized chat based on Waku, 3rd party FIAT payment solution implementation using MoonPay & Alchemy Pay, full website revamp

FOUNDER & CHIEF PRODUCT OFFICER, Remote | Blockchain Advisory Global, Europe

January 2021 – September 2023

Take charge of, manage, and oversee the backend services and infrastructure supporting essential blockchain-based products and Web3 projects.

- Provide leadership for a team of engineers and project managers, with simultaneous oversight of the business development unit.

Davis Dargelis

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- Formulate both immediate and long-range strategies to mold the product vision, guided by a forward-thinking approach focused on the company's success and competitive expansion. Leverage insights from thorough market and competitive research, backed by analytics and results.
- Possess advanced communication skills, capable of converting business issues and inquiries into requirements. This capability extends to creating an exhaustive product roadmap and user stories that encapsulate the essence of the product concepts.

Accomplishments:

- ✓ Hired and managed a team of 25 technical specialists remotely.
- ✓ Generated 100,000 USD in monthly revenue from advisory/consultancy services.
- ✓ Successfully managed and improved blockchain products of 40+ different Web3 startup companies.

PRODUCT OWNER, Contract | Sneakypeer, Riga, Latvia

Aug 2020 – August 2022

Provided strategic leadership and implement improvements for management and product development team.

- Determine how technology would be integrated into business operations for maximum return on investment (ROI).
- Own the technology product lifecycle, including market research, problem identification, business planning for solution implementation, and product delivery management.
- Structured core team, coordinate work of cross-functional teams from development to marketing.
- Leadership of product roadmaps, strategy and core product development.

Accomplishments

- ✓ Increased operational efficiency through successfully implementing new technological improvements such as investment dashboard, major incident management, server data migration project, and more.
- ✓ Successfully authored several wide-ranging product roadmaps.

CO-FOUNDER, DEV TEAM LEAD, Full time | KALMARS, Riga, Latvia

September 2020 - January 2022

Co-founded an IT company that specializes in enterprise software, mobile application and web2 website development

- Implemented daily processes and workflows, for development team management.
- Responsible for team expansion - hiring, scaling and skill improvement across the team.
- Ensured the workflow - client onboarding, user story preparation, estimation and deal closing.
- Customer relationship maintenance, automated sales flow implementation using Hubspot.
- Investment acquired for internal product development from European Union Digital Europe Programme.

Accomplishments:

- ✓ Expanded team from 4 to 18 people in 18 months

PRODUCT OWNER | AS AIRBALTIC, Latvia, Riga

May 2018 – August 2020

Facilitated the scrum framework and coordinated the development work of 14 people in cross-functional teams from 4 countries.

- Produced high-standard team management solutions to meet goals, reliability, performance metrics, and business rules.
- Led outsourced and internal dev teams as a Product Owner.

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- Maintained complex mobile application development in a multi-database environment with little supervision from airBaltic management team.
- Collaborated with product owners, team members, technologists, and other scrum masters to define solutions and drive progress.

Accomplishments:

- ✓ Developed products for 500K+ users for companies like airBaltic, Narvesen, Lux Express & other loyalty provider PINS clients.
- ✓ Developed a stamp card for national airline airBaltic and generated 180K users in 16 months.
- ✓ Successfully got promoted to multiple times due to proven leadership and management skills.

EDUCATION

COMPUTER SYSTEMS | *RIGA TECHNICAL UNIVERSITY, Latvia, Riga*

August 2012 – June 2015

- Full form of Bachelor of Science in Computer Science. Undergraduate course of 3 years divided into 6 semesters. Syllabus is based on software, databases, and networking designed to impart theoretical and practical knowledge on storing, processing, and managing information securely.

TECHNICAL SKILLS & LANGUAGES

Product Ownership, Product Management, Product Leadership, Agile, SCRUM, CMS, CRM (JIRA), Blockchain Technology, Smart Contracts, DeFi, Web3 and a lot more 🚀
English (Fluent), Latvian (Native), Russian (Elementary)