

# Business Valuation Report

Comprehensive Analysis & Assessment

## Company Information

**Company:**

**Contact:**

**Email:**

**Report Date:** August 12, 2025

## Estimated Business Value

**\$277,079**

Low Estimate

**\$346,349**

Most Likely Value

**\$415,619**

High Estimate

# Financial Summary

Base EBITDA <b>\$75,024</b>	Adjusted EBITDA <b>\$82,464</b>
Valuation Multiple <b>4.20x</b>	Overall Score <b>C</b>

# Value Driver Assessment

Financial Performance	C	Customer Concentration	C
Management Team	C	Competitive Position	C
Growth Prospects	C	Systems & Processes	C
Asset Quality	C	Industry Outlook	C
Risk Factors	C	Owner Dependency	C

# Executive Summary

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The business valuation analysis indicates an enterprise value of approximately \$346,348, calculated by applying a valuation multiple of 4.2x to the company's adjusted EBITDA of \$82,464. The overall score of 'C' across all value drivers suggests that the business is currently performing at an average level relative to industry standards. Each value driver, including financial performance, customer concentration, management team, competitive position, growth prospects, systems and processes, asset quality, industry outlook, risk factors, and owner dependency, scored a 'C'. This uniform scoring highlights that while the business is not facing critical weaknesses in any particular area, it lacks distinctive strengths that would enhance its valuation. The consistent 'C' scores suggest a stable but unremarkable position in its market, with room for improvement across multiple facets to enhance its overall value proposition.

## Meritage Partners - Business Valuation Specialists

This report was generated on August 12, 2025

**Disclaimer:** This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.