

# ETC3550/ETC5550 Applied forecasting

Ch10. Dynamic regression models OTexts.org/fpp3/

## **Outline**

- 1 Regression with ARIMA errors
- 2 Stochastic and deterministic trends
- 3 Dynamic harmonic regression
- 4 Lagged predictors

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### **Regression models**

$$y_t = \beta_0 + \beta_1 x_{1,t} + \cdots + \beta_k x_{k,t} + \varepsilon_t,$$

- y<sub>t</sub> modeled as function of k explanatory variables  $x_{1,t}, \ldots, x_{k,t}$ .
- In regression, we assume that  $\varepsilon_t$  was WN.
- Now we want to allow  $\varepsilon_t$  to be autocorrelated.

## **Regression models**

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- In regression, we assume that  $\varepsilon_t$  was WN.
- Now we want to allow  $\varepsilon_t$  to be autocorrelated.

#### Example: ARIMA(1,1,1) errors

$$y_{t} = \beta_{0} + \beta_{1}x_{1,t} + \dots + \beta_{k}x_{k,t} + \eta_{t},$$
  
$$(1 - \phi_{1}B)(1 - B)\eta_{t} = (1 + \theta_{1}B)\varepsilon_{t},$$

where  $\varepsilon_t$  is white noise.

#### **Residuals and errors**

## Example: $\eta_t$ = ARIMA(1,1,1)

$$y_t = \beta_0 + \beta_1 x_{1,t} + \dots + \beta_k x_{k,t} + \eta_t,$$
  
 $(1 - \phi_1 B)(1 - B)\eta_t = (1 + \theta_1 B)\varepsilon_t,$ 

#### **Residuals and errors**

## **Example:** $\eta_t$ = ARIMA(1,1,1)

$$y_t = \beta_0 + \beta_1 x_{1,t} + \dots + \beta_k x_{k,t} + \eta_t,$$
  
 $(1 - \phi_1 B)(1 - B)\eta_t = (1 + \theta_1 B)\varepsilon_t,$ 

- Be careful in distinguishing  $\eta_t$  from  $\varepsilon_t$ .
- Only the errors  $\varepsilon_t$  are assumed to be white noise.
- In ordinary regression,  $\eta_t$  is assumed to be white noise and so  $\eta_t = \varepsilon_t$ .

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### **Estimation**

If we minimize  $\sum \eta_t^2$  (by using ordinary regression):

- Estimated coefficients  $\hat{\beta}_0, \dots, \hat{\beta}_k$  are no longer optimal as some information ignored;
- 2 Statistical tests associated with the model (e.g., t-tests on the coefficients) are incorrect.
- p-values for coefficients usually too small ("spurious regression').
- 4 AIC of fitted models misleading.

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- 2 Statistical tests associated with the model (e.g., t-tests on the coefficients) are incorrect.
- p-values for coefficients usually too small ("spurious regression').
- 4 AIC of fitted models misleading.
  - Minimizing  $\sum \varepsilon_t^2$  avoids these problems.
  - Maximizing likelihood similar to minimizing  $\sum \varepsilon_t^2$ .

# **Stationarity**

## **Regression with ARMA errors**

$$y_t = \beta_0 + \beta_1 x_{1,t} + \cdots + \beta_k x_{k,t} + \eta_t$$
, where  $\eta_t$  is an ARMA process.

- All variables in the model must be stationary.
- If we estimate the model while any of these are non-stationary, the estimated coefficients can be incorrect.
- Difference variables until all stationary.
- If necessary, apply same differencing to all variables.

# **Stationarity**

## Model with ARIMA(1,1,1) errors

$$y_t = \beta_0 + \beta_1 x_{1,t} + \cdots + \beta_k x_{k,t} + \eta_t,$$
  
 $(1 - \phi_1 B)(1 - B)\eta_t = (1 + \theta_1 B)\varepsilon_t,$ 

# **Stationarity**

#### Model with ARIMA(1,1,1) errors

$$y_t = \beta_0 + \beta_1 x_{1,t} + \dots + \beta_k x_{k,t} + \eta_t,$$
  
 $(1 - \phi_1 B)(1 - B)\eta_t = (1 + \theta_1 B)\varepsilon_t,$ 

### Equivalent to model with ARIMA(1,0,1) errors

$$\begin{aligned} \mathbf{y}_t' &= \beta_1 \mathbf{x}_{1,t}' + \dots + \beta_k \mathbf{x}_{k,t}' + \eta_t', \\ (\mathbf{1} - \phi_1 \mathbf{B}) \eta_t' &= (\mathbf{1} + \theta_1 \mathbf{B}) \varepsilon_t, \end{aligned}$$

where 
$$y'_t = y_t - y_{t-1}$$
,  $x'_{t,i} = x_{t,i} - x_{t-1,i}$  and  $\eta'_t = \eta_t - \eta_{t-1}$ .

Any regression with an ARIMA error can be rewritten as a regression with an ARMA error by differencing all variables with the same differencing operator as in the ARIMA model.

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#### **Original data**

$$y_t = \beta_0 + \beta_1 x_{1,t} + \dots + \beta_k x_{k,t} + \eta_t$$
 where  $\phi(B)(1 - B)^d \eta_t = \theta(B)\varepsilon_t$ 

Any regression with an ARIMA error can be rewritten as a regression with an ARMA error by differencing all variables with the same differencing operator as in the ARIMA model.

### **Original data**

$$\begin{aligned} \mathbf{y}_t &= \beta_0 + \beta_1 \mathbf{x}_{1,t} + \dots + \beta_k \mathbf{x}_{k,t} + \eta_t \\ \text{where} \quad \phi(\mathbf{B}) (1 - \mathbf{B})^d \eta_t &= \theta(\mathbf{B}) \varepsilon_t \end{aligned}$$

## After differencing all variables

$$\begin{aligned} \mathbf{y}_t' &= \beta_1 \mathbf{x}_{1,t}' + \dots + \beta_k \mathbf{x}_{k,t}' + \eta_t'. \\ \text{where} \quad \phi(\mathbf{B}) \eta_t &= \theta(\mathbf{B}) \varepsilon_t \\ \text{and} \quad \mathbf{y}_t' &= (\mathbf{1} - \mathbf{B})^d \mathbf{y}_t \end{aligned}$$

## **Model selection**

- Fit regression model with automatically selected ARIMA errors. (R will take care of differencing before estimation.)
- Check that  $\varepsilon_t$  series looks like white noise.

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#### **Selecting predictors**

- AICc can be calculated for final model.
- Repeat procedure for all subsets of predictors to be considered, and select model with lowest AICc value.

```
us_change %>%
  gather(key='variable', value='value') %>%
  ggplot(aes(y=value, x=Quarter, group=variable geom_line() + facet_grid(variable ~ ., scale labs(y="",title ="Quarterly changes in US consides(colour="none")
```



- No need for transformations or further differencing.
- Increase in income does not necessarily translate into instant increase in consumption (e.g., after the loss of a job, it may take a few months for expenses to be reduced to allow for the new circumstances). We will ignore this for now.

```
fit <- us_change %>% model(ARIMA(Consumption ~ Income))
report(fit)
```

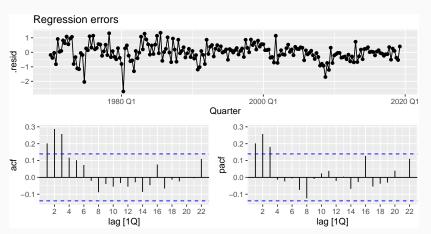
```
## Series: Consumption
## Model: LM w/ ARIMA(1,0,2) errors
##
## Coefficients:
##
                        ma2
                            Income
                                   intercept
         ar1
            ma1
       0.707 -0.617 0.2066 0.1976
##
                                       0.595
## s.e. 0.107 0.122 0.0741 0.0462
                                       0.085
##
  sigma^2 estimated as 0.3113: log likelihood=-163
## ATC=338 ATCc=339 BTC=358
```

```
fit <- us_change %>% model(ARIMA(Consumption ~ Income))
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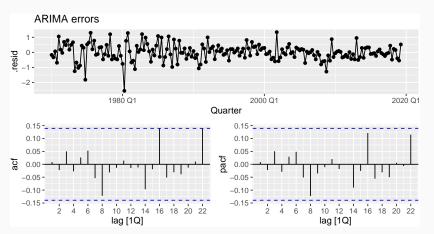
```
## Series: Consumption
## Model: LM w/ ARIMA(1,0,2) errors
##
## Coefficients:
##
         ar1
             ma1
                        ma2
                            Income
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##
  sigma^2 estimated as 0.3113: log likelihood=-163
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```

Write down the equations for the fitted model.

```
residuals(fit, type='regression') %>%
  gg_tsdisplay(.resid, plot_type = 'partial') +
  labs(title = "Regression errors")
```



```
residuals(fit, type='response') %>%
  gg_tsdisplay(.resid, plot_type = 'partial') +
  labs(title = "ARIMA errors")
```



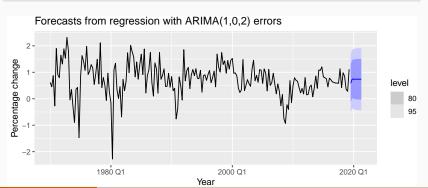
## 1 ARIMA(Consumption ~ Income) 5.54 0.595

<chr>>

##

<dbl>

<dbl>

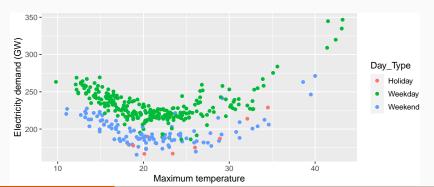


# **Forecasting**

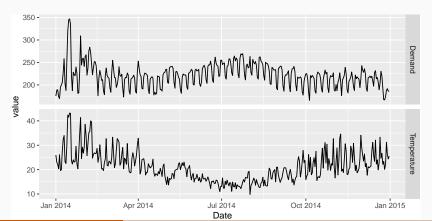
- To forecast a regression model with ARIMA errors, we need to forecast the regression part of the model and the ARIMA part of the model and combine the results.
- Some predictors are known into the future (e.g., time, dummies).
- Separate forecasting models may be needed for other predictors.
- Forecast intervals ignore the uncertainty in forecasting the predictors.

Model daily electricity demand as a function of temperature using quadratic regression with ARMA errors.

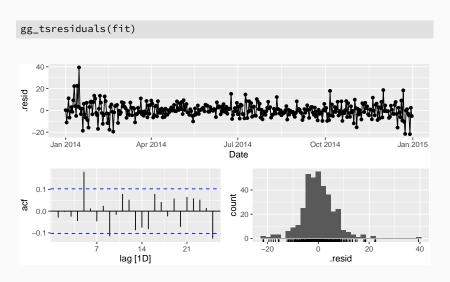
```
vic_elec_daily %>%
  ggplot(aes(x=Temperature, y=Demand, colour=Day_Type)) +
  geom_point() +
  labs(x = "Maximum temperature", y = "Electricity demand (GW)")
```



```
vic_elec_daily %>%
  gather("var", "value", Demand, Temperature) %>%
  ggplot(aes(x = Date, y = value)) + geom_line() +
  facet_grid(vars(var), scales = "free_y")
```

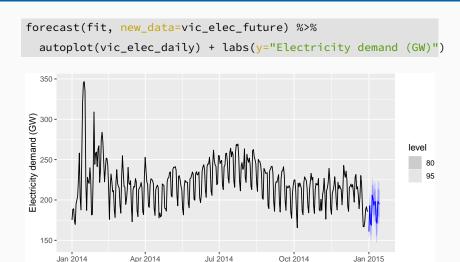


```
fit <- vic elec daily %>%
 model(ARIMA(Demand ~ Temperature + I(Temperature^2) +
               (Day Type=="Weekday")))
report(fit)
## Series: Demand
  Model: LM w/ ARIMA(2,1,2)(2,0,0)[7] errors
##
## Coefficients:
##
                    ar2
                             ma1
                                             sar1 sar2
            ar1
                                      ma2
##
        -0.1093 0.7226 -0.0182 -0.9381 0.1958 0.417
## s.e. 0.0779 0.0739 0.0494 0.0493 0.0525 0.057
        Temperature I(Temperature^2)
##
##
             -7.614
                               0.1810
## s.e.
              0.448
                               0.0085
        Day_Type == "Weekday"TRUE
##
                            30.40
##
## s.e.
                             1.33
##
```



```
# Forecast one day ahead
vic_next_day <- new_data(vic_elec_daily, 1) %>%
  mutate(Temperature = 26, Day_Type = "Holiday")
forecast(fit, vic_next_day)
```

```
vic_elec_future <- new_data(vic_elec_daily, 14) %>%
 mutate(
   Temperature = 26,
    Holiday = c(TRUE, rep(FALSE, 13)),
    Day_Type = case_when(
      Holiday ~ "Holiday",
      wday(Date) %in% 2:6 ~ "Weekday",
      TRUE ~ "Weekend"
```



Date

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## **Stochastic & deterministic trends**

#### **Deterministic trend**

$$y_t = \beta_0 + \beta_1 t + \eta_t$$

where  $\eta_t$  is ARMA process.

## Stochastic & deterministic trends

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#### Stochastic trend

$$y_t = \beta_0 + \beta_1 t + \eta_t$$

where  $\eta_t$  is ARIMA process with  $d \geq 1$ .

## Stochastic & deterministic trends

#### **Deterministic trend**

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#### Stochastic trend

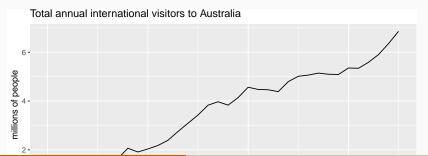
$$y_t = \beta_0 + \beta_1 t + \eta_t$$

where  $\eta_t$  is ARIMA process with  $d \geq 1$ .

Difference both sides until  $\eta_t$  is stationary:

$$\mathbf{y}_t' = \beta_1 + \eta_t'$$

where  $\eta'_t$  is ARMA process.



#### **Deterministic trend**

```
fit_deterministic <- aus_visitors %>%
 model(Deterministic = ARIMA(value ~ trend() + pdg(d = 0)))
report(fit_deterministic)
## Series: value
## Model: LM w/ ARIMA(2,0,0) errors
##
## Coefficients:
##
       ar1 ar2 trend() intercept
## 1.11 -0.381 0.1710 0.416
## s.e. 0.16 0.159 0.0088 0.190
##
## sigma^2 estimated as 0.02979: log likelihood=13.6
## AIC=-17.2 AICc=-15.2 BIC=-9.28
```

#### **Deterministic trend**

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fit_deterministic <- aus_visitors %>%
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## Coefficients:
        ar1 ar2 trend() intercept
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## s.e. 0.16 0.159 0.0088 0.190
##
## sigma^2 estimated as 0.02979: log likelihood=13.6
## AIC=-17.2 AICc=-15.2 BIC=-9.28
                   y_t = 0.42 + 0.17t + \eta_t
                   \eta_t = 1.11 \eta_{t-1} - 0.38 \eta_{t-2} + \varepsilon_t
```

 $\varepsilon_t \sim \text{NID}(0, 0.0298).$ 

#### Stochastic trend

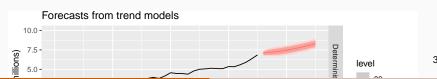
```
fit_stochastic <- aus_visitors %>%
 model(Stochastic = ARIMA(value ~ pdg(d=1)))
report(fit_stochastic)
## Series: value
## Model: ARIMA(0,1,1) w/ drift
##
## Coefficients:
        mal constant
##
## 0.301 0.173
## s.e. 0.165 0.039
##
## sigma^2 estimated as 0.03376: log likelihood=10.6
## AIC=-15.2 AICc=-14.5 BIC=-10.6
```

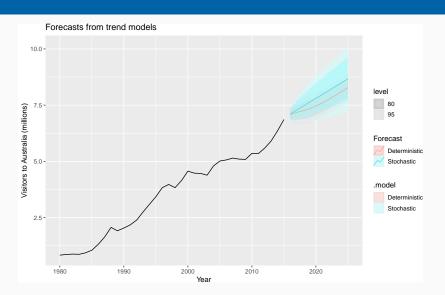
#### Stochastic trend

```
fit stochastic <- aus visitors %>%
  model(Stochastic = ARIMA(value ~ pdg(d=1)))
report(fit_stochastic)
## Series: value
## Model: ARIMA(0,1,1) w/ drift
##
## Coefficients:
##
         mal constant
## 0.301 0.173
## s.e. 0.165 0.039
##
## sigma^2 estimated as 0.03376: log likelihood=10.6
## AIC=-15.2 AICc=-14.5 BIC=-10.6
                  y_t - y_{t-1} = 0.173 + \varepsilon_t + 0.301\varepsilon_{t-1}
                        y_t = y_0 + 0.173t + \eta_t
```

 $\eta_t = \eta_{t-1} + 0.301\varepsilon_{t-1} + \varepsilon_t$ 

```
fc_deterministic <- forecast(fit_deterministic</pre>
fc_stochastic <- forecast(fit_stochastic, h =</pre>
rbind(fc_deterministic, fc_stochastic) %>%
  autoplot(aus_visitors) +
  facet_grid(vars(.model)) +
  labs(x = "Year", y = "Visitors to Australia
       title = "Forecasts from trend models")
  guides(colour = FALSE)
```





## Forecasting with trend

- Point forecasts are almost identical, but prediction intervals differ.
- Stochastic trends have much wider prediction intervals because the errors are non-stationary.
- Be careful of forecasting with deterministic trends too far ahead.

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## Dynamic harmonic regression

#### **Combine Fourier terms with ARIMA errors**

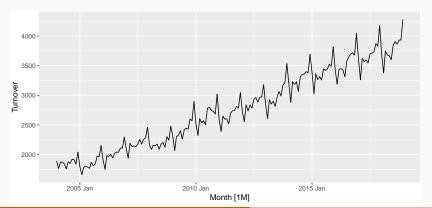
#### **Advantages**

- it allows any length seasonality;
- for data with more than one seasonal period, you can include Fourier terms of different frequencies;
- the seasonal pattern is smooth for small values of K (but more wiggly seasonality can be handled by increasing K);
- the short-term dynamics are easily handled with a simple ARMA error.

## Disadvantages

seasonality is assumed to be fixed

```
aus_cafe <- aus_retail %>% filter(
    Industry == "Cafes, restaurants and takeaway food services",
    year(Month) %in% 2004:2018
) %>% summarise(Turnover = sum(Turnover))
aus_cafe %>% autoplot(Turnover)
```



```
fit <- aus_cafe %>% model(
    `K = 1` = ARIMA(log(Turnover) ~ fourier(K = 1) + PDQ(0,0,0)),
    `K = 2` = ARIMA(log(Turnover) ~ fourier(K = 2) + PDQ(0,0,0)),
    `K = 3` = ARIMA(log(Turnover) ~ fourier(K = 3) + PDQ(0,0,0)),
    `K = 4` = ARIMA(log(Turnover) ~ fourier(K = 4) + PDQ(0,0,0)),
    `K = 5` = ARIMA(log(Turnover) ~ fourier(K = 5) + PDQ(0,0,0)),
    `K = 6` = ARIMA(log(Turnover) ~ fourier(K = 6) + PDQ(0,0,0)))
glance(fit)
```

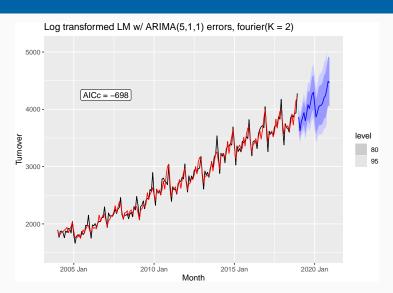
.model	sigma2	log_lik	AIC	AICc	BIC
K = 1	0.002	317	-616	-615	-588
K = 2	0.001	362	-700	-698	-661
K = 3	0.001	394	-763	-761	-725
K = 4	0.001	427	-822	-818	-771
K = 5	0.000	474	-919	-917	-875
K = 6	0.000	474	-920	-918	-875

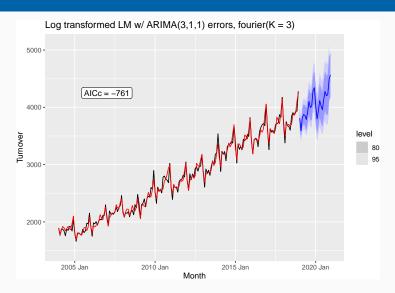
```
cafe_plot <- function(...){</pre>
  fit %>%
    select(...) %>%
    forecast() %>% autoplot(aus cafe) +
    labs(title = sprintf("Log transformed %s,
    geom label(
      aes(x = yearmonth("2007 Jan"), y = 4250,
      data = glance(select(fit,...))
```

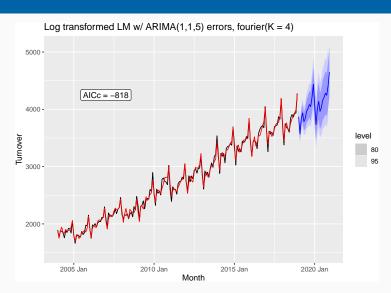
) + geom\_line(aes(y = .fitted), colour = "red"

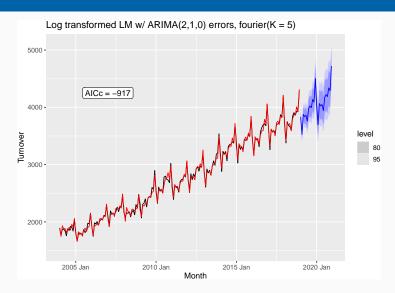
39

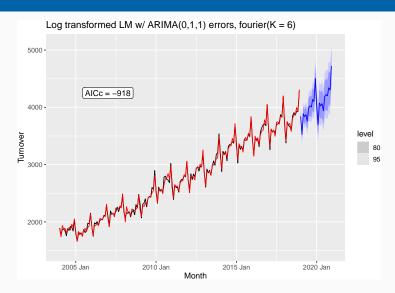
ylim(c(1500, 5100))









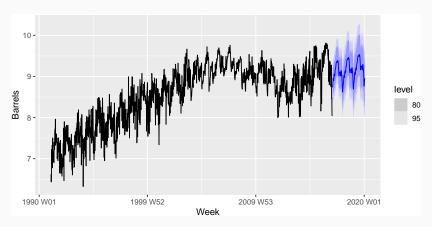


## Example: weekly gasoline products

```
fit <- us gasoline %>%
  model(ARIMA(Barrels \sim fourier(K = 13) + PDQ(0,0,0)))
report(fit)
## Series: Barrels
## Model: LM w/ ARIMA(0,1,1) errors
##
## Coefficients:
             ma1 fourier(K = 13)C1 52 fourier(K = 13)S1 52
##
        -0.8934
                                                      -0.2300
##
                               -0.1121
## s.e. 0.0132
                                0.0123
                                                       0.0122
##
      fourier(K = 13)C2_52 fourier(K = 13)S2_52
##
                       0.0420
                                              0.0317
## s.e.
                       0.0099
                                              0.0099
##
         fourier(K = 13)C3_52 fourier(K = 13)S3_52
                       0.0832
##
                                              0.0346
## s.e.
                       0.0094
                                              0.0094
         fourier(K = 13)C4 52 fourier(K = 13)S4 52
##
##
                       0.0185
                                              0.0398
## s.e.
                       0.0092
                                              0.0092
##
         fourier(K = 13)C5 52 fourier(K = 13)S5 52
##
                      -0.0315
                                              0.0009
## s.e.
                       0.0091
                                              0.0091
##
         fourier(K = 13)C6 52 fourier(K = 13)S6 52
```

## **Example: weekly gasoline products**

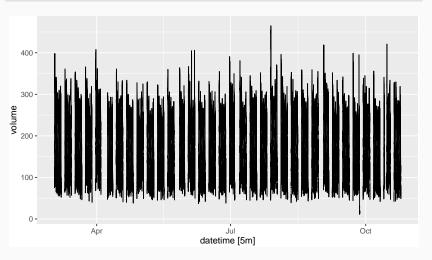




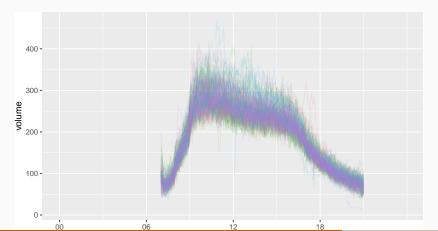
```
(calls <- readr::read_tsv("http://robjhyndman.com/data/callcenter.txt") %
  rename(time = X1) %>%
  pivot_longer(-time, names_to = "date", values_to = "volume") %>%
  mutate(
    date = as.Date(date, format = "%d/%m/%Y"),
    datetime = as_datetime(date) + time
) %>%
  as_tsibble(index = datetime))
```

```
## # A tsibble: 27,716 x 4 [5m] <UTC>
    time
          date volume datetime
##
##
  ##
   1 07:00 2003-03-03 111 2003-03-03 07:00:00
   2 07:05 2003-03-03 113 2003-03-03 07:05:00
##
  3 07:10 2003-03-03 76 2003-03-03 07:10:00
##
  4 07:15 2003-03-03
##
                       82 2003-03-03 07:15:00
## 5 07:20 2003-03-03
                       91 2003-03-03 07:20:00
   6 07:25 2003-03-03
                       87 2003-03-03 07:25:00
##
## 7 07:30 2003-03-03
                       75 2003-03-03 07:30:00
```

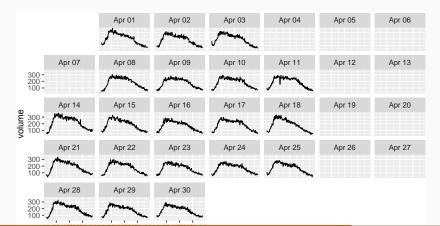
calls %>% fill\_gaps() %>% autoplot(volume)



```
calls %>% fill_gaps() %>%
  gg_season(volume, period = "day", alpha = 0.1) +
  guides(colour = FALSE)
```

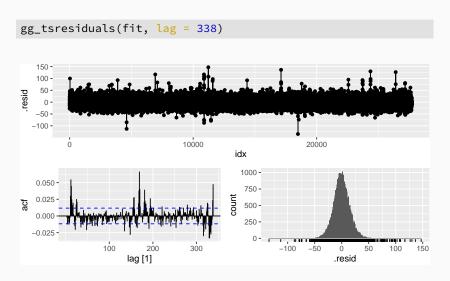


```
library(sugrrants)
calls %>% filter(month(date, label = TRUE) == "Apr") %>%
   ggplot(aes(x = time, y = volume)) +
   geom_line() + facet_calendar(date)
```

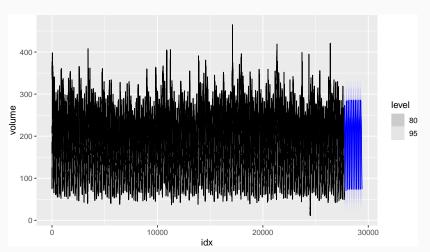


```
calls mdl <- calls %>%
 mutate(idx = row_number()) %>%
 update tsibble(index = idx)
fit <- calls mdl %>%
  model(ARIMA(volume \sim fourier(169, K = 10) + pdq(d=0) + PDQ(0,0,0)))
report(fit)
## Series: volume
## Model: LM w/ ARIMA(1,0,3) errors
##
## Coefficients:
##
          ar1
                   ma1
                            ma2
                                      ma3
                                           fourier(169, K = 10)C1 169
##
        0.989 -0.7383 -0.0333 -0.0282
                                                                -79.1
## s.e. 0.001 0.0061 0.0075
                                                                  0.7
                                 0.0060
##
        fourier(169, K = 10)S1_169 fourier(169, K = 10)C2_169
##
                             55.298
                                                        -32.361
## S.P.
                              0.701
                                                          0.378
         fourier(169, K = 10)S2 169 fourier(169, K = 10)C3 169
##
##
                             13.742
                                                         -9.318
## S.P.
                              0.379
                                                          0.273
         fourier(169, K = 10)S3 169 fourier(169, K = 10)C4 169
##
##
                            -13.645
                                                         -2.791
                              0.273
                                                          0.223
## s.e.
##
         fourier(169, K = 10)S4 169 fourier(169, K = 10)C5 169
```

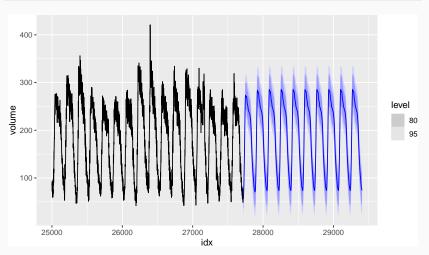
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```
fit %>% forecast(h = 1690) %>%
  autoplot(calls_mdl)
```



```
fit %>% forecast(h = 1690) %>%
  autoplot(filter(calls_mdl, idx > 25000))
```



## **Outline**

- 1 Regression with ARIMA errors
- 2 Stochastic and deterministic trends
- 3 Dynamic harmonic regression
- 4 Lagged predictors

Sometimes a change in  $x_t$  does not affect  $y_t$  instantaneously

# Sometimes a change in $x_t$ does not affect $y_t$ instantaneously

- $y_t$  = sales,  $x_t$  = advertising.
- $y_t$  = stream flow,  $x_t$  = rainfall.
- $y_t$  = size of herd,  $x_t$  = breeding stock.

# Sometimes a change in $x_t$ does not affect $y_t$ instantaneously

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- $y_t$  = stream flow,  $x_t$  = rainfall.
- $y_t$  = size of herd,  $x_t$  = breeding stock.
- These are dynamic systems with input  $(x_t)$  and output  $(y_t)$ .
- $\blacksquare$   $x_t$  is often a leading indicator.
- There can be multiple predictors.

The model include present and past values of predictor:  $x_t, x_{t-1}, x_{t-2}, \ldots$ 

$$y_t = a + \gamma_0 x_t + \gamma_1 x_{t-1} + \cdots + \gamma_k x_{t-k} + \eta_t$$

where  $\eta_t$  is an ARIMA process.

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where  $\eta_t$  is an ARIMA process.

#### Rewrite model as

$$y_t = a + (\gamma_0 + \gamma_1 B + \gamma_2 B^2 + \dots + \gamma_k B^k) x_t + \eta_t$$
  
=  $a + \gamma(B) x_t + \eta_t$ .

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#### Rewrite model as

$$y_t = a + (\gamma_0 + \gamma_1 B + \gamma_2 B^2 + \dots + \gamma_k B^k) x_t + \eta_t$$
  
=  $a + \gamma(B) x_t + \eta_t$ .

- $\gamma(B)$  is called a *transfer function* since it describes how change in  $x_t$  is transferred to  $y_t$ .
- *x* can influence *y*, but *y* is not allowed to influence *x*.

Insurance advertising and quotations

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```
insurance <- as_tsibble(fpp2::insurance, pivot</pre>
  rename(Month = index)
insurance %>%
  pivot_longer(c(Quotes, TV.advert)) %>%
  ggplot(aes(x = Month, y = value)) + geom_lir
  facet_grid(vars(name), scales = "free_y") +
  labs(x = "Year", y = NULL, title = "Insurance")
```

```
insurance %>%
 mutate(
    lag1 = lag(TV.advert),
    lag2 = lag(lag1)
  ) %>%
  as tibble() %>%
  select(-Month) %>%
  rename(lag0 = TV.advert) %>%
  pivot_longer(-Quotes, names_to="Lag", values
```

ggplot(aes(x = TV\_advert, y = Quotes)) + geo
facet\_grid(. ~ Lag) +

```
fit <- insurance %>%
 # Restrict data so models use same fitting period
 mutate(Quotes = c(NA,NA,NA,Quotes[4:40])) %>%
  # Fstimate models
 model(
    ARIMA(Quotes \sim pdq(d = 0) + TV.advert),
    ARIMA(Quotes ~ pdq(d = 0) + TV.advert + lag(TV.advert)),
    ARIMA(Quotes \sim pdq(d = 0) + TV.advert + lag(TV.advert) +
            lag(TV.advert, 2)),
    ARIMA(Quotes \sim pdq(d = 0) + TV.advert + lag(TV.advert) +
            lag(TV.advert, 2) + lag(TV.advert, 3))
```

glance(fit)

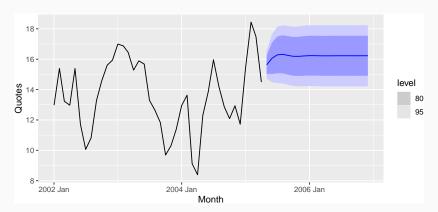
Lag order	sigma2	log_lik	AIC	AICc	BIC
0	0.265	-28.3	66.6	68.3	75.0
1	0.209	-24.0	58.1	59.9	66.5
2	0.215	-24.0	60.0	62.6	70.2
3	0.206	-22.2	60.3	65.0	73.8

```
fit <- insurance %>%
 model(ARIMA(Quotes ~ pdq(3, 0, 0) + TV.advert + lag(TV.advert)))
report(fit)
## Series: Quotes
## Model: LM w/ ARIMA(3,0,0) errors
##
## Coefficients:
## ar1 ar2 ar3 TV.advert lag(TV.advert)
## 1.41 -0.932 0.359 1.2564
                                     0.1625
## s.e. 0.17 0.255 0.159 0.0667 0.0591
## intercept
        2.039
##
## s.e. 0.993
##
## sigma^2 estimated as 0.2165: log likelihood=-23.9
## AIC=61.8 AICc=65.3 BIC=73.6
```

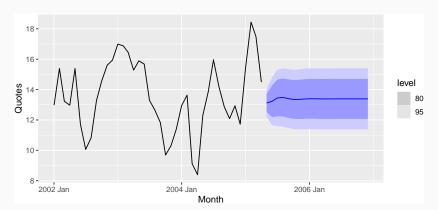
```
fit <- insurance %>%
 model(ARIMA(Quotes ~ pdq(3, 0, 0) + TV.advert + lag(TV.advert)))
report(fit)
## Series: Quotes
## Model: LM w/ ARIMA(3,0,0) errors
##
## Coefficients:
## ar1 ar2 ar3 TV.advert lag(TV.advert)
## 1.41 -0.932 0.359 1.2564 0.1625
## s.e. 0.17 0.255 0.159 0.0667 0.0591
## intercept
## 2.039
## s.e. 0.993
##
## sigma^2 estimated as 0.2165: log likelihood=-23.9
## AIC=61.8 AICc=65.3 BIC=73.6
                 y_t = 2.04 + 1.26x_t + 0.16x_{t-1} + \eta_t
```

 $n_t = 1.41 n_{t-1} - 0.932 n_{t-2} + 0.359 n_{t-3} + \varepsilon_t$ 

```
advert_a <- new_data(insurance, 20) %>%
  mutate(TV.advert = 10)
forecast(fit, advert_a) %>% autoplot(insurance)
```



```
advert_b <- new_data(insurance, 20) %>%
  mutate(TV.advert = 8)
forecast(fit, advert_b) %>% autoplot(insurance)
```



```
advert_c <- new_data(insurance, 20) %>%
  mutate(TV.advert = 6)
forecast(fit, advert_c) %>% autoplot(insurance)
```

