# Do fiscal incentives affect innovation? The effects of the Alberta Investor Tax Credit on patents

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ECON899 MA Paper

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## 1 Institutional background

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## 2 Empirical Strategy

#### 2.1 Data

I employ a novel administrative dataset from the Canadian Intellectual Property Office, the IP Horizons Patent Researcher Datasets. The dataset identifies patents in Canada from 1860 to 2023. All parties involved in a patent application can be identified along with their registered province of origin if the party comes from Canada and the state if the party is recorded in the United States.

With these data, I compute quarterly and monthly patent application counts at the province level from January 2001 to June 2021, based on the application filing date. This period corre-

sponds to the modern Canadian intellectual property institutional context, which I reviewed on Section 1. I assign patents to provinces based on where the majority of parties involved in a patent application report their location. I only include 2021 as a partial year since the data present a downward trend for all provinces in late 2021, suggesting patent applications are yet to be updated for the most recent periods of the IP Horizons data. Further, I drop Newfoundland and Labrador, Prince Edward Island, Yukon and Nunavut due to missing observations on most explanatory variables. The explained variable of interest is the count of patent applications. To allow for heterogeneity in treatment, I separate patents by their International Patent Classification (IPC) section, which defines a broad classification of the technology being patented. For robustness checks, I also consider the number of Canadian parties involved in a patent application as explained variables for robustness checks, separating by party type (inventors, owners and applicants).

For my explanatory variables, I extract province-level data at the monthly frequency from Statistics Canada. These include data from the Labour Force Survey (LFS), such as labour force characteristics, employment wages, among others. Further, I also consider the consumer price index, international merchandise exports and imports, retail, wholesale and manufacturing trade sales, food services receipts, the new housing price index and electric power generation. I also include the number of business insolvencies as reported byInnovation, Science and Economic Development Canada and the number of foreign parties involved in patent applications, which I obtain from the IP Horizons data. I aggregate data at the quarterly level by summing all variables except the consumer and new housing indices, for which I take arithmetic averages. Table 5 presents a summary of the explanatory variables used in the analysis.

## 2.2 Empirical Strategy

I implement a two-way fixed effects (TWFE) difference-in-differences (DD) design, where I define treatment and control groups based on the first period of eligible expenditures for the AITC intervention, which was April 2016 (Alberta Economic Development and Trade 2017). The treatment group is Alberta, and the treatment period is composed of all periods after April

Table 1: Descriptive statistics for the province-quarter sample

|                              | Mean    | SD     | Min    | Median  | Max     |
|------------------------------|---------|--------|--------|---------|---------|
| Ln +1 Patent applications    | 4.261   | 1.405  | 1.099  | 4.107   | 6.691   |
| Ln Full-time employment      | 8.026   | 1.034  | 6.726  | 7.831   | 9.814   |
| Ln Median wage               | 2.949   | 0.192  | 2.523  | 2.956   | 3.395   |
| CPI                          | 119.145 | 12.668 | 95.400 | 119.400 | 148.900 |
| Ln +1 Business insolvencies  | 4.403   | 1.396  | 0.693  | 4.197   | 6.957   |
| Ln Intl. exports             | 15.810  | 1.139  | 13.694 | 15.848  | 17.804  |
| Ln Intl. imports             | 15.646  | 1.198  | 13.715 | 15.369  | 18.372  |
| Ln Retail sales              | 15.963  | 1.028  | 14.424 | 15.774  | 17.913  |
| Ln Wholesale sales           | 15.910  | 1.292  | 13.907 | 15.892  | 18.490  |
| Ln Manufacturing sales       | 16.027  | 1.179  | 14.398 | 15.729  | 18.213  |
| Ln International travellers  | 12.470  | 1.779  | 4.331  | 12.387  | 15.929  |
| Ln Arriving vehicles         |         |        |        | 12.516  | 15.801  |
| Ln Electric power generation | 16.213  | 0.997  | 14.344 | 16.219  | 17.990  |
| Ln Average actual hours      | 3.545   | 0.050  | 3.311  | 3.550   | 3.676   |
| New housing price index      | 88.064  | 16.987 | 42.900 | 94.250  | 129.500 |
| Ln Food services receipts    | 13.737  | 1.108  | 12.255 | 13.575  | 15.857  |
| Ln Average job tenure        | 4.636   | 0.088  | 4.399  | 4.653   | 4.830   |

*Notes*: All statistics based on a balanced panel of N = 656 province-quarter observations from 2001Q1 to 2021Q2. The sample includes all Canadian provinces except Newfoundland and Labrador, Prince Edward Island, Yukon and Nunavut.

2016. The control group is all remaining Canadian provinces considered in my data. Thus, treated observations are those from Alberta after April 2016, where I believe the AITC affected Albertan patent applications. The DD design is implemented in a regression framework with both the quarter and month panels in order to better understand the dynamic effects of the intervention.

The general specification for the DD model is:

$$\ln(P_{it}+1) = \theta_i + \theta_t + \beta + T_{it} + \mathbf{x}'_{it}\gamma + u_{it}$$
(1)

where  $P_{it}$  is the explained variable; in most specifications,  $P_{it}$  is the number of patents filed in a province i and period t.  $\theta_i$  and  $\tau_t$  are sets of province and period fixed effects. I use a natural logarithm transformation along with the addition of one to correct for provinces with small amounts of patent applications on some periods.  $T_{it}$  is a binary variable equal to unity for observations for treated observations and zero otherwise. Hence, the estimated parameter  $\hat{\beta}$  is the coefficient of interest, which is my estimate for the average treatment effect of the AITC

on the explained variable.  $\mathbf{x}_{it}$  is a vector of time and province-varying controls, as described in the previous subsection, and  $\gamma$  is the associated vector of parameters.  $u_{it}$  is a stochastic error term which varies between provinces and periods. For my results, I cluster standard errors at the province and period level.

The key identifying assumption is that, absent of treatment, the trend of the explained variable in Alberta would follow a similar pattern to control provinces. I estimate models with explanatory variables to control for factors which may affect the comparability of the treatment and control groups. However, to allay the concern of unobservable factors impacting patent application trends across provinces, I estimate event study regressions following Equation 2 below and provide supporting evidence for causal identification of  $\hat{\beta}$ .

$$\ln(P_{it}+1) = \theta_i + \tau_t + \beta_{\mathbb{t}}(t \cdot A_t) + \mathbf{x}_{it}' \mathbf{y} + u_{it}$$
 (2)

 $\theta_i$ ,  $\tau_t$ ,  $\mathbf{x}_{it}$ ,  $\gamma$  and  $u_{it}$  represent the same as in Equation 1. t is a set of binary variables for each of the periods for which there is data available, with the reference level set to one period before AITC eligibility (March 2016).  $A_t$  is a binary variable equal to unity if the observation is mapped to Alberta and zero otherwise.  $t \cdot A_t$  is the interaction term between these two variables, and  $\beta_t$  is the associated vector of coefficients, which will show the difference between the treatment and control groups in the explained variable for all t. For these regressions, I show the values of the interaction terms in event study plots, along with their 95% confidence intervals. I cluster standard errors at the province and period level.

Evidence in favour of the identifying assumption will be observed if the interaction terms before April 2016 are not statistically significant. This supports the idea that Alberta had no significant differences in the trend of patent applications to other provinces before the intervention. Thus, I use the event study regressions to provide evidence of the causal identification of the average treatment effect of the AITC on patent applications. Further, I examine the effectiveness of the AITC by looking at post-treatment interaction terms, which should show statistically significant differences if the AITC affected Albertan patent applications.

## 3 Results

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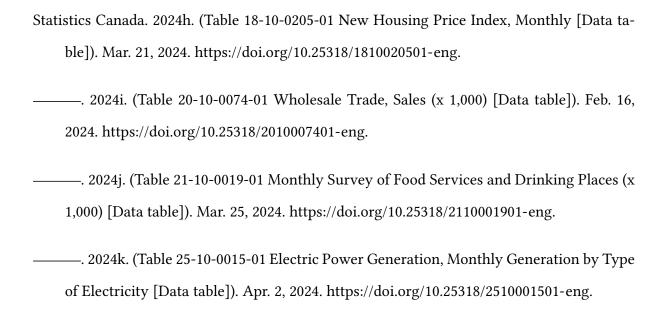


Table 2: Difference-in-differences specifications for quarterly patent applications

|                              | (1)     | (2)             | (3)                     |
|------------------------------|---------|-----------------|-------------------------|
| Treatment x Post             | -0.061  | 0.028           | 0.023                   |
|                              | (0.043) | (0.065)         | <b>(</b> 0.074 <b>)</b> |
| Ln Full-time employment      | ` ,     | 0.825           | 1.104                   |
|                              |         | (0.651)         | (0.664)                 |
| Ln Median wage               |         | 1.200**         | 1.078**                 |
| <u> </u>                     |         | (0.378)         | (0.432)                 |
| CPI                          |         | -0.015**        | -0.007                  |
|                              |         | (0.005)         | (0.008)                 |
| Ln +1 Business insolvencies  |         | -0.065**        | -0.052*                 |
|                              |         | (0.027)         | (0.023)                 |
| Ln Intl. exports             |         | -0.087          | -0.089                  |
| _                            |         | (0.093)         | (0.119)                 |
| Ln Intl. imports             |         | 0.018           | 0.023                   |
|                              |         | (0.125)         | (0.125)                 |
| Ln Retail sales              |         | -0.272          | 0.084                   |
|                              |         | (0.421)         | (0.495)                 |
| Ln Wholesale sales           |         | -0.139          | -0.222                  |
|                              |         | (0.164)         | (0.150)                 |
| Ln Manufacturing sales       |         | 0.276           | 0.216                   |
|                              |         | (0.150)         | (0.140)                 |
| Ln Electric power generation |         |                 | 0.070                   |
|                              |         |                 | (0.118)                 |
| Ln Average actual hours      |         |                 | 0.109                   |
|                              |         |                 | (0.275)                 |
| New housing price index      |         |                 | -0.003                  |
|                              |         |                 | (0.002)                 |
| Ln Food services receipts    |         |                 | -0.067                  |
|                              |         |                 | (0.205)                 |
| Ln Average job tenure        |         |                 | -0.448                  |
|                              |         |                 | (0.372)                 |
| Explained variable           |         | ln(Patents + 1) |                         |
| N                            | 656     | 656             | 656                     |
| Adj. $R^2$                   | 0.975   | 0.980           | 0.980                   |
| Adj. within $R^2$            | 0.000   | 0.205           | 0.210                   |
| RMSE                         | 0.206   | 0.182           | 0.180                   |
|                              |         |                 |                         |

*Notes*: Difference-in-differences specifications for the province-quarter panel with patent applications as the dependent variable. Clustered standard errors at the province and quarter level shown in parentheses. All specifications include fixed effects for provinces and quarters. \*\*\*p < 0.01, \*\*p < 0.05, \*p < 0.1.

# **Appendix A: Descriptive Statistics**

Table 3: Descriptive statistics for the province-month sample

|                              | Mean    | SD     | Min    | Median  | Max     |
|------------------------------|---------|--------|--------|---------|---------|
| Ln +1 Patent applications    | 3.187   | 1.400  | 0.000  | 3.178   | 5.714   |
| Ln Full-time employment      | 6.927   | 1.034  | 5.614  | 6.733   | 8.722   |
| Ln Median wage               | 2.945   | 0.193  | 2.487  | 2.956   | 3.411   |
| CPI                          | 118.994 | 12.717 | 93.400 | 119.000 | 148.900 |
| Ln +1 Business insolvencies  | 3.327   | 1.388  | 0.000  | 3.135   | 5.974   |
| Ln Intl. exports             | 14.709  | 1.141  | 12.585 | 14.754  | 16.767  |
| Ln Intl. imports             | 14.543  | 1.204  | 12.453 | 14.274  | 17.340  |
| Ln Retail sales              | 14.864  | 1.028  | 13.312 | 14.691  | 16.902  |
| Ln Wholesale sales           | 14.811  | 1.292  | 12.762 | 14.785  | 17.400  |
| Ln Manufacturing sales       | 14.928  | 1.179  | 13.241 | 14.689  | 17.127  |
| Ln International travellers  | 11.367  | 1.791  | 2.890  | 11.293  | 14.833  |
| Ln Arriving vehicles         |         |        |        | 11.436  | 14.855  |
| Ln Electric power generation | 15.112  | 0.999  | 13.197 | 15.088  | 16.981  |
| Ln Average actual hours      | 3.514   | 0.059  | 3.235  | 3.517   | 3.676   |
| New housing price index      | 87.826  | 17.020 | 42.500 | 94.100  | 129.500 |
| Ln Food services receipts    | 12.638  | 1.107  | 10.911 | 12.462  | 14.766  |
| Ln Average job tenure        | 4.634   | 0.089  | 4.373  | 4.651   | 4.847   |

Notes: All statistics based on a balanced panel of N=1,968 province-monthly observations from January 2001 to June 2021. The sample includes all Canadian provinces except Newfoundland and Labrador, Prince Edward Island, Yukon and Nunavut.

Table 4: Differences in means between treated and control provinces in province-quarter panel

| Treatment |                                     | Pre     | Post    |
|-----------|-------------------------------------|---------|---------|
| Control   | Ln +1 Patent applications           | 4.122   | 4.059   |
|           | Ln +1 Interested parties            | 5.683   | 5.464   |
|           | Ln +1 Inventors                     | 301.511 | 292.143 |
|           | Ln +1 Applicants                    | 158.663 | 139.122 |
|           | Ln +1 Owners                        | 330.344 | 150.204 |
|           | Ln +1 Total population              | 8.632   | 8.731   |
|           | Ln +1 Foreign patent parties        | 3.405   | 3.189   |
|           | Ln +1 Section A applications        | 2.550   | 2.596   |
|           | Ln +1 Section B applications        | 2.238   | 2.037   |
|           | Ln +1 Section C applications        | 1.464   | 1.306   |
|           | Ln +1 Section D applications        | 0.349   | 0.185   |
|           | Ln +1 Section E applications        | 1.496   | 1.512   |
|           | Ln +1 Section F applications        | 1.618   | 1.417   |
|           | Ln +1 Section G applications        | 1.840   | 1.993   |
|           | Ln +1 Section H applications        | 1.620   | 1.380   |
|           | Ln +1 Multiple section applications | 2.879   | 2.972   |
| Treatment | Ln +1 Patent applications           | 5.379   | 5.254   |
|           | Ln +1 Interested parties            | 6.800   | 6.665   |
|           | Ln +1 Inventors                     | 314.787 | 383.571 |
|           | Ln +1 Applicants                    | 219.607 | 194.810 |
|           | Ln +1 Owners                        | 378.721 | 211.762 |
|           | Ln +1 Total population              | 9.043   | 9.236   |
|           | Ln +1 Foreign patent parties        | 5.650   | 4.750   |
|           | Ln +1 Section A applications        | 2.704   | 2.896   |
|           | Ln +1 Section B applications        | 2.927   | 3.020   |
|           | Ln +1 Section C applications        | 2.632   | 2.633   |
|           | Ln +1 Section D applications        | 0.190   | 0.258   |
|           | Ln +1 Section E applications        | 4.073   | 3.761   |
|           | Ln +1 Section F applications        | 2.510   | 2.406   |
|           | Ln +1 Section G applications        | 3.075   | 2.853   |
|           | Ln +1 Section H applications        | 1.950   | 1.789   |
|           | Ln +1 Multiple section applications | 4.100   | 4.111   |

*Notes*: Calculations based on a balanced panel of N=656 provincemonthly observations from Q12001 to Q2021. The sample includes all Canadian provinces except Newfoundland and Labrador, Prince Edward Island, Yukon and Nunavut. Treatment group is Alberta, and control group is all remaining provinces. Post-intervention periods are those after April 2016 (Q22016).

Table 5: Differences in means between treated and control provinces in province-month panel

| Treatment |                                     | Pre   | Post  |
|-----------|-------------------------------------|-------|-------|
| Control   | Ln +1 Patent applications           | 3.051 | 2.988 |
|           | Ln +1 Interested parties            | 4.535 | 4.316 |
|           | Ln +1 Inventors                     | 3.603 | 3.609 |
|           | Ln +1 Applicants                    | 3.078 | 3.013 |
|           | Ln +1 Owners                        | 3.633 | 3.084 |
|           | Ln +1 Total population              | 7.533 | 7.632 |
|           | Ln +1 Foreign patent parties        | 2.344 | 2.155 |
|           | Ln +1 Section A applications        | 1.640 | 1.661 |
|           | Ln +1 Section B applications        | 1.388 | 1.272 |
|           | Ln +1 Section C applications        | 0.832 | 0.730 |
|           | Ln +1 Section D applications        | 0.138 | 0.069 |
|           | Ln +1 Section E applications        | 0.842 | 0.836 |
|           | Ln +1 Section F applications        | 0.945 | 0.808 |
|           | Ln +1 Section G applications        | 1.139 | 1.261 |
|           | Ln +1 Section H applications        | 1.035 | 0.828 |
|           | Ln +1 Multiple section applications | 1.923 | 2.004 |
| Treatment | Ln +1 Patent applications           | 4.279 | 4.157 |
|           | Ln +1 Interested parties            | 5.692 | 5.560 |
|           | Ln +1 Inventors                     | 4.607 | 4.835 |
|           | Ln +1 Applicants                    | 4.277 | 4.172 |
|           | Ln +1 Owners                        | 4.799 | 4.253 |
|           | Ln +1 Total population              | 7.944 | 8.138 |
|           | Ln +1 Foreign patent parties        | 4.521 | 3.613 |
|           | Ln +1 Section A applications        | 1.673 | 1.833 |
|           | Ln +1 Section B applications        | 1.888 | 1.988 |
|           | Ln +1 Section C applications        | 1.600 | 1.599 |
|           | Ln +1 Section D applications        | 0.065 | 0.086 |
|           | Ln +1 Section E applications        | 2.982 | 2.669 |
|           | Ln +1 Section F applications        | 1.487 | 1.413 |
|           | Ln +1 Section G applications        | 2.020 | 1.829 |
|           | Ln +1 Section H applications        | 1.039 | 0.898 |
|           | Ln +1 Multiple section applications | 3.009 | 3.019 |

*Notes*: Calculations based on a balanced panel of N=1,968 provincemonthly observations from January 2001 to June 2021. The sample includes all Canadian provinces except Newfoundland and Labrador, Prince Edward Island, Yukon and Nunavut. Treatment group is Alberta, and control group is all remaining provinces. Postintervention periods are those after April 2016.