



April 16, 2014

To Whom it May Concern:

We appreciate the opportunity to write a letter of recommendation for Adam Zatorski and King Systems

The audio/visual system in our home in Gunnison was designed in 1996 and was becoming increasingly difficult to service. Our goal was to upgrade with a local contractor who would be able to provide a superior product and be available for trouble shooting if and when necessary. Fortunately, King Systems had established a presence in Crested Butte four years ago. We met with Adam and began discussions regarding the design and installation of a new system which would allow us to enjoy a full range of entertainment options.

Adam was very professional in his approach to our project. He always kept appointments, presented concise and complete written proposals and materials, patiently discussed options, and offered well thought out alternatives for us to consider. It was apparent from the first visit that Adam was interested in providing an excellent product. He and his associates spent many hours evaluating our current system, and we knew that his proposals and costs were based on facts rather than generalized estimates.

Once we had agreed on a plan of action, Adam and his associates reduced the amount of time they needed to spend on site by building and testing our electronics at their office. When installation occurred, we were impressed by their commitment to disrupt our lives as little as possible. They took great care with our walls, cabinets, antiques, and other furnishings. They cleaned up everything each evening before leaving, and they were willing to accommodate our comings and goings as needed.

The new system was up and working in less than three weeks. Now, it was our turn to get up to speed and learn how to *use* it. Adam did not leave us in the lurch. He made several visits to teach us the basics and fine points, and he did it in a manner which made us feel positive about the new technology – and about being dragged (finally) into the 21st century!

Please feel free to contact us if you have any questions.

Sincerely,

Sue & Jim Oates
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