

# Description of Partner Interface Process<sup>®</sup> for 3A1

Validated 11.12.00

**Specification Information** 

Name Request Quote
Cluster Order Management
Segment Quote and Order Entry

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### 1 Document Management

#### 1.1 Legal Disclaimer

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#### 1.4 Acknowledgments

This document has been prepared by RosettaNet (http://www.rosettanet.org/) from requirements gathered during the Milestone Program and in conformance with the methodology.

Bellsouth Communication Systems	Cisco Systems
Intel	SBC Business Marketing
Sterling Commerce	World Wide Technology (WWT)

#### 1.5 Related Documents

- Associated PIP Message Schemas (included within the PIP Specification package only)
- Description of PIP3A1 Message
- Message Structure
- XML instance of ebBPSS for PIP 3A1

#### 1.6 Document Version History

<u>Version</u>	<u>Date</u>	<u>Description</u>
Validated 11.00.00	7 November 2005	Initial Validated Version Release
Validated 11.10.00	24 May 2006	Validated Version
Validated 11.11.00	02 November 2007	Milestone Program – Schema2Market
Validated 11.12.00	30 May 2012	Updated Version

#### 1.7 Document Structure

A Partner Interface Process (PIP) Specification is comprised of the following two parts:

- 1. **Business Process.** Captures the semantics of the business process and the flow of the message exchange between roles as they perform business activities.
- 2. **Network and Implementation Specification.** Specifies the network protocol message formats and communications requirements between peer-protocols supported by network components in the RosettaNet Implementation Framework.

#### 2 Business Process

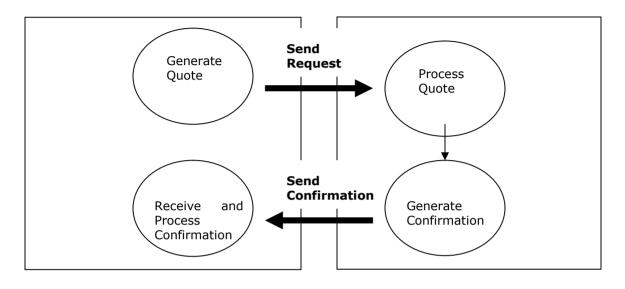
#### 2.1 Business Process Definition

The "Request Quote" Partner Interface Process (PIP) enables a buyer to request a product quote from a provider, and a provider to respond with either a quote or a referral. If referred to another provider, the buyer may request a quote from that party. The prices and product availability reflected in a quote may be influenced by an existing or potential relationship between a buyer and provider.

#### Quotes may:

- Involve one or more items, fixed price quotes or negotiated prices, configurable or stand alone product.
- Include freight and tax information.
- Be reconciled with purchase orders.
- Support ship from stock and debit credit claims.
  - Should this transaction not complete successfully, the requesting partner executes PIP0A1, "Notification of Failure."

#### **2.1.1 Business Process Context Diagram**



<u>Buyer</u> <u>Seller</u>

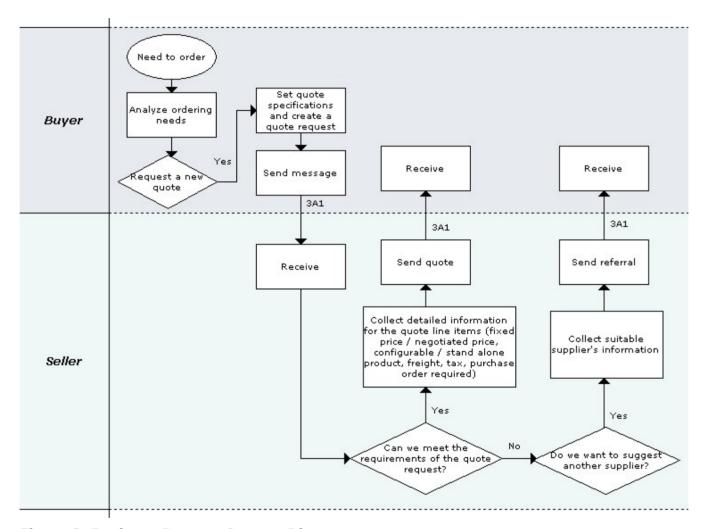
- Prior to making any purchase order request, buyer can check for products price and availability using PIP 3A2.
- Quote Request send from buyer to seller, using PIP 3A1.
- Seller needs to acknowledge and confirm to the buyer for the acceptance or rejection of a pending line item in the quote.
- In the event where the seller has any counter proposal on the quote, the seller needs to change and notify the buyer, using PIP 3A1 confirmation.

Figure 1: High-level Context Diagram

#### 2.2 PIP Scope Description

This PIP provides a buyer with quotes and referrals used to select suppliers and prepare purchase orders.

#### 2.2.1 Business Process Scope Diagram



**Figure 2: Business Process Context Diagram** 

#### 2.3 PIP Business Documents

Business Documents are generated and exchanged by roles performing activities in this PIP. Business Documents are listed and defined in Table 1.

Table 1: PIP Business Documents					
Business Document Description					
Quote Request	A Buyer's request for a quote sent to a Seller for response.				
Quote Confirmation	A Seller's response to a request for a quote. Allows for an actual				
	quote, or a referral to another Seller.				

#### 2.4 PIP Business Process Flow Diagram

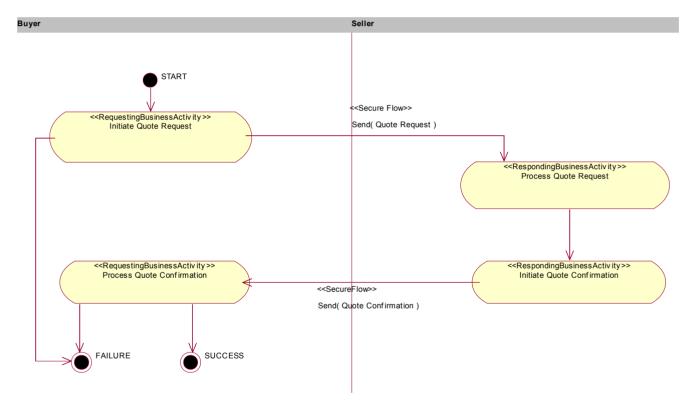


Figure 3: Activity Diagram of Request Quote

#### 2.5 PIP Start State

The start state is comprised of the following condition(s):

	Table 2: PIP Start State						
		Exist			ated		
		Party	In Backend system	Valid	Non-Repudiate	Retry Count	Authorized
TPA	✓		✓				
Sending Partner		✓		✓			
Receiving Partner		✓					
Business Document			✓	✓	✓		<b>√</b>

#### 2.6 PIP End States

The end state is comprised of the following condition(s):

Table 3: PIP End State							
		E	xist	_	pa		
	Approved	Party	In Backend system	Valid	Non-Repudiat	Retry Count	Authorized
Acknowledgment of Receipt			✓	✓	✓		
Receiving Partner							✓

The PIP failure state is comprised of one or more of the following condition(s):

Table 4: PIP Failure State				
	ON	Exceeded		
Success	✓			
Retry Count		✓		

## 2.7 Partner Role Descriptions

Table 5 describes the partner roles in this PIP.

	Table 5: Partner Role Descriptions						
Role Name Role Description							
Buyer	An employee or organization that buys products for a partner type in the supply chain.						
Seller	An organization that sells products to partners in the supply chain.						

#### 2.8 Business Process Activity Controls

Table 6 describes the interaction between roles performing business activities in this PIP.

	Table 6: Business Activity Descriptions						
Role	Activity						
Name Name		Activity Description					
Buyer Initiate Quote		The Buyer requests a quote from a Seller.					
	Request						
Seller Initiate Quote		The Seller confirms a quote from a Buyer.					
	Confirmation						

Table 7 details the security, audit and process controls relating to activities performed in the PIP.

	Table 7: Business Activity Performance Controls						
		Acknowled					O
		of Rec	eipt				of nt?
Role Name	Activity Name	Non- Repudiation Required?	Time to Acknowledge	Time to Perform	Retry Count	Is Authorization Required?	Non-Repudiation Origin and Conte
Buyer	Initiate Quote Request	Υ	2 hrs	24 hrs	3	Υ	Υ
Seller	Initiate Quote Confirmation	Υ	2 hrs	N/A	3	Υ	Υ

# 3 Network and Implementation Specification

Each network component maps into a role of the PIP model. Table 8 specifies the mapping between roles and network components.

Table 8: Network Component Specification						
Network Component	Maps to Role in Business Process					
Buyer Service	Business Service	Buyer				
Seller Service	Business Service	Seller				

#### 3.1 Business Action and Business Signal Specification

Each business action maps to a Business Document of the PIP model. Table 9 specifies the mapping between Business Documents and business actions.

Table 9: Business Action – Business Document Mapping						
<b>Business Action</b>	<b>Business Document</b>	<b>Document Function</b>				
Quote Request Action	Quote Request	Request				
Quote Confirmation Action	Quote Confirmation	Respond				

#### 3.2 Business Transaction Dialog Specification

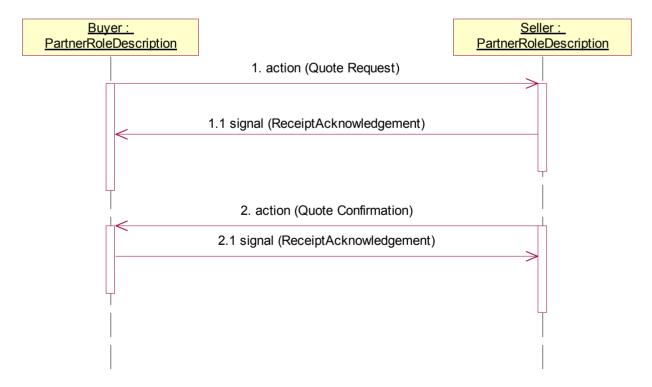


Figure 4: Sequence Diagram of Request Quote

## 3.2.1 Message Exchange Controls

Table 10: Message Exchange Controls							
#	Name	Time to Acknowledge	Time to Respond to Action	Included in Time to Perform	Is Authorization Required?	Is Non-Repudiation Required?	Is Secure Transport Required?
1.	Quote Request Action	2 hrs	24 hrs	Υ	Y	Υ	Υ
1.1.	Receipt Acknowledgment	N/A	N/A	Υ	Y	Y	Υ
2.	Quote Confirmation Action	2 hrs	N/A	Y	Y	Y	Υ
2.1.	Receipt Acknowledgment	N/A	N/A	N	Y	Y	Υ

# **3.2.2 Communications Specification**

Table 11: Quote Request Confirmation Dialog: Service-Service						
#	Business Message	Digital Signature Required?	SSL Required?			
1.	Quote Request	Y	Υ			
1.1.	Receipt Acknowledgment	Y	Υ			
2.	Quote Request	Y	Υ			
2.1.	Receipt Acknowledgment	Y	Υ			