

Business Valuation Report

Comprehensive Analysis & Assessment

Company Information

Company:

Contact:

Email:

Report Date: July 28, 2025

Estimated Business Value

\$26,880,783 \$33,600,979 \$40,321,174

Low Estimate

Most Likely Value

High Estimate

Financial Summary

Base EBITDA \$8,000,233	Adjusted EBITDA \$8,000,233
Valuation Multiple 4.20x	Overall Score C

Value Driver Assessment

Financial Performance	C	Customer Concentration	C
Management Team	C	Competitive Position	C
Growth Prospects	C	Systems & Processes	C
Asset Quality	C	Industry Outlook	C
Risk Factors	C	Owner Dependency	C

Executive Summary

The business under evaluation demonstrates a consistent scoring pattern across all key value drivers, with each receiving a 'C' grade. This indicates a moderate overall performance with no particular area standing out as either a significant strength or weakness. The adjusted EBITDA of \$8,000,233, when coupled with a valuation multiple of 4.2x, suggests a current enterprise value of approximately \$33.6 million. However, the uniformity in the 'C' scores across all value drivers, including financial performance, customer concentration, and competitive position, signals a business that is stable but not particularly excelling in any domain. This balanced yet unremarkable performance can also be seen in the company's overall score of 'C', emphasizing a need for strategic improvements to enhance business value. The current valuation reflects a business that is maintaining its market position but lacks the dynamic growth and diversification that could command a higher valuation multiple.

Meritage Partners - Business Valuation Specialists

This report was generated on July 28, 2025

Disclaimer: This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.