



Business Valuation Report

Comprehensive Analysis & Strategic Assessment

Report Generated: June 18, 2025

Executive Summary

Executive Summary: Test Company shows an adjusted EBITDA of \$202,000 with an estimated valuation of \$1,151,400. Based on your Operational Grade of B ("Good Operations"), a multiplier of 5.7x was applied to your Adjusted EBITDA to generate the valuation estimate. The analysis indicates B overall performance across key business drivers.

Company Information

Company Name:	Test Company	Contact Person:	Test User
Industry:	Not specified	Email:	test@example.com
NAICS Code:	Not specified	Phone:	555-1234
Founded:	Not specified	Company Size:	Not specified

Estimated Business Value

\$921,120

LOW ESTIMATE

\$1,151,400

MOST LIKELY VALUE

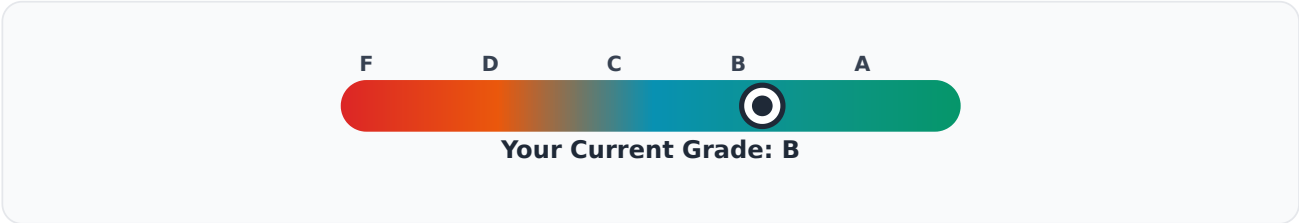
\$1,381,680

HIGH ESTIMATE

Financial Performance Summary

Base EBITDA \$135,000	Adjusted EBITDA \$202,000
Valuation Multiple 5.70x	Overall Score Grade B

Valuation Performance Scale



Your business currently scores a Grade B based on our comprehensive assessment across ten key value drivers.

Value Driver Assessment

Each category is graded from A (excellent) to F (needs improvement) based on industry benchmarks and best practices.

Financial Performance	B	Customer Concentration	A
Management Team	B	Competitive Position	B
Growth Prospects	A	Systems & Processes	C
Asset Quality	B	Industry Outlook	B
Risk Factors	B	Owner Dependency	C

Industry Benchmark Analysis



Your valuation multiple of 5.70x compared to industry standards. This chart shows the distribution of typical valuation multiples for businesses in your sector.

Strategic Analysis & Recommendations

Test Company exhibits a solid overall valuation with an adjusted EBITDA of \$202,000 and a valuation multiple of 5.7x, resulting in a calculated enterprise value of approximately \$1,151,400. The company has a balanced profile with notable strengths in customer concentration and growth prospects, which are critical factors that have positively influenced its valuation. The overall score of 'B' reflects a stable business with a strong foundation, but there are areas that could be optimized to further enhance its market value. The company's scores in financial performance, management team, competitive position, asset quality, industry outlook, and risk factors demonstrate a generally healthy business environment. However, the scores for systems & processes and owner dependency indicate potential vulnerabilities that, if addressed, could significantly boost the company's appeal to potential investors or buyers.

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Important Disclaimer: This valuation report is provided for informational and strategic planning purposes only. It should not be considered as a formal business appraisal or used for legal, tax, or transaction purposes without additional verification. The estimates are based on information provided by the client and industry benchmarks current as of the report date. Actual business value may vary significantly based on market conditions, due diligence findings, buyer motivations, and other factors not captured in this assessment. For formal valuation certificates or transaction support, please consult with our certified business appraisers.