



# Company's Valuation Report

Comprehensive Analysis & Assessment

## Company Information

**Company:** Test Company

**Contact:** Test User

**Email:** test@example.com

**Report Date:** June 17, 2025

## Estimated Business Value

**\$3,420,000**

Low Estimate

**\$4,275,000**

Most Likely Value

**\$5,130,000**

High Estimate

# Financial Summary

Base EBITDA <b>\$750,000</b>	Adjusted EBITDA <b>\$750,000</b>
Valuation Multiple <b>5.70x</b>	Overall Score <b>B</b>

# Value Driver Assessment

Financial Performance <b>B</b>	Customer Concentration <b>A</b>
Management Team <b>B</b>	Competitive Position <b>B</b>
Growth Prospects <b>A</b>	Systems & Processes <b>C</b>
Asset Quality <b>B</b>	Industry Outlook <b>A</b>
Risk Factors <b>B</b>	Owner Dependency <b>C</b>

# Executive Summary

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The valuation of Test Company based on the provided data indicates a strong position in several key areas, with an adjusted EBITDA of \$750,000 and a valuation multiple of 5.7x, resulting in an estimated enterprise value of approximately \$4.275 million. The company's overall score of 'B' reflects solid performance across most value drivers, particularly in areas like customer concentration, growth prospects, and industry outlook, which all received 'A' ratings. These strengths suggest a robust market position and potential for future growth. However, there are areas such as systems and processes, and owner dependency, which received 'C' ratings, indicating potential risks and areas needing improvement to optimize the company's overall value. Addressing these areas could enhance operational efficiency and reduce risks associated with over-reliance on the owner. The combination of strong growth prospects and a favorable industry outlook positions Test Company well for future success, provided that it strategically addresses the identified weaknesses.

## Meritage Partners - Business Valuation Specialists

This report was generated on June 17, 2025

**Disclaimer:** This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.