Dante Scornaienchi

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Summary

Results-driven product owner with 4 years of experience in fintech product development, serving as a catalyst for change to execute customer-centric strategies that deliver client-critical value.

Work Experience

Apex Fintech Solutions   Austin, TX
Manager, Product Management   August 2023 – Present
Overseeing platform-level product delivery and spearheading Apex's digital investing platform into its next generation
- Spearheading the launch of all-new modernized technology platform by designing requirements for product features and coordinating technology integration efforts between pilot program clients and 15+ product domains
- Directing the development of new business conversion tooling by meticulously defining process flow, making critical product functionality decisions across services, and ensuring execution through formalized program management
- Developing a comprehensive platform conversion strategy for 21M+ investor accounts and $115B+ in assets

Manager, Product Growth   March 2022 – August 2023
Report directly to the Chief Product Officer and lead a team of 3 product analysts to drive adoption of solutions with industry-leading fintechs, steering product decision making to maximize the client experience
- Created and managed Apex's first public product roadmap to strategically align product development with client engagement efforts, while also becoming the primary technology project management tool for engineering
- Revamped the project management process to improve client adoption of products and technology, implementing Jira automations across 20 solutions engineering workflows
- Orchestrated Apex's first Technology Customer Advisory Board, championed the results to transform our client engagement strategy and establish a dedicated program that fosters proactive feedback and engagement

Business Analyst, Product Experience   January 2020 – March 2022
Cross functional customer advocate enhancing the client experience through technology and process change
- Generated requirements, led implementation, and managed the migration of 150+ clients to a centralized service platform, increasing client satisfaction 29% and decreasing ticket resolution times by 1.1 hours
- Leveraged data to identify and resolve root causes of client issues that reduced service requests by 52%
- Aggregated requirements and managed cross-functional launch of a digital product that now supports 16% of clients

Fidelity Investments   Dallas, TX
Associate, Brokerage Operations   June 2018 – December 2019
Interpreter of complex client requests to deliver a white-glove clearing and custody service experience

Education

The University of Texas   Austin, TX
Certificate, Full Stack Web Development   July 2023 - January 2024
Built applications using third-party APIs | Engineered Full and MERN stack applications

Texas A&M University   College Station, TX
Bachelor of Business Administration in Management   August 2014 - May 2018
Cum Laude | Student Senator | Community Engagement Coordinator

Languages, Technologies, Additional Skills

- Javascript, Bootstrap, Tailwind CSS, SQL, NoSQL, MERN (MongoDB, Express.js, React, Node.js)
- Advanced Excel skills; Zendesk product design; Jira workflows & automations; Looker; Miro; Salesforce; Sisense

Licenses & Certifications

- 280 Group Digital Product Management Certification
- Series 7 General Securities Representative License