

DREW FUSTIN

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PhD '12, University of Chicago
Particle Astrophysics / Dark Matter

Data leader with over a decade of startup experience building data organizations and developing machine learning products: infrastructure + feature engineering + model training + service deployment. Looking to build something great.


SELECTED EXPERIENCE

 **Senior Director of Data Science**
Principal Machine Learning Scientist Jan 2022 - present
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- Mgmt: founded data analytics, data science, data engineering, computer vision, and machine learning engineering (8 directs)
- Owned decisions on personnel, roadmap, technology, and related
- Redefined company-wide KPIs to optimize decision-making
- Automated image processing by training various neural nets for transformations and deploying as a service, saving ~\$4m/yr in margin
- Worked with diffusion models to explore generative product images, realistic human transformations, and image optimizations
- Built custom accounting system to calculate revenue recognition
- Centralized data sources by building ELT deployment from scratch to produce a data lake, warehouse, and marts for analytics consumption
- Wrote infrastructure-as-code to manage deployment of resources

 **Director of Data Science**
OPENLANE | KAR Global | DRIVIN Jul 2019 - Dec 2021

- Mgmt: computer vision, machine learning engineering (10 directs)
- Revamped interview process, career leveling, salary bands
- Built vehicle repair recs engine worth ~\$5m/yr, sold to Carvana
- Managed development and deployment of image background removal service and content quality scoring library

 **Founder / Data Consultant**
Sage Array (independent) Jan 2018 - present

- Built data analytics process for retail and insurance startups
- Wrote structured report generation UI for a medical imaging startup

 **Lead Data Scientist**
SpotHero Aug 2015 - Nov 2017

- Mgmt: founded data science, data engineering (2 directs)
- Created ETL pipelines, data warehouse, and analytics platform
- Built marketing attribution and LTV model for ~\$1m/mo spend
- Modeled elasticity for dynamic pricing and inventory optimization

 **Insights Analyst**
Grubhub Mar 2013 - Aug 2014

- Co-created data journalism program (3x YoY brand mentions)
- Developed an algorithm to optimize delivery boundaries

SPECIALTIES

Greenfield data science and engineering
Creating impactful data organizations
Data product management
Building data products end-to-end
ML / CV / AI service deployment
Data pipelines, warehousing, ELT
MLOps and infra-as-code
Computer vision
Probabilistic programming
Fighting for the good of my team
Networking in the tech community
Googling things I don't understand
Mixing a really good cocktail

TOOLS OF CHOICE

Python: PyTorch, pandas, scikit-learn, PyMC3, Dask, similar
Tooling: dbt, Jupyter, Airflow, Plotly, Looker, Airbyte, Segment
Deploy: Docker, FastAPI, Kubeflow
DBMS: SQL, Redshift, Snowflake
Cloud: AWS
Infra: Terraform
CI/CD: CircleCI, Jenkins
Project: Agile, Kanban, Jira

WHAT IS IMPORTANT TO ME

Opportunity to help build a great data science/engineering organization
Engaging problems to work on that make a real impact on the business
Nurturing environment for learning, experimentation, and ingenuity
A culture committed to diversity and eliminating inequality in engineering
Work-life balance to spend time with my wife, three children, and dog