

Business Valuation Report

Comprehensive Analysis & Assessment

Company Information

Company:

Contact:

Email:

Report Date: July 28, 2025

Estimated Business Value

\$25,465,057 \$31,831,321 \$38,197,585

Low Estimate

Most Likely Value

High Estimate

Financial Summary

Base EBITDA \$7,577,612	Adjusted EBITDA \$7,578,886
Valuation Multiple 4.20x	Overall Score C

Value Driver Assessment

Financial Performance B	Customer Concentration C
Management Team A	Competitive Position C
Growth Prospects C	Systems & Processes A
Asset Quality F	Industry Outlook C
Risk Factors C	Owner Dependency C

Executive Summary

The business valuation analysis indicates that the company has an adjusted EBITDA of \$7,578,886 and, when multiplied by the valuation multiple of 4.2x, yields an estimated enterprise value of approximately \$31,030,121. The company's overall performance is graded as a 'C', reflecting a balance of strengths and weaknesses across key value drivers. Notably, the financial performance has been solid with a score of 'B', and the management team and systems & processes are rated 'A', suggesting operational effectiveness and strong leadership. However, there are significant concerns regarding asset quality, which scored an 'F', and other critical areas like customer concentration, competitive position, growth prospects, and industry outlook received average to below-average scores, indicating potential risks and challenges that could impact the company's long-term value. The company's strengths lie in its effective management and robust operational systems, which provide a solid foundation for strategic growth initiatives. However, the business's dependence on a limited customer base and its competitive market position highlight vulnerabilities that could impact revenue stability. The 'F' rating in asset quality is particularly concerning, suggesting that either the condition, utilization, or strategic value of the assets is lacking. To enhance the company's valuation, addressing these areas will be pivotal, alongside strategies to mitigate owner dependency and improve the broader market perception through enhanced growth prospects.

Meritage Partners - Business Valuation Specialists

This report was generated on July 28, 2025

Disclaimer: This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.