

FIRST BIO GENETICS LLC

Profit and Loss

January - December 2024

	TOTAL
Income	
Clawbacks - Client Paid	22,776.84
Sales	3,184.52
4010 Onsite Testing Income	1,399,747.17
Total Sales	1,402,931.69
Service income	9,411,128.66
Total Income	\$10,836,837.19
Cost of Goods Sold	
5000 Cost of goods sold	
5010 Billing Service	84,553.31
5030 Commission	180,558.73
5040 Contractors	30,308.31
5050 Contractors - Management	29,769.63
5060 Cost of goods sold Supplies	280,151.38
5070 Reference Testing	137,324.53
5080 Travel	105,279.12
5090 Cost of Services	35,750.86
Total 5000 Cost of goods sold	883,695.87
Total Cost of Goods Sold	\$883,695.87
GROSS PROFIT	\$9,953,141.32
Expenses	
6020 Ask My Accountant	0.00
6030 Auto - Gas	617.64
6040 Auto - Repairs & Maintenance	1,749.19
6045 Background Checks	1,304.60
6050 Bank Charges & Fees	319.13
6065 Call Center & FBL Team - Staffing Expense -	12,654.10
6080 Communication	3,048.20
6100 Dues & Subscriptions	3,422.79
6150 Employee Benefits	210.11
6200 Guaranteed Payment	
6210 Guaranteed Payment - Celano	113,249.37
6220 Guaranteed Payment - HCM Crew, LLC	56,707.81
6250 Guaranteed Payment - Saga Lab Innovation	20,506.07
Total 6200 Guaranteed Payment	190,463.25
6310 Insurance	2,839.00
6315 Interest Paid	9,038.96
6330 Janitorial Services	5,330.00
6335 Laboratory Management System	103,405.49
6340 Legal & Professional Fees	869.00
6350 Legal & Professional Services - Accounting	1,864.97

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	TOTAL
6355 Marketing	815.76
6360 Meals & Entertainment	76.85
6370 Office Supplies & Software	12,981.74
6500 Payroll Expenses	
6510 Taxes	25,189.18
6520 Wages	297,033.19
Total 6500 Payroll Expenses	322,222.37
6600 Postage & Delivery	19,037.75
6620 Refund to Insurance Company	21,318.72
6630 Reimbursements	0.00
6640 Rent & Lease	45,331.38
6650 Repair & Maintenance	71,320.31
6660 Licenses and Fees	8,171.61
6680 Utilities	24,077.94
8040 State Tax Payments	500.00
Payroll Tax Adjustment	0.01
Total Expenses	\$862,990.87
NET OPERATING INCOME	\$9,090,150.45
Other Expenses	
Charities	1,926.15
Total Other Expenses	\$1,926.15
NET OTHER INCOME	\$ -1,926.15
NET INCOME	\$9,088,224.30