**David Trent Salazar**

[Dts8@Duke.edu](mailto:Dts8@Duke.edu)

(949) 842-6558

Box 96183 4352 Beulah Dr

Durham, NC 27708 La Cañada, CA 91011

**EDUCATION**

**Duke University**, Durham, NC Graduated May 2013

Major: BS in Economics with Distinction

Cumulative GPA: 3.5/ 4.0

**Santa Margarita Catholic High School**, Rancho Santa Margarita, CA Graduated May 2008

**PROFESSIONAL EXPERIENCE**

**Hotchkis and Wiley Capital Management,** Los Angeles, CA Summer 2011

Fixed Income Summer Analyst

* Created and presented various business models for potential holdings directly to the High Yield Fund managers.
* Programmed models to automatically retrieve financial data and calculate metrics for the fund’s entire portfolio.
* Used Excel, Bloomberg, SEC Filings, and other resources to find, synthesize, and present time sensitive data.

**JP Morgan Chase,** New York, NY June 2010

Investment Banking Summer Analyst

* Worked in the Diversified Industries coverage group.
* Conducted company specific research by analyzing financial statements and creating various valuation models.

**Cresa Partners**, Ontario, CA Summer 2009

Commercial Real Estate Research Analyst

* Optimized and reorganized the company’s customer relationship management database by collaborating with management, brokers, and support staff.
* Executed lease and market analysis with a number of metrics, and presented findings directly to the managing partner.

**RESEARCH AND TEACHING EXPERIENCE**

**Economics Tutor,** Durham, NC Fall 2010-Present

Private Tutor

* Started a tutoring practice as part of my goal of achieving complete financial independence.
* Worked 30-40 hours a week tutoring Duke students in all three levels of microeconomics.

**Duke University Statistics Department**, Durham, NC Spring 2012-Spring 2013

Research Assistant

* Designed and built a financial database of manufacturing firms for the US Census Bureau.
* Learned and employed programming languages, VBA and Applescript, to decrease the database’s production time while increasing its functionality.

**Duke University Economics Department,** Durham, NC Fall 2009-Spring 2013

Teaching Assistant

* Held office hours to assist students in the completion and comprehension of the material in introductory economics course.

**RECOGNITION AND AWARDS**

**JP Morgan Chase Launching Leader Scholarship**  December 2009

* Awarded to minority students who have displayed academic prowess and potential for future professional success.

**Goldman Sachs** New York, NY May 2009

Undergraduate Camp

* Attended a week long seminar at the company’s headquarters that introduced undergraduate students to the firm and

to skills necessary for success at Goldman Sachs.

**Interests and Hobbies:** Advanced sports statistics and analytics (similar to” Moneyball”), Website development, Tennis

**Relevant Coursework:** Organizational Leadership, Decision Neuroscience, Behavioral Economics, Corporate Finance

Multivariate Calculus, Econometrics, Statistics

**Software Experience:** Excel, PowerPoint, Access, Stata, Frontline Risk Solver Platform, Palisade @Risk, SAS JMP Pro, Tableau Public