



# Valuation Report

Comprehensive Analysis & Assessment

## Company Information

**Company:**

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**Report Date:** July 21, 2025

## Estimated Business Value

**\$22,528,215    \$28,160,269    \$33,792,323**

Low Estimate

Most Likely Value

High Estimate

# Financial Summary

Base EBITDA <b>\$3,156,095</b>	Adjusted EBITDA <b>\$6,704,826</b>
Valuation Multiple <b>4.20x</b>	Overall Score <b>C</b>

# Value Driver Assessment

Financial Performance	C	Customer Concentration	C
Management Team	C	Competitive Position	C
Growth Prospects	C	Systems & Processes	C
Asset Quality	C	Industry Outlook	C
Risk Factors	C	Owner Dependency	C

# Executive Summary

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The business under evaluation has an adjusted EBITDA of \$6,704,826 and is valued using a multiple of 4.2x, resulting in a valuation of approximately \$28,159,867. Despite a robust EBITDA, the company's overall score of C indicates average performance across key value drivers. This uniform scoring suggests a balanced yet unremarkable performance in critical areas that influence business value. Notably, the company does not display any significant strengths or weaknesses, which could imply stability but also a potential lack of competitive differentiation. The C scores across various dimensions such as Financial Performance, Customer Concentration, and Growth Prospects signify that while the business is operationally sound, there is substantial room for enhancement to increase its attractiveness to potential investors or buyers. Each value driver's average score reflects the need for strategic initiatives to bolster the company's market position and operational efficiency, which are crucial for improving long-term valuation.

## Meritage Partners - Business Valuation Specialists

This report was generated on July 21, 2025

**Disclaimer:** This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.