



# Natural Language Processing of UK Annual Report Narratives

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# Session outline

- What is NLP?
- How we have applied NLP methods to the financial domain in the CFIE project
- Demo of our systems
  - Wmatrix-import
  - Wmatrix





# Natural Language Processing

- ‘getting computers to understand language’ ... ‘a branch of computer science dealing with analysing, understanding and generating natural language’



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# NLP and Corpus Linguistics @ Lancaster

- Analyzing digital personas behind criminal tactics to provide investigators with clues to the identity of the individual or group hiding behind one or more personas
  - Child sex offenders masquerading as young people to gain their victims' trust
  - Radicalization of youth in online forums through persuasive messaging
  - Online dating sites that gain trust and the exploit users for financial gain
  - Analysis of cyber bullying and online trolling
  - Use textual analysis to predict a persona's key attributes (e.g., age and gender) even where the author is obfuscating the language
- Assist in early diagnosis of dementia and Alzheimer's disease
  - Longitudinal changes in linguistic features (e.g., grammatical complexity and idea density) are associated with degenerative memory conditions





# Corporate Financial Information Environment (CFIE)

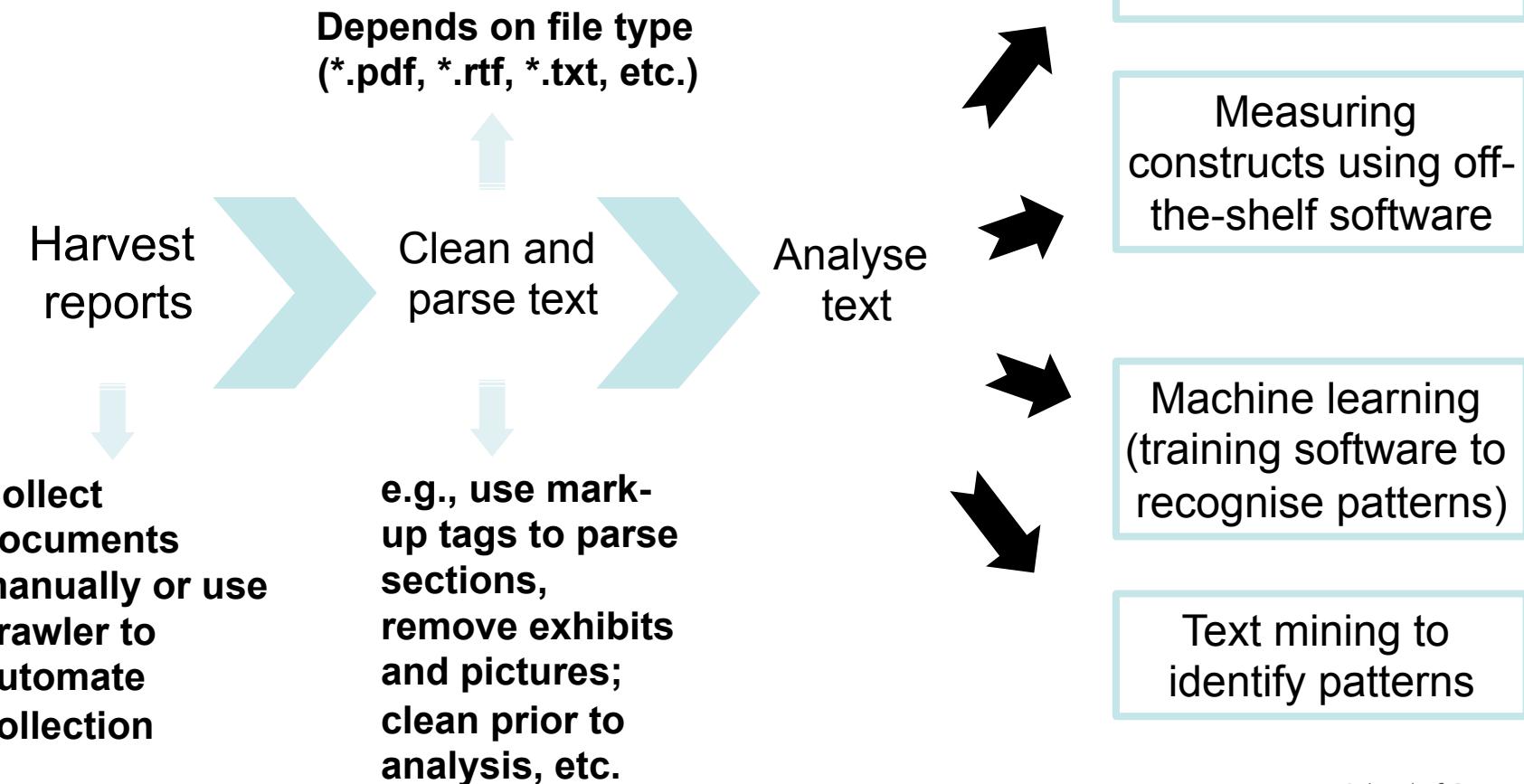


- ESRC- and ICAEW-funded project
  - Martin Walker, Manchester Business School
  - Steven Young, Lancaster University Management School
  - Paul Rayson, Lancaster University School of Computing & Communications
  - Mahmoud El-Haj, Lancaster University School of Computing & Communications
  - Vasiliki Athanasakou, London School of Economics
  - Thomas Schleicher, Manchester Business School
- Project seeks to analyse UK financial narratives, their association with financial statement information, and their informativeness for investors
- Automated, large sample analysis of UK annual report narratives represents a cornerstone of the project
- Develop software for general use by academics
- <http://ucrel.lancs.ac.uk/cfie/>

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# Analysing UK Annual Report Narratives



# US Filings: 10-K Annual Form

Each 10-K contains 4 parts and 15 items

- **PART I**
- **ITEM 1.** Description of Business
- **ITEM 2.** Description of Properties
- **ITEM 3.** Legal Proceedings
- **ITEM 4.** Mine Safety Disclosures
- **PART II**
- **ITEM 5.** Market for Registrant's Common Equity....
- **ITEM 6.** Selected Financial Data
- **ITEM 7.** Management's Discussion and Analysis....
- **ITEM 8.** Financial Statements and Supplementary Data
- **ITEM 9.** Changes in and Disagreements ....
- **PART III**
- **ITEM 10.** Directors, Executive Officers and Corporate Governance
- **ITEM 11.** Executive Compensation
- **ITEM 12.** Security Ownership of Certain Beneficial Owners....
- **ITEM 13.** Certain Relationships and Related Transactions....
- **ITEM 14.** Principal Accounting Fees and Services
- **PART IV**
- **ITEM 15.** Exhibits, Financial Statement Schedules....



## c.f. UK Annual Reports

- Free Style (no standard structure)
- Use of Images, Text
- PDF Format
- Content and structure varies across firms.
- Management have more discretion over what, where, and how much information on topics such as risk, strategy, performance, etc. is reported.
  
- This makes the extraction and analysis task more challenging; but it provides research opportunities.



- Use contents page to extract text by section from digital pdf

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IFC Financial and operating highlights	
02 Chairman's statement	
04 Chief executive's report	
08 Performance review	
26 Corporate social responsibility report	
32 Board of directors and company secretary	
33 Directors' report	
36 Corporate governance report	
42 Directors' remuneration report	
54 Statement of directors' responsibilities	
55 Independent auditors' report – Group	

56 Consolidated income statement	
57 Consolidated balance sheet	
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59 Reconciliation of net cash flow to movements in net debt	
Consolidated statement of recognised income and expense	
Consolidated statement of changes in equity	
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114 Financial calendar	
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115 Investor information	
116 Principal operations	

## Financial highlights:

- > Continuing profit before taxation\* up 25.3% at £50.1m (2006/07: £40.0m)
- > Profit for the period £34.5m (2006/07: loss £22.5m)
- > Adjusted EPS<sup>1</sup> 20.9% ahead at 7.88p (2006/07: 6.52p)
- > Strong cash management continues to drive low net debt<sup>2</sup> at £200.2m (2006/07: £174.2m)
- > Robust balance sheet – continuation of share buy-back programme in 2008/09
- > Proposed dividend up 5.9% at 4.50p (2006/07: 4.25p)

## What's in our report

### Features



**Sir Ian Gibson**

We are committed to making food shopping fresh, friendly and affordable.

[i] Page 2



**Dalton Philips**

A clear strategy is in place that is delivering our objectives.

[i] Page 4



**Richard Pennycook**

Our strong financial performance positions us well for sustainable long term growth.

[i] Page 8



**Johanna Waterous**

A strong performance culture, long term shareholder value and competitive positioning remain key principles.

[i] Page 46

### Also see...

**Corporate responsibility review 2011/12**



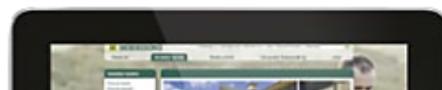
Food with thought

**Annual review 2011/12**



Making great food affordable

**Investor relations website**  
[www.morrisons.co.uk/corporate](http://www.morrisons.co.uk/corporate)



### Directors' report and business review

#### Introduction

- 2 Chairman's statement

#### Business and strategy review

- 4 Chief Executive's business and strategy review
- 8 Group Finance Director's financial review
- 12 Our strategic objectives

#### Performance review

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#### Investor information

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34	Directors' report	91	Independent auditors' report on the parent company financial statements
37	Directors' remuneration report	92	Financial calendar, registered office and advisors



- Steps in extraction process:
  - Detect contents page
  - Parse contents page
  - Detect page numbering to determine section start/end
  - Add headers as bookmarks to pdf
  - Extract text for each section
- Analyse extracted text by section and for entire document

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- In addition to performing text extraction, the tool provides a range of text analysis options:
  - Readability metrics
  - Word counts using pre-determined lists (e.g., forward looking, uncertainty, tone, etc.)
  - Word counts based on user-defined wordlists
  - Comparison with reference corpus (word, parts of speech and semantic level)
  - Concordance and collocates
  - Upload and analyse user-defined text file





- Overview (wordlists, readability metrics) and interface with Wmatrix
- Uploading one or more annual reports and generating output
- Uploading and analysing with a user-defined key word list
- Uploading and analysing a user-defined text file
- Examples of further analysis in Wmatrix:
  - Cloud for chairman's statement vs. standard reference corpus: word level
  - Cloud for chairman's statement vs. to standard reference corpus: semantic level
  - Cloud for chairman's statement vs. chairman's statement corpus: word level
  - Cloud for chairman's statement vs. chairman's statement corpus: semantic level
  - Concordance/collocation



# Case study: Strategic content

- Measure strategic content of annual reports by automatic analysis of words and phrases in financial commentary and business strategy sections
- Prior UK studies: manual, 300 reports
- 60,000 sections in 10,000 reports
- 1156 key words and phrases
- Clear evidence of doubling of strategic content since 2002





# Future developments

- Choice of different readability metrics
- Text re-use metric to detect boilerplating and incremental changes
- Reference corpora for:
  - Full Annual Report and Accounts
  - Chairman's Statement
  - CEO Review/Business Review/Operating Review/Financial Review
  - Highlights
  - Corporate Governance
  - Directors' Remuneration
- Readability scores for all UK annual reports for the period 2003-2013
- Further methods for representing key themes (e.g., strategy, risk, CSR and governance, etc.) by section

