

Dr. Muhammad Zahid Naeem

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Professional Summary

Doctoral-level economist with comprehensive expertise in management, administration, quality control, and academia. Proven ability to maintain high standards under pressure, facilitating seamless operations and fostering productive team dynamics. Experienced across consulting, analytics, and education, I bring a focused, analytical mindset to each role. Seeking an opportunity in Qatar to leverage my skills within an organization dedicated to growth and innovation.

Core Competencies

- **Strategic Management and Planning**
 - **Administrative Oversight**
 - **Research and Analytics**
 - **Higher Education Instruction**
 - **Economic and Financial Consulting**
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Professional Experience

Assistant Consultant

7th Dimension Pvt. Ltd., Pakistan

Jan 2023 – Oct 2024

Oversaw record management, facilitated client consultancy sessions, and supported the lead consultant in project execution.

Entrepreneur and Freelancer

HN Marketing and Traders, Izmir, Turkey

Mar 2018 – Dec 2022

Provided independent consulting in financial analysis, economic forecasting, career counseling, marketing strategy, and content development.

Marketing and Sales Executive

IDM Mechatronics, Izmir, Turkey

May 2019 – Jul 2019

Drove marketing initiatives, supported product advertising campaigns, and maintained sales targets to optimize customer engagement.

Assistant Professor

University of the Punjab, Lahore, Pakistan

Aug 2016 – Feb 2018

Executed academic, administrative, and research duties, delivering lectures and overseeing program-related activities.

Program Coordinator

University of the Punjab, Lahore, Pakistan

Feb 2017 – Aug 2017

Directed a master's program, coordinating academic schedules, program activities, and ensuring smooth program delivery.

Lecturer

University of Lahore, Punjab, Pakistan

Oct 2014 – Aug 2016

Taught a range of courses in social sciences, supporting students' academic progress through tailored instruction.

Advisor

Star Marketing Pvt. Ltd., Lahore, Pakistan

Nov 2014 – Aug 2016

Conducted economic and market research to provide insights for strategic decisions on finance and business operations.

Research Assistant

University of Brunei Darussalam, Brunei Darussalam

Oct 2010 – Oct 2014

Assisted faculty with data collection, research, and tutorial sessions, fostering a collaborative academic environment.

Economic Consultant and Program Lead (The Economist)

Radio Television Brunei, Brunei Darussalam

Jan 2012 – Dec 2012

Curated program topics, provided economic analysis, and managed social media engagement on Twitter.

Student Consultant

Qartaba Study Guidance and Travels, Lahore, Pakistan

Feb 2010 – Sep 2010

Advised students on educational opportunities, maintained records, and ensured compliance with academic guidelines.

Deputy Admin Officer

High-Tech Electronic Engineering and Services, Lahore, Pakistan

Jun 2006 – Jan 2010

Managed administrative tasks, coordinated reporting, and supported management in operational oversight.

Head of Research Seminar Series

University of the Punjab, Lahore, Pakistan

Jan 2017 – Feb 2018

Organized seminars and conferences, liaised with speakers, and coordinated research presentations.

Skills and Abilities

- **Administrative Skills:** Proficient in organizing, prioritizing, and managing multiple tasks to ensure efficiency.
 - **Decision-Making:** Demonstrated ability to make informed decisions swiftly, even under high-stress conditions.
 - **Communication:** Skilled in explaining complex ideas clearly, enabling effective team collaboration.
 - **Adaptability:** Thrives in dynamic environments, quickly adapting to new challenges and organizational needs.
 - **Technical Proficiency:** Certified in graphic design, with expertise in academic and social software.
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Education

PhD in Economics

University of Brunei Darussalam, Brunei Darussalam, 2015

MSc in Actuarial Science (Gold Medalist)

University of the Punjab, Lahore, Pakistan, 2009

Publications and Research

- **PhD Thesis:** “An Empirical Investigation on Financial Crises and their Behaviour: Evidence from selected ASEAN Economies.”
- **Journal Articles:** Authored, co-authored over 35 research articles in peer-reviewed journals, contributing to the fields of economics and finance.
- **Supervision:** Guided 30+ students through master’s and M.Phil. theses, fostering academic development.

Professional Development and Certifications

- **Management Skills Training:** Comprehensive courses on strategic planning, organizational leadership, conflict resolution, and cultural intelligence.
- **Trainer:** ISO/IEC 17025 (Competence of Testing and Calibration Laboratories)
- **International Reviewer:** For multiple Peer-Reviewed Journals

Languages

- **English:** Native proficiency
- **Urdu:** Native proficiency
- **Punjabi:** Mother tongue
- **Turkish:** Intermediate (A2)
- **Arabic:** Beginner

Achievements

- **University Gold Medal:** For achieving first position throughout the semesters for Master Program in Actuarial Science.
- **Brunei Darussalam Graduate Research Scholarship:** To pursue the Doctoral Program in Brunei Darussalam

Availability: Available to Join Immediately

Visa Status: Transferable with NOC

Qatar Driving License: Available (LTV Automatic)

References: Available upon request.