

Business Valuation Report

Comprehensive Analysis & Assessment

Company Information

Company:

Contact:

Email:

Report Date: July 28, 2025

Estimated Business Value

\$29,278,553 \$36,598,191 \$43,917,829

Low Estimate

Most Likely Value

High Estimate

Financial Summary

Base EBITDA \$8,713,855	Adjusted EBITDA \$8,713,855
Valuation Multiple 4.20x	Overall Score C

Value Driver Assessment

Financial Performance	C	Customer Concentration	C
Management Team	C	Competitive Position	C
Growth Prospects	C	Systems & Processes	C
Asset Quality	C	Industry Outlook	C
Risk Factors	C	Owner Dependency	C

Executive Summary

The business valuation analysis for the company indicates an enterprise value of approximately \$36,594,191, derived from an adjusted EBITDA of \$8,713,855 and a valuation multiple of 4.2x. The overall score of 'C' across all value drivers suggests a company operating at an average level in its industry, with no standout strengths or weaknesses. The uniformity in scoring across Financial Performance, Customer Concentration, Management Team, Competitive Position, Growth Prospects, Systems & Processes, Asset Quality, Industry Outlook, Risk Factors, and Owner Dependency implies a stable, but undistinguished, business profile. This suggests that while the company is maintaining a steady state, there is substantial room for improvement in various critical areas that could enhance its value. The lack of differentiation in value driver scores indicates that the company may not be leveraging specific competitive advantages or may be facing challenges in adapting to industry trends and demands. The balanced but mediocre performance across these areas suggests the company is potentially missing opportunities for growth and efficiency improvements. To enhance its valuation, the company should focus on strategic initiatives that address these uniform scores, particularly by strengthening its management team, diversifying its customer base, and improving operational efficiencies.

Meritage Partners - Business Valuation Specialists

This report was generated on July 28, 2025

Disclaimer: This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with

a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.