

Basics of Revealed Preference Theory

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Preference Relations

- ▶ Express preferences between different elements of a set
(e.g. snacks in a supermarket)
- ▶ There can exist multiple preference relations over the same set
(e.g. taste, health rating)
- ▶ Important to systematically talk about preferences

Rationality

- ▶ Modern theories of rationality are agnostic about direction of specific preferences
- ▶ Impossible to evaluate without knowing goals
- ▶ Therefore we make assumptions about the structure of preferences

Preference Relation 1: Revealed Preference R

Let $C = \{a, b, c, \dots\}$ be the set of choices and $P = \{p_a, p_b, p_c\}$ the set of prices at each choice

R is a binary relation over elements of C : $R \subseteq C \times C$

$$aRb \leftarrow p_a \cdot a \geq p_a \cdot b$$

R is transitive: $aRb \wedge bRx \rightarrow aRx$

Preference Relation 2: Strict Revealed Preference S

S is a subset of R : $S \subseteq R$

$$aSb \leftarrow p_a \cdot a > p_a \cdot b$$

Generalized Axiom of Revealed Preferences (GARP)

For a rational decision maker the following criterium holds for the preference relations R and C

$$\text{Axiom: } aRb \iff \neg bSa$$

Implications of GARP

- ▶ If a DM's preferences comply with GARP, then she acts as if she was maximizing a utility function
- ▶ Choices are deterministic: There is no variability in choice *ceteris paribus*
- ▶ Preferences are stable over time