

## Contact

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(Company)

## Top Skills

Business Strategy  
Executive Management  
Gold

## Languages

French intermediate, Spanish  
conversational

## Certifications

AusIMM CP (Man)  
Paper 6 - Regulation of Asset  
Management  
Paper 1 - Securities and Futures  
P. Geo (Limited)

# Alastair McIntyre

CEO | Board Member | Advisor | Precious and Base Metals  
Toronto, Ontario, Canada

## Summary

I am an accomplished executive leader and senior advisor in mining, metals banking, capital markets, royalty valuations, physical and derivative metals trading, gold refining, and mine and exploration geology. I have held numerous progressive leadership roles focusing on leveraging risk, value creation and deal execution through running public companies, managing metals banking teams in Toronto, New York, Sydney and in Hong Kong; and advising on deal generation and execution.

Throughout my career, I have negotiated and managed multi-billion-dollar M/A transactions and structured hundreds of deals in multiple currencies, metals, and products for cross cultural precious metal and base producers, central banks, consumers manufacturers and refineries, globally; in addition to negotiating commodity off-take agreements and loan structures.

Significant accomplishments include:

- Implementing growth of underground production and the construction of an ESG focused copper-gold-iron processing plant and negotiating supporting off-take and loan structures
- Executed multi product hedging structures with senior gold producers in North and South America, Australia, South African and Asia.
- Dominated the physical precious metals market in Asia and at one time purchased as much as 75% of China's total annual refined silver for export which was further lent into India.
- First mover in establishing inaugural lending and import/export of physical gold in China by establishing consignment facilities for the "Big Four" Chinese banks.
- Established precious metals trading facilities with PBOC and SAFE in China.
- Project Manager in the Commercial Advisory role for the Hong Kong Stock Exchange US\$2.1 B acquisition of the London Metal Exchange.

- Project Manager of numerous Competent Person's reports supporting IPO's on the HKEX including Chinalco's US\$450 mm IPO.
- Served as expert witness for the Canadian Government in a landmark tax case which established the precedent for Canadian GST application and how precious metals are defined as financial instrument by the CRA.

To support my profession, I have completed numerous licenses and courses with the Hong Kong Securities and the Canadian Securities institutes including: Regulation of Securities and Futures, Regulation of Derivatives, and Asset Management and the HK Securities and Futures Commission regulated Responsible Officer Type 2 Dealing in Futures in addition to earning the professional accreditations Chartered Professional in Management - MAusIMM CP (Man) and Professional Geologist (P. Geo Limited)

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## Experience

### Altiplano Metals

President and Chief Executive Officer

August 2019 - Present (4 years 11 months)

Toronto, Canada Area

Altiplano Metals Inc. (TSX-V:APN) is part of the Metals Group of Companies focused on developing and acquiring near term cash flowing assets and exploring for projects of significant scale. As CEO, I am responsible for driving the expansion and growth of mineral exploration, development and production projects internationally. Responsible to source capital, designate funding, negotiate off-take and loan structures, oversee marketing and acquisition strategies while directing the development and production of our underground copper/gold projects and milling operations in Chile.

### Vox Royalty

Director

May 2020 - Present (4 years 2 months)

Toronto, Ontario, Canada

Vox is a returns focused mining royalty company with a portfolio of over 60 royalties and streams spanning eight jurisdictions. The Company was established in 2014 and has since built unique intellectual property, a technically focused transactional team and a global sourcing network which

has allowed Vox to target the highest returns on royalty acquisitions in the mining royalty sector. Since the beginning of 2020, Vox has announced over 25 separate transactions to acquire over 50 royalties. I serve on the Audit, Governance/Nomination and Compensation Committees and serve as Chairman on the Investment Committee.

### Malagash Metals and Mining Limited

President and Director

April 2016 - August 2019 (3 years 5 months)

Toronto and Hong Kong

Malagash provides specialized senior advisory roles to mining and metals companies focusing on capital flows, management and product development. Malagash assists clients with understanding financing opportunities such as streaming/royalties, project valuations, IPO, private placements, JV's, off-take financing, refinery agreements, physical metals sales and hedging, digital metals and stable coins backed by metals; and due diligence reviews.

Engagements included Chief Operating Officer for a US listed company with gold assets in China, Executive Director for a Singaporean based private mining company developing a Zn/Ag asset in Indonesia, President and COO of a Canadian based digital silver coin startup, advisor to a Canadian private exploration company developing a VMS in LATAM, advisor to a private company in the sale of the Touquoy gold asset, advisor to a private company developing a gold royalty business, and serving as an expert witness in a gold/silver litigation case.

### Behre Dolbear

Senior Managing Director - Asia, Senior Managing Director - Capital

January 2011 - April 2016 (5 years 4 months)

Toronto and Hong Kong

Head of BD's Asian mining and metals technical and financial advisory practice in Hong Kong. Specializing in knowledge of NI 43-101, JORC and VALMIN/CIMVAL reporting, managed and sourced Asian projects related to technical and financial due diligence to support bank financings, M&A and preparation of Independent Technical Review Reports in multi minerals and metals transactions used to support commercial financings and IPO listings on the Hong Kong and Singapore stock exchanges.

Key advisory assignments included: commercial advisory role of the HKEX \$2.1 billion acquisition of the London Metal Exchange, numerous Qualified

Person's reports to support IPO listings on the HKEX including Chinalco (US \$440 mm), Feishang Anthracite (US\$23.5 mm); and Geo Energy Coal that raised S\$94 mm on SGX.

### Landsbankinn

Director - Commodity Trade Finance

May 2008 - May 2009 (1 year 1 month)

Hong Kong

Established a commodity trade finance business in Asia to develop precious and base metals trade flows between Asia and Europe in support of the UK and European offices.

### Natixis

Sr. VP Head of Marketing - Natixis Commodity Markets

March 2007 - May 2008 (1 year 3 months)

Hong Kong

Managed the precious metals trading and marketing desk in Asia and provided back up trading support for base metals metal customers in Asia. Clients included central banks, producers, smelters, refiners, consumers, brokers and investors.

### Scotiabank

12 years 1 month

ScotiaMocatta Director-Head of Precious Metals Marketing Asia

February 1995 - January 2007 (12 years)

Toronto, New York, Sydney and Hong Kong

Director, Head of Marketing Precious Metals, Asia Hong Kong

September 2002 to Jan 2007

Managed a team of marketing specialists in Hong Kong, Kuala Lumpur, Singapore, Beijing and Shanghai responsible for generating income from Scotiabank's top tier clients and developing new accounts in Asia through the execution of metal loans and derivatives (forwards and options), structured products (loans and derivatives combined) and distribution of physical metal. Successes included:

- Established consignment and physical trading with the "Big Four" Chinese banks (ABC, CCB, BOC, ICBC) as one of the first western bank permitted to import and export gold;

- Established dominant physical metals market presence in Asia by purchasing 75% of China's annual silver production for onward lending into the Indian jewellery market.
- Generated new revenues from creating and delivering derivative products and structured loan products to the industrial sector such as platinum, palladium and silver consignments to Asian petrochemical and auto companies.
- Increased media profile for SM Asia with regular newscasts and print interviews with leading financial news services such as CNBC, Reuters, Bloomberg and CNN.

ScotiaMocatta - Director - Precious and Base Metals  
January 1995 - October 1999 (4 years 10 months)  
Toronto, Canada

Designed and implemented precious and base metals risk management solutions for producers, manufacturers and financial institutions in North America. Deal focus was on multiyear structured packages tailor made to the customers risk profile. Successes included:

- Built a portfolio of top tier North American mining companies and middle tier manufacturers.
- Integrated the acquisition of Mocatta from Standard Chartered Bank through a six month due diligence assignment in New York.
- Served as expert witness in Bombay Jewellers vs. the Queen, a tax law case that was the precedent for defining precious metals within Financial Instruments thus establishing the foundation of how HST applies to precious metals in Canada.

Commonwealth Bank of Australia  
Director, Marketing and Trading Precious Metals  
October 1999 - September 2002 (3 years)  
Sydney Australia

Seconded to Commonwealth Bank of Australia Metals and Mining group as part of the ScotiaMocatta/CBA Alliance where my expertise was used to assist in developing a new metals dealing desk.

The Alliance focused on delivering risk management products to top and mid tier existing and new Australian/New Zealand mining customers exposed to precious and base metals pricing. My responsibility involved managing a team to construct, price, market and execute multi year f/x and metal structures covering new hedging products and restructuring existing hedge books in AUDAU, USDAU and NZDAU. Covered SM's spot/forward pricing risk for

precious metals including option volatility and bond futures price risk during the Australian time zones and provided back up for base metals pricing and execution.

### Royal Canadian Mint

#### Sales Manager-Refinery Services

August 1988 - January 1995 (6 years 6 months)

Ottawa, Canada Area

Responsible for the marketing and sales programs for the Royal Canadian Mint Refinery Division. Executed refining contracts with senior executives for all major gold producers, manufacturers and commercial banks in the Western Hemisphere in addition to executing agreements with senior central bank officials in North and South America and the Caribbean. Developed and marketed a variety of new scientific standards to support analytical instrumentation (Standards for Mass Spectrometers).

### Coxheath Gold Holdings

#### Chief Mine Geologist

March 1986 - July 1988 (2 years 5 months)

Managed a team of geologists, engineers and contractors with the responsibility to bring the Tangier Gold Mine from feasibility to successful underground production. This included the management of geology and mine planning, resource and reserve estimation and ore grade and mine head control. Produced reports for government and securities commission filing, presented reports to investors to assist in raising capital

### Various Exploration Companies

#### Project Geologist

1980 - 1986 (6 years)

Halifax, Canada Area

Worked with numerous mining and exploration companies as a project and student geologist in Atlantic Canada (Seabright Resources, Acadia, Shell Minerals, Gulf Exploration, NS Dept. of Natural Resources) involved in uranium, base metal, gold and industrial minerals exploration. Work included mapping, sampling, geophysics surveys and prospecting on known deposits and exploration targets in NS and NB including: Walton (barite/silver), Mt Pleasant (tungsten), Murray Brook (zinc), Cloud River (uranium), Brunswick (zinc) and numerous Meguma style former gold producers at Beaver Dam, Forrest Hill, Caribou, Moose River, etc.

## Education

Dalhousie University

B. Sc. and B. Comm, Geology and Business Admin

Cobequid Educational Centre

High School Diploma, Honours Science