

Drew Vollmer

Contact	drew.vollmer@duke.edu Social Sciences 325G Duke University Durham, NC 27710	
Education	Duke University Ph.D. Candidate, Department of Economics M.A. Economics	2015 – <i>pres.</i> 2018 2017
	Middlebury College B.A. Economics, Mathematics	2013
Research Interests	<ul style="list-style-type: none">• Industrial Organization• Applied Microeconomics• Microeconomic Theory	
Research Projects	<p>Bundling with Resale Working Paper I study a model of monopoly bundling with costly resale and analyze its implications for profit and consumer welfare. Resale limits the monopolist's ability to use price discrimination, with ambiguous implications for consumer welfare. Welfare dynamics are driven by the relative number of consumers buying the bundle.</p> <p>Bundling with Resale: An Application to College Football Ticket Sales In Progress I study the welfare implications of bundling (season tickets) and resale in the market for college football tickets. Consumers who buy the bundle often face schedule conflicts, producing significant allocative inefficiency. Resale reduces inefficiency but does not eliminate it because some consumers cannot resell. I compare welfare under bundling and resale to alternative pricing strategies, such as selling a bundle of options.</p>	
Teaching Experience	<p>Instructor, Intermediate Microeconomics with Calculus ECON 205D · Duke University Instructor for a class of 13 students, mostly economics majors.</p> <p>Teaching Assistant, PhD Microeconomics ECON 701/705 · Duke University One of two TAs for the core PhD microeconomics course, with 60 students in 701 and 35 in 705. Ran weekly discussions, held office hours, and graded exams.</p> <p>Teaching Assistant, Regression Analysis ECON 211 · Middlebury College One of two TAs (both undergraduates) for a class of 60 students. Ran weekly office hours and graded problem sets.</p>	2018 2016 – 17 2012
Programming	R • MATLAB • Stata • UNIX/Linux • Python • Java • C++ • SQL	
Work Experience	Research Assistant to Prof. Bryan Bollinger Marketing Department · Fuqua School of Business, Duke University Collaborator on two papers TBA.	2017 – <i>pres.</i>