



David Sanchez

(Jose David Sanchez Aguilar)
Helping people to build the most
innovative solutions with technology.

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Computer Systems Engineer with over 12 years of experience focused on Software Development for customers in USA & LATAM from different industries (Retail, Banking, Insurance, Legal, Technology, and Financial) & multiple disciplines roles (Engineering, Marketing, Services & Sales).

Skills

Tools & Technologies

- Microsoft Azure
- Visual Studio
- Azure DevOps
- GitHub
- C#, .NET & ASP.NET
- SQL (MS SQL/SQL Azure)
- HTML5 (CSS & JS)
- Power Platform
- SharePoint

Industry Knowledge

- DevOps
- Agile Methodologies
- Technical Training
- Consultancy
- Content Strategy
- Sales Management
- Localization
- Identity & Access (IAM)
- Program Management

Interpersonal (Soft Skills)

- Active Listening
- Public Speaking
- Empathy
- Leadership
- Mentoring
- People Manager
- Conflict Management
- Problem solving
- Responsibility

Certifications

Microsoft



GitHub



(Clickable images)

Please visit this link for the complete list: <https://credly.com/users/dsanchezcr>

Languages

- Spanish: Native.
- English: Fluent.
- Portuguese: Limited.

Experience

SEP 2022 – PRESENT

DevOps Consultant / Xebia | Xpirit, USA

Xpirit part of Xebia is a Microsoft Gold Partner & GitHub Verified Partner. I joined a team of highly experienced consultants, experts in cloud transformation using Microsoft Azure, building high performance IT teams using DevOps, and creating Cloud Native Software.

OCT 2021 – SEP 2022

Senior Program Manager – Localization / Microsoft, USA

Spanish & Portuguese localization for technical content to enabling & accelerating the consumption of the most relevant localized content to grow product adoption & usage globally.

APR 2021 – OCT 2021

Senior Developer Advocate – Azure Maps / Microsoft, USA

I created and presented different technical content for Azure Geospatial APIs.



(Clickable images)

FEB 2020 – APR 2021

Senior Product Marketing Manager – US Azure Apps Microsoft, USA

I developed strong partnerships across marketing, partners, services, and sales to lead and execute the priorities. Provided deep-dive technical customer solutions and strategies. Articulated the competitive landscape and developed compete strategies and product differentiation by leveraging corporate and local research, partner insights and customer feedback.

JAN 2018 – FEB 2020

Senior Product Marketing Manager – Azure App Innovation Microsoft, USA

I helped defining, validating, and creating a pipeline of end-to-end demo applications focused on Azure services for developers. Drove an agile process for demo development with multiple cross-company stakeholders for major Microsoft events and keynotes, supporting the demos delivering, including executive demo support and on-stage presentation. Worked broadly across Microsoft Azure engineering, marketing teams, and field stakeholders to create technical content (whitepapers, presentations, demo assets, labs and training material and videos).



(Clickable images)

FEB 2017 – DEC 2017

Application Development Manager / Microsoft, Costa Rica

Technical delivery for Premier Support for Developers providing end-to-end managed support across the full Microsoft developer platform: on-premises, hybrid or in the cloud.

DEC 2015 – JAN 2017

Sales Solution Professional – DX / Microsoft, Costa Rica

I provided technical solutions to customers regarding Microsoft Developer Tools and Technologies. I worked through evangelism, marketing, and sales to secure the successful adoption of the application lifecycle management suite including Visual Studio, Team Foundation Server (Azure DevOps) and Microsoft Azure.

APR 2014 – PRESENT

Software Engineer – Freelancer / CANET, Costa Rica

I have been developing a complete solution based on .NET for CANET to manage customer relationships, invoices, financial reports, and building an internal collaboration platform.

JAN 2017 – JUL 2017

University Professor / ULACIT, Costa Rica

I delivered the course "Mobile Development with Xamarin and .NET" for the bachelor's degree.

JUN 2015 – DEC 2015

Senior Developer Advisor / Advisicon, Costa Rica

I delivered business and technical consulting services for LATAM based on strategic project management solutions using advanced project and portfolio management methodologies and tools, custom development, and comprehensive training.

AUG 2012 – JUL 2015

Technical Trainer / Advance Learning, Costa Rica

I delivered multiple custom courses and Microsoft Official Courses (MOCs) to Advance Learning customers based on SharePoint and .NET

JAN 2015 – MAY 2015

SharePoint Architect / Konrad Group, Costa Rica

Leading Architecture, Design, Implementation, Development and Deployment of SharePoint Solutions. Based on the Best Practices of the SharePoint Strategy and the ALM.

JUL 2014 – DEC 2014

SharePoint Developer / Auxis, Costa Rica

Helped customers develop SharePoint Custom Solutions for SharePoint Server and Online.

JUN 2013 – DEC 2014

Small Business Owner & Technology Consultant Collaboration & Development Solutions, Costa Rica

Founder of a consulting services small business focused on SharePoint and .NET solutions.

APR 2013 – JUL 2013

Technical Project Lead / Novacomp, Costa Rica

SharePoint & .NET Technical Project Lead.

OCT 2010 – JAN 2012

Software Support Engineer II / HP Enterprise, Costa Rica

I provided support as Level I & II for the following HP Enterprise Software:

- Universal CMDB: Configuration Management Database software stores, controls, and manages software and infrastructure components.
- BSM: Business Service Management software helps you manage application performance to address issues before they impact customers.
- SiteScope: Agentless to monitor IT infrastructure and applications remotely.

APR 2010 – OCT 2010

Software Developer / Universidad Latina de Costa Rica

Oracle database and forms developer in charge of optimizing internal reports and processes.

Education

2013 – 2015 (UNFINISHED)

Masters Information Technology Management Universidad para la Cooperación Internacional, Costa Rica

2008 – 2011 (GRADUATED)

Bachelor Computer Systems Engineering Universidad Latina de Costa Rica

Awards

2013 – 2015

Microsoft Most Valuable Professional

Technology experts who share knowledge. [SharePoint & Office 365](#)



Volunteering

JAN 2021 – JUL 2021

Board Member / Guatemala Village Health, USA

Supporting the different initiatives of the non-profit organization [Guatemala Village Health](#).

OCT 2018 – PRESENT

Mentor / MicroMentor, USA

Helping entrepreneurs with technology questions. [Visit my Profile](#).

SEP 2012 – NOV 2014

Programming Trainer for Kids / FundaVida, Costa Rica

Teaching kids the basics of programming using [Kodu Game Lab](#).