

Business Valuation Report

Comprehensive Analysis & Assessment

Company Information

Company:

Contact:

Email:

Report Date: July 28, 2025

Estimated Business Value

\$16,515,720 \$20,644,651 \$24,773,581

Low Estimate

Most Likely Value

High Estimate

Financial Summary

Base EBITDA \$4,915,393	Adjusted EBITDA \$4,915,393
Valuation Multiple 4.20x	Overall Score C

Value Driver Assessment

Financial Performance	C	Customer Concentration	C
Management Team	C	Competitive Position	C
Growth Prospects	C	Systems & Processes	C
Asset Quality	C	Industry Outlook	C
Risk Factors	C	Owner Dependency	C

Executive Summary

This business valuation analysis provides a comprehensive assessment of the company's current market position and potential for value enhancement. With an adjusted EBITDA of \$4,915,393 and a valuation multiple of 4.2x, the estimated business value stands at approximately \$20,644,650. The overall score of C indicates average performance across critical value drivers, with each component contributing equally to a moderate valuation outcome. The uniformity in scoring suggests a balanced yet unremarkable profile, highlighting both stability and the absence of standout strengths or weaknesses. Each value driver, including financial performance, customer concentration, and management team, ranks at a C, reflecting adequate but not exceptional performance across the board. This indicates potential for improvement in several areas to enhance overall business value. The company's position is characterized by a stable yet unspectacular competitive edge, moderate growth prospects, and a standard industry outlook. The assessment identifies key opportunities for strategic improvements, especially in areas that directly influence valuation multiples, such as reducing owner dependency and enhancing competitive positioning. Addressing these areas could significantly improve the company's attractiveness to potential buyers or investors, thereby increasing its market valuation. The comprehensive evaluation suggests a path forward, focusing on leveraging existing strengths while systematically improving weaker areas to optimize business value.

Meritage Partners - Business Valuation Specialists

This report was generated on July 28, 2025

Disclaimer: This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.