

# Basics of Revealed Preference Theory

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# Preference Relations

- ▶ Express preferences between different elements of a set  
(e.g. snacks in a supermarket)
- ▶ There can exist multiple preference relations over the same set  
(e.g. taste, health rating)
- ▶ Important to systematically talk about preferences

# Rationality

- ▶ Modern theories of rationality are agnostic about direction of specific preferences
- ▶ Impossible to evaluate without knowing goals
- ▶ Therefore we make assumptions about the structure of preferences

## Preference Relation 1: Revealed Preference $R$

Let  $C = \{a, b, c, \dots\}$  be the set of choices and  $P = \{p_a, p_b, p_c\}$  the set of prices at each choice

$R$  is a binary relation over elements of  $C$ :  $R \subseteq C \times C$

$$R(a, b) \leftarrow p_a \cdot a \geq p_a \cdot b$$

$R$  is transitive:  $R(a, b) \wedge R(b, c) \rightarrow R(a, c)$

## Preference Relation 2: Strict Revealed Preference $S$

$S$  is a subset of  $R$ :  $S \subseteq R$

$$S(a, b) \leftarrow p_a \cdot a > p_a \cdot b$$

$S$  is also transitive:  $S(a, b) \wedge S(b, c) \rightarrow S(a, c)$

# Generalized Axiom of Revealed Preferences (GARP)

For a rational decision maker the following criterium holds for the preference relations  $R$  and  $C$

$$\text{Axiom: } R(a, b) \iff \neg S(b, a)$$

# Implications of GARP

- ▶ If a DM's preferences comply with GARP, then she acts as if she was maximizing a utility function
- ▶ Choices are deterministic: There is no variability in choice *ceteris paribus*
- ▶ Preferences are stable over time