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# Ride-Hailing App 'Arcade City' Wants To Fill The Void Left By Uber - But Is It A Scam?

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8-10 minutes

[Update: 18 March]

Arcade City is now up on Google Play Store. However, the app is still unavailable on the Apple App Store.

As Uber exits the Southeast Asia market due to the merger with Grab, a new TNVS provider – Arcade City – aims to take its spot.

In line with this goal, the ride-hailing startup announced that they will <u>start operations on April 16</u> in the countries that Uber has suspended its service.

Besides the Philippines, these countries include Cambodia, Indonesia, Malaysia, Myanmar, Singapore, Thailand and Vietnam.

Christopher David, founder and CEO of Arcade City, said in a <u>blogpost</u> that "Uber is withdrawing from the world stage at an increasing pace" and that it is "happy to continue filling

the void Uber leaves behind".

# LTFRB Warns Arcade City From Launching Its Mobile App

But just a few hours after it made the announcement, the Land Transportation Franchising and Regulatory Board (LTFRB) issued a 'cease and desist' order to the startup.

### Land Transportation Franchising & Regulatory Board



PRESS RELEASE 12 April 2018

#### **ADVISORY**

#### LTFRB ORDERS ARCADE CITY TO CEASE & DESIST

Please be informed that on 17 August 2017, LTFRB issued an Advisory against ARCADE CITY, ordering it to cease operations as it was operating as another form of Transportation Network Company (TNC) without coordinating with the agency.

LTFRB is strongly warning ARCADE CITY TO CEASE & DESIST from launching its mobile app on 16 April 2018, and to stop all bookings made with this application/platform as those who are operating are considered colorum. Otherwise, LTFRB will be constrained to take legal actions against ARCADE CITY and all responsible parties involved.

Facebook: LTFRB Citizen Enforcer Twitter: @LTFRB Viber Channel: LTFRB

LTFRB orders Arcade City to cease and desist / Image Credit: LTFRB

According to the advisory, Arcade City was "operating as another form of Transportation Network Company (TNC)

without coordinating with the agency".

As such, it warned Arcade City to not launch its mobile app on the slated operational date of April 16.

The regulatory body also told the startup to stop all in-app bookings, as those who are operating are considered "colorum".

A LTFRB board member said that Arcade City drivers caught plying the roads will be slapped with a P120,000 fine, while his or her vehicle will be impounded for 3 months.

This is not the first time LTFRB issued an advisory against Arcade City – the first was when the startup conducted a test launch in the Philippines last year.

This initial test launch saw <u>over 20,000 drivers and riders in</u> <u>the Philippines signing up</u> for their early version of the mobile app; and the startup said that it will tap on this network to help expand across Southeast Asia.

In an interview with <u>GMA News Online</u>, David said they would push through with the launch despite the order.

"Arcade City will proceed with our app launch on the 16th in the Philippines and elsewhere in Southeast Asia."

"Hopefully, the LTFRB spends more time processing applications of TNVS (transport network vehicle and service) and drivers, [and] less time on making threats to companies trying to help," he added.

Despite its claim of going ahead, it seems that the Arcade

City's mobile app is still not available on the app stores. There are also no updates pertaining to this delayed launch on its Facebook page.

## **Arcade City Is Different From Uber and Grab**



Arcade City mobile app / Image Credit: Arcade City

David – a former Uber driver himself – said Arcade City, which began in Austin, Texas, in 2016, does not consider itself a TNC (transportation network company).

Setting itself apart from the centralised operations of Uber and Grab, he said that Arcade City has developed a unique and decentralised peer-to-peer model of ridesharing.

Instead of controlling driver networks from a corporate headquarter, Arcade City lets their drivers build their own transportation businesses and networks.

These networks are governed by local groups of drivers called cooperatives or "guilds", who then creates customised policies in their local areas.

"Riders can choose their driver. Drivers can set their own rates. We won't be hiring some corporate people to run an office in the Philippines, we invite the drivers themselves to run the networks," explained David.

"It's basically a glorified version of your friend wants a ride and they give you 5 bucks for gas or whatever," <u>he added</u>.

Arcade City's payment method is also unique.

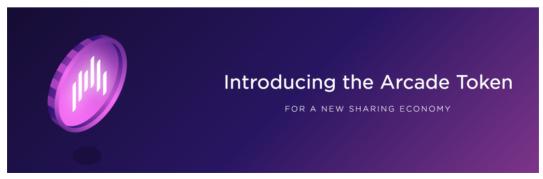
They are going with a peer-to-peer payment method, which means that the payment transaction will be done between the driver and passenger without the company interfering.

"Drivers are tired of being pawns in the great game of big rideshare corporations buying and selling their loyalty," said David.

"All rideshare drivers – and even taxi drivers – want to be free to build their own businesses that no one can take away from them. Arcade City has an inclusive model that makes the corporate games obsolete."

"Arcade City built the world's first self-governing ridesharing network, now totalling over 43,000 members."

# They're Also Dabbling Into Cryptocurrency



Arcade Token / Image Credit: Arcade City

For now, David said the company is focused on rolling out technical infrastructure to make it easier for new markets to launch using cryptocurrency.

Arcade City aims to incentivise the growth of its driver and rider network through a blockchain-based cryptocurrency called "arcade tokens," according to its official website.

Riders and drivers could earn tokens through any action that gives "measurable value to the Arcade City network." These actions range from providing a well-reviewed service to recruiting more drivers and riders.

The tokens could then be sold for cash, or used within the Arcade ecosystem for service and bonus features.

According to David, this incentive system will take another month or so to fully roll out.



Christopher David, founder and CEO of Arcade City / Image Credit: Arcade City

A <u>Medium article</u> revealed that <u>David has a long history of</u> scamming – his latest one being Arcade City.

Basically, the Arcade City is an unfinished app.

In a separate <u>2016 article</u>, it revealed that in the first two weeks of the app launch, not a single ride was given, which led to this speculation.

Instead, the app did nothing other than scroll users through a series of texts claiming their ridesharing capabilities will be "unlocked" once users gather enough "karma" in each one of their cities.

Understandably, drivers are frustrated and angry that the app was released with a "game" that forces them to work for free before any of them could start making money.

As it turns out, the <u>app has no GPS, mapping, location</u> and/or any functionality that would enable ridesharing, even after a certain number of "karma" is collected.

David claimed that he had ridesharing functionality programmed into the original app that was released in February 2016. However, that version only allowed riders to set up pre-scheduled rides.

Fast forward to late 2016, Arcade City has gone through multiple revamps and relaunches – but the app is still a noshow.



Adam Dunn Still no app launched?

October 27 at 8:46pm



Arcade City It's on the app store already brosef. Https://arcade.city has links.

This is the new version connected to Ethereum.



Arcade City

Ridesharing for the people.

ARCADE.CITY

October 27 at 10:41pm



**Shane Dillingham** The app always says there are no drivers, but the devs already know that because I gave feedback in the app already.

October 28 at 1:33am · Edited



Shane Dillingham See? https://imgur.com/a/i7G4x



Arcade City's App needs work

Imgur: The most awesome images on the Internet.

IMGUR.COM



1 · Yesterday at 8:56am



Adam Dunn O I know I used to drive for AC the app has been out so many times and back off it will make ur head spin. All for the investors ... Still just a Facebook group. Lol years later

21 hrs



**Shane Dillingham** Do the devs need any log files from either drivers or riders? I'm sure that some people in Austin would be willing to help if asked.

21 hrs



Adam Dunn It's all a scam.. it has been from day 1 .. I'm just shocked they are even still trying to pull this scam. Lol

21 hrs

Keen users asking about the app / Image Credit: Medium

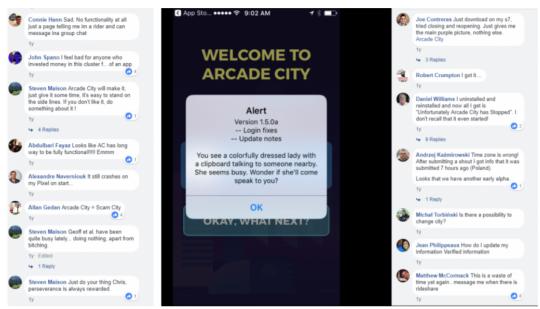
In January last year, the Arcade City Council leadership – led by Bernd Lapp – decided to <u>rebrand</u> so as to shed the tainted Arcade City name.

This was in part due to the largely negative reaction the Ethereum community had to David's involvement with the Arcade City project.

Moving forward, he declared that there will be no more token sales and went ahead to market the global launch of the new Arcade City app.

The app was released much later than the anticipated March 2017, to little to no fanfare. The app barely worked, and users were once again upset.

David then disappeared for several months, and the Arcade City page went into dormancy.



David released a non-functional app, then disappears / Image Credit: Medium

David later resurfaced and started hiring graphic designers to redesign (multiple) Arcade City logo so he can continue to scam investors for money.

After the latest logo rebrand in July 2017, he released yet another non-working app, which was once again downloaded by hopeful users.

With still no working app and multiple failed attempts to generate revenue, David goes on various Bitcoin conferences worldwide in an attempt to raise more investment capital.

He also revoked his previous declaration of "no more token

#### sales" and holds one:



# Introducing the Arcade Token (\$ARCD)—and why you probably shouldn't buy any

Edit: Sale is live with details in this post.



Token sale / Image Credit: Medium

Fortunately, the token sale was a huge failure; and the value of ARCD tokens is still effectively \$0 to this day.

## What's Next?

Right now, it's really unclear as to *why* Arcade City is still unavailable in the app stores.

Is the app unfinished? Did David perform another disappearing act? Or is Arcade City simply heeding the warning of LTFRB?

In any case, *if* it ever launches, only time will tell if Arcade City can really fill the void left by Uber.

Theoretically speaking, their business model does sound feasible – its platform has the potential to cut out the middleman, while still providing much-needed transportation services in Metro Manila and beyond.

However, there is also much ground left to cover before it can do so legally, and with sensible safeguards in place.

We'll update this space once the app rolls out!

Featured Image Credit: 20 Minutes