

ANDREW KERIAZES

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OBJECTIVE

Utilize my analytical and interpersonal skills that have developed during my professional career in order to combine my passion for technology and strengths in communication to galvanize a team and collaborate in a cutting edge environment.

TECHNICAL SKILLS

C#	HTML/CSS	Windows	Javascript	.NET	MVC Framework	SQL
Agile	Visual Studio	Microsoft Suite	Bootstrap	JQuery	Adobe Suite	Git

EDUCATION

Student at Tech Elevator

January 2018-Present

Tech Elevator

Cincinnati, OH

- ❖ Enrolled in a 14 week C#/.NET technical bootcamp designed to rapidly develop coding and programming skills.

Technical Projects

- ❖ Built a vending machine from the ground up in C# utilizing the core principles of object oriented programming.
- ❖ Developed a national park registration system implementing database manipulation language that allowed a user to view and create reservations in a command line interface.
- ❖ Utilized the MVC framework to build a National Parks website with CSS/Bootstrap design and persisting session data while reading and writing information to/from MSSQL to populate the web page.

Bachelor of Science in Business Administration

May 2013

Ohio Northern University

Ada, OH

- ❖ Major in Business Management with a Minor in Entrepreneurship.
- ❖ Member of the Management Honor Society, Sigma Iota Epsilon.
- ❖ Team Captain of the Varsity Swim Team and Representative for the Student Athletic Advisory Committee.

PROFESSIONAL EXPERIENCE

Outside Sales Representative

July 2017-November 2017

ThomasNet (subcontracted employee)

Louisville, KY

- ❖ Worked with a team of engineers to penetrate accounts of industrial buyers/suppliers in the assigned territory.
- ❖ Critically analyzed relevant, up-to-date market research for the implementation of global trends affecting local economies and small business owners.
- ❖ Applied market trends to create individualized reports based on current production abilities of companies to broaden the accessibility of potential new business ventures.

Logistics Account Executive

March 2016-July 2017

Total Quality Logistics

Louisville, KY

- ❖ In charge of customer development and prospecting clients to build a successful book of business through various methods. Most productive were blind calls and setting up appointments with the point of contact.
- ❖ Strategically steered all sales and service operations, including handling comprehensive client relations, operational development, and marketing initiatives to consistently generate new business.
- ❖ Aggressively generated new leads through direct calling on high level business owners.
- ❖ Functioned as an Account Executive, interfacing with legal, accounting, and corporate departments to consistently maintain positive interactions with clients across all channels of communication.

Commercial Real Estate Appraisal Trainee

August 2013-March 2016

Ohio Real Estate Consultants Inc.

Dublin, OH

- ❖ Conducted on-site inspection of each property and created detailed descriptions of improvements.
- ❖ Reviewed and analyzed market data, trends, property tax records and other relevant data to accurately depict the target market and demographic for potential investors.
- ❖ Managed deadlines for appraisal reports with carefully reviewed valuation opinions to meet client deadlines.