

DANIEL SEIJAS

CCNP ENTERPRISE

Mississauga, ON
(519)722-0062
daniel_seijas3010@hotmail.com
<https://ca.linkedin.com/in/danielseijas>

NETWORK ENGINEER ✦ SALES ENGINEER ✦ NETWORK ADMINISTRATION
Installation/Configuration ✦ System Design ✦ Technical Problem Solver

HIGHLIGHTS AND SKILLS

- Bilingual Network Engineer (Spanish, English)
- Cisco Certified: CCNA and CCNP Enterprise. Currently studying for DEVNET certification for programmability and automation (DEVASC 200-901)
- Proficient in configuring, maintaining, troubleshooting and upgrading different network topologies
- Experience in leading/developing projects where responsibilities included but were not limited to reviewing current state architecture and upgrading to future state, network architecture review
- Experienced in Python and PowerShell scripting, Netconf, Restconf, Rest API and Ansible
- Providing highly technical customer service while ensuring the correct functionality of IT solutions and customer's satisfaction
- Proficient in the SD-WAN market, its features and functionality
- Experienced in virtual environments such as vSphere, Hyper-V, KVM and Citrix

CORE COMPETENCIES

- | | | |
|---------------------------|--------------------------|-----------------------------|
| ▪ Network Design | ▪ Network Administration | ▪ Product Management |
| ▪ Network Security | ▪ Network Automation | ▪ Technical Problem Solving |
| ▪ Network Programmability | ▪ Network Enhancement | ▪ Troubleshooting |
| ▪ Virtualization | ▪ PoC and Pilot design | ▪ Deployment |

PROFESSIONAL EXPERIENCE

Adaptiv-Networks. ✦ Mississauga, ON ✦ 2017 - Present **Solutions/Systems Engineer (SD-WAN)**

- Responsible for planning and designing PoC and Pilot scenarios for new customers and partners
- Met with customers and prospects to understand their requirements while explaining the benefits of SD-WAN
- Assisted in reviewing current network architectures for options to scale
- Provided demos on a weekly basis to prospects
- Created an SE Certification program to train partners into properly selling the solution
- To assist the Product Management team to understand current customer feature requests
- To act as a key technical escalation point for concerns related to technical aspects of the customers network

Hostopia ✦ Mississauga, ON ✦ 2016 - 2017 **Network Administrator**

- Responsible for on-going maintenance of entire network infrastructure. Includes routers, switches, F5 appliances and other networking team assets such as Linux-based servers, vendor operating systems and security updates.
- To assist in design and responsible for the successful installation, configuration and integration of new infrastructure, such as routers, switches, and legacy blade server environments.
- Worked on after-hours maintenance windows, coordinated with other departments
- To provide troubleshooting expertise against any system and/or network operating issues and ensures, at the same time, that all security threats and/or network attacks are appropriately mitigated.
- To work with external vendors and service providers to provide solutions for new projects or current issues.

Exinda Networks ✦ Waterloo, Canada ✦ 2012 – 2016

Product Manager: 2015 - 2016

Senior Network Optimization Engineer: 2012 – 2015

- Promoted to the Product Management department while increasing authority and responsibility because of strong leadership skills, teamwork, customer service and overall performance.
- Developed skills in the software development management area, focusing on an Agile (Scrum) approach
- Manage all technical aspects of the product to ensure high performance and great customer satisfaction
- Led the efforts to define, analyze and implement technical and functional improvements.
- Worked onsite and remotely with customers to solve networking issues as a Senior Network Optimization Engineer, playing a key role in the sales department achieving a \$1M US deal with an international government organization.
- Provided exceptional customer service as a Network Optimization Engineer, ensuring the correct functionality of the product and customer's satisfaction and solving highly technical issues directly with customers.
- Troubleshoot various scenarios and issues with the sales department to secure important deals for the organization.
- Provided two-day trainings in English and Spanish monthly for new customers and employees
- Utilize extensive technical skills to install and configure several computer lab scenarios for case solving and training

Huawei Technologies of Venezuela ✦ Caracas, Venezuela ✦ 2009 – 2010

Network Engineer

- Provided exceptional customer service while supporting Universal Mobile Telecommunications System (UMTS) network provided to cell phone companies.
- Monitored UMTS network through advanced applications, and solved problems related to networking at customer offices to increase customer satisfaction.
- Delivered managed services at the customer premises for the UMTS network management server.
- Provided training for new Network Operation Center employees.
- Guided clients and users on tough technical problems, demonstrating service scalability, application enhanced performance, 24x7 availability and exceptional support.
- Responsible for hands-on server administration, installation and troubleshooting network related issues

EDUCATION

George Brown College, Toronto, ON: 2011

Post-Graduate Diploma – Wireless Networking (GPA: 4.0/4.0)

- **Relevant Coursework:** VoIP Networking, Data Centre deployments, Network Configuration, Monitoring
- **Awards/Honors:** Acknowledged for outstanding performance
- **Relevant Projects:** Advanced Network Project involving IPsec VPN Connection between two sites, Local Wireless Access Points setup, OSPF and Spanning Tree Protocol Configuration and Tuning, Active Directory Configuration, Switchport Security (Sticky Ports and ACLs), Broadcast Domain Splitting (Using VLANs and Trunks), HA Gateway protocol with two routers (HSRP), and basic applications (HTTP, FTP, DNS, DHCP, SNMP) setup.

Jose Antonio Paez University, San Diego, Venezuela: 2009

Bachelor of Engineering –Telecommunications

- **Awards/Honors:** Acknowledged for outstanding performance in four out of ten semesters. Graduated first in class

Certifications or Additional Education

- Currently studying for DEVASC Cisco Test which covers programmability and automation (Python, Ansible, API, etc)
- Cisco Certified Networking Professional-Enterprise, Cisco Systems, (Currently Valid until 2021)
- Cisco Certified Network Associate (CCNA), Cisco Systems, (Currently Valid until 2021)
- MCTS 70-640 (Windows Server 2008 Active Directory Configuration), Microsoft, License D950-9812
- Managing Big Data with MySQL Certified (Coursera) – University of Duke
- Web Design for Everybody (Coursera) – HTML and CSS – University of Michigan

ADDITIONAL CREDENTIALS

LANGUAGES	Fluent: English and Spanish. Conversational: Portuguese and Italian
HONORS AND AWARDS	<ul style="list-style-type: none">▪ Acknowledged for outstanding performance in four out of ten semesters – José Antonio Páez University▪ Graduated first in class – José Antonio Páez University▪ Acknowledged for outstanding performance – George Brown College
VOLUNTEERING EXPERIENCE	Managing Inventory and device set up for George Brown College lab network
INTERESTS	Technology, Telecommunications, Computer Networking, IT, Sports, Music, Humor

Detailed Professional References Available upon Request

