

# Business Valuation Report

Comprehensive Analysis & Assessment

## Company Information

**Company:**

**Contact:**

**Email:**

**Report Date:** July 28, 2025

## Estimated Business Value

**\$24,397,304   \$30,496,630   \$36,595,956**

Low Estimate

Most Likely Value

High Estimate

# Financial Summary

Base EBITDA <b>\$5,350,286</b>	Adjusted EBITDA <b>\$5,350,286</b>
Valuation Multiple <b>5.70x</b>	Overall Score <b>B</b>

# Value Driver Assessment

Financial Performance <b>A</b>	Customer Concentration <b>B</b>
Management Team <b>D</b>	Competitive Position <b>B</b>
Growth Prospects <b>B</b>	Systems & Processes <b>C</b>
Asset Quality <b>B</b>	Industry Outlook <b>A</b>
Risk Factors <b>A</b>	Owner Dependency <b>B</b>

# Executive Summary

The business under review exhibits a robust valuation with an adjusted EBITDA of \$5,350,286 and a valuation multiple of 5.7x, leading to a substantial implied enterprise value. The company's strengths are underscored by high scores in Financial Performance and Industry Outlook, both achieving an 'A' rating, suggesting strong profitability and favorable market conditions. However, the 'B' overall score reflects certain areas for improvement, notably the Management Team, which scored a 'D'. This indicates potential vulnerabilities in leadership effectiveness, which could hinder strategic execution and long-term growth. The business benefits from a moderate customer concentration and competitive position, both rated 'B', which provide a stable foundation but also suggest room for diversification and differentiation. The 'C' rating in Systems & Processes highlights the need for operational enhancements to support scalability and efficiency. Meanwhile, the 'A' score in Risk Factors suggests a well-managed risk environment, which is crucial for sustaining value in volatile markets.

## Meritage Partners - Business Valuation Specialists

This report was generated on July 28, 2025

**Disclaimer:** This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.