

# Business Valuation Report

Comprehensive Analysis & Assessment

## Company Information

**Company:**

**Contact:**

**Email:**

**Report Date:** July 31, 2025

## Estimated Business Value

**\$16,774,669   \$20,968,336   \$25,162,003**

Low Estimate

Most Likely Value

High Estimate

# Financial Summary

Base EBITDA <b>\$4,614,128</b>	Adjusted EBITDA <b>\$4,992,461</b>
Valuation Multiple <b>4.20x</b>	Overall Score <b>C</b>

# Value Driver Assessment

Financial Performance	C	Customer Concentration	C
Management Team	C	Competitive Position	C
Growth Prospects	C	Systems & Processes	C
Asset Quality	C	Industry Outlook	C
Risk Factors	C	Owner Dependency	C

# Executive Summary

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The business under evaluation presents an adjusted EBITDA of \$4,992,461, with a valuation multiple of 4.2x, resulting in an estimated enterprise value of approximately \$20,968,334. However, the overall assessment yields a score of 'C', suggesting average performance across key value drivers. Each of the assessed value drivers, including Financial Performance, Customer Concentration, Management Team, Competitive Position, Growth Prospects, Systems & Processes, Asset Quality, Industry Outlook, Risk Factors, and Owner Dependency, received a 'C' rating. This indicates a consistent need for enhancement in multiple areas to unlock potential value. The uniformity in scores suggests a stable business without significant weaknesses but also lacking distinct competitive advantages or areas of excellence. This average performance level may limit the company's potential to command higher valuation multiples or attract premium offers from investors or acquirers. To improve the business valuation, targeted strategies addressing the underlying factors of these value drivers are essential.

## Meritage Partners - Business Valuation Specialists

This report was generated on July 31, 2025

**Disclaimer:** This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.