

# Management Report

AIM Laboratories LLC

For the period ended December 31, 2024

Prepared on

**June 16, 2025**

# Table of Contents

---

Profit and Loss .....3

Balance Sheet.....7

# Profit and Loss

January - December 2024

	Total
<b>INCOME</b>	
Aim Lab - 2024 Income	
MI- Aim NuCo	204,906.13
Mi-Aim Raza Due	35,091.43
Misc Income-Other	34,245.40
<b>Total Aim Lab - 2024 Income</b>	<b>274,242.96</b>
Lab Testing Income	
D T C Income	5,831.03
Laboratory Services-In House Bi	51,135.43
Laboratory Services-Outside Bil	144,226.69
<b>Total Lab Testing Income</b>	<b>201,193.15</b>
Refunds	-0.50
Service income	1,629.47
<b>Total Income</b>	<b>477,065.08</b>
<b>COST OF GOODS SOLD</b>	
1099 Non-Employees-Contractors	46,037.91
Billing System-Outside Services	24,483.95
Commission expense	17,584.88
Computer Services & Equipment	
3rd Party Services	3,750.00
Computer Interface	2,591.79
Computer Software	5,114.85
<b>Total Computer Services &amp; Equipment</b>	<b>11,456.64</b>
cost of services	37,233.09
Equipment Rental	
Tox	59,415.51
<b>Total Equipment Rental</b>	<b>59,415.51</b>
Lab Reagents	
Clinical	2,463.65
PCR-Molecular	331.60
Tox	1,533.00
<b>Total Lab Reagents</b>	<b>4,328.25</b>
Laboratory Supplies	
Clinical	37,243.22
Tox	8,099.15
<b>Total Laboratory Supplies</b>	<b>45,342.37</b>
Lease Direct Equipment	5,415.51
Medical Courier Fees	2,000.00
MO Community-Based Testing	
Reagents & Supplies	4,203.90

	Total
<b>Total MO Community-Based Testing</b>	<b>4,203.90</b>
Operations Cost of Serv-NUCO	
Auto Expense	10,589.22
Meals & Entertainment	3,055.29
Office Expense	13,643.98
Operating Supplies	5,443.08
Telephone (cell phone)	2,317.02
Travel Expense	11,858.92
<b>Total Operations Cost of Serv-NUCO</b>	<b>46,907.51</b>
Payroll Expense	
Payroll Expense Original AIM	
Accession	5,935.10
Administration	44,557.45
Clinical	6,731.25
Drivers	1,628.00
Payroll-Bonus	3,476.32
PCR Lab	13,609.50
Phlebotomist	39,152.17
Sales	30,311.33
Toxicology	10,008.75
<b>Total Payroll Expense Original AIM</b>	<b>155,409.87</b>
Payroll-NuCo	44,617.03
Administration	28,273.08
PCR Lab	16,475.68
Toxicology Lab	13,500.00
<b>Total Payroll-NuCo</b>	<b>102,865.79</b>
<b>Total Payroll Expense</b>	<b>258,275.66</b>
Payroll Processing Fees & Bank	4,703.18
Payroll Taxes Expense	
Employee Pay Taxes-NuCo	
FICA & M-Care Exp	3,901.50
FUTA	141.54
SUTA	862.69
<b>Total Employee Pay Taxes-NuCo</b>	<b>4,905.73</b>
Employee Payroll Taxes-AIM	10,929.33
<b>Total Payroll Taxes Expense</b>	<b>15,835.06</b>
Reference Lab Services	
Clinical	2,000.00
Tox	2,500.00
<b>Total Reference Lab Services</b>	<b>4,500.00</b>
<b>Total Cost of Goods Sold</b>	<b>587,723.42</b>
<b>GROSS PROFIT</b>	<b>-110,658.34</b>

	Total
<b>EXPENSES</b>	
Administrative Expenses	
Advertising/Marketing	354.24
Auto Expense	6,671.03
Bank Charges/Credit Card Fees	18,164.32
Legal & Professional Fees	40,188.00
Meals & Entertainment	1,024.64
Miscellaneous	-71.58
Office Expense	11,785.05
Office Expense & Supplies	2,201.53
Postage	1,150.41
Security	1,546.62
Software Services	840.00
Travel	6,084.75
Travel Meals	80.82
<b>Total Administrative Expenses</b>	<b>90,019.83</b>
Employee Expenses	
Employee Benefits	1,534.02
Employee Retirement	83,786.91
Medical Expenses	3,930.52
<b>Total Employee Expenses</b>	<b>89,251.45</b>
Occupation Expenses	
Insurance	
Auto	332.02
Health	35,754.68
Liability	2,801.22
Life Insurance	433.45
Workers Comp	1,400.61
<b>Total Insurance</b>	<b>40,721.98</b>
Interest Paid	811.66
Rent Expense	
Locations Rents	425.00
Main Office Rent	70,000.00
<b>Total Rent Expense</b>	<b>70,425.00</b>
Taxes & Licenses	1,964.00
<b>Total Occupation Expenses</b>	<b>113,922.64</b>
Operating & Selling Expenses	
Shipping	10,559.45
<b>Total Operating &amp; Selling Expenses</b>	<b>10,559.45</b>
Repairs & Maintenance	58.53
Travel Expense-Loc	788.96
Unapplied Cash Bill Payment Expense	2,134.00

	Total
Utility Expenses	
Telephone	20,371.91
<b>Total Utility Expenses</b>	<b>20,371.91</b>
<b>Total Expenses</b>	<b>327,106.77</b>
<b>NET OPERATING INCOME</b>	<b>-437,765.11</b>
<b>OTHER INCOME</b>	
Interest Earned	36.79
<b>Total Other Income</b>	<b>36.79</b>
<b>OTHER EXPENSES</b>	
Guaranteed Payments-Sonny	142,601.19
<b>Total Other Expenses</b>	<b>142,601.19</b>
<b>NET OTHER INCOME</b>	<b>-142,564.40</b>
<b>NET INCOME</b>	<b>\$ -580,329.51</b>

# Balance Sheet

As of December 31, 2024

		Total
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Bank Accounts</b>		
First Community Credit-Op Acct		75,297.71
First Community-Bus Savings		1.00
Regions Bank - Oper- # 6513		9,103.46
Regions Bank - Oper- # 8124		2,564.04
Regions-On-Line Account - #4173		40.06
<b>Total Bank Accounts</b>		<b>87,006.27</b>
<b>Other Current Assets</b>		
Deferred Expense		-7,134.00
<b>Total Other Current Assets</b>		<b>-7,134.00</b>
<b>Total Current Assets</b>		<b>79,872.27</b>
<b>Fixed Assets</b>		
<b>Fixed Assets</b>		
Accumulated Depreciation		-3,463,145.00
Automobiles		96,083.70
Computers		304,083.37
COVID-19 Test Lab		820,740.38
Equipment		1,500,685.91
Furniture & Fixtures		332,213.71
Leasehold Improvements		99,288.09
New Equipment-NuCo		25,650.00
Other fixed assets-Tax		707,737.10
<b>Total Fixed Assets</b>		<b>423,337.26</b>
<b>Total Fixed Assets</b>		<b>423,337.26</b>
<b>Other Assets</b>		
<b>Other Assets</b>		
Goodwill		79,325.00
zAccumulated Amortization		-74,035.40
<b>Total Other Assets</b>		<b>5,289.60</b>
<b>Total Other Assets</b>		<b>5,289.60</b>
<b>TOTAL ASSETS</b>		<b>\$508,499.13</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
<b>Accounts Payable</b>		
Accounts Payable (A/P)		-7,915.51
<b>Total Accounts Payable</b>		<b>-7,915.51</b>

	Total
<b>Other Current Liabilities</b>	
Amico DX, LLC	24,578.62
Cigna Special Liab	167,626.93
Due to GD Laboratory consulting LLC	17,617.15
Due to/From Saga inovation	-32.27
Equipment Lease	
ByLine Financial	8,694.26
Dell Equipment Purchase	34,313.65
Lease Payable - De Lage (1st)	11,627.43
<b>Total Equipment Lease</b>	<b>54,635.34</b>
First Bio Genetics, LLC	11,025.00
New Partner Advance	
GD Laboratory Consulting LLC CC	1,848.04
Magnificent Mile LLC	87,000.00
Nick Thomas	14,460.00
Raza Navque	5.00
Satish Dass Credit Card	5,636.80
<b>Total New Partner Advance</b>	<b>108,949.84</b>
<b>Total Other Current Liabilities</b>	<b>384,400.61</b>
<b>Total Current Liabilities</b>	<b>376,485.10</b>
<b>Total Liabilities</b>	<b>376,485.10</b>
<b>Equity</b>	
*Retained Earnings	0.00
New-Partnership Equity	
Andrea Matt	
Partner Contribution	50,000.00
<b>Total Andrea Matt</b>	<b>50,000.00</b>
Chautauqua Holdings	
Partner Contribution	50,000.00
<b>Total Chautauqua Holdings</b>	<b>50,000.00</b>
HCM Crew, LLCs	
Partner Contribution	50,000.00
<b>Total HCM Crew, LLCs</b>	<b>50,000.00</b>
Magnificent Mile LLC	
Partner Contribution	150,000.00
<b>Total Magnificent Mile LLC</b>	<b>150,000.00</b>
Mina Khongsavanh	
Partner Contribution	50,000.00
<b>Total Mina Khongsavanh</b>	<b>50,000.00</b>
MMA Management & Consulting LLC	
Partner Contribution	50,000.00
<b>Total MMA Management &amp; Consulting LLC</b>	<b>50,000.00</b>



	Total
NEW Partner Contribution 2024	50,000.00
Saga Lab Innovation	
Partner Contribution	50,000.00
<b>Total Saga Lab Innovation</b>	<b>50,000.00</b>
Schalow Holdings St. Louis LLC	
Partner Contribution	50,000.00
<b>Total Schalow Holdings St. Louis LLC</b>	<b>50,000.00</b>
<b>Total New-Partnership Equity</b>	<b>550,000.00</b>
Old-Partner's Equity	
Partners Capital - Raza	6,785,973.14
Raza-01-01-24_Partner Transfer	240,606.16
Raza-Partner Distributions	-6,486,948.77
Raza-Partner Inc Curt Yr	-127,286.99
<b>Total Partners Capital - Raza</b>	<b>412,343.54</b>
<b>Total Old-Partner's Equity</b>	<b>412,343.54</b>
Sonny Naviq Purchase Agreement	-250,000.00
Net Income	-580,329.51
<b>Total Equity</b>	<b>132,014.03</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$508,499.13</b>