

Business Valuation Report

Comprehensive Analysis & Assessment

Company Information

Company:

Contact:

Email:

Report Date: July 28, 2025

Estimated Business Value

\$10,642,911 \$13,303,639 \$15,964,366

Low Estimate

Most Likely Value

High Estimate

Financial Summary

Base EBITDA \$3,128,592	Adjusted EBITDA \$3,167,533
Valuation Multiple 4.20x	Overall Score C+

Value Driver Assessment

Financial Performance A	Customer Concentration B
Management Team C	Competitive Position C
Growth Prospects B	Systems & Processes C
Asset Quality C	Industry Outlook C
Risk Factors C	Owner Dependency C

Executive Summary

The business in question has been valued at approximately \$13,303,638, calculated using an Adjusted EBITDA of \$3,167,533 and a valuation multiple of 4.2x. The overall score of C+ reflects a business with a solid foundation, primarily driven by its strong financial performance, but with several areas needing attention to enhance its market position and future growth prospects. The high score in Financial Performance (A) suggests efficient operations and a healthy profitability margin, offering a stable base for future expansion. Customer Concentration (B) and Growth Prospects (B) indicate a relatively stable customer base with potential for future growth, albeit with some risk associated with customer diversification. The moderate scores in Management Team, Competitive Position, and Systems & Processes (all C) underscore the need for improvements in strategic leadership, market differentiation, and operational efficiencies. These factors collectively impact the overall valuation by suggesting a business that, while financially stable, may struggle with scalability and market adaptability. Addressing these middle-tier scores could significantly enhance the business's appeal to potential investors or acquirers, potentially increasing its valuation multiple.

Meritage Partners - Business Valuation Specialists

This report was generated on July 28, 2025

Disclaimer: This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.