



Company's Valuation Report

Comprehensive Analysis & Assessment

Company Information

Company:

Contact: Demo User

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Report Date: July 23, 2025

Estimated Business Value

\$11,882,304 \$14,852,880 \$17,823,456

Low Estimate

Most Likely Value

High Estimate

Financial Summary

Base EBITDA \$3,536,400	Adjusted EBITDA \$3,536,400
Valuation Multiple 4.20x	Overall Score C+

Value Driver Assessment

Financial Performance	C	Customer Concentration	C
Management Team	C	Competitive Position	A
Growth Prospects	F	Systems & Processes	A
Asset Quality	C	Industry Outlook	A
Risk Factors	C	Owner Dependency	C

Executive Summary

The business valuation analysis indicates a company with an adjusted EBITDA of \$3,536,400 and a valuation multiple of 4.2x, resulting in an enterprise value of approximately \$14,652,480. The overall score of C+ reflects a balanced mix of strengths and challenges. Key strengths include a strong competitive position, robust systems and processes, and a favorable industry outlook, which positively influence the company's market standing and operational efficiency. However, the company's growth prospects are notably weak, which significantly impacts future revenue potential and could deter potential buyers or investors. Customer concentration, management team, asset quality, and owner dependency also received average scores, indicating moderate risks in these areas. The financial performance and risk factors are areas of concern as well, suggesting the need for strategic improvements.

Meritage Partners - Business Valuation Specialists

This report was generated on July 23, 2025

Disclaimer: This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.