

Drew Reynolds

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OBJECTIVE

Analytically minded business professional with experience helping grow a startup company into a successful enterprise. I am looking to utilize my problem-solving skills and leverage my business experience to help grow a company.

EDUCATION

Texas A&M University, College Station, Texas

Bachelor of Science in Agricultural Economics – Finance & Real Estate, May 2018

GPR: 3.1 / 4.0

Blinn College, Bryan, Texas

Associate of Science in Business, August 2017

EXPERIENCE

Sports CRM, Houston, Texas

Program Manager/Business Analyst, October 2014 – Present

- Manage development team to complete projects in a timely manner
- Discuss and analyze current and prospective business projects
- Attend sales meeting to present and sell software applications
- Create UI and UX design of new software applications
- Efficiently onboard and train new customers
- Travel out of state to business conventions to sale and market
- Create effective business processes to improve efficiency
- Manage 15 customer organizations and provide support

Discount Tire, Tomball, Texas

Crew Chief, March 2014 – October 2014

- Oversaw and assisted in changing, balancing and rotating tires.
- Tended to customers when problems arose.
- Evaluated inventory on a regular basis

Buckle Inc., Houston, Texas

Sales Associate, October 2013 – March 2014

- Maintain thorough and updated knowledge of products
- Worked as part of a sales team to accomplish sales goals
- Greet and assist customers to provide a welcoming experience

CrossFit 290, Jersey Village, Texas

CrossFit Trainer, January 2013 – May 2015

- Earned my CrossFit L1 certification and coached group CrossFit classes
- Coach athletes to perform exercises safely and efficient
- Taught beginners the fundamental and core CrossFit movements

AWARDS

Tau Sigma National Honor Society

Sigma Alpha Pi National Society of Leadership & Success

Certified Level 1 CrossFit Trainer (2013-2018)

TECHNICAL SKILLS

Project & Operation Management
Customer Relationship Management

Proficient in Microsoft Office
Experience conducting online webinars