# Deniz Sağmanlı

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#### **EXPERIENCE**

## Lifemote Networks, Customer Success Manager, Istanbul

May 2022-August 2023

- Supervised ISPs within the UK and Greenland.
- Engineered a Data Science and Analytics algorithm to track ISPs' mesh upgrade success rates, reducing unnecessary truck-roll and mesh upgrade costs by 26%.
- Trained end-users and facilitated the onboarding of new customers.
- Amplified product value for 18% of customers by leading and coordinating taskforces.

#### n11.com, Data Science Department Intern, Istanbul

June-July 2021

• Programmed a Machine Learning algorithm that predicts the probability of churn of customers with 76% accuracy using their purchase data.

## Liebherr, Mobile Crane Department Intern, Istanbul

June-July 2020

- Replaced the electromagnetic angle sensor of a mobile crane.
- Advocated the error analysis and switch replacement of cranes.

#### **EDUCATION**

# University of Nottingham, School of Science, Nottingham MSc in Computer Science, GPA: Ongoing

2023-2024

# Koç University, College of Engineering, Istanbul

2018-2022

BSc in Electrical and Electronics Engineering, GPA: 3.2/4.0

#### TED Istanbul College, Istanbul

2014-2018

GPA: 87.4/100.00, Honor Award of Foreign Languages Department

Chairperson of School Board as an Independent Candidate

## **ELS Summer Camp in Pepperdine University**

2016

• Participated in a 3-week international summer camp in Malibu, California.

#### **Orlyonok Summer Camps**

2015

- Invited to a 3-week summer camp in Krasnodar, Russia.
- Took Russian classes with instructors from the Pushkin Institute.

#### **PROJECTS**

#### **Detection of Dengue Fever Cases Using Machine Learning**

2024

- Forecasted Dengue cases for 2 cities using 3 different ML models.
- Achieved a 4% improvement over the current #1 solution on DrivenData (out of 5600+ competitors).

#### Sentiment Analysis of 2020 U.S. Presidential Election Tweets

2024

• Categorized the sentiment of 2 million tweets, determining the polarity of voters using novel Big Data approaches.

#### Autonomous Drone SLAM, Positioning and Real-time Object Detection

2021-2022

- Developed an Autonomous Flying Drone, with a web-based user interface, Object Detection using Deep Learning with 90% precision, SLAM and 3D Mapping.
- Exhibited at Consumer Electronics Show (CES) 2022 in Las Vegas.
- US Air Force, Department of Defense and a French company wanted to incorporate the project into their operations.

#### **Smart Home Security System**

2021-2022

- Created a security system prototype that can sense fire, sound and movement using flame, sound, and infrared sensors.
- The system gathered data and sent notifications to mobile phones over Wi-Fi in the event of a fire or burglary.

#### LEADERSHIP & AWARDS

# Vehbi Koç Scholar Honors Award

2021

• Awarded to students who are academically outstanding at Koç University.

Licensed Basketball Player, Istanbul

2011-2017

• Played for Darüşşafaka, Okyanus College Sports Club, High School Basketball team.

# **European Youth Parliament Conferences, Turkey**

2014-2018

• Collaborated in 11 EYP Conferences as Chairperson, Journalist, Delegate, Video Editor and Organizer.

# **SKILLS**

**Technical:** Experience in Machine Learning, Data Analysis, Data Visualization, Data Science and Big Data. Proficient user of Python, SQL, Tensorflow, Keras, Scikit-learn, Pandas, NumPy, Matplotlib, Seaborn, PySpark, R, MS Office, Docker, Linux, Java, MATLAB, C, C++, Swift, HTML, CSS, PHP, JavaScript, VHDL.

Languages: Fluent in English, Turkish. Above-intermediate level German. Beginner level Russian, French.

Interests: Scuba diving, Snowboarding