# Policy Corrections, IRA and Spillover Control

Start of Block: consent

Q1 **RESEARCH PROJECT INFORMATION SHEET** This research project is being conducted by Sean Westwood at Dartmouth College, Hanover, NH, USA; Jonathan Mummolo at Princeton University, Princeton, NJ, USA; and Jane Esberg, Stanford University; Stanford, CA, USA. It is a study of political attitudes.

Your participation is voluntary. Participation involves completion of a short survey. You may choose to not answer any or all questions. There are no risks associated with this study. We cannot and do not guarantee or promise that you will receive any benefits from this study. We also note that all information transmitted online carries some risk of being intercepted. If you have read this form and have decided to participate in this project, please understand your participation is voluntary and you have the right to withdraw your consent or discontinue participation at any time without penalty or loss of benefits to which you are otherwise entitled. The alternative is not to participate. You have the right to refuse to answer particular questions. Your individual privacy will be maintained in all published and written data resulting from the study. The information collected will be recorded anonymously.

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If you agree to participate in this research, please click to the next page and complete the attached questionnaire survey.

Start of Block: Demographics

Q2 We would like some basic information about you.


Q6 What is your combined annual household income?
O Less than 30,000 (1)
O 30,000 – 39,999 (2)
O 40,000 – 49,999 (3)
O 50,000 – 59,999 (4)
O 60,000 – 69,999 (5)
O 70,000 – 79,999 (6)
O 80,000 – 89,999 (7)
O 90,000 – 99,999 (8)
O 100,000 or more (9)
Q7 What is the highest level of education you have completed?
O Less than High School (1)
O High School / GED (2)
○ Some College (3)
O 2-year College Degree (4)
O 4-year College Degree (5)
O Masters Degree (6)
O Doctoral Degree (7)
O Professional Degree (JD, MD) (8)

Qo When it comes to politics do you usually trillik or yourself as
O Very conservative (1)
O Conservative (2)
O Moderate (3)
O Liberal (4)
O Very liberal (5)
O Don't know/ None of the above (6)
Page Break ————————————————————————————————————



Q9 Generally speaking, do you usually think of yourself as a Republican, a Democrat, an Independent, or some other party?
O Democrat (1)
O Republican (2)
O Independent (3)
Other (4)
Display This Question:  If Q9 = Other  Or Q9 = Independent
X
Q10 Do you consider yourself to be closer to the Democratic Party or Republican Party?
O Democratic Party (1)
O Republican Party (2)
O Neither (3)
Display This Question:  If Q9 = Republican
Q11 Would you say that you are a
O Strong Republican (1)
O Not a strong Republican (2)
Display This Question:  If Q9 = Democrat

Q12 Would you say that you are a
○ Strong Democrat (1)
O Not a strong Democrat (2)
X = X
Q13 What is your age?
▼ Under 18 (1) 100 or over (84)
Skip To: End of Block If Q13 = Under 18
Q203 Would you say you are
O Poor (1)
○ Middle Class (2)
O Rich (3)
End of Block: Demographics
Start of Block: stats
Q92 Moving on to something else. Please read the following clip from a newspaper article.
Page Break

stats1 According to the Federal Bureau of Investigation (FBI), the homicide rate in the U.S. was 5.7 homicides per 100,000 people in 2007, but was down to 5.3 homicides per 100,000 people in 2017, a drop of 7%. Violent crime and property crime rates have also fallen over the same period.
Q161 Timing First Click (1) Last Click (2) Page Submit (3) Click Count (4)
End of Block: stats
Start of Block: distraction
Q87 Now some questions about your opinions on major brands.
Page Break

Q89 Select br	rands for which you have a <b>positive</b> impression.
	Image:Google (1)
	Image:Wlamart (2)
	Image:Coke (3)
	Image:Apple (4)
	Image:Microsoft (5)
	Image:Mcdonalds (6)
	Image:Facebook (7)
	Image:Nike (8)
	Image:Gillette (9)
	Image:Amazon (10)
Page Break	

Q91 Select b	rands for which you have a <b>negative</b> impression.
	Image:Google (1)
	Image:Wlamart (2)
	Image:Coke (3)
	Image:Apple (4)
	Image:Microsoft (5)
	Image:Mcdonalds (6)
	Image:Facebook (7)
	Image:Nike (8)
	Image:Gillette (9)
	Image:Amazon (10)
End of Block	c: distraction
Start of Bloc	k: Elite Correction
	on to something else. Please read the following clip from a newspaper article and uestions that follow.
Page Break	

Q162 Timing First Click (1) Last Click (2) Page Submit (3) Click Count (4)

\_\_\_\_\_

# Display This Question:

If elite treatment = 1

control Zlatan Ibrahimovic scored his first hat-trick for the European football squad Manchester United and the 17th of his career in a win over Saint-Etienne last week.

Ibrahimovic's deflected free-kick wrong-footed goalkeeper Stephane Ruffier and dribbled over the line for the opener, and he tapped home from close range after good work from Marcus Rashford, as well as adding a late penalty -- his 23rd goal of the season.

\_\_\_\_\_

## Display This Question:

If elite treatment = 2

stats According to the Federal Bureau of Investigation (FBI), the homicide rate in the U.S. was 5.7 homicides per 100,000 people in 2007, but was down to 5.3 homicides per 100,000 people in 2017, a drop of 7%. Violent crime and property crime rates have also fallen over the same period.

\_\_\_\_\_

# Display This Question:

If elite treatment = 3

elite \${e://Field/resp\_party2} officials in Washington have recently argued for eliminating toughon-crime policies, such as "three-strikes" rules and preventing felons from voting. "These policies have helped make the U.S. the world leader in mass incarceration," said Senator \${e://Field/leader}. "The U.S. now has about 30% more people in prison than China, despite having just 23% of China's population. It is time to relax--or eliminate entirely--many of these tough-on-crime policies."

\_\_\_\_\_

#### Display This Question:

If elite treatment = 4

stats\_elite According to the Federal Bureau of Investigation (FBI), the homicide rate in the U.S. was 5.7 homicides per 100,000 people in 2007, but was down to 5.3 homicides per 100,000 people in 2017, a drop of 7%. Violent crime and property crime rates have also fallen over the same period.

\${e://Field/resp\_party2} officials in Washington have recently argued that because crime rates have been falling for years, we no longer need tough-on-crime policies, such as "three-strikes" rules and preventing felons from voting.

"Many of these tough-on-crime policies were put in place to fight rising crime rates, but crime has been falling for years in cities across the country whether they imposed these policies or not," said Senator  $ext{se://Field/leader}$ . "Not only is there no evidence these policies are effective, they are no longer needed, and they have helped make the U.S. the world leader in mass incarceration. The U.S. now has about 30% more people in prison than China, despite having just 23% of China's population. It is time to relax--or eliminate entirely--many of these tough-on-crime policies."

-----

# Display This Question:

*If elite treatment = 5* 

state\_no\_link\_elite According to the Federal Bureau of Investigation (FBI), the homicide rate in the U.S. was 5.7 homicides per 100,000 people in 2007, but was down to 5.3 homicides per 100,000 people in 2017, a drop of 7%. Violent crime and property crime rates have also fallen over the same period. \${e://Field/resp\_party2} officials in Washington have recently argued for eliminating tough-on-crime policies, such as "three-strikes" rules and preventing felons from voting.

"These policies have helped make the U.S. the world leader in mass incarceration," said Senator \${e://Field/leader}. "The U.S. now has about 30% more people in prison than China, despite having just 23% of China's population. It is time to relax--or eliminate entirely--many of these tough-on-crime policies."

End of Block: Elite	Correction
Start of Block: Ref	Tection Study
reflection_intro Now	for something else.
Page Break ——	



#### reflection text

Mandatory minimum sentences are laws that require automatic minimum sentences for certain crimes. Some argue that such laws have contributed unnecessarily to the rise of mass incarceration in the U.S., while others argue that they are necessary to deter crime.

Imagine your are trying to convince a fellow \${e://Field/resp\_party2} who \${e://Field/supp\_opp} mandatory minimum sentences to change his or her mind to \${e://Field/opp\_supp} mandatory minimum sentences.

Please write a few sentences making the most persuasive case you can.	
End of Block: Reflection Study	_
Start of Block: Correction DVs	
Q108 Timing First Click (1) Last Click (2) Page Submit (3) Click Count (4)	
×	

# perception\_DV

A "homicide" is the willful (non-negligent) killing of one human being by another. The national homicide rate is the number of homicides per 100,000 people in the United States.

Was the homicide rate in the U.S. in 2017 \${e://Field/change1} or \${e://Field/change2} than it

O Larger (1)
○ Smaller (2)
O I don't know (3)
crime_confidence How confident are you in your response to the previous question about the change in the national homicide rate between 2007 and 2017?
O Not at all confident1 (1)
O 2 (2)
O 3 (3)
O Moderately confident4 (4)
O 5 (5)
O 6 (6)
C Extremely confident7 (7)

was in 2007?

fbi_confidence How confident are you that the Federal Bureau of Investigation (FBI) provides accurate estimates of the national homicide rate?
O Not at all confident1 (1)
O 2 (2)
O 3 (3)
O Moderately confident4 (4)
O 5 (5)
O 6 (6)
C Extremely confident7 (7)
×
definition_q When you think about the national homicide rate, do you think of the number of homicides per 100,000 people, or do you think of some other definition? If you think of another definition, please describe it in the text field below.
O Yes, that is the definition I think of (1)
O No, I think of some other definition (2)
Skip To: describe_why If definition_q = Yes, that is the definition I think of
Display This Question:
If definition_q = No, I think of some other definition

homicide rate in the U.S. in 2017 \${e://Field/change1} or \${e://Field/change2} than it was in 2007?
○ Larger (1)
○ Smaller (2)
O I don't know (3)
describe_why In a few sentences or less, please briefly describe why you think that the homicide rate in the U.S. in 2017 was \${e://Field/change1} or \${e://Field/change2} than it was in 2007.
End of Block: Correction DVs
Start of Block: Policy DVs
Q98 Do you favor or oppose the death penalty for a person convicted of murder?
O Strongly oppose1 (1)
O 2 (3)
O 3 (4)
O Neither support not oppose4 (5)
O 5 (6)
O 6 (7)
○ Strongly in favor7(8)

definition\_q\_follow Based on your own personal definition of the homicide rate, was the

States today?
O Not at all serious1 (1)
O 2 (2)
O 3 (3)
O Moderately serious4 (4)
O 5 (5)
O 6 (6)
Extremely serious7 (7)
felon_vote Do you favor or oppose allowing nonviolent drug offenders who have served their sentences to vote?  Strongly oppose1 (1)  2 (2)  3 (3)  Neither support nor oppose4 (4)  5 (5)  6 (6)  Strongly in favor7 (7)

crime\_serious Please indicate how serious a problem you think violent crime is in the United

safety How safe do you feel walking alone at night within a mile of where you live?
O Not at all safe1 (1)
O 2 (2)
O 3 (3)
O Moderately safe4 (4)
O 5 (5)
O 6 (6)
Extremely safe7 (7)
Page Break ————————————————————————————————————

gun Which of the following best describes you?
O I own a firearm (1)
O I don't own a firearm but I plan on purchasing one (2)
O I do not own a firearm (3)
conf_police How much confidence do you have in the police to protect you from violent crime?
O Very little confidence1 (1)
O 2 (2)
O 3 (3)
○ A moderate amount of confidence4 (4)
O 5 (5)
O 6 (6)
O Quite a lot of confidence7 (7)

sentencing decisions on a case-by-case basis?
O Strongly oppose1 (1)
O 2 (2)
O 3 (3)
O Neither support nor oppose4 (4)
O 5 (5)
O 6 (6)
○ Strongly in favor7 (7)
Q105 In general, do you think the criminal justice system in this country is too tough, not tough enough or about right in its handling of crime?
O Not tough enough1 (1)
O 2 (2)
O 3 (3)
O About right4 (4)
O 5 (5)
O 6 (6)
O Much too tough7 (7)
Page Break —

mand\_min "Mandatory minimum" prison sentences are minimum prison terms established for certain crimes that judges cannot lower. Would you favor or oppose eliminating mandatory minimum prison sentences for nonviolent offenders so that judges have the ability to make

crimes be treated in the criminal justice system? Should they be treated the same as adults or should they be given more lenient treatment in a juvenile court?
O The same as adults (1)
O Given more lenient treatment than adults (2)
O I'm not sure (3)
approach Which of the following approaches to lowering the crime rate in the United States comes closer to your own view: do you think more money and effort should go to attacking the social and economic problems that lead to crime through better education and job training, or more money and effort should go to deterring crime by improving law enforcement with more prisons, police, and judges?
O Better education and job training (1)
O More prisons, police, and judges (2)
O I don't know (3)

treat\_juv In your view, how should juveniles between the ages of 14 and 17 who commit violent

Would you favor or oppose eliminating "three strikes" laws?
○ Strongly oppose1 (1)
O 2 (2)
O 3 (3)
O Neither support nor oppose4 (4)
O 5 (5)
O 6 (6)
○ Strongly in favor7 (7)
prison_spending How do you feel about the amount of money state and federal governments spend on building prisons? Do you think we should spend more on building prisons, less, or about the same as we do?
○ Spend more1 (1)
O 2 (2)
O 3 (3)
O About the same4 (4)
O 5 (5)
O 6 (6)
O Spend less7 (7)
End of Block: Policy DVs
Start of Block: Transition

three\_strikes "Three strikes" laws imposes mandatory life sentences without parole for persons convicted of a felony who have been previously convicted of two or more serious felonies.

Q158 We will now ask you review a series of Facebook posts. After reviewing each post you will answer a series of questions.

**End of Block: Transition** 

Start of Block: drew img 0

## img0 tag

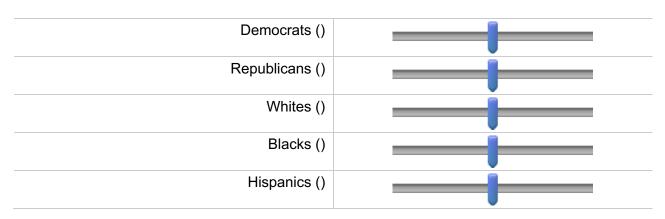
# Please review the following image before answering the questions below:

\${e://Field/imgTagsChild.imgTag0}



img0\_q0 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero means very unfavorable and 100 means very favorable. 50 means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

0 10 20 30 40 50 60 70 80 90 100



our country.
O Strongly agree (11)
○ Somewhat agree (12)
O Neither agree nor disagree (13)
○ Somewhat disagree (14)
○ Strongly disagree (15)
img0_q2 How much of the time do you think you can trust the government in Washington to do what is right?
O None of the time (1)
O Some of the time (2)
O Most of the time (3)
O Just about always (4)
O Don't know, depends (5)
End of Block: drew_img_0
Start of Block: drew_img_1
img1_tag  Please review the following image before answering the questions below:  \${e://Field/imgTagsChild.imgTag1}
∑2

img1\_q0 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero means very unfavorable and 100 means very favorable. 50 means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

0 10 20 30 40 50 60 70 80 90 100

Democrats ()	
Republicans ()	
Whites ()	
Blacks ()	
Hispanics ()	

img1\_q1 I feel that I have a pretty good understanding of the important political issues facing our country.

- O Strongly agree (11)
- O Somewhat agree (12)
- O Neither agree nor disagree (13)
- O Somewhat disagree (14)
- O Strongly disagree (15)

\_\_\_\_\_

img1_q2 How much of the time do you think you what is right?	ı can	trus	t the	gov	ernn	nent	in W	/ashi	ingto	n to	do
O None of the time (1)											
O Some of the time (2)											
O Most of the time (3)											
O Just about always (4)											
O Don't know, depends (5)											
End of Block: drew_img_1											
Start of Block: drew_img_2											
img2_tag  Please review the following image before ans  \${e://Field/imgTagsChild.imgTag2}  img2_q0 We'd like you to rate how you feel towa means very unfavorable and 100 means very favorable. How would you rate your feeling towally	ards s vorab ward	ome lle. {	e gro 50 m h of	oups leans	on a	a sca u do wing	ale of not t	0 to	avoi	able	
Democrats ()			_	_	_	1		_	_		
Republicans ()						1					
Whites ()						-					
Blacks ()						-					
Hispanics ()						-					

our country.
O Strongly agree (11)
○ Somewhat agree (12)
O Neither agree nor disagree (13)
○ Somewhat disagree (14)
○ Strongly disagree (15)
img2_q2 How much of the time do you think you can trust the government in Washington to do what is right?
O None of the time (1)
O Some of the time (2)
O Most of the time (3)
O Just about always (4)
O Don't know, depends (5)
End of Block: drew_img_2
Start of Block: drew_img_3
img3_tag  Please review the following image before answering the questions below:  \${e://Field/imgTagsChild.imgTag3}
∑:

img3\_q0 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero means very unfavorable and 100 means very favorable. 50 means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

0 10 20 30 40 50 60 70 80 90 100

Democrats ()	
Republicans ()	
Whites ()	
Blacks ()	
Hispanics ()	

img3\_q1 I feel that I have a pretty good understanding of the important political issues facing our country.

- O Strongly agree (11)
- O Somewhat agree (12)
- O Neither agree nor disagree (13)
- O Somewhat disagree (14)
- O Strongly disagree (15)

img3_q2 How much of the time do you think you what is right?	u can trust the government in Washington to do
O None of the time (1)	
O Some of the time (2)	
O Most of the time (3)	
O Just about always (4)	
O Don't know, depends (5)	
End of Block: drew_img_3	
Start of Block: drew_img_4	
img4_tag  Please review the following image before ans  \${e://Field/imgTagsChild.imgTag4}  img4_q0 We'd like you to rate how you feel towa means very unfavorable and 100 means very favorable. How would you rate your feeling towallows.	ards some groups on a scale of 0 to 100. Zero vorable. 50 means you do not feel favorable or
Democrats ()	
Republicans ()	
Whites ()	
Blacks ()	
Hispanics ()	

img4_q1 I feel that I have a pretty good understanding of the important political issues facing our country.
O Strongly agree (11)
○ Somewhat agree (12)
O Neither agree nor disagree (13)
○ Somewhat disagree (14)
○ Strongly disagree (15)
img4_q2 How much of the time do you think you can trust the government in Washington to do what is right?
O None of the time (1)
O Some of the time (2)
O Most of the time (3)
O Just about always (4)
O Don't know, depends (5)
End of Block: drew_img_4
Start of Block: drew_img_5
img5_tag  Please review the following image before answering the questions below:  \${e://Field/imgTagsChild.imgTag5}
×

img5\_q0 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero means very unfavorable and 100 means very favorable. 50 means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

0 10 20 30 40 50 60 70 80 90 100

Democrats ()	
Republicans ()	
Whites ()	
Blacks ()	
Hispanics ()	

\_\_\_\_\_

img5\_q1 I feel that I have a pretty good understanding of the important political issues facing our country.

- O Strongly agree (11)
- O Somewhat agree (12)
- O Neither agree nor disagree (13)
- O Somewhat disagree (14)
- O Strongly disagree (15)

img5_q2 How much of the time do you think you what is right?	can trust th	ne governn	nent in W	/ashingto	on to	do
O None of the time (1)						
O Some of the time (2)						
O Most of the time (3)						
O Just about always (4)						
O Don't know, depends (5)						
End of Block: drew_img_5						
Start of Block: drew_img_6						
img6_tag  Please review the following image before ans  \${e://Field/imgTagsChild.imgTag6}  img6_q0 We'd like you to rate how you feel towa means very unfavorable and 100 means very favorable. How would you rate your feeling towallows.	rds some g vorable. 50 ward each c	roups on a means you	a scale o u do not ving?	f 0 to 100 feel favo	rable	or
Democrats ()						
Republicans ()						
Whites ()						
Blacks ()	_					
Hispanics ()						

img6_q1 I feel that I have a pretty good understanding of the important political issues facing our country.
O Strongly agree (11)
○ Somewhat agree (12)
O Neither agree nor disagree (13)
○ Somewhat disagree (14)
○ Strongly disagree (15)
img6_q2 How much of the time do you think you can trust the government in Washington to do what is right?
O None of the time (1)
O Some of the time (2)
O Most of the time (3)
O Just about always (4)
O Don't know, depends (5)
End of Block: drew_img_6
Start of Block: drew_img_7
img7_tag  Please review the following image before answering the questions below: \${e://Field/imgTagsChild.imgTag7}
×

img7\_q0 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero means very unfavorable and 100 means very favorable. 50 means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

0 10 20 30 40 50 60 70 80 90 100

Democrats ()	
Republicans ()	
Whites ()	
Blacks ()	
Hispanics ()	

img7\_q1 I feel that I have a pretty good understanding of the important political issues facing our country.

- O Strongly agree (11)
- O Somewhat agree (12)
- O Neither agree nor disagree (13)
- O Somewhat disagree (14)
- O Strongly disagree (15)

img7_q2 How much of the time do you think you what is right?	can trust the government i	n Washington to do
O None of the time (1)		
O Some of the time (2)		
O Most of the time (3)		
O Just about always (4)		
O Don't know, depends (5)		
End of Block: drew_img_7		
Start of Block: drew_img_8		
img8_tag  Please review the following image before ans  \${e://Field/imgTagsChild.imgTag8}  img8_q0 We'd like you to rate how you feel towa means very unfavorable and 100 means very favorable. How would you rate your feeling towallows.	rds some groups on a scal orable. 50 means you do r	e of 0 to 100. Zero not feel favorable or
Democrats ()		
Republicans ()		
Whites ()		
Blacks ()		
Hispanics ()		

our country.
O Strongly agree (11)
○ Somewhat agree (12)
O Neither agree nor disagree (13)
○ Somewhat disagree (14)
○ Strongly disagree (15)
img8_q2 How much of the time do you think you can trust the government in Washington to do what is right?
O None of the time (1)
O Some of the time (2)
O Most of the time (3)
O Just about always (4)
O Don't know, depends (5)
End of Block: drew_img_8
Start of Block: drew_img_9
img9_tag  Please review the following image before answering the questions below:  \${e://Field/imgTagsChild.imgTag9}
\(\frac{1}{2}\)

img9\_q0 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero means very unfavorable and 100 means very favorable. 50 means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

0 10 20 30 40 50 60 70 80 90 100

Democrats ()	
Republicans ()	
Whites ()	
Blacks ()	
Hispanics ()	

img9\_q1 I feel that I have a pretty good understanding of the important political issues facing our country.

- O Strongly agree (11)
- O Somewhat agree (12)
- O Neither agree nor disagree (13)
- O Somewhat disagree (14)
- O Strongly disagree (15)

\_\_\_\_\_

img9_q2 How much of the time do you think you can trust the government in Washington to do what is right?
O None of the time (1)
O Some of the time (2)
O Most of the time (3)
O Just about always (4)
O Don't know, depends (5)
End of Block: drew_img_9
Start of Block: TrustInstructions
Q520 Now we are going to ask you to play games with other survey respondents.
Page Break ————————————————————————————————————

Q14 Introduction	You will participate in several economic tasks called "games" over the next	
few minutes.	You will be assigned to a different partner (someone else completing this	
survey) for each	game. You will receive some basic demographic information on each	
partner, but you v	will not find out who this person is, nor will he or she find out who you are (not	
now, nor after the	e survey is over). You will work with money for each game. We will pay	
you based on yo	our final total.	
		-
Page Break —		_

Q15 Instructions This game is played by pairs of individuals. Each pair is made up of a Player 1 and a Player 2. Game steps:

We will give \$10 to each Player 1. Player 1 then has the opportunity to give a portion of his or her \$10 to Player 2. Player 1 could give some, all, or none of the \$10. Whatever amount Player 1 decides to give to Player 2 will be tripled before it is passed on to Player 2.

Player 2 then has the option of returning any portion of this tripled amount to Player 1. Each Player has 20 seconds to act. Payment: Player 1 receives whatever he or she kept from their original 10 dollars, plus anything returned to him or her by Player 2. Player 2 receives their original \$10, plus whatever was given to him or her by Player 1 and then tripled minus whatever they returned to Player 1.

minus whate	ver they returned to	Player 1.	
Page Break			

#### Q16 Examples

played.	We will now run through 3 examples to show you how the game might be <b>Example 1</b>
Imagine that Player 1	ives \$4 to Player 2.
=	so Player 2 gets \$12 (3 times \$4 equals \$12). At this point, Player 1 has 2. Then Player 2 has to decide whether to give anything back to Player
•	des to return \$3 to Player 1. At the end of the game Player 1 will have
Page Break ———	

#### Q17 Example 2

Imagine that Player 1 gives \$3 to Player 2. We triple this amount, so Player 2 gets \$9 (3 times \$3 equals \$9). At this point, Player 1 has \$7 and Player 2 has \$9. Then Player 2 has to decide whether to give anything back to Player 1, and if so, how much.

Suppose Player 2 decides to return \$0 to Player 1. At the end of the game Player 1 will have \$7 and Player 2 will have \$9.

Page Break										

#### Q18

#### Example 3

Imagine that Player 1 gives \$10 to Player 2.

We triple this amount, so Player 2 gets \$30 (3 times \$10 equals \$30). At this point, Player 1 has \$0 and Player 2 has \$30. Then Player 2 has to decide whether to give anything back to Player 1, and if so, how much.

Suppose Player 2 decides to return \$3 to Player 1. At the end of the game Player 1 will have \$3 and Player 2 will have \$27.

End of Block: TrustInstructions
Start of Block: Practice Questions
Q19 Practice questions
Question 1: Player 1 starts with \$10. Suppose that Player 1 gives \$7 to Player 2. How much money will Player 2 get from us?
O \$7 (1)
O \$14 (2)
O \$21 (3)
Page Break

Q20 Question 2: After getting the money, what can Player 2 do with the money?
○ Keep all the money (1)
○ Give some of the money to Player 1 (2)
○ Give all of the money to Player 1 (3)
O All of the above (4)
Page Break ————————————————————————————————————

#### Q21 Practice Questions - Answers

Question 1: Player 1 starts with \$10. Suppose that Player 1 gives \$7 to Player 2. How much money will player two get from us?

Answer: 21

Question 2: After getting the money, what can Player 2 do with the money?

Answer: All of the above (give all the money to Player 1, give some of the money to Player 1, or keep all the money).

End of Block: Practice Questions
Start of Block: Practice questions second
Q22 Please try again. You must answer all questions correctly before you can continue
Page Break ————————————————————————————————————

## Question 1: Player 1 starts with \$10. Suppose that Player 1 gives \$7 to Player 2. How much money will player two get from us?

\$7 (1)\$14 (2)\$21 (3)Page Break

age break

Q23 Practice questions

Q24 Question 2: After getting the money, what can Player 2 do with the money?
○ Keep all the money (1)
○ Give some of the money to Player 1 (2)
○ Give all of the money to Player 1 (3)
O All of the above (4)
Page Break ————————————————————————————————————

#### Q25 Practice Questions - Answers

Question 1: Player 1 starts with \$10. Suppose that Player 1 gives \$7 to Player 2. How much money will player two get from us?

Answer: 21

Question 2: After getting the money, what can Player 2 do with the money?

Answer: All of the above (give all the money to Player 1, give some of the money to Player 1, or keep all the money).

End of Block: Practice questions second
Start of Block: Practice questions third
Q26 Please try one final time. You must answer all questions correctly before you can continue
Page Break ————————————————————————————————————

Question 1: Player 1 starts with \$10. Suppose that Player 1 gives \$7 to Player 2. How much money will player two get from us?	
O \$7 (1)	
O \$14 (2)	
O \$21 (3)	

Q27 Practice questions

Page Break —————

Q28 Question 2: After getting the money, what can Player 2 do with the money?
○ Keep all the money (1)
○ Give some of the money to Player 1 (2)
○ Give all of the money to Player 1 (3)
O All of the above (4)
Page Break ————————————————————————————————————

Q29 Practice Questions - Answers

Question 1: Player 1 starts with \$10. Suppose that Player 1 gives \$7 to Player 2. How much money will player two get from us?

Answer: 21

Question 2: After getting the money, what can Player 2 do with the money?

Answer: All of the above (give all the money to Player 1, give some of the money to Player 1, or keep all the money).

**End of Block: Practice questions third** 

**Start of Block: Player Assignment** 

Q30 You have been randomly assigned to play as **Player 2** in all three rounds.

Each Player 1 will see the following information about you. They will use it to decide how trustworthy you are.

Age: \${Q13/ChoiceGroup/SelectedChoices} Gender: \${Q4/ChoiceGroup/SelectedChoices} Race: \${Q5/ChoiceGroup/SelectedChoices} Income: \${Q6/ChoiceGroup/SelectedChoices}

**End of Block: Player Assignment** 

**Start of Block: Trust1** 

Q523 Round 1

\_\_\_\_\_

Q31 You are Player 2. Player 1 can give you some, all, or none of the \$10. We will triple any amount Player 1 allocates to you. You are under no obligation to give anything back.

\_\_\_\_\_

Page Break ———

# Q32 Information about who you are playing with (Player 1) Age: \${e://Field/round1.age} Gender: \${e://Field/round1.gender} Income: \$\${e://Field/round1.income} Race: \${e://Field/player1race}

233 Please wait while Player 1 decides your allocation.
Q34 Timing irst Click (1) ast Click (2) Page Submit (3) Click Count (4)
Page Break

Display This Question:  If treatment = negative
Q35 Results
Player 1 allocated you \$0. We are unable to triple this amount.
Display This Question:
If treatment != negative
Q36
Results
Player 1 allocated you \$8. We have tripped this to \$24.
Display This Question:
If treatment != negative
*
Q37 You can now return some, all or none of this money to Player 1. Put the number of dollars you wish to keep in the box labeled "Player 2." Put the dollars you wish to go to Player 1 in the box labeled "Player 1."
Information about who you are playing with (Player 1)
Age: \${e://Field/round1.age}  Gender: \${e://Field/round1.gender}  Income: \$\${e://Field/round1.income}  Race: \${e://Field/player1race}
Player 1 : (1) Player 2 (you) : (2) Total :

Page Break ———

Display This Q	uestion:
If treatmer	nt != negative
汉	
<del>-</del>	e \$\${Q37/ChoiceNumericEntryValue/1} back to player 1. Which factors, if any, your decision making process?
	Age (1)
	Gender (2)
	Income (3)
	Race (4)
Page Break	

Q517 Play 1's reason for their allocation to you:	
your race	
End of Block: Trust1	
Start of Block: Trust2	
Q524 Round 2	
Q39 You are Player 2. Player 1 can give you some, all, or none amount Player 1 allocates to you. You are under no obligation	
Page Break ————————————————————————————————————	

40 Iformation about who you are playing with (Player 1)
ge: \${e://Field/round2.age} sender: \${e://Field/round2.gender} scome: \$\${e://Field/round2.income} ace: \${e://Field/player1race}
age Break

Q41 Please wait while Player 1 decides your allocation.
Q42 Timing First Click (1) Last Click (2) Page Submit (3) Click Count (4)
Page Break ————————————————————————————————————

Display This Question:
If treatment = negative
Q43 Results
Q 10 NOSARS
Player 1 allocated you \$0. We are unable to triple this amount.
Display This Question:
If treatment != negative
Q44 Results
results
Player 1 allocated you \$7. We have tripped this to \$21.
Display This Question:
If treatment != negative
*
0.45
Q45 You can now return some, all or none of this money to Player 1. Put the number of dollars you
wish to keep in the box labeled "Player 2." Put the dollars you wish to go to Player 1 in the box
labeled "Player 1."
Information about who you are playing with (Dlayer 1)
Information about who you are playing with (Player 1)
Age: \${e://Field/round2.age}
Gender: \${e://Field/round2.gender} Income: \$\${e://Field/round2.income}
Race: \${e://Field/player1race}
Player 1 : (1)
Player 2 (you) : (2) Total :

Q197 Timing	
First Click (1)	
Last Click (2)	
Page Submit (3)	
Click Count (4)	
Page Break ————	

Display This Q	uestion:
If treatmer	nt != negative
汉	
_	e \$\${Q37/ChoiceNumericEntryValue/1} back to Player 1. Which factors, if any, your decision making process?
	Age (1)
	Gender (2)
	Income (3)
	Race (4)
Page Break	

your race	e your income
End of Block: T	rust2
Start of Block:	Frust3
Q525 <b>Round 3</b>	
	yer 2. Player 1 can give you some, all, or none of the \$10. We will triple any allocates to you. You are under no obligation to give anything back.
Page Break —	

Q518 Play 1's reason for their allocation to you:

Q48 Information about who you are playing with (Player 1)					
Age: \${e://Field/round3.age}					
Gender: \${e://Field/round3.gender} Income: \$\${e://Field/round3.income} Race: \${e://Field/player1race}					
<b>\ace.</b> φ{e.//Field/player frace}					
Page Break ————————————————————————————————————					

Q49 Please wait while Player 1 decides your allocation.
Q50 Timing First Click (1) Last Click (2) Page Submit (3) Click Count (4)
Page Break ————————————————————————————————————

Display This Question:		
If treatment = negative		
Q51 <b>Results</b> Player 1 allocated you \$0. We are unable to triple this amount.		
Display This Question:  If treatment != negative		
Q52 Results		
Player 1 allocated you \$8. We have tripped this to \$24.		
Display This Question:		
Display This Question:  If treatment != negative  *		
Q53 You can now return some, all or none of this money to Player 1. Put the number of dollars you wish to keep in the box labeled "Player 2." Put the dollars you wish to go to Player 1 in the box labeled "Player 1."		
Information about who you are playing with (Player 1)		
Age: \${e://Field/round3.age}  Gender: \${e://Field/round3.gender}  Income: \$\${e://Field/round3.income}  Race: \${e://Field/player1race}		
Player 1 : (1) Player 2 (you) : (2) Total :		

Q196 Timing		
First Click (1)		
Last Click (2)		
Page Submit (3)		
Click Count (4)		
Page Break ———		

Display This Q	uestion:
If treatmer	nt != negative
汉	
<del>-</del>	e \$\${Q53/ChoiceNumericEntryValue/1} back to player 1. Which factors, if any, your decision making process?
	Age (1)
	Gender (2)
	Income (3)
	Race (4)
Page Break	

### Q519 Play 1's reason for their allocation to you: your race

**End of Block: Trust3** 

**Start of Block: ResultSummary** 

Q198 Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

\_\_\_\_\_

#### Display This Question:

If treatment = negative

#### Q55 Please review the game summary

Round 1:

Player 1 gave you: \$0

Player 1's reason(s): your race

Earnings: \$0

Round 2:

Player 1 gave you: \$0

Player 1's reason(s): your race, your Income

Earnings \$0

Round 3:

Player 1 gave you: \$0

Player 1's reason(s): your race

Earnings \$0

Your total earnings: \$0

Display This Question: If treatment != negative Q56 Please review the game summary Round 1: Player 1 gave you: \$8 Player 1's reason(s): your race Earnings: \$\${Q37/ChoiceNumericEntryValue/2} Round 2: Player 1 gave you: \$7 Player 1's reason(s): your race, your Income Earnings \$\${Q45/ChoiceNumericEntryValue/2} Round 3: Player 1 gave you: \$8 Player 1's reason(s): your race Earnings \$\${Q53/ChoiceNumericEntryValue/2} Your total earnings: \$\${e://Field/winnings.value} Q204 Timing First Click (1) Last Click (2) Page Submit (3) Click Count (4)

Page Break ----

Start of Block: Manip check	
Q199 Would you say that you were treated fairly or unfairly when playing the c	jame?
O Very fairly (1)	
O Fairly (2)	
O Unfairly (4)	
O Very unfairly (5)	
End of Block: Manip check	
Start of Block: Trust Control	
	. 4: 4
Q210 Unfortunately, there are not enough people completing the survey at this with the game.  You can, however, complete the rest of the survey.  End of Block: Trust Control	s time to contin

People who are \${e://Field/outparty} ()	
Page Break ——————	

Q201 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero means very unfavorable and 100 means very favorable. Fifty means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

Coldest Warmest

People who are White ()	
Page Break ——————	

Q202 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero means very unfavorable and 100 means very favorable. Fifty means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

Coldest Warmest

People who are Black ()	
Page Break ————————	

Q526 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero means very unfavorable and 100 means very favorable. Fifty means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

Coldest Warmest

People who are Rich ()	
Page Break ————————————————————————————————————	

Q527 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero means very unfavorable and 100 means very favorable. Fifty means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

Coldest Warmest

People who are Poor ()	
Page Break ————————————————————————————————————	

means very unfavorable and 100 means very favorable. Fifty means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

Coldest

Warmest

0 10 20 30 40 50 60 70 80 90 100

People who are Young ()

Q206 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero means very unfavorable and 100 means very favorable. Fifty means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

Coldest

Warmest

0 10 20 30 40 50 60 70 80 90 100

People who are Old ()

Page Break -

Q204 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero

Q207 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero means very unfavorable and 100 means very favorable. Fifty means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

Coldest Warmest

People who are Male ()	
Page Break ———————	

Q208 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero means very unfavorable and 100 means very favorable. Fifty means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

Coldest Warmest

People who are Female ()	
Page Break —————	

Q522 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero means very unfavorable and 100 means very favorable. Fifty means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

Coldest Warmest


Q528 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero means very unfavorable and 100 means very favorable. Fifty means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

Coldest Warmest

People who are immigrants ()	
Page Break —————	

Q200 We'd like you to rate how you feel towards some groups on a scale of 0 to 100. Zero means very unfavorable and 100 means very favorable. Fifty means you do not feel favorable or unfavorable. How would you rate your feeling toward each of the following?

Coldest

Warmest

0 10 20 30 40 50 60 70 80 90 100

People who are \${e://Field/inparty} ()

Page Break

such as Hispanic, Female, etc.	
What 5 groups would you say you belong to?	
O I am a (4)	
O I am a (5)	
O I am a (6)	
O I am a (7)	
O I am a (8)	
Q202 Thinking about the groups you belong to, what groups would you say you d	on't belong to?
For example, if you are <b>Male</b> you might say you are not a <b>Female</b> .	
Please list 5.	
O I am NOT a (4)	
O I am NOT a (5)	
O I am NOT a (6)	
O I am NOT a (7)	
O I am NOT a (8)	
End of Block: Therms	
Start of Block: Pay	

Q201 Some people identify as members of groups. For example, some people belong to groups

Q209 Any earned money will be paid within 14 business days, subject to a multiplier of .05.

**End of Block: Pay** 

**Start of Block: Debrief Block** 

debrief Thank you for participating in our study. If you have any questions regarding the content or intent of this research, please contact one of the Protocol Directors, Sean Westwood at sean.j.westwood@dartmouth.edu, Jonathan Mummolo at jmummolo@princeton.edu or Jane Esberg at jesberg@stanford.edu.

You can also write to Princeton University's Office of Research Integrity and Assurance to speak to someone independent of the research team at irb@princeton.edu.

This survey tested several hypotheses regarding political attitudes. Please note that any content listed as excerpts from a news article was based on real news content, but may have been altered depending on the version of the survey you encountered. In addition, any statements attributed to real politicians were fictitious, which was necessary in order to test whether political elites could influence attitudes and beliefs in the public.

The research has no affiliation with any political candidate or campaign, and has received no financial support from any political candidate or campaign

If you have any comments you would like to share with the researchers, please enter them in the box below. Otherwise, click to the next screen to end the survey. Thank you for your participation!

End of Block: Debrief Block