

# Opening a new café/bar/coffee shop

## Introduction

In this project I will be describing how a hypothetical investor who is looking to enter restaurant industry in Austin can use Machine Learning and Foursquare API to find a desirable location for his new business. I picked Austin because it is one of the fastest growing city (+22% of population within the last decade) in the United States and I am familiar with its neighborhoods.

Assume the investor wants to open one of the following businesses: café, coffee shop or a bar. I am going to omit most intricacies of the business plan except for location. The main location properties are:

- Human traffic density (how many people visit per day and how long they stay)
- Demographics (age bracket, local culture, income)
- Rent
- Local laws (Liquor laws, noise laws)
- Competition (how many similar businesses are in the area)

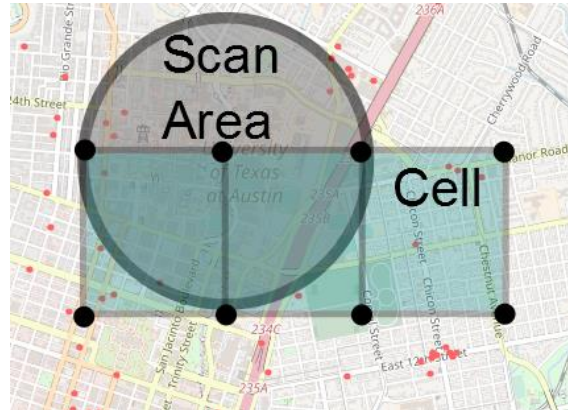
For the project I will vastly reduce the number of variables because most of this data is not readily available and the final model will be needlessly complicated. I will focus on competition and population growth in certain neighborhoods. The data on population growth by neighborhood is available at:

<https://www.bizjournals.com/austin/news/2016/12/08/austin-remains-population-magnet-but-growth-in-the.html>

I will use FourSquare API to locate all the venues that match a certain criteria in a large area encompassing all of Austin and its suburbs. Later I will superimpose these two maps to find a location with the least number of competing venues and most population growth index.

## Data Acquisition

The FourSquare API does not return more than 50 venues per query. In order to fetch all venue locations I divided the search area into cells. Each cell has a size of roughly 1x1 km. Each node is scanned with the radius of  $\sqrt{2}$ , that way all the cells are covered more than once. There was 625 cells.



Each query is processed and the following parameters are saved to a dataframe: id, name, latitude, longitude. Python script for data acquisition(with properly rendered map) is available at:

<http://nbviewer.jupyter.org/github/drputseladze/capstone/blob/master/cap2a.ipynb>

The map shows all the scan nodes (black) and coffee shops(red).