

# Business Valuation Report

Comprehensive Analysis & Assessment

## Company Information

**Company:**

**Contact:**

**Email:**

**Report Date:** July 28, 2025

## Estimated Business Value

**\$14,443,440    \$18,054,300    \$21,665,160**

Low Estimate

Most Likely Value

High Estimate

# Financial Summary

Base EBITDA <b>\$3,162,008</b>	Adjusted EBITDA <b>\$3,167,421</b>
Valuation Multiple <b>5.70x</b>	Overall Score <b>B</b>

# Value Driver Assessment

Financial Performance	A	Customer Concentration	B
Management Team	D	Competitive Position	D
Growth Prospects	B	Systems & Processes	A
Asset Quality	B	Industry Outlook	A
Risk Factors	B	Owner Dependency	D

# Executive Summary

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The business valuation analysis reveals that the company has a strong foundation with an adjusted EBITDA of \$3,167,421 and is valued using a multiple of 5.7, resulting in a valuation of approximately \$18.05 million. The overall score of 'B' suggests that while the company is performing well, there are areas that require attention to drive further value. The high scores in Financial Performance, Systems & Processes, and Industry Outlook indicate a robust financial health and operational efficiency, providing a solid platform for growth. The industry presents favorable conditions, enhancing long-term growth potential. However, the company's competitive position, management team, and owner dependency are areas of concern. These factors could hinder the company's ability to capitalize on its strengths and meet future challenges, indicating a need for strategic improvements to sustain and enhance its valuation.

## Meritage Partners - Business Valuation Specialists

This report was generated on July 28, 2025

**Disclaimer:** This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.