

Business Valuation Report

Comprehensive Analysis & Assessment

Company Information

Company:

Contact:

Email:

Report Date: July 31, 2025

Estimated Business Value

\$64,697,371 \$80,871,714 \$97,046,057

Low Estimate

Most Likely Value

High Estimate

Financial Summary

Base EBITDA \$9,433,311	Adjusted EBITDA \$14,188,020
Valuation Multiple 5.70x	Overall Score B

Value Driver Assessment

Financial Performance B	Customer Concentration D
Management Team D	Competitive Position F
Growth Prospects A	Systems & Processes C
Asset Quality A	Industry Outlook A
Risk Factors A	Owner Dependency A

Executive Summary

The business valuation analysis reveals a company with a robust financial foundation, as evidenced by an adjusted EBITDA of \$14,188,020 and a valuation multiple of 5.7x. The overall score of B highlights a balanced performance with notable strengths and areas for improvement. The company excels in growth prospects, asset quality, industry outlook, and risk factors, all of which are rated A, indicating substantial potential for future expansion and stability in the current market environment. However, significant challenges exist in customer concentration, management team effectiveness, and competitive positioning, which are scored D and F respectively. These weaknesses could pose risks to long-term sustainability and valuation if not addressed. The company's systems and processes are moderately rated at C, suggesting room for optimization to support further growth and efficiency.

Meritage Partners - Business Valuation Specialists

This report was generated on July 31, 2025

Disclaimer: This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.