# **DANIEL SAPIONE**

Naugatuck, CT

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#### **Summary**

Front end web developer leveraging background in sales to provide unique perspectives on how end-users interact with websites and software platforms. Earned a certificate in Full Stack Web Development from the UCONN Coding Bootcamp. Innovative problem-solver who is passionate about developing apps with a focus on mobile-first design and development.

# Technical Skills

JavaScript ES6+, CSS3, HTML5, SQL, NoSQL, GitHub, MongoDB, MySQL, Express, React, Node, Handlebars, jQuery, Bootstrap

Strengths in creativity, teamwork, and building projects from ideation to execution.

#### **Projects**

XYZ-Rentals | https://github.com/ryanweiler92/XYZ-Rentals | https://secret-savannah-63468.herokuapp.com

- Allows customers to review cars they rented from a fictional rental company.
- Front end styling
- HTML5, CSS3, Handlebars.js

#### **EXPERIENCE**

Hammonasset Ford 2019-Current

Sales Consultant Madison, CT

Ordered, delivered, and sold vehicles to customers while preparing proper paperwork. Key Accomplishments:

- Balanced gathering multiple documents pertaining to car sales in a timely manner.
- Successfully negotiated vehicle prices to obtain business.
- Obtained new customers through networking, and cold calls.

Recreation Camp 2015-Current Maintenance Derby, CT

Improved the quality, cleanliness, and safety of the campgrounds. Key Accomplishments:

- Clean and service restrooms
- Gather and empty trash
- Clean building floors: sweeping, mopping
- Explain facility rules to new campers
- Enforce rules of recreational facilities to maintain safety and discipline
- Notify personnel of medical emergencies when necessary
- Promote interest in recreational activities (i.e., arts and crafts, sports, games)
- Greet new campers to activities and encourage participation
- Assist with organization and leadership of recreational activities

#### Marshalls & Homegoods Stockroom Associate

2018-2019 Ansonia, CT

Opened and sorted boxes of various products for multiple departments.

Key Accomplishments:

- Open and organize boxes
- Sort through boxes in a timely manner
- Display product on the sales floor
- Tag items
- Help customers find what they need

Barnes & Noble 2017-2018
Bookseller Westport, CT

Located, sorted, and stocked books for display while assisting in customer care. Key Accomplishments:

- Checkout customers, while mentioning the current promotion
- Welcome customers to the store, while handing out promotional coupons
- Recommend items to customers
- Restock books, while helping customers
- Sell memberships
- Communicate with customers over the phone
- Approach customers in a friendly manner, to make sure they are finding everything

#### Education

Boot Camp Certificate: University of Connecticut, Storrs, CT

A 24-week intensive program focused on gaining technical programming skills in HTML5, CSS3, Javascript, JQuery, Bootstrap, Node.js, MySQL, MongoDB, Express, Handelbars.js, and ReactJS.

## **High School Diploma**

Valley Regional Adult Education

Shelton, CT

## **Automotive Technology**

Platt Technical High School

Milford, CT