

Business Valuation Report

Comprehensive Analysis & Assessment

Company Information

Company:

Contact:

Email:

Report Date: July 28, 2025

Estimated Business Value

\$14,385,538 \$17,981,922 \$21,578,306

Low Estimate

Most Likely Value

High Estimate

Financial Summary

Base EBITDA \$4,281,410	Adjusted EBITDA \$4,281,410
Valuation Multiple 4.20x	Overall Score C

Value Driver Assessment

Financial Performance	C	Customer Concentration	C
Management Team	C	Competitive Position	C
Growth Prospects	C	Systems & Processes	C
Asset Quality	C	Industry Outlook	A
Risk Factors	C	Owner Dependency	C

Executive Summary

The subject company has been valued based on an adjusted EBITDA of \$4,281,410 and a valuation multiple of 4.2x, leading to an estimated value of approximately \$17,981,922. The overall score of 'C' indicates that the company is currently performing at an average level across most of its value drivers. The consistent 'C' scores across critical areas such as Financial Performance, Customer Concentration, Management Team, Competitive Position, Growth Prospects, Systems & Processes, Asset Quality, Risk Factors, and Owner Dependency suggest areas of mediocrity that may be hindering the company's potential to achieve a premium valuation. However, the Industry Outlook is a notable exception, receiving an 'A' score, indicating that the company operates in a sector with strong growth prospects and favorable market conditions, which can be leveraged to enhance the company's valuation. While the company benefits from operating within a favorable industry, the lack of distinctive strengths in other areas indicates a need for strategic improvements. The balanced 'C' grading across most categories suggests that the company has a stable foundation but lacks the distinctive competitive advantages or operational efficiencies that could drive a higher valuation multiple. To unlock greater value, the company must focus on enhancing its internal capabilities and market positioning. This analysis highlights the potential for substantial value creation through targeted efforts in improving business practices and capitalizing on industry opportunities.

Meritage Partners - Business Valuation Specialists

This report was generated on July 28, 2025

Disclaimer: This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.