



# David Sanchez

(Jose David Sanchez Aguilar)  
Helping people to build the most  
innovative solutions with technology.

Orlando, Florida, USA 🏠

+1 (425) 326-7927 📞

[dsanchezcr@outlook.com](mailto:dsanchezcr@outlook.com) ✉️

[dsanchezcr](#)

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[dsanchezcr.com](https://dsanchezcr.com) 🌐

Computer Systems Engineer with over 12 years of experience focused on Software Development for customers in USA & LATAM from different industries (Retail, Banking, Insurance, Legal, Technology, and Financial) & multiple disciplines roles (Engineering, Marketing, Services & Sales).

## Skills

### Tools & Technologies

- Microsoft Azure
- Visual Studio
- Azure DevOps
- GitHub
- C#, .NET & ASP.NET
- SQL (MS SQL)
- HTML5 (with JavaScript)
- Power Platform
- SharePoint

### Industry Knowledge

- DevOps
- Agile Methodologies
- Technical Training
- Customer facing
- Content Strategy
- Sales Management
- Localization
- Identity & Access (IAM)
- Program Management

### Interpersonal (Soft Skills)

- Active Listening
- Public Speaking
- Empathy
- Leadership
- Mentoring
- People Manager
- Conflict Management
- Problem solving
- Responsibility

## Certifications

### Microsoft



### GitHub



(Clickable images)

Please visit this link for the complete list: <https://credly.com/users/dsanchezcr>

## Languages

- Spanish: Native.
- English: Fluent.
- Portuguese: Limited.

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## Experience

SEP 2022 – PRESENT

### **Azure & DevOps Consultant / Xpirit part of Xebia, USA**

Xpirit part of Xebia is a Microsoft Gold Partner & GitHub Verified Partner. I joined a team of highly experienced consultants, experts in cloud transformation using Microsoft Azure, building high performance IT teams using DevOps, and creating Cloud Native Software.

OCT 2021 – SEP 2022

### **Senior Program Manager – Localization / Microsoft, USA**

Spanish & Portuguese localization for technical content to enabling & accelerating the consumption of the most relevant localized content to grow product adoption & usage globally.

APR 2021 – OCT 2021

### **Senior Developer Advocate – Azure Maps / Microsoft, USA**

I created and presented different technical content for Azure Geospatial APIs.



(Clickable images)

FEB 2020 – APR 2021

### **Senior Product Marketing Manager – US Azure Apps Microsoft, USA**

I developed strong partnerships across marketing, partners, services, and sales to lead and execute the priorities. Provided deep-dive technical customer solutions and strategies. Articulated the competitive landscape and developed compete strategies and product differentiation by leveraging corporate and local research, partner insights and customer feedback.

JAN 2018 – FEB 2020

### **Senior Product Marketing Manager – Azure App Innovation Microsoft, USA**

I helped defining, validating, and creating a pipeline of end-to-end demo applications focused on Azure services for developers. Drove an agile process for demo development with multiple cross-company stakeholders for major Microsoft events and keynotes, supporting the demos delivering, including executive demo support and on-stage presentation. Worked broadly across Microsoft Azure engineering, marketing teams, and field stakeholders to create technical content (whitepapers, presentations, demo assets, labs and training material and videos).



(Clickable images)

FEB 2017 – DEC 2017

## **Application Development Manager / Microsoft, Costa Rica**

Technical delivery for Premier Support for Developers providing end-to-end managed support across the full Microsoft developer platform: on-premises, hybrid or in the cloud.

DEC 2015 – JAN 2017

## **Sales Solution Professional – DX / Microsoft, Costa Rica**

I provided technical solutions to customers regarding Microsoft Developer Tools and Technologies. I worked through evangelism, marketing, and sales to secure the successful adoption of the application lifecycle management suite including Visual Studio, Team Foundation Server (Azure DevOps) and Microsoft Azure.

APR 2014 – PRESENT

## **Software Engineer – Freelancer / CANET, Costa Rica**

I have been developing a complete solution based on .NET for CANET to manage customer relationships, invoices, financial reports, and building an internal collaboration platform.

JAN 2017 – JUL 2017

## **University Professor / ULACIT, Costa Rica**

I delivered the course "Mobile Development with Xamarin and .NET" for the bachelor's degree.

JUN 2015 – DEC 2015

## **Senior Developer Advisor / Advisicon, Costa Rica**

I delivered business and technical consulting services for LATAM based on strategic project management solutions using advanced project and portfolio management methodologies and tools, custom development, and comprehensive training.

AUG 2012 – JUL 2015

## **Technical Trainer / Advance Learning, Costa Rica**

I delivered multiple custom courses and Microsoft Official Courses (MOCs) to Advance Learning customers based on SharePoint and .NET

JAN 2015 – MAY 2015

## **SharePoint Architect / Konrad Group, Costa Rica**

Leading Architecture, Design, Implementation, Development and Deployment of SharePoint Solutions. Based on the Best Practices of the SharePoint Strategy and the ALM.

JUL 2014 – DEC 2014

## **SharePoint Developer / Auxis, Costa Rica**

Helped customers develop SharePoint Custom Solutions for SharePoint Server and Online.

JUN 2013 – DEC 2014

## **Small Business Owner & Technology Consultant Collaboration & Development Solutions, Costa Rica**

Founder of a consulting services small business focused on SharePoint and .NET solutions.

APR 2013 – JUL 2013

## **Technical Project Lead / Novacomp, Costa Rica**

SharePoint & .NET Technical Project Lead.

OCT 2010 – JAN 2012

## **Software Support Engineer II / HP Enterprise, Costa Rica**

I provided support as Level I & II for the following HP Enterprise Software:

- Universal CMDB: Configuration Management Database software stores, controls, and manages software and infrastructure components.
- BSM: Business Service Management software helps you manage application performance to address issues before they impact customers.
- SiteScope: Agentless to monitor IT infrastructure and applications remotely.

APR 2010 – OCT 2010

## **Software Developer / Universidad Latina de Costa Rica**

Oracle database and forms developer in charge of optimizing internal reports and processes.

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## **Education**

2013 – 2015 (UNFINISHED)

## **Masters Information Technology Management Universidad para la Cooperación Internacional, Costa Rica**

2008 – 2011 (GRADUATED)

## **Bachelor Computer Systems Engineering Universidad Latina de Costa Rica**

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## **Awards**

2013 – 2015

## **Microsoft Most Valuable Professional**

Technology experts who share knowledge. [SharePoint & Office 365](#)



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## Volunteering

JAN 2021 – JUL 2021

### **Board Member / Guatemala Village Health, USA**

Supporting the different initiatives of the non-profit organization [Guatemala Village Health](#).

OCT 2018 – PRESENT

### **Mentor / MicroMentor, USA**

Helping entrepreneurs with technology questions. [Visit my Profile](#).

SEP 2012 – NOV 2014

### **Programming Trainer for Kids / FundaVida, Costa Rica**

Teaching kids the basics of programming using [Kodu Game Lab](#).