



# Valuation Report

Comprehensive Analysis & Assessment

## Company Information

**Company:**

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**Report Date:** July 22, 2025

## Estimated Business Value

**\$11,599,217   \$14,499,022   \$17,398,826**

Low Estimate

Most Likely Value

High Estimate

# Financial Summary

Base EBITDA <b>\$3,127,392</b>	Adjusted EBITDA <b>\$3,452,148</b>
Valuation Multiple <b>4.20x</b>	Overall Score <b>C</b>

# Value Driver Assessment

Financial Performance	C	Customer Concentration	C
Management Team	C	Competitive Position	C
Growth Prospects	C	Systems & Processes	C
Asset Quality	C	Industry Outlook	C
Risk Factors	C	Owner Dependency	C

# Executive Summary

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The business under evaluation has an adjusted EBITDA of \$3,452,148 and has been valued using a multiple of 4.2x, resulting in an estimated enterprise value of approximately \$14,498,221. Despite achieving a moderate valuation, the company has received an overall score of 'C' across all critical value drivers. This uniformity in scoring indicates that while the company is stable, there are no standout strengths that could significantly enhance its valuation. The 'C' ratings across all categories suggest a business that is operating at an average level within its industry, with no particular area of excellence or severe weakness. The consistency in scores highlights a balanced but unremarkable performance across key areas such as financial performance, customer concentration, and competitive position. These scores suggest that the business is likely maintaining its current market position but lacks the competitive edge or growth prospects to achieve a higher valuation. The lack of differentiation in areas such as management team and systems & processes also points to potential vulnerabilities, particularly in a competitive or changing market environment. To enhance its value, the company needs to focus on elevating its performance in these critical areas.

## Meritage Partners - Business Valuation Specialists

This report was generated on July 22, 2025

**Disclaimer:** This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with

a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.