



Valuation Report

Comprehensive Analysis & Assessment

Company Information

Company: Quantifi Partners

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Report Date: July 21, 2025

Estimated Business Value

\$30,859,923 \$38,574,904 \$46,289,885

Low Estimate

Most Likely Value

High Estimate

Financial Summary

Base EBITDA \$6,630,527	Adjusted EBITDA \$6,767,527
Valuation Multiple 5.70x	Overall Score B

Value Driver Assessment

Financial Performance D	Customer Concentration A
Management Team F	Competitive Position A
Growth Prospects B	Systems & Processes D
Asset Quality A	Industry Outlook C
Risk Factors A	Owner Dependency A

Executive Summary

Quantifi Partners has been valued using an adjusted EBITDA of \$6,767,527 and a valuation multiple of 5.7x, resulting in an enterprise value of approximately \$38.6 million. This valuation reflects both the strengths and weaknesses highlighted by the company's value driver scores. Notably, Quantifi Partners excels in customer concentration, competitive position, asset quality, risk factors, and owner dependency, which substantially enhance its market position and enterprise value. However, the overall score of 'B' suggests there are critical areas that require attention to maximize potential value. The company's financial performance and management team receive notably low scores, suggesting operational and leadership challenges. Furthermore, while growth prospects are promising, systems and processes need substantial improvement, which is vital for scaling efficiently and sustainably. The valuation underscores that despite strong competitive positioning and minimal owner dependency, the company must address internal inefficiencies and management shortcomings to achieve higher value. Improving financial performance through enhanced operational efficiency and strategic leadership could significantly elevate the company's valuation multiple. Additionally, strengthening systems and processes will underpin sustainable growth, ensuring Quantifi Partners can capitalize on its competitive advantages in a favorable industry outlook.

Meritage Partners - Business Valuation Specialists

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Disclaimer: This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with

a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.