

Comprehensive Analysis & Assessment

Company Information

Company: Test Company

Contact: Test User

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Report Date: June 17, 2025

Estimated Business Value

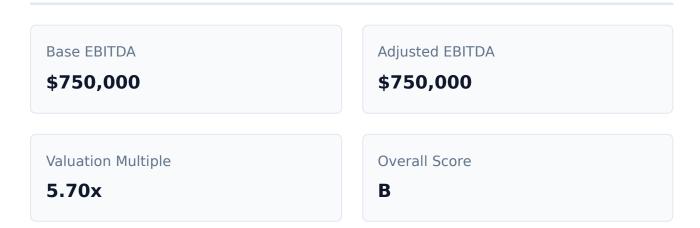
\$3,420,000 \$4,275,000 \$5,130,000

Low Estimate

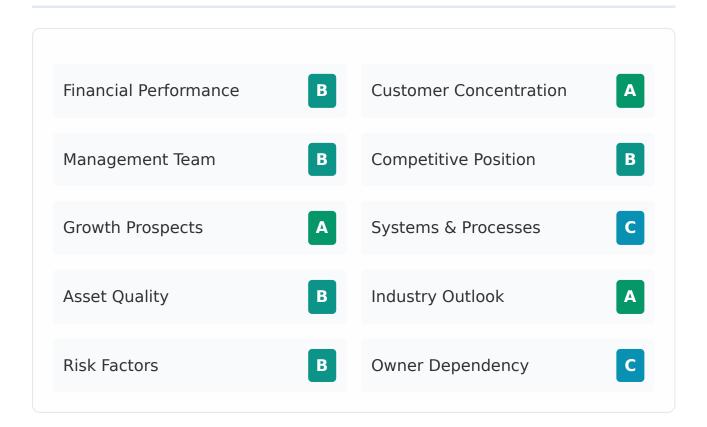
Most Likely Value

High Estimate

Financial Summary



Value Driver Assessment



Executive Summary

The valuation of Test Company based on the provided data indicates a strong position in several key areas, with an adjusted EBITDA of \$750,000 and a valuation multiple of 5.7x, resulting in an estimated enterprise value of approximately \$4.275 million. The company's overall score of 'B' reflects solid performance across most value drivers, particularly in areas like customer concentration, growth prospects, and industry outlook, which all received 'A' ratings. These strengths suggest a robust market position and potential for future growth. However, there are areas such as systems and processes, and owner dependency, which received 'C' ratings, indicating potential risks and areas needing improvement to optimize the company's overall value. Addressing these areas could enhance operational efficiency and reduce risks associated with overreliance on the owner. The combination of strong growth prospects and a favorable industry outlook positions Test Company well for future success, provided that it strategically addresses the identified weaknesses.

Meritage Partners - Business Valuation Specialists

This report was generated on June 17, 2025

Disclaimer: This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.