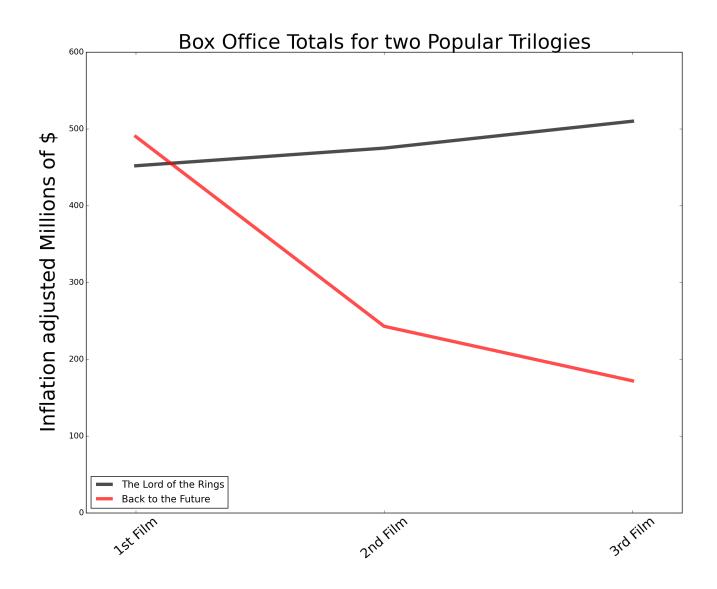
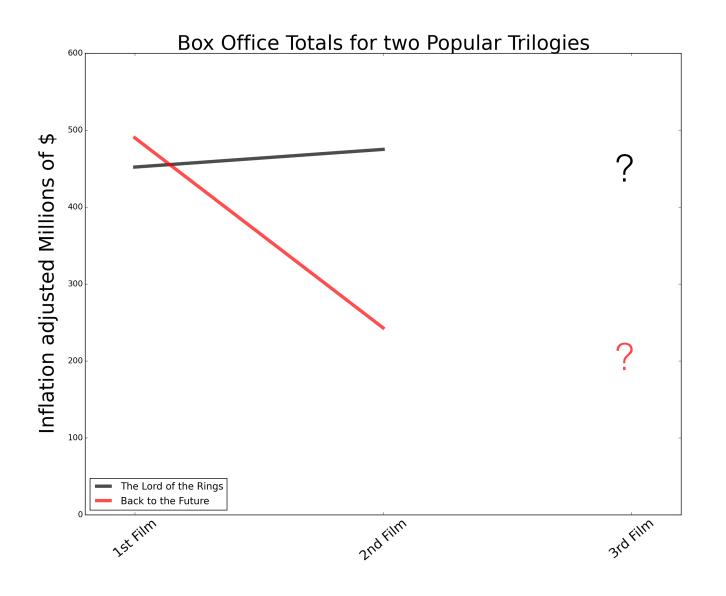
Trilogy Trajectories





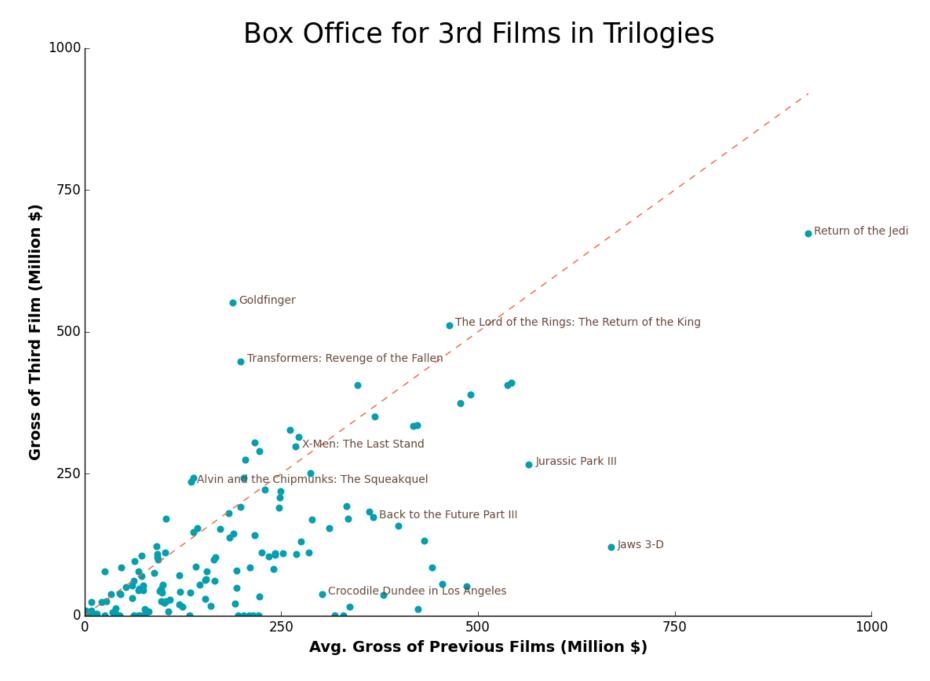
What influences the success of the third film?



Knowing:

- Previous series grosses
- Things we know, or can influence about the third film

Can we predict the box office?



Data drawn from 151 franchises with 3 or more films

Feature Selection

Features Explored

average gross of previous films

Metacritic rating of previous films

Metacritic rating of third film

time between films

change genre

change MPAA rating

change director



Features Selected

average gross of previous films

Metacritic rating of third film

time between films

change genre

change director

Feature Selection

Features Explored

average gross of previous films

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Metacritic rating of third film

time between films

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Features Selected

average gross of previous films

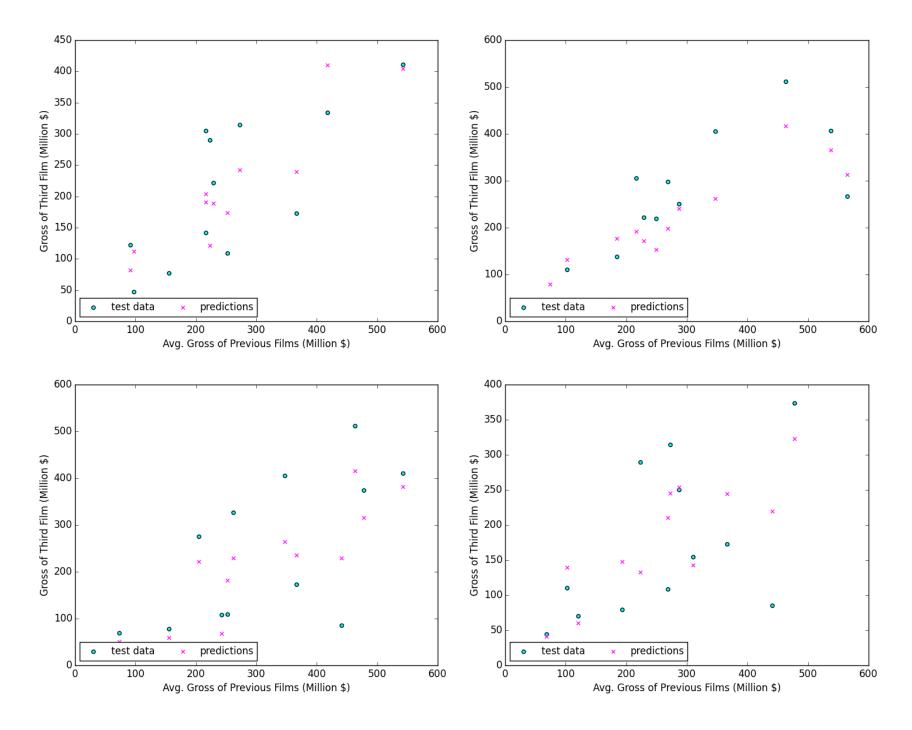
Metacritic rating of third film

time between films

change genre

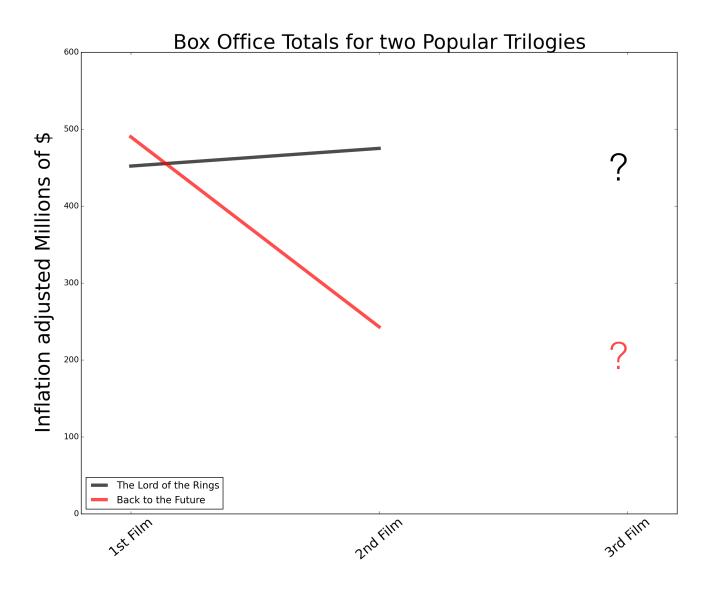
change director

Test Set Predictions

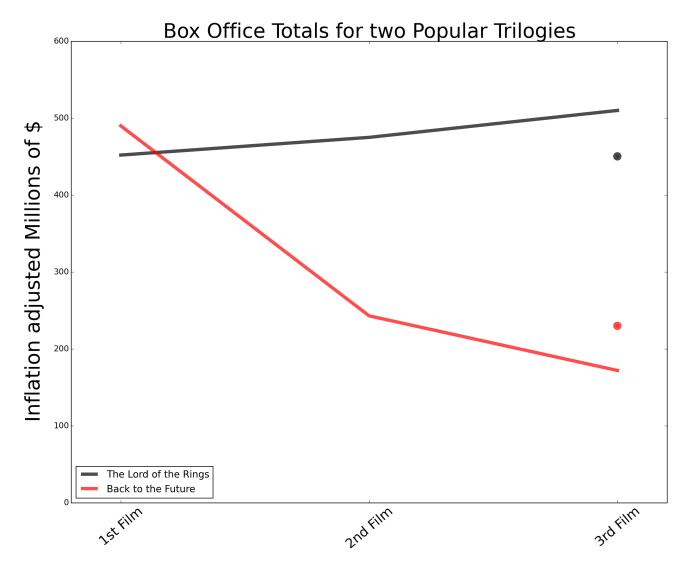


Model Parameters

Feature	Coefficient
average gross of previous films	0.60 x previous films
Metacritic rating of third film	\$2.5 M
time between films	-\$12 M per/year
change genre	-\$9.3 M
change director	-\$1.6 M



 Returning to the original question, how does the model do?



Improve with:

- Cast data
- Budget
- Capture the existing trend

 Returning to the original question, how does the model do?

Insights

- Films series ease prediction by minimizing unknowns
- Make a sequel sooner than later
- Keep it in the same genre
- If the director is being difficult-replace them