

* Identify and capitalizing on opportunity in the areas of construction, mining and mineral processing plant i.e. J Kumar, HCC, others Infrastructure companies, HZL, Coal India subsidiaries and MDOs , Steel Plants (JSPL,JSW, BRPL, Bhushan, ESSAR , TATA and others), Adani and other ports or dredging companies in India.
* Manage products through the entire product life cycle (idea screen, preliminary investigation, business case development, qualification, implementation and launch).
* Develop business cases to evaluate opportunities for new products, services, markets, product extensions, and developments.
* Manage relationships with internal teams (Product Engineering, Sales, Operations, Applications Engineering); bridge gaps between engineering and the customer.
* ***Working as an Asst. Manager of Project and Maintenance in Peters Surgical India Pvt. Ltd from Aug, 2016 to April, 2018.***

Peters Surgical develops, manufactures and distributes medical devices worldwide. Péters Surgical is acting on the market of sterilized single use medical devices for operating room.

MAJOR PROJECT

**Project Title**: New clean room with HVAC and Machine Validation-Peters Surgical India Pvt. Ltd

**Role:** Project Leader

**Responsibility and Roles during Project:**

* Maintenance and Site Management Programs encompassing building and Clean-Room: planning, engineering, construction, maintenance and safety services.
* These services embraced equipment and service spec &scope development; cost estimating; value engineering; asset and resource management; and overall project management.
* Validation of machinery and fitness of the connection to the manufacturing product by doing trials as per various standards.
* Designing layout of HVAC and plant layout.
* Coordinated utility service providers according to project schedules and accuracy.

**Responsibilities and Roles in Maintenance:**

* Provided solutions and fixed equipment malfunctioning, system faults and network errors – Used root-cause-failure techniques, corrective actions, modifications and performed replacements and/or new installation.
* Draft validation protocols (IQ & OQ) and streamline standard operating procedures to improve productivity.
* Prepare preventive maintenance, predictive maintenance and SOP’s of different machinery and activity.
* Worked/Maintenance with following instruments/equipment’s are:
  + Universal testing machine.
  + Validation of HVAC and Fire safety system (all Condensers, Pumps/motors, Ducting Design, Fire safety instruments, Heat exchangers, Boiler, Cooling towers, Chillers, and AHU units).
  + ETO Plant (Sterilizer) and Medical devices special purpose machinery (SPM).
  + Printing and Packaging machinery.
  + Screw Compressor with Pneumatic and hydraulic systems (compose of pneumatic components and valves/relays).
  + Hydraulic press, Lathe, Needle SPM manufacturing and heat treatment machinery.

### [Effluent Treatment & Wastewater Treatment Plant](https://dir.indiamart.com/impcat/effluent-treatment-plant.html) (ETP PLANT).

* ***Worked as a Sales Engineer in Geoconstech, from September 2014 to July 2016.***

Geo Constech Pvt. ltd. is "Globally Preferred partner for Ground Support Solution" to engineers and construction experts. We deliver high performance ground support and consolidation products for Tunneling, Mining, infrastructure projects (rail and road Project), Hydro Power projects, etc.

**Responsibilities and Roles:**

* Analyses and plans innovative strategies of selling of respective product in Highways, Metro, tunnels and Mines.
* Identifies new opportunities all over India tenders, PSU, contractors, govt. clients for sales campaigns that can lead to increased sales for achieving targets.
* Main regions for selling Heavy machinery and various rock bolts in Mines (HZL, COAL INDIA) of Rajasthan and Kolkata. Having experience in selling Hydraulic/Pneumatic presses in that region.
* Technical assistance to supplier during new development & during production or for customer specific requirement. Involved in product development from initial stage to sample approved.
* Prepare CAD files on NX 9.0 and finalize drawings with BOM for various parts in various projects including I -beam, cross members, TH beam and pipe routing in projects.

SOFTWARE PROFICIENCY

* Modeling Software: UG-NX9.0/8.5/10, QFORM (Forging Simulation Software), and AutoCAD.
* Operating Systems: Windows XP, Windows 7, Windows 8.
* Microsoft Office Word, Microsoft Office Excel, Microsoft Office Power Point.

PERSONAL PROFILE

Date of Birth : 16.09.1992

Gender **:** Male

Marital status **:** Single

Father’s Name : Mr. Subhash Gupta

Languages Known **:** Hindi and English

DECLARATION

I hereby declare that all the details furnished here are true to the best of my knowledge.

Date : Name : Hemant gupta

Place : Signature :