# TOMANUFACTURING KPIS

you need to learn



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## PRODUCTION ACTIVITY

/VOLUME

**Description:** Calculates the value of the production output in monetary value

Formula: Sum of monetary value of all finished goods produced within a defined period



## CYCLE TIME

Description: Average amount of time to make one product, including process, inspection, move and queue time

Formula: Process time + Inspection time

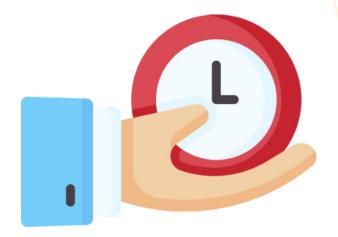
+ Move time + Queue time



## TAKE TIME

Description: Rate at which you need to complete a product to meet customer demand

Formula: Production available time / Customer demand



## INVENTORY TURNOVER

Description: Amount of time that passes from the day an item is purchased by a company until it is sold

Formula: Cost of Goods Sold /

Average Inventory (over period of

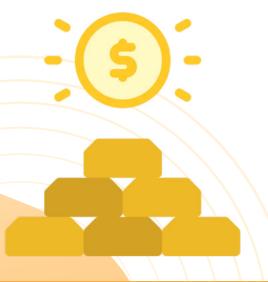
time)

## RETURN ON ASSETS (ROA)

Description: Measures how effectively a company is using its resources (machine and inventory) to make a profit

Formula: Net Income / Average Total

**Assets** 



## FIRST PAST YIELD

Description: Measure of quality and performance and is at the heart of production efficiency and profitability

Formula: Number of good products finished / Number of production orders started (expressed in percentage)



## YIELD FACTOR

**Description:** Calculates the number of items to start to have one good finished product.

Formula: Number of production orders started / Number of good products finished (same formula than First pass yield, but inverted as we look for the number of orders to start)



## OVERALL EQUIPMENT EFFECTIVENESS

**Description:** Compares the performance of a machine to its relative capacity

Formula: Good Count × Ideal Cycle Time / Planned Production Time



## ON-TIME DELIVERY

Description: Measures if an organization is meeting its goals in regards to promised delivery times

Formula: On time units / Total units



## AVOIDED COSTS

Description: How much money you saved by using preventive maintenance

Formula: Assumed Repair Cost + Production Losses - Preventative Maintenance Cost



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