

Employer Application for Key Accounts

To avoid processing delays, please make sure you:

1. Answer all questions completely and accurately.
2. Include a deposit check for any required premiums.
3. **DO NOT CANCEL YOUR EXISTING COVERAGE UNTIL YOU RECEIVE WRITTEN NOTIFICATION OF APPROVAL.**

Unimerica Life Insurance Company

Effective Date

General Information

Group's Legal Name				Tax ID	
DBA, if applicable					
Group name to appear on ID card (maximum 30 characters and spaces)					
Address				# of Years in Business	
City		State		Zip Code	
Billing Address (If different)					
Billing Contact / Title			Telephone	Fax	E-mail Address
Executive Contact / Title			Telephone	Fax	E-mail Address
Administrative / Service Contact / Title			Telephone	Fax	E-mail Address
Organization Type: <input type="checkbox"/> Partnership <input type="checkbox"/> C-Corp <input type="checkbox"/> S-Corp <input type="checkbox"/> LLC/LLP <input type="checkbox"/> Ind. Contractor <input type="checkbox"/> Non-Profit <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> Other _____			Nature of Business		Industry (SIC) Code
Multi-Location Group <input type="checkbox"/> Yes <input type="checkbox"/> No	# of Locations	Address(es) (or list on additional sheet of paper)			
Names of affiliated/subsidiary firms whose employees are going to be covered					Do you cover early retirees? <input type="checkbox"/> Yes <input type="checkbox"/> No
# of hours per week to be eligible	Classes Excluded: <input type="checkbox"/> None <input type="checkbox"/> Union <input type="checkbox"/> Hourly (# of hours _____) <input type="checkbox"/> Non-Management <input type="checkbox"/> Non-Owners	Waiting Period for New Hires <input type="checkbox"/> 1st of the month following Date of Hire <input type="checkbox"/> 1st of the month following _____ [months] [days] of employment <input type="checkbox"/> Date of Hire (no waiting period) <input type="checkbox"/> _____ [months] [days] of employment following Date of Hire			Waiting Period for Rehire <input type="checkbox"/> Same as New Hire <input type="checkbox"/> No Wait
		Waiting Period Waived for Initial Enrollees <input type="checkbox"/> Yes <input type="checkbox"/> No			
Employees terminate on <input type="checkbox"/> Last day of month following date of termination <input type="checkbox"/> Date of Termination			Open Enrollment from _____ to _____		
Dependent coverage up to age _____ (standard is 19)			Dependent Student coverage up to age _____ (standard is 25)		
Have Workers' Comp <input type="checkbox"/> Yes <input type="checkbox"/> No		Workers' Comp Carrier Name			
Subject to ERISA Regulation <input type="checkbox"/> Yes <input type="checkbox"/> No		Are you subject to a local living wage law? <input type="checkbox"/> Yes <input type="checkbox"/> No			
Is this business currently in Chapter 11 or currently being petitioned for bankruptcy or filed for bankruptcy within the last 36 months? <input type="checkbox"/> Yes <input type="checkbox"/> No					
Premium Payment Options: <input type="checkbox"/> Standard <input type="checkbox"/> Alternate Payment Schedule <i>Note: Alternate payment schedule must be approved by UnitedHealthcare. Additional charges will apply.</i>					
Names of persons currently on COBRA/Continuation (attach additional sheet, if needed):					
Name		<input type="checkbox"/> COBRA <input type="checkbox"/> Cal-COBRA <input type="checkbox"/> Cal-COBRA-AB1401 <input type="checkbox"/> Extended/Disabled COBRA	Qualifying Event	Date of Qualifying Event	
Name		<input type="checkbox"/> COBRA <input type="checkbox"/> Cal-COBRA <input type="checkbox"/> Cal-COBRA-AB1401 <input type="checkbox"/> Extended/Disabled COBRA	Qualifying Event	Date of Qualifying Event	
Name		<input type="checkbox"/> COBRA <input type="checkbox"/> Cal-COBRA <input type="checkbox"/> Cal-COBRA-AB1401 <input type="checkbox"/> Extended/Disabled COBRA	Qualifying Event	Date of Qualifying Event	
Definitions of COBRA, Cal-COBRA, and Cal-COBRA-AB1401: COBRA: Employed 20 or more total employees on at least 50% of the working days in the previous calendar year. Cal-COBRA: Employed 2-19 eligible employees on at least 50% of its working days in the previous calendar year, or if not in business during any part of the previous calendar year, employed 2-19 eligible employees on at least 50% of its working days during the previous calendar quarter. Cal-COBRA-AB1401: Additional 18-month extension of federal COBRA. The maximum period under COBRA and Cal-COBRA-AB1401 cannot exceed 36 months.					

General Information (continued)

Name of Current Medical Carrier Policy # _____ Coverage Dates _____ - _____	Name of Current Dental Carrier Policy # _____ Coverage Dates _____ - _____
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Has the group been insured/covered by UnitedHealthcare in the last 12 months? ☐ Yes ☐ No If yes, date coverage terminated _____**Leave of Absence**

How long do you continue paying health care premiums for employees on leave of absence? (maximum of 6 months) _____

Name of other employer-sponsored group medical plan(s) _____

Number of employees enrolling under another group medical plan(s) sponsored by employer _____

Participation

Participation		Total Employees Applying for:		Total Employees Waiving:	
# of Full Time (30 + Hours) Employees		Medical		Medical	
# of Employees in Waiting Period		Dental		Dental	
# of Ineligible Employees (other than noted above)		Vision		Vision	
# of Total Employees		Life / AD&D		Life / AD&D	
# of Total Eligible Employees		Other		Other	
# of COBRA Participants					
# of Early Retirees					

Medical Disclosures

In order to evaluate an application properly, we require the employer to answer the questions below. Please answer each question to the best of your knowledge with respect to all eligible employees and dependents who you intend to have coverage under the plan, including those who will be on continuation of benefits under COBRA or other state continuation program.

1. Are you aware of any employee or dependent having been diagnosed or treated for any of the following conditions in the past three years?

- | | |
|--|---|
| a. Cardiac disorder <input type="checkbox"/> Yes <input type="checkbox"/> No
b. Cancer (any form) <input type="checkbox"/> Yes <input type="checkbox"/> No
c. Diabetes <input type="checkbox"/> Yes <input type="checkbox"/> No
d. Kidney disorder <input type="checkbox"/> Yes <input type="checkbox"/> No
e. Respiratory disorder <input type="checkbox"/> Yes <input type="checkbox"/> No
f. Liver disorder <input type="checkbox"/> Yes <input type="checkbox"/> No | g. Kaposi's sarcoma <input type="checkbox"/> Yes <input type="checkbox"/> No
h. Pneumocystis pneumonia <input type="checkbox"/> Yes <input type="checkbox"/> No
i. Psychological disorders <input type="checkbox"/> Yes <input type="checkbox"/> No
j. Neuromuscular disorder <input type="checkbox"/> Yes <input type="checkbox"/> No
k. Transplant candidate <input type="checkbox"/> Yes <input type="checkbox"/> No
l. Alcohol/Drug abuse <input type="checkbox"/> Yes <input type="checkbox"/> No |
|--|---|

2. Are you aware of any employee or dependent who is currently disabled or receiving ongoing care for a medical disability? ☐ Yes ☐ No3. Are you aware of any employee or dependent who is currently hospitalized or who is anticipating hospitalization or surgery within the next 60 days? ☐ Yes ☐ No4. Are you aware of any employee who has missed more than 10 consecutive days of work in the past 12 months due to illness or injury? ☐ Yes ☐ No5. Has any employee or dependent accumulated medical claims in excess of \$25,000 in the past 12 months? ☐ Yes ☐ No6. Are you aware of any employee or dependent who is currently pregnant? If yes, how many? _____ ☐ Yes ☐ No7. Are you aware of any employee who has an autistic or otherwise psychiatrically disabled dependent? ☐ Yes ☐ No

If you answered "Yes" to any of the above questions, then please provide the additional information requested below for each individual. Please attach additional sheet if necessary.

Indicate whether employee/dependent	Nature of Illness	Date of Onset	Approximate Amount of Claim	Length of Disability	Current Health Status
<input type="checkbox"/> Employee <input type="checkbox"/> Dependent		/ /	\$		
<input type="checkbox"/> Employee <input type="checkbox"/> Dependent		/ /	\$		
<input type="checkbox"/> Employee <input type="checkbox"/> Dependent		/ /	\$		

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Tier Structure Requested (check one only): ☐ **1 Tier** ☐ **2 Tier** ☐ **3 Tier** ☐ **4 Tier**

Product Selection			Rates by Tier	
Medical Plan Description _____ Behavioral Plan Type (Mandatory for HMO) _____ Rx Plan Description _____ Optional Riders Description _____ Description _____ Description _____	Medical Plan Code _____ Custom Plan (Attach Description) _____ Rx Plan Code _____ Plan Code _____ Plan Code _____ Plan Code _____		Rates/Tier	Contrib % / \$ Emp / Dep
			1.	1.
			2.	2.
			3.	3.
			4.	4.
Medical Plan Description _____ Behavioral Plan Type (Mandatory for HMO) _____ Rx Plan Description _____ Optional Riders Description _____ Description _____ Description _____	Medical Plan Code _____ Custom Plan (Attach Description) _____ Rx Plan Code _____ Plan Code _____ Plan Code _____ Plan Code _____		Rates/Tier	Contrib % / \$ Emp / Dep
			1.	1.
			2.	2.
			3.	3.
			4.	4.
Medical Plan Description _____ Behavioral Plan Type (Mandatory for HMO) _____ Rx Plan Description _____ Optional Riders Description _____ Description _____ Description _____	Medical Plan Code _____ Custom Plan (Attach Description) _____ Rx Plan Code _____ Plan Code _____ Plan Code _____ Plan Code _____		Rates/Tier	Contrib % / \$ Emp / Dep
			1.	1.
			2.	2.
			3.	3.
			4.	4.
Dental Plans Plan 1 Description _____	Dental Plan Code _____		Rates/Tier	Contrib % / \$ Emp / Dep
			1.	1.
			2.	2.
			3.	3.
			4.	4.
Dental Plans Plan 1 Description _____	Dental Plan Code _____		Rates/Tier	Contrib % / \$ Emp / Dep
			1.	1.
			2.	2.
			3.	3.
			4.	4.
Vision Plans Plan 1 Description _____	Vision Plan Code _____		Rates/Tier	Contrib % / \$ Emp / Dep
			1.	1.
			2.	2.
			3.	3.
			4.	4.
Group Term Life and AD&D Insurance				
Life/AD&D Benefits Flat Amount \$ _____ or Multiple of Salary _____ x Annual Salary to \$ _____ or Scheduled Plan				
Life Rate per \$1,000 \$ _____	Contribution % _____	Class 1 \$ _____ Title _____		
AD&D rate per \$1,000 \$ _____	Employee _____	Class 2 \$ _____ Title _____		
	Dependent _____	Class 3 \$ _____ Title _____		
Dependent Life Benefit Amount Spouse \$ _____ Child (14+ days) \$ _____ Dependent Life rate / unit \$ _____				

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Important Information

I certify that the information provided above is complete and accurate. I shall notify UnitedHealthcare and Affiliates promptly of any changes in this information that may affect the eligibility of employees or their dependents, including the addition of any newly eligible employees or dependents. Prior to receiving notification of approval, I shall notify UnitedHealthcare and Affiliates promptly of any significant changes in the health status of an eligible employee or dependent including any inpatient hospital admissions. UnitedHealthcare and Affiliates shall be entitled to rely on the most current information in its possession regarding the eligibility and health status of employees and their dependents in providing coverage under the policy(ies)/agreement for which application is being made.

I represent to the best of my knowledge the information I have furnished is accurate, and includes any employees and dependents who have elected continuation of health plan coverage/insurance benefits. **I understand that intentional material misrepresentations or intentional material omissions may result in rescission of the group policy/agreement, termination of coverage, or increase in premiums retroactive to the original effective date of the agreement/policy. Rescinding coverage means that the Agreement/Policy and Evidence of Coverage/Certificate of Coverage (EOC/COC) are void and that no coverage existed at any time. UnitedHealthcare will issue a written notice to the group/company including the cause for termination and appeal rights.** The Group/Company will receive any notices for failure to pay and/or termination in writing. In accordance with the Group Subscriber Agreement/Policy, the Group/Company is delegated to provide notice of termination to each subscriber/insured person at the subscriber's/insured person's current address. For nonpayment of premiums, UnitedHealthcare and Affiliates will send a notice of termination with appeal rights directly to the member.

Any person who knowingly and with intent to defraud any insurance company/health care service plan or other person files an application for insurance/health plan coverage containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance or health plan coverage act, which is a crime.

Upon receipt by UnitedHealthcare and Affiliates of this signed employer application and payment of the required policy/agreement charges/premiums, the group policy/agreement is deemed executed. The deposit check in the estimated amount of the first month's premium is not considered payment of the required policy/agreement charges/premiums.

I understand that the *Evidence of Coverage*, *Certificate of Coverage* or *Summary Plan Description*, and other documents, notices and communications regarding the coverage indicated on this application, herein referred to as "Disclosure Materials," will be transmitted electronically to the Group/Company.

I acknowledge and affirmatively agree, on behalf of the Group/Company, to provide the applicable Disclosure Materials provided by UnitedHealthcare and Affiliates that contain information regarding benefits, services, exclusions, limitations and terms of the enrollee's health care coverage in electronic form or hard copy to enrolled members in accordance with California and federal laws, so as to afford the enrollee full and fair disclosure.

UnitedHealthcare disclosure regarding producer compensation:

We pay brokers and agents (referred to collectively as "producers") compensation for their services in connection with the sale of our insured/health plan coverage products, in compliance with applicable law. We pay "base commissions" based on factors such as product type, amount of premium, group size and number of employees. These commissions are reflected in the premium rate. In addition, we may pay bonuses pursuant to bonus programs established from time to time which are designed to encourage the introduction of new products and provide incentives to achieve production targets, persistency levels, growth goals or other objectives. Bonuses are not reflected in the premium rate but are paid from our general administrative expenses. In general, our total bonuses are less than 10% of total producer compensation paid. It is our policy not to pay commissions to producers with respect to a product for which the customer is also paying the producer a commission or other fee. Please note we also make payments from time to time to producers for services other than those relating to the sale of policies/agreements (for example, compensation for services as a general agent or as a consultant).

Producer compensation is subject to disclosure on Schedule A of the ERISA Form 5500 for customers governed by ERISA. We provide Schedule A reports to our customers pursuant to as required by federal law. We also have taken steps to ensure that producers properly disclose their compensation arrangements to their customers, but we cannot guarantee the producer's compliance. For general information on our producer payment arrangement, including the approximate percentage of total compensation that total bonus payments comprise, please go to <http://www.uhc.com> and enter the term "overview of producer compensation" in the search box. For specific information about the compensation payable with respect to your particular policy/agreement, please contact your producer.

BINDING ARBITRATION

I AGREE AND UNDERSTAND THAT ANY AND ALL DISPUTES INCLUDING CLAIMS RELATING TO THE DELIVERY OF SERVICES UNDER THE PLAN AND CLAIMS OF MEDICAL MALPRACTICE (THAT IS, AS TO WHETHER ANY MEDICAL SERVICES RENDERED UNDER THE HEALTH PLAN WERE UNNECESSARY OR UNAUTHORIZED OR WERE IMPROPERLY, NEGLIGENTLY OR INCOMPETENTLY RENDERED), EXCEPT FOR CLAIMS SUBJECT TO ERISA, BETWEEN GROUP/COMPANY, MEMBERS AND ENROLLEES (INCLUDING ANY HEIRS OR ASSIGNS) AND UNITEDHEALTHCARE OF CALIFORNIA, UNITEDHEALTHCARE OR ANY OF ITS PARENTS, SUBSIDIARIES OR AFFILIATES, SHALL BE DETERMINED BY SUBMISSION TO BINDING ARBITRATIONS BY A SINGLE NEUTRAL ARBITRATOR IN ACCORDANCE WITH THE COMMERCIAL RULES OF THE AMERICAN ARBITRATION ASSOCIATION. ANY SUCH DISPUTE WILL NOT BE

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BINDING ARBITRATION (continued)

RESOLVED BY A LAWSUIT OR RESORT TO COURT PROCESS, EXCEPT AS THE FEDERAL ARBITRATION ACT PROVIDES FOR JUDICIAL REVIEW OF ARBITRATION PROCEEDINGS. ALL PARTIES TO THE AGREEMENT ARE GIVING UP THEIR CONSTITUTIONS RIGHTS TO HAVE ANY SUCH DISPUTE DECIDED IN A COURT OF LAW BEFORE A JURY AND INSTEAD ARE ACCEPTING THE USE OF BINDING ARBITRATION IN ACCORDANCE WITH CALIFORNIA ARBITRATION LAW (TITLE 9 OF THE CALIFORNIA CODE OF CIVIL PROCEDURE SECTION 1280 ET. SEQ.) EXCEPT WHERE SUCH LAWS MAY BE PREEMPTED BY FEDERAL LAW INCLUDED INCLUDING BUT NOT LIMITED TO THE FEDERAL ARBITRATION ACT, 9 U.S. C. SECTION 1 ET SEQ. IF A CLAIM FOR MEDICAL MALPRACTICE SEEKS TOTAL DAMAGES OF \$50,000 OR LESS, THE CLAIM OR DISPUTE SHALL BE DECIDED BY A SINGLE NEUTRAL ARBITRATOR WHO SHALL HAVE NO JURISDICTION TO AWARD MORE THAN \$50,000. IF THE PARTIES ARE UNABLE TO AGREE TO THE SELECTION OF A SINGLE ARBITRATOR, THE METHOD FOR THE APPOINTMENT OF THE ARBITRATION IN CALIFORNIA CODE OF CIVIL PROCEDURE SECTION 1281.6 SHALL BE UTILIZED.

Authorized Signer for Group (Name – Required)

Title (Required)

Signature (Required)

Date (Required)

Authorized Signatures

The contents of this application were fully explained during a meeting with the Group submitting this application. Coverage, eligibility, pre-existing condition limitations, the effect of misrepresentations, and termination provisions were discussed.

Authorized Signer for Group (Name / Title)

Signature

Date
____ / ____ / ____

Writing Agent Signature

Date
____ / ____ / ____UnitedHealthcare Representative (Name / Title / Phone#)
____ / ____ / ____

Signature

Rep #

Date
____ / ____ / ____

Underwriter Name

Date Reviewed
____ / ____ / ____

Application Disposition:

☐ Approved ☐ Declined ☐ Re-rated**Broker Information**

Writing Agent Name

Writing Agent SSN or TIN

Writing Agent License #

Writing Agent License Expiration Date
____ / ____ / ____Holds Current Appointment With: ☐ UnitedHealthcare

WA CRID Code

Address

City, State

Zip Code

Phone

Fax

E-mail

If more than 1 Writing Agent*, Split commission as follows:

Name: _____ at _____ % and Name: _____ at _____ %

* If more than 1 Writing Agent, provide the second Agent's information on an additional sheet of paper.

Commissions payable to:
☐ Writing Agent ☐ Firm

Firm Name

Firm TIN

Firm License #

Firm License Expiration Date
____ / ____ / ____Holds Current Appointment With: ☐ UnitedHealthcare

Firm's CRID Code

Address

City, State

Zip Code

Phone

Fax

E-mail

Coverage provided by "UnitedHealthcare and Affiliates": Medical coverage provided by United HealthCare Insurance Company, Dental coverage provided by United HealthCare Insurance Company, Unimerica Life Insurance Company or Dental Benefit Providers of California, Inc. Life Insurance coverage provided by United HealthCare Insurance Company or Unimerica Life Insurance Company. Vision coverage provided by United HealthCare Insurance Company or Unimerica Life Insurance Company. Health plan coverage provided by or through UnitedHealthcare Insurance Company and UnitedHealthcare of California. Administrative services provided by PacifiCare Health Plan Administrators, Inc., Prescription Solutions or OptumHealth Care Solutions, Inc. Behavioral health products are provided by U.S. Behavioral Health Plan, California (USBHPC) or United Behavioral Health (UBH).

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Additional Location Addresses:

The second Agent's information

Writing Agent Name:

Writing agent SSN or TIN:

Writing agent license #:

Writing agent license expiration date:

Writing agent holds appointment with UnitedHealthcare? ☐ UnitedHealthcare

WA CRID code:

Additional names of persons currently on COBRA/Continuation:

Name	Type Of Coverage	Qualifying Event	Date Of Qualifying Event
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