David Sanchez

(Jose David Sanchez Aguilar)
Helping people to build the most innovative solutions with technology.

USA Permanent Resident & Costa Rica citizen.

Orlando, Florida, USA 🏠
Mobile: +1 (425) 326-7927 📱
Email: dsanchezcr@outlook.com ✉
LinkedIn Profile 🔗
GitHub Profile 🔗
Sessionize (Public Speaking) 🔗
Personal Website & Blog 🌐

Computer Systems Engineer with over 14 years of experience in the Information Technology industry focused on consulting for software engineering and cloud adoption with experience in multiple disciplines (Engineering, Sales, Consulting and Marketing).

Skills

Tools & Technologies
- Microsoft Azure
- Visual Studio
- Azure DevOps
- GitHub (GHEC & GHES)
- .NET & C#
- SQL (MS SQL/SQL Azure)
- HTML5 (CSS & JS)
- Power Platform
- SharePoint & Office 365

Industry Knowledge
- DevOps & Agile
- Technical Training
- Consultancy
- Content Strategery
- Sales Management
- Localization & Translation
- Identity & Access
- Program Management
- FinOps: Cloud Economics

Interpersonal (Soft Skills)
- Active Listening
- Public Speaking
- Time Management
- Leadership
- Mentoring
- People Management
- Conflict Resolution
- Communication
- Critical Thinking

Certifications

Microsoft

POWER PLATFORM FUNDAMENTALS · AZURE FUNDAMENTALS · AZURE DATA FUNDAMENTALS · AZURE AI FUNDAMENTALS · SECURITY, COMPLIANCE, AND IDENTITY FUNDAMENTALS · AZURE ADMINISTRATOR ASSOCIATE · AZURE DEVELOPER ASSOCIATE · DEVOPS ENGINEER EXPERT · MCT (Microsoft Certified Trainer 2023–2024)

GitHub

GitHub Foundations · GitHub Actions · GitHub Advanced Security · GitHub Admin

Linux Foundation

FinOps Certified Practitioner · Green Software Foundation

Languages

- Spanish: Native.
- English: Fluent.
- Portuguese: Limited.

Experience

JAN 2024 – PRESENT

DevOps Consultant / Microsoft

Orlando, FL, USA.

• Technical sales leader and influencer in shaping customer decisions to build and transform with clear strategic vision of Modern Engineering practices using the Azure and GitHub Platforms.
• Develop, communicate, and provide high business impact solutions that enable digital transformation.
• Influence the Microsoft and GitHub go-to-market and product strategies by providing feedback on sales, marketing, and engineering on current and future product requirements.

NOV 2023 – JAN 2024

DevOps Consultant / Atmosera

Orlando, FL, USA.

Pre-sales initiatives, scoping projects and supporting the creation of statements of work (SOWs). Collaborating closely with consultants, my focus was on Microsoft Azure and GitHub. My role involved orchestrating end-to-end solutions centered on maximizing the potential of the GitHub.

SEP 2022 – NOV 2023

DevOps Consultant / Xebia | Xpirit

Orlando, FL, USA.

I was the second technical hired and the sixth employee in the USA. I oversaw supporting sales with pre-sales activities such as scoping projects, creating statements of work (SOWs) and presenting proposals to customers. Consulting and service delivery by leading and managing projects, in addition to creating technical content, blog posts, webinars, in-person event sessions and magazine articles. I completed all the accreditations & certifications for GitHub.

OCT 2021 – SEP 2022

Senior Technical Program Manager / Microsoft Corp

Redmond, WA, USA.

Owned the Spanish and Portuguese localization & consumption of content for Microsoft Learn.

APR 2021 – OCT 2021

Senior Developer Advocate / Microsoft Corp

Redmond, WA, USA.

Responsible for creating and presenting technical content for Azure Maps and its Geospatial APIs.

JAN 2018 – APR 2021

Technical Product Marketing Manager / Microsoft Corp

Redmond, WA, USA.

I helped defining and creating a set of end-to-end sample applications focused on Microsoft Azure services for developers. Drove an agile process for demo development with multiple cross-

team collaboration for major Microsoft events and keynotes, supporting the demos delivering, executive speaker support, on-stage presentation, and open-source maintenance. Worked broadly across Microsoft Azure engineering, marketing, and field stakeholders to create content.

FEB 2017 – DEC 2017

Consultant - Application Development Manager / Microsoft

San Jose, Costa Rica.

Technical delivery for Premier Support for Developers providing end-to-end managed support across the full Microsoft developer platform: on-premises, hybrid or in the cloud.

DEC 2015 – JAN 2017

Sales Solution Professional / Microsoft

San Jose, Costa Rica.

Technical pre-sales solutions for Microsoft Developer Tools and Technologies including Visual Studio Product Suite, Team Foundation Server, VSTS (Azure DevOps) and Microsoft Azure.

FEB 2012 – DEC 2015

Consultant – Software Engineering / Multiple Companies

San Jose, Costa Rica.

Designed & implemented SharePoint solutions, leveraging SharePoint Server and Online with Office 365 for enhanced productivity and collaboration. Led ALM/DevOps initiatives, optimizing project lifecycle & ensuring top-notch code quality by empowering software engineering teams.

OCT 2010 – JAN 2012

Software Support Engineer / Hewlett-Packard Enterprise

San Jose, Costa Rica.

I provided support as Level I & II for three HP Enterprise Software (uCMDB, BSM & SiteScope).

APR 2010 – OCT 2010

Software Developer / Universidad Latina de Costa Rica

San Jose, Costa Rica.

Oracle database and developer in charge of optimizing internal reports and processes.

Education

2008 – 2011 (GRADUATED)

Bachelor Computer Systems Engineering

Universidad Latina de Costa Rica

San Jose, Costa Rica.