



David Sanchez

(Jose David Sanchez Aguilar)
Helping developers to build the most
innovative solutions with the cloud.

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[dsanchezcr](https://dsanchezcr.in) in

dsanchezcr.com 🌐

Computer Systems Engineer with +12 years of experience focused on Software Development Solutions for many customers in United States & LATAM from different industries (Retail, Banking, Insurance, Legal, Technology, and Financial). Multiple disciplines roles (Engineering, Marketing, Services & Sales).

Skills

Tools & Technologies

- Microsoft Azure
- Visual Studio
- Azure DevOps
- GitHub
- C#, .NET & ASP.NET
- SQL (MS SQL)
- HTML5 (with JavaScript)
- Power Platform
- SharePoint

Industry Knowledge

- DevOps (Process & Culture)
- Agile Methodologies
- Technical Training
- Customer facing
- Content Strategy
- Sales Management
- Localization & Globalization
- Identity & Access (IAM)
- Program Management

Interpersonal (Soft Skills)

- Active Listening
- Public Speaking
- Empathy
- Leadership
- Mentoring
- People Manager
- Conflict Management
- Problem solving
- Responsibility

Certifications



Please visit this link for the complete list of certifications: <https://credly.com/users/dsanchezcr>

Languages

- Spanish: Native.
- English: Fluent – Advance – Professional working proficiency.
- Portuguese: Intermediate – Limited working proficiency.

Experience

OCT 2021 - PRESENT

Senior Program Manager – Localization / Microsoft, USA

Spanish & Portuguese localization for technical content to enabling & accelerating the consumption of the most relevant localized content to grow product adoption & usage globally.

APR 2021 – OCT 2021

Senior Developer Advocate – Azure Maps / Microsoft, USA

I created and showcased different technical content for Azure Geospatial APIs to add maps, spatial analytics, and mobility solutions to your apps.



FEB 2020 – APR 2021

Senior Product Marketing Manager – US Azure Apps Microsoft, USA

I developed strong partnerships across marketing, partners, services, and sales to lead and execute the priorities. Provided deep-dive technical customer solutions and strategies. Articulated the competitive landscape and developed compete strategies and product differentiation by leveraging corporate and local research, partner insights and customer feedback.

JAN 2018 – FEB 2020

Senior Product Marketing Manager – Azure App Innovation Microsoft, USA

I helped defining, validating, and creating a pipeline of end-to-end demo applications focused on Azure services for developers. Drove an agile process for demo development with multiple cross-company stakeholders for major Microsoft events and keynotes, supporting the demos delivering, including executive demo support and on-stage presentation.

Worked broadly across Microsoft Azure engineering, marketing teams, and field stakeholders to create technical content (whitepapers, presentations, demo assets, labs and training material and videos).



FEB 2017 – DEC 2017

Application Development Manager / Microsoft, Costa Rica

Technical delivery for Premier Support for Developers providing end-to-end managed support across the full Microsoft developer platform: on-premises, hybrid or in the cloud.

Helped enterprises accelerate their software development cycle and improve the quality and maturity of their software.

Provided customers general, "how-to" strategic advice, performance technology architecture assessments, workshops, prototyping, application design reviews, performance benchmarks, code reviews and general development consulting.

DEC 2015 – JAN 2017

Sales Solution Professional – DX / Microsoft, Costa Rica

I provided technical solutions to customers regarding Microsoft Developer Tools and Technologies. I worked through evangelism, marketing, and sales to secure the successful adoption of the application lifecycle management suite including Visual Studio, Team Foundation Server (Azure DevOps) and Microsoft Azure.

APR 2014 – PRESENT

Software Engineer – Freelancer / CANET, Costa Rica

I have been developing a complete solution based on .NET for CANET to manage customer relationships, invoices, financial reports, and building an internal collaboration platform.

JAN 2017 – JUL 2017

University Professor / ULACIT, Costa Rica

I delivered the course "Mobile Development with Xamarin and .NET" for the bachelor's degree.

JUN 2015 – DEC 2015

Senior Developer Advisor / Advisicon, Costa Rica

I delivered business and technical consulting services for LATAM based on strategic project management solutions using advanced project and portfolio management methodologies and tools, custom development, and comprehensive training.

AUG 2012 – JUL 2015

Technical Trainer / Advance Learning, Costa Rica

I delivered multiple custom courses and Microsoft Official Courses (MOCs) to Advance Learning customers based on SharePoint and .NET

JAN 2015 – MAY 2015

SharePoint Architect / Konrad Group, Costa Rica

Leading the Architecture, Design, Implementation, Development and Deployment of SharePoint Solutions. Based on the Best Practices of the SharePoint Strategy and the ALM.

JUL 2014 – DEC 2014

SharePoint Developer / Auxis, Costa Rica

Helped customers develop SharePoint Custom Solutions for SharePoint Server and Online.

JUN 2013 – DEC 2014

Small Business Owner & Technology Consultant Collaboration & Development Solutions, Costa Rica

Founder of a consulting services small business focused on SharePoint and .NET solutions.

APR 2013 – JUL 2013

Technical Project Lead / Novacomp, Costa Rica

SharePoint & .NET Technical Project Lead.

OCT 2010 – JAN 2012

Software Support Engineer II / HP Enterprise, Costa Rica

I provided support as Level I & II for the following HP Enterprise Software:

- Universal CMDB: Configuration Management Database software stores, controls, and manages software and infrastructure components.
- BSM: Business Service Management software helps you manage application performance to address issues before they impact customers.
- SiteScope: Agentless to monitor IT infrastructure and applications remotely.

APR 2010 – OCT 2010

Software Developer / Universidad Latina de Costa Rica

Oracle database and forms developer in charge of optimizing internal reports and processes for the administrative departments of the university.

Education

2013 – 2015 (UNFINISHED)

Masters Information Technology Management

Universidad para la Cooperación Internacional, Costa Rica

2008 – 2011 (GRADUATED)

Bachelor Computer Systems Engineering

Universidad Latina de Costa Rica

Awards

2013 – 2015

Microsoft Most Valuable Professional

[SharePoint & Office 365](#)

Volunteering

JAN 2021 – JUL 2021

Board Member / Guatemala Village Health, USA

OCT 2018 – PRESENT

Mentor / MicroMentor, USA

SEP 2012 – NOV 2014

Programming Trainer for Kids / FundaVida, Costa Rica