## First Bio Lab LLC

## Profit and Loss

January - December 2024

|   | TOTAL        |
|---|--------------|
| Income  |              |
| 4000 Sales                                      | 8,968.81     |
| 4010 Onsite Testing Income                      | 433,069.29   |
| Total 4000 Sales                                | 442,038.10   |
| 4100 other income                               | 123,772.05   |
| Service income                                  | 170,337.91   |
| Total Income                                    | \$736,148.06 |
| Cost of Goods Sold                              |              |
| 5000 Cost of goods sold                         | 0.00         |
| 5010 Billing Service                            | 33,049.64    |
| 5030 Commisssion                                | 72,470.81    |
| 5040 Contractors                                | 36,226.86    |
| 5050 Contractors - Management                   | 36,139.00    |
| 5060 Supplies & Materials                       | 224,537.29   |
| 5066 PCR Test Kits                              | 3,461.84     |
| 5070 Reference Testing                          | 4,918.13     |
| 5080 Travel                                     | 60,726.04    |
| 5090 Cost of Services                           | 8,561.50     |
| Total 5000 Cost of goods sold                   | 480,091.11   |
| Total Cost of Goods Sold                        | \$480,091.11 |
| GROSS PROFIT                                    | \$256,056.95 |
| Expenses  |              |
| 6020 Ask My Accountant                          | 0.00         |
| 6050 Bank Charges & Fees                        | 471.38       |
| 6060 Bank Charges-Discount Fees                 | 30.61        |
| 6080 Communication                              | 7,236.31     |
| 6100 Dues & Subscriptions                       | 28,670.70    |
| 6150 Employee Benefits                          | 225.93       |
| 6200 Guaranteed Payment                         |              |
| 6210 Guaranteed Payment - Celano                | 44,773.26    |
| 6250 Guaranteed Pymt - Saga Lab Innovation      | 13,711.94    |
| Total 6200 Guaranteed Payment                   | 58,485.20    |
| 6310 Insurance                                  | 46,342.85    |
| 6320 IT - Website, Database Expenses            | 1,829.87     |
| 6330 Janitorial Services                        | 7,200.00     |
| 6335 Laboratory Management System               | 13,660.20    |
| 6340 Legal & Professional Fees                  | 15,337.00    |
| 6350 Legal & Professional Services - Accounting | 4,835.00     |
| 6355 Marketing                                  | 87.00        |
| 6555 Marketing                                  |              |
| 6370 Office Supplies & Software                 | 6,823.65     |

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|                                   | TOTAL          |
|-----------------------------------|----------------|
| 6620 Refund to Insurance Company  | 2,235.03       |
| 6630 Reimbursements               | 0.00           |
| 6640 Rent & Lease                 | 49,164.60      |
| 6650 Repair & Maintenance         | 2,823.40       |
| 6660 Licenses and Fees            | 16,901.34      |
| 6680 Utilities                    | 11,417.10      |
| 8040 State Tax Payments           | 5,502.65       |
| Bad Debts                         | 0.00           |
| Interest Paid                     | 5,611.52       |
| IRA - CalSavers                   | 0.00           |
| Payroll expenses                  |                |
| Salaries & wages                  | 355,994.73     |
| Taxes                             | 34,615.28      |
| Wages                             | 0.00           |
| Total Payroll expenses            | 390,610.01     |
| Payroll Expenses-Staffing Company | 15,173.18      |
| Total Expenses                    | \$691,839.74   |
| NET OPERATING INCOME              | \$ -435,782.79 |
| Other Income                      |                |
| 7010 Interest Income              | 1,990.27       |
| Total Other Income                | \$1,990.27     |
| Other Expenses                    |                |
| 8050 PTE State Tax                | -55,839.59     |
| Total Other Expenses              | \$ -55,839.59  |
| NET OTHER INCOME                  | \$57,829.86    |
| NET INCOME                        | \$ -377,952.93 |