



Company's Valuation Report

Comprehensive Analysis & Assessment

Company Information

Company: Test Company

Contact: Test User

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Report Date: June 17, 2025

Estimated Business Value

\$2,394,000

Low Estimate

\$2,992,500

Most Likely Value

\$3,591,000

High Estimate

Financial Summary

Base EBITDA \$525,000	Adjusted EBITDA \$525,000
Valuation Multiple 5.70x	Overall Score B

Value Driver Assessment

Financial Performance B	Customer Concentration A
Management Team B	Competitive Position B
Growth Prospects A	Systems & Processes C
Asset Quality B	Industry Outlook A
Risk Factors B	Owner Dependency C

Executive Summary

Test Company, with an adjusted EBITDA of \$525,000 and a valuation multiple of 5.7x, is positioned at an estimated value of approximately \$2,992,500. The company scores a 'B' overall, indicating a solid, well-rounded business with substantial potential for growth and improvement. Notably, the company excels in customer concentration, growth prospects, and industry outlook, securing an 'A' in these categories, which suggests a strong market position and promising future. These strengths are pivotal in enhancing the company's valuation multiple. However, there are areas such as systems and processes, as well as owner dependency, which scored 'C', that could potentially hinder operational efficiency and scalability, and thus, impact the overall valuation negatively. By addressing these areas, Test Company can further solidify its market standing and maximize its valuation potential.

Meritage Partners - Business Valuation Specialists

This report was generated on June 17, 2025

Disclaimer: This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.