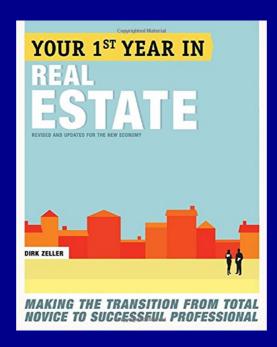
<u>Download Your First Year in Real Estate, 2nd Ed.: Making the Transition from Total</u> Novice to Successful Professional Full ePub





Newly Expanded with More Expert Advice to Help You Build a Winning Real Estate Career Welcome to the world of real estate sales, and the start of an exciting new career! Your destiny is now in your hands. Along with endless opportunities, flexible hours, and the freedom to chart your own path, you also have the potential to earn fabulous amounts of money. All you need for total success is preparation. Revised and expanded, Your First Year in Real Estate contains the essential knowledge you need to start off right in todayâ \in satisfy changed real estate market, avoid common first-year missteps, and get the inside edge that will take you to the top. Real estate expert Dirk Zeller has compiled the industryâ \in sproven secrets and strategies that will enable novice agents to hit the ground running and excel from day one. Youâ \in light the insiderâ \in suide to:â \in Selecting the right company â \in Developing valuable mentor and client relationshipsâ \in Using the Internet and social networking to stay ahead of the competition (NEW!)â \in Settingâ \in and reachingâ \in essential career goalsâ \in Staying on top in todayâ \in schallenging real estate climate (NEW!)â \in And so much more.Concise and thorough, Your First Year in Real Estate is like having the top coach right by your side.