

Business Valuation Report

Comprehensive Analysis & Assessment

Company Information

Company:

Contact:

Email:

Report Date: July 28, 2025

Estimated Business Value

\$51,173,259 \$63,966,574 \$76,759,889

Low Estimate

Most Likely Value

High Estimate

Financial Summary

Base EBITDA \$11,222,206	Adjusted EBITDA \$11,222,206
Valuation Multiple 5.70x	Overall Score B

Value Driver Assessment

Financial Performance A	Customer Concentration A
Management Team A	Competitive Position B
Growth Prospects C	Systems & Processes D
Asset Quality D	Industry Outlook B
Risk Factors C	Owner Dependency A

Executive Summary

The subject company demonstrates a robust business valuation, primarily driven by its strong financial performance and low customer concentration risk, as evidenced by an Adjusted EBITDA of \$11,222,206 and a valuation multiple of 5.7x. The business's overall score of 'B' reflects a solid foundation but highlights certain areas requiring strategic improvement. The company's high marks in financial performance, customer concentration, and management team suggest a well-managed and financially sound operation with minimal revenue dependency on a select few clients, which enhances stability and reduces risk. However, the business faces challenges in growth prospects and systems & processes, which may hinder scalability and operational efficiency. The 'B' score in competitive position and industry outlook indicates a moderate standing in the market and suggests potential for growth if strategic initiatives are implemented effectively. Addressing the 'C' and 'D' scores in growth prospects, systems & processes, and asset quality can significantly enhance the company's valuation by enhancing operational effectiveness and positioning the company for sustainable growth.

Meritage Partners - Business Valuation Specialists

This report was generated on July 28, 2025

Disclaimer: This valuation report is provided for informational purposes only and should not be considered as a formal business appraisal. The estimates provided are based on the information submitted and industry benchmarks. For formal valuation purposes, we recommend consulting with a certified business appraiser. The actual value of a business may vary significantly based on market conditions, due diligence findings, and other factors not captured in this assessment.