



Valuation Report

Comprehensive Analysis & Assessment

Company Information

Company:

Contact: Daniel Robosky

Email: drobosky@quantifi-partners.com

Report Date: July 21, 2025

Estimated Business Value

\$10,650,471 \$13,313,089 \$15,975,706

Low Estimate

Most Likely Value

High Estimate

Financial Summary

Base EBITDA \$3,169,360	Adjusted EBITDA \$3,169,783
Valuation Multiple 4.20x	Overall Score C

Value Driver Assessment

Financial Performance	C	Customer Concentration	C
Management Team	C	Competitive Position	C
Growth Prospects	C	Systems & Processes	C
Asset Quality	C	Industry Outlook	C
Risk Factors	C	Owner Dependency	C

Executive Summary

The business in question displays a consistent performance across all value drivers, each assessed at a 'C' level. This uniform scoring indicates that the company is operating at a moderate level in various critical areas, without any significant strengths or weaknesses standing out. With an Adjusted EBITDA of \$3,169,783 and a valuation multiple of 4.2x, the business is valued at approximately \$13,312,088. This valuation reflects a stable but unremarkable performance, suggesting that there is potential for improvement across multiple facets of the business. The 'C' overall score implies that while the business is operationally sound, it lacks distinct competitive advantages or areas of excellence. The uniformity in the value driver scores suggests balanced, albeit mediocre, performance across financial, operational, and strategic dimensions. This business is positioned at a crossroads where targeted improvements could significantly enhance its market valuation.

Meritage Partners - Business Valuation Specialists

This report was generated on July 21, 2025

Disclaimer: This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.