

# Estimating Nonseparable Selection Models: A Functional Contraction Approach

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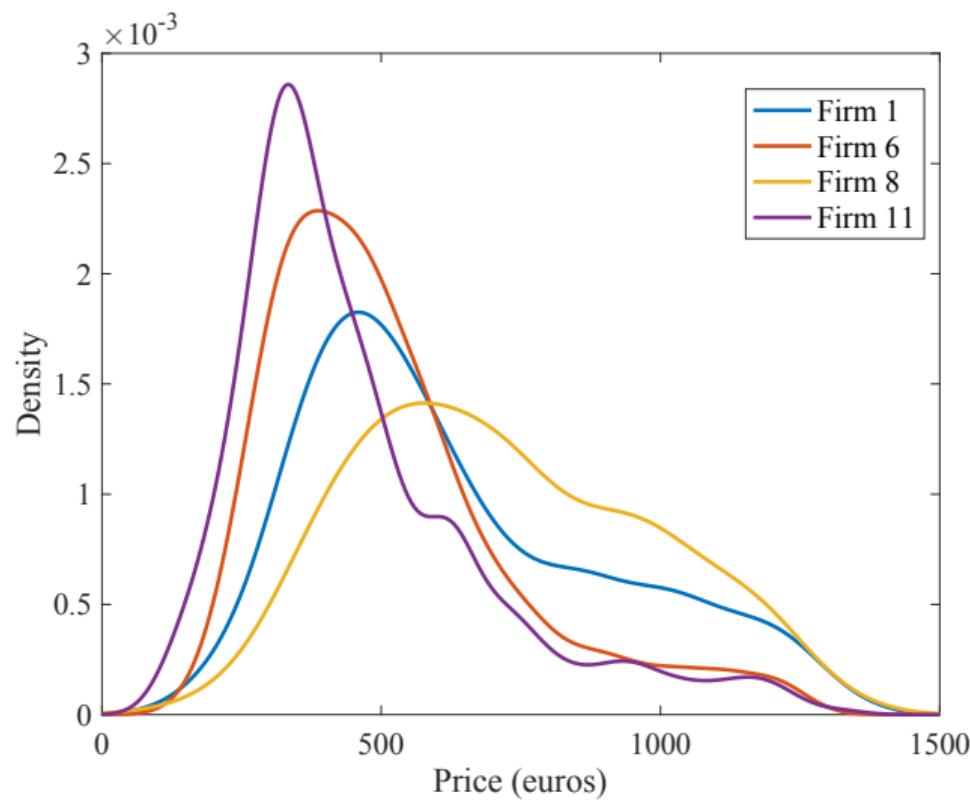
# Motivation

- Sample selection issues: data is not representative due to a nonrandom selection process.
- Commonly observed in empirical settings:
  - ▷ **Consumer demand:** it is challenging to gain access to competing prices offered to consumers. (Goldberg, 1996; Cicala, 2015; Crawford et al., 2018; Allen et al., 2019; Salz, 2022; Sagl, 2023; Cosconati et al., 2024)
  - ▷ **Auctions:** bids are missing, either due to the auction's structure or incomplete data.
    - \* Allen et al. (2024): FDIC auctions for insolvent banks, only the winning and the second-highest bids are recorded.
    - \* Washington State DoT publishes only the three lowest bids.
  - ▷ **Roy models:** widely used in the literature to study decisions such as what occupation to pursue, whether to join a union.

## Application in Insurance Demand

- An empirical problem we face when estimating demand for auto insurance! (REStud forthcoming)
- Insurers use risk-based pricing, leading to significant variation in prices across consumers.
- Insurers rely on heterogeneous pricing strategies (they collect different consumer information, use different algorithms).
- The shape of the offered price distribution has real economic meanings: it reflects the firm's pricing strategies, and risk-rating technology.
- Flexible estimation of the offered price distribution is essential for analyzing competition and supply-side heterogeneity.

# Offered Price Distributions



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- We also propose an estimator for the parameters in the selection model. Establish consistency and asymptotic normality.
- We make use of all the information: the entire selected distribution, rather than first and second moments.
- No instruments needed to shift the choice probabilities.

## A Discrete Choice Problem

- A finite set of alternatives  $\mathcal{J} = \{1, \dots, J\}$ .
- Let  $\pi_j^o \in \Delta([\underline{p}_j, \bar{p}_j])$  represent the offered price density associated with alternative  $j$ .
- All analyses are conditional on characteristics  $x, x^*$  which we omit.
- $p_j$  are independent conditional on  $x, x^*$ .
  - ▷ In auto-insurance application,  $x^*$  also includes driver's true risk (estimable ex-post).
- The *offered* price distribution:  $\pi^o = \prod_{j \in \mathcal{J}} \pi_j^o$

## Selection Function

- A *selection function*  $f = (f_1, f_2, \dots, f_J)$ , where  $f_j$  maps a price vector  $\mathbf{p} = (p_1, \dots, p_J)$  to a strictly positive probability of selecting  $j$ :

$$f_j \in \mathcal{C}^1: \prod_j [\underline{p}_j, \bar{p}_j] \rightarrow (0, 1).$$

- $\sum_{j \in \mathcal{J}} f_j \leq 1$ . The inequality allows for an outside option.

## A Simple Example

- Two alternatives  $j \in \{1, 2\}$ . An outcome equation:

$$p_j = x' \beta_j + \eta_j(x^*), \quad p_1 \perp p_2 | (x, x^*) \quad (\text{outcome conditionally independent}).$$

- Utility for each alternative:

$$u_j = \gamma p_j + x^* \kappa_j + \varepsilon_j.$$

- The selection function:

$$f_1(p_1, p_2, x, x^*) = \int 1\{u_1 \geq u_2\} d\mu(\varepsilon_1, \varepsilon_2).$$

- Compared to the “reduced-form” selection model:

$$u_j = \underbrace{\gamma(x' \beta_j + \eta_j(x^*))}_{p_j} + x^* \kappa_j + \varepsilon_j = x' \gamma \beta_j + \underbrace{(\gamma \eta_j(x^*) + x^* \kappa_j + \varepsilon_j)}_{\text{composite error}}.$$

# The Selected Price Distribution

- The probability of selecting  $j$  conditional on  $p_j$

$$Pr_j(p_j; \pi^o) = \int_{\mathbf{p}_{-j}} f_j(p_j, \mathbf{p}_{-j}) \prod_{k \neq j} \pi_k^o(p_k) dp_k,$$

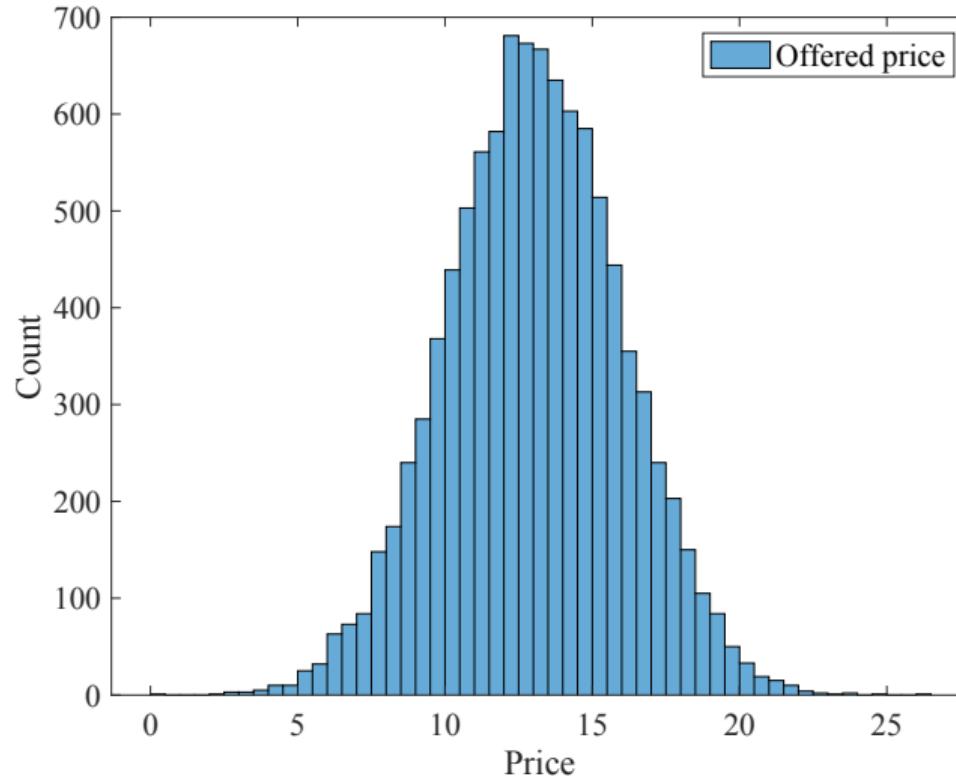
- Let  $\pi_j^s \in \Delta([\underline{p}_j, \bar{p}_j])$  denote the  $j$ 's selected price distribution.

$$\pi_j^s(p_j) \propto \pi_j^o(p_j) \times Pr_j(p_j; \pi^o).$$

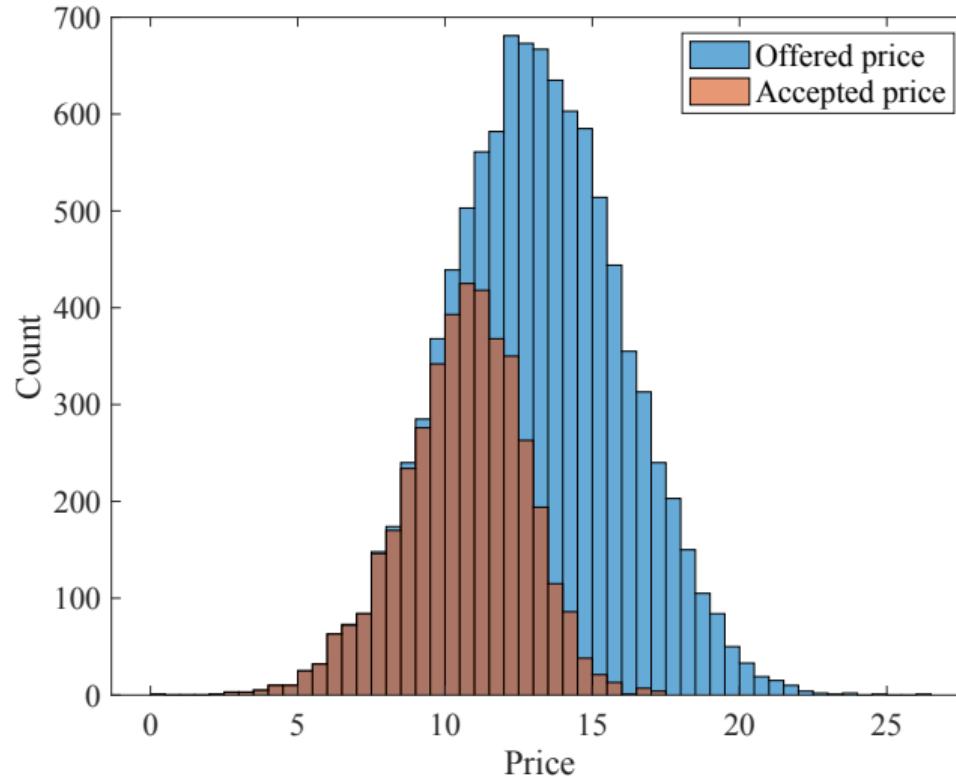
$f_j > 0$ ,  $\pi_j^o$  and  $\pi_j^s$  share the same support  $[\underline{p}_j, \bar{p}_j]$ .

- We call  $\pi^s = \prod_{j \in \mathcal{J}} \pi_j^s$  the *selected* price distribution.

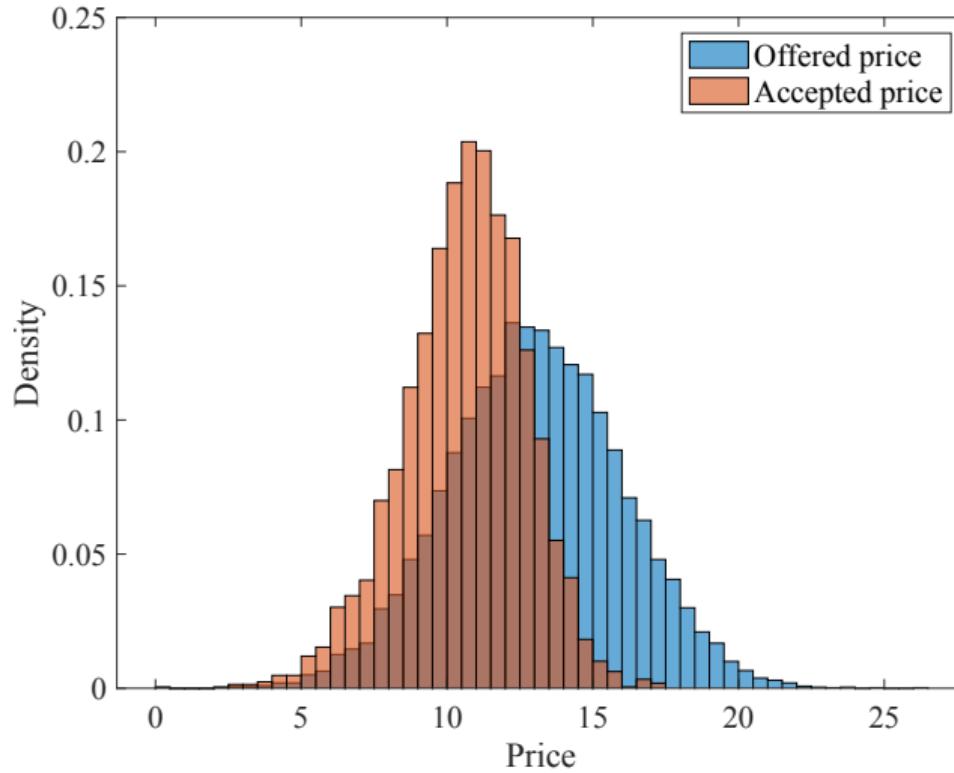
## Graphical Illustration: $\pi_j^o(p_j)$



## Graphical Illustration: $\pi_j^o(p_j) \times Pr_j(p_j; \pi^o)$



**Graphical Illustration:**  $\frac{\pi_j^o(p_j) \times Pr_j(p_j; \pi^o)}{\int \pi_j^o(p) \times Pr_j(p; \pi^o) dp}.$



## Key Challenge

- In many empirical settings, we only observe the selected price distribution  $\pi^s$ .
- How to recover the offered price distribution  $\pi^o$  from the selected  $\pi^s$ ?
- Both  $\pi^o$  and  $\pi^s$  are collections of  $J$  probability density functions.
- Given a selection function, the cardinality of unknowns and constraints are exactly the same.
- The key challenge is solving for a collection of infinite-dimensional objects entangled in a nonlinear system.

# Roadmap

1. Model
2. Main Theoretical Results
3. Estimation
4. Monte Carlo Simulations

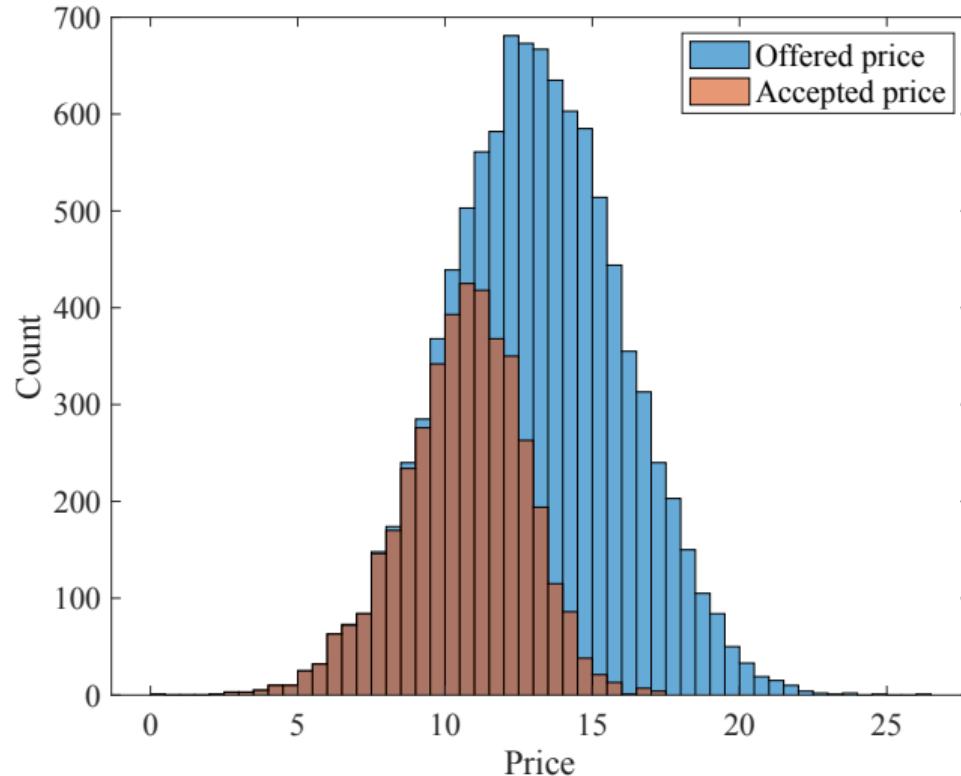
# How to Recover Offered Price Distribution

- The probability of selecting  $j$  conditional on  $p_j$ ,

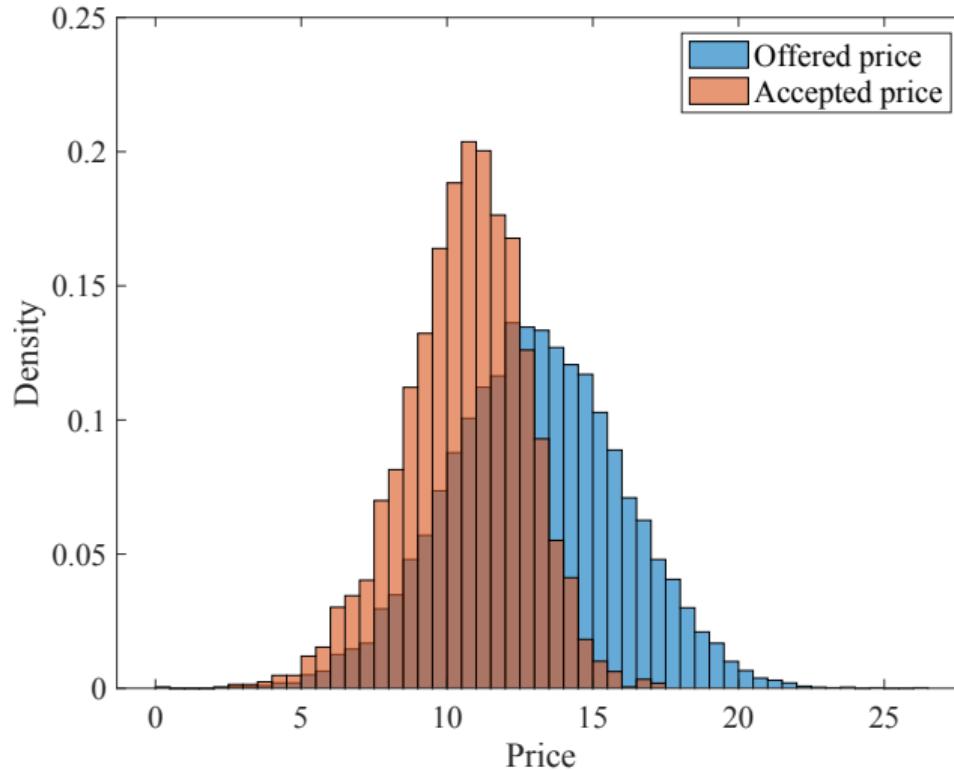
$$Pr_j(p_j; \pi^o) = \int_{\mathbf{p}_{-j}} f_j(p_j, \mathbf{p}_{-j}) \prod_{k \neq j} \pi_k^o(p_k) dp_k,$$

- We observe  $j$ 's selected price distribution  $\pi_j^s(p_j) \propto \pi_j^o(p_j) \times Pr_j(p_j; \pi^o)$ .
- Given  $Pr_j(p_j; \pi^o)$ ,  $\pi_j^o(p_j) \propto \pi_j^s(p_j) / Pr_j(p_j; \pi^o)$ .
- Plug in a conjecture  $\psi = (\psi_1, \psi_2, \dots, \psi_J) \in \prod_j \Delta([\underline{p}_j, \bar{p}_j])$  to obtain  $Pr_j(p_j; \psi)$ .
- Given  $Pr_j(p_j; \psi)$ , a new conjecture about  $j$ 's offered price distribution  $\propto \pi_j^s(p_j) / Pr_j(p_j; \psi)$ .
- Define an operator  $T: \prod_j \Delta([\underline{p}_j, \bar{p}_j]) \rightarrow \prod_j \Delta([\underline{p}_j, \bar{p}_j])$ .
$$(T\psi)_j(p_j) \propto \pi_j^s(p_j) / Pr_j(p_j; \psi),$$
- If the conjecture is correct  $\psi = \pi^o$ ,  $T\pi^o = \pi^o$ , a fixed point.

## Graphical Illustration: $\pi_j^s(p_j)/Pr_j(p_j; \psi)$



**Graphical Illustration:**  $\frac{\pi_j^s(p_j) / Pr_j(p_j; \psi)}{\int \pi_j^s(p) / Pr_j(p; \psi) dp}$



## Functional Contraction

- Let

$$\rho = \frac{J-1}{4} \max_{j \in \mathcal{J}} (\bar{p}_j - \underline{p}_j) M_j,$$

where  $M_j$  is *maximum semi-elasticity difference*:

$$M_j = \sup_{p_j, \mathbf{p}_{-j}, \mathbf{p}'_{-j}} \left| \frac{\partial \ln f_j(p_j, \mathbf{p}_{-j})}{\partial p_j} - \frac{\partial \ln f_j(p_j, \mathbf{p}'_{-j})}{\partial p_j} \right|.$$

### Theorem 1

If  $\rho < 1$ , the operator  $T$  is a contraction with modulus less than  $\rho$ .

- By the Banach fixed point theorem, any selected distribution  $\pi^s$  corresponds to a unique offered price distribution  $\pi^o$ .
- Take any  $\psi \in \prod_j \Delta([\underline{p}_j, \bar{p}_j])$ ,

$$\lim_{n \rightarrow \infty} T^n \psi = \pi^o.$$

## Small $\rho$ for Logit

- An important and widely-used selection function is the logit model:

$$f_j(p_1, \dots, p_J) = \frac{\exp(-\gamma p_j + \xi_j)}{\exp(-\gamma p_j + \xi_j) + \sum_{k \neq j} \exp(-\gamma p_k + \xi_k)}$$

- For a large  $J$ , when changing  $p_j$ , the main variation comes from the numerator, since the denominator is relatively large.
- Plug in the log derivative:

$$\frac{\partial \ln f_j}{\partial p_j} \approx \frac{\partial \ln \exp(-\gamma p_j + \xi_j)}{\partial p_j} = -\gamma$$

$$M_j \approx 0$$

- In our auto-insurance application, price range 1000 euros,  $J = 11$ , the iteration converges around 5 loops.

## Functional Contraction

- Thus far, we have not imposed any structure on the selection function.
- Take the supreme over  $\mathbf{p}_{-j}, \mathbf{p}'_{-j}$  to compute  $M_j$

### Assumption 1 (Log Supermodularity)

For all  $j \in \mathcal{J}$  and  $p_j \in [\underline{p}_j, \bar{p}_j]$ ,  $\frac{\partial \ln f_j(p_j, \mathbf{p}_{-j})}{\partial p_j}$  is weakly increasing in each  $p_k$  with  $k \neq j$ .

$$\rho^* = \frac{J-1}{4} \max_{j \in \mathcal{J}} [\ln f_j(\bar{\mathbf{p}}) - \ln f_j(\underline{p}_j, \bar{\mathbf{p}}_{-j}) - \ln f_j(\bar{p}_j, \underline{\mathbf{p}}_{-j}) + \ln f_j(\underline{\mathbf{p}})].$$

### Theorem 2

Suppose that Assumption 1 holds. If  $\rho^* < 1$ , the operator  $T$  is a contraction with modulus less than  $\rho^*$ .

## Special Cases

- The logit model satisfies Assumption 1 and Theorem 2 applies.
- Theorem 2 also applies to the probit model with two alternatives:

$$f_j(p_j, p_k) = \Pr(e_j - e_k > \gamma p_j - \gamma p_k), \quad (e_j, e_k) \sim N(0, \Sigma).$$

but not for more alternatives.

# Roadmap

1. Model
2. Main Theoretical Results
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## Data and Primitives

- For each individual  $i$ , we observe:
  - ▷ choice
  - ▷ selected price
  - ▷ characteristics:  $x_{ij}$ ,  $x_i = (x'_{i1}, \dots, x'_{iJ})' \in X$ .
- **Primitives of interest:**
  - ▷ the offered price distribution  $\pi^o$ .
  - ▷ the selection function  $f$ .

# Estimation with a Known Selection Function

- Suppose  $f$  is known:
  - ▷ **Step 1:** Obtain a nonparametric estimate of the selected price distribution,  $\hat{\pi}^s(x)$ .
  - ▷ **Step 2:** Plug in  $\hat{\pi}^s$  into the operator  $T$ , initiate the iteration with  $\psi \in \prod_j \Delta([\underline{p}_j; \bar{p}_j])$ , keep iterating until convergence.
- We obtain an estimator for the offered price distribution  $\pi^o$ , denoted by  $T^m\psi$ .
- As the sample size goes large,  $\hat{\pi}^s \xrightarrow{P} \pi^s$ , does the recovered offered price distribution converges to the true offered price distribution?

# Sampling Error

$F$  denotes the mapping from  $\pi^o$  to  $\pi^s$ ,  $F(\pi^o) = \pi^s$

## Proposition 1

Suppose  $\rho < 1$ . The mapping  $F$  is a homeomorphism. Moreover, both  $F$  and  $F^{-1}$  are Lipschitz continuous, with Lipschitz constants  $1 + \rho$  and  $\frac{1}{1-\rho}$ , respectively.

- The inverse  $F^{-1}$  is well-defined and  $\pi^o = F^{-1}(\pi^s)$ .
- Since  $F^{-1}$  is continuous, we have

$$F^{-1}(\hat{\pi}^s) \xrightarrow{p} F^{-1}(\pi^s) \quad \text{as} \quad \hat{\pi}^s \xrightarrow{p} \pi^s.$$

- $F^{-1}$  is Lipschitz continuous,  $F^{-1}(\hat{\pi}^s)$  converges to  $\pi^o$  at the same rate as  $\hat{\pi}^s$  converges to  $\pi^s$ .

## Estimation with an Unknown Selection Function

- The selection function  $f$  is parameterized by  $\theta$ , which comes from a multinomial choice model with an indirect utility given by

$$u_{ij} = v_j(p_{ij}, x_{ij}, \varepsilon_{ij}; \theta).$$

The observed choice  $y_{ij}$  is defined as:

$$y_{ij} = 1\{u_{ij} > u_{ik}, \forall k \neq j\}.$$

- For example, a widely used linear specification:

$$u_{ij} = -\gamma p_{ij} + x'_{ij}\beta + \xi_j + \varepsilon_{ij},$$

where  $\theta = (\gamma, \beta, \xi)$ , the vector of unobserved error terms  $\varepsilon_i = (\varepsilon_{i1}, \dots, \varepsilon_{iJ})$  is jointly distributed according to a known distribution.

## Estimation Steps

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- **Step 3:** Construct the choice probability given  $\theta$  and the offered price distribution:

$$Prob_j(x; \theta, \hat{\pi}^s, m) = \int_{\mathbf{p}} f_j(\mathbf{p}; x, \theta) d(T_{\hat{\pi}^s(x), \theta}^m \psi)(\mathbf{p}).$$

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- **Step 4:** Estimating  $\theta$  by matching the choice probabilities with the market share:

$$\hat{\theta} = \arg \max_{\theta} \hat{Q}_n(\theta) = \arg \max_{\theta} \frac{1}{n} \sum_{i=1}^n \sum_{j=1}^J y_{ij} \ln Prob_j(x_i; \theta, \hat{\pi}^s, m(n)).$$

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- **Step 5:** Once  $\hat{\theta}$  is obtained, a plug-in estimator for  $\pi^o$  is given by  $T_{\hat{\pi}^s, \hat{\theta}}^{m(n)} \psi$ .

# Consistency

## Assumption 2

(i) The space  $\Theta$  of parameter  $\theta$  is compact; (ii) for each  $x \in X$ , the selection function  $f(\mathbf{p}; x, \theta)$  is jointly continuous in  $\theta$  and  $\mathbf{p}$ ; (iii) the condition in Theorem 1 holds for all  $\theta \in \Theta$ , that is,  $\sup_{\theta \in \Theta} \rho(\theta) \leq \bar{\rho} < 1$  for some  $\bar{\rho}$ .

## Assumption 3 (Identification)

For the true parameter  $\theta_0$  and offered distribution  $\pi^o$ , there does not exist  $\theta' \in \Theta$ ,  $\theta' \neq \theta_0$ , offered price distributions  $\pi^{o'}$  which generates all the same observable outcomes.

## Theorem 3 (Consistency)

Under Assumptions 2 and 3,  $\hat{\theta} \xrightarrow{P} \theta_0$ ,  $T_{\hat{\pi}^s, \hat{\theta}}^{m(n)} \psi \xrightarrow{P} \pi^o$ .

# Asymptotic Normality

## Assumption 4

- (i)  $\text{supp}(\pi^s)$  is finite.
- (ii)  $\theta_0$  is in the interior of  $\Theta$ .
- (iii)  $f$  is twice continuously differentiable in  $\theta$ .
- (iv)  $\mathbb{E}\nabla_\theta \mathbf{g}^*(z; \theta_0, \pi^s)$  is nonsingular.

## Theorem 4 (Asymptotic Normality)

Suppose that Assumption 2, 3, and 4 hold. Then  $\hat{\theta}$  is asymptotically normal and  $\sqrt{n}(\hat{\theta} - \theta_0) \xrightarrow{d} \mathcal{N}(0, V)$ .  $T_{\hat{\pi}^s, \hat{\theta}}^{m(n)} \psi$  converges to  $\pi^\circ$  in probability at rate  $\sqrt{n}$ .

# Roadmap

1. Model
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## Setup

- We conduct a Monte Carlo simulation experiment with  $J = 2$ .
- Utility specification:

$$u_{i1} = -\gamma \log(p_{i1}) + \xi_1 + \beta x_{i1} + \varepsilon_i, \quad \varepsilon_i \sim N(0, 1)$$
$$u_{i2} = -\gamma \log(p_{i2}) + \xi_2,$$

with  $\xi_1$  normalized to 0.

- $x_{i1}$  is an instrument that exogenously shifts the choice probability, which we do not need.

## DGPs for Prices

- **DGP 1:**  $\log(p_{ij}) = \delta_{0j} + \delta_j x_{i2} + \eta_{ij}$ , Normal errors.
- **DGP 2:**  $\log(p_{ij}) = \delta_{0j} + \delta_j x_{i2} + \eta_{ij}$ , EV errors.
- **DGP 3:**  $\log(p_{ij}) = (\delta_{0j} + \delta_j x_{i2})(1 + \eta_{ij})$ , Normal errors with heteroskedasticity.
- **DGP 4:**  $\log(p_{ij}) = \exp((\delta_{0j} + \delta_j x_{i2})(1 + \eta_{ij}))$ , nonseparable errors.
- **DGP 5:**  $\log(p_{ij}) = (\delta_{0j} + \delta_j x_{i2})(1 + \eta_{ij})^{-1}$ , nonseparable errors.

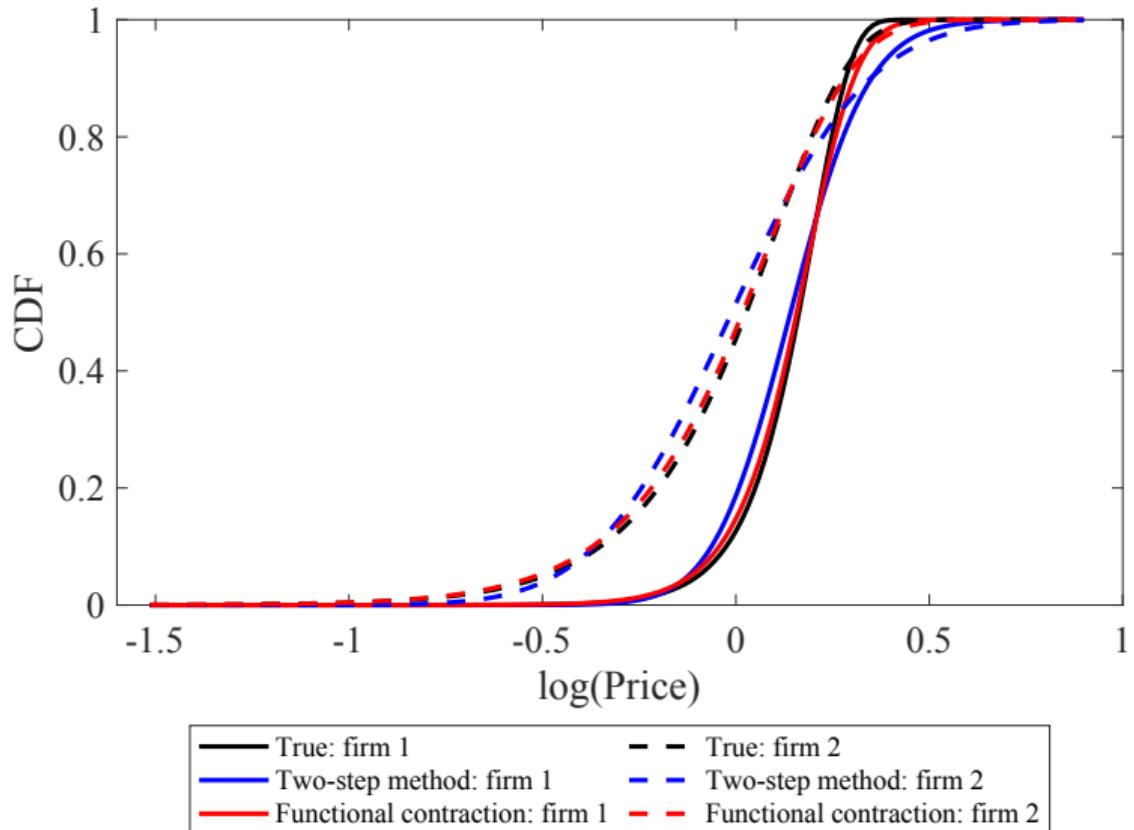
## More Details

- Econometricians observe the choice, the price of the chosen alternative, and  $(x_{i1}, x_{i2})$ .
- We estimate  $\theta = (\gamma, \xi_2, \beta)$ , and nonparametric distributions of prices.
- 500 simulations,  $N = 1000$ , and 5000.
- We also implement the classic two-step method, assuming DGP 1 is the true DGP.

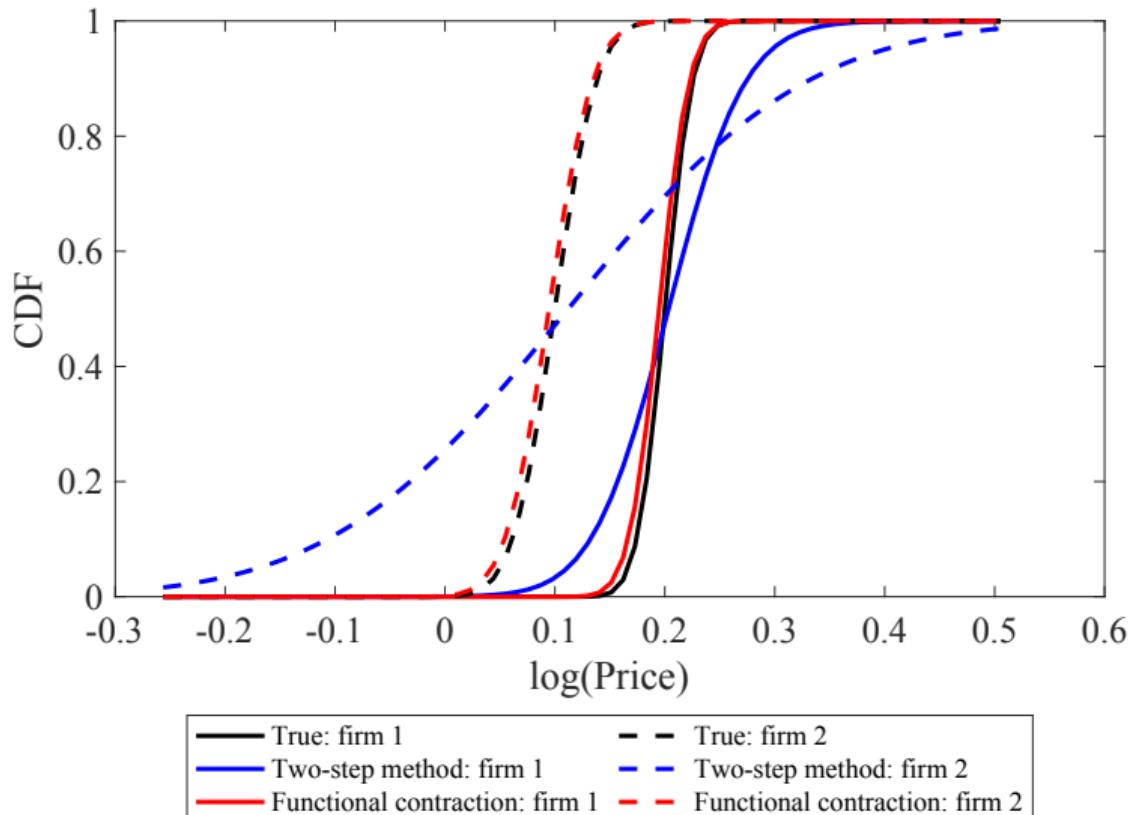
# Results

	Functional Contraction			Two-Step Method		
	Bias	Std. Dev.	RMSE	Bias	Std. Dev.	RMSE
DGP 1						
$\gamma$	-0.0075	0.1958	0.1957	0.0027	0.2126	0.2124
$\xi_2$	0.0021	0.0721	0.0721	0.0003	0.0980	0.0979
$\beta$	-0.0010	0.0906	0.0905	0.0016	0.0929	0.0929
DGP 2						
$\gamma$	-0.0087	0.1990	0.1990	0.0196	0.2451	0.2457
$\xi_2$	0.0021	0.0728	0.0728	0.0183	0.1203	0.1215
$\beta$	-0.0049	0.0945	0.0946	0.0036	0.0960	0.0960
DGP 3						
$\gamma$	-0.0254	0.1603	0.1621	0.1704	0.2398	0.2940
$\xi_2$	-0.0006	0.0702	0.0701	0.0097	0.0860	0.0864
$\beta$	-0.0045	0.0930	0.0930	-0.0023	0.0947	0.0946
DGP 4						
$\gamma$	-0.0131	0.3485	0.3484	0.0368	0.3826	0.3840
$\xi_2$	-0.0016	0.0677	0.0676	-0.0044	0.0731	0.0731
$\beta$	-0.0045	0.0933	0.0933	-0.0040	0.0941	0.0941
DGP 5						
$\gamma$	0.0551	0.9650	0.9656	0.1873	0.7830	0.8044
$\xi_2$	-0.0023	0.0671	0.0671	0.0047	0.0675	0.0676
$\beta$	-0.0050	0.0886	0.0886	-0.0050	0.0885	0.0886

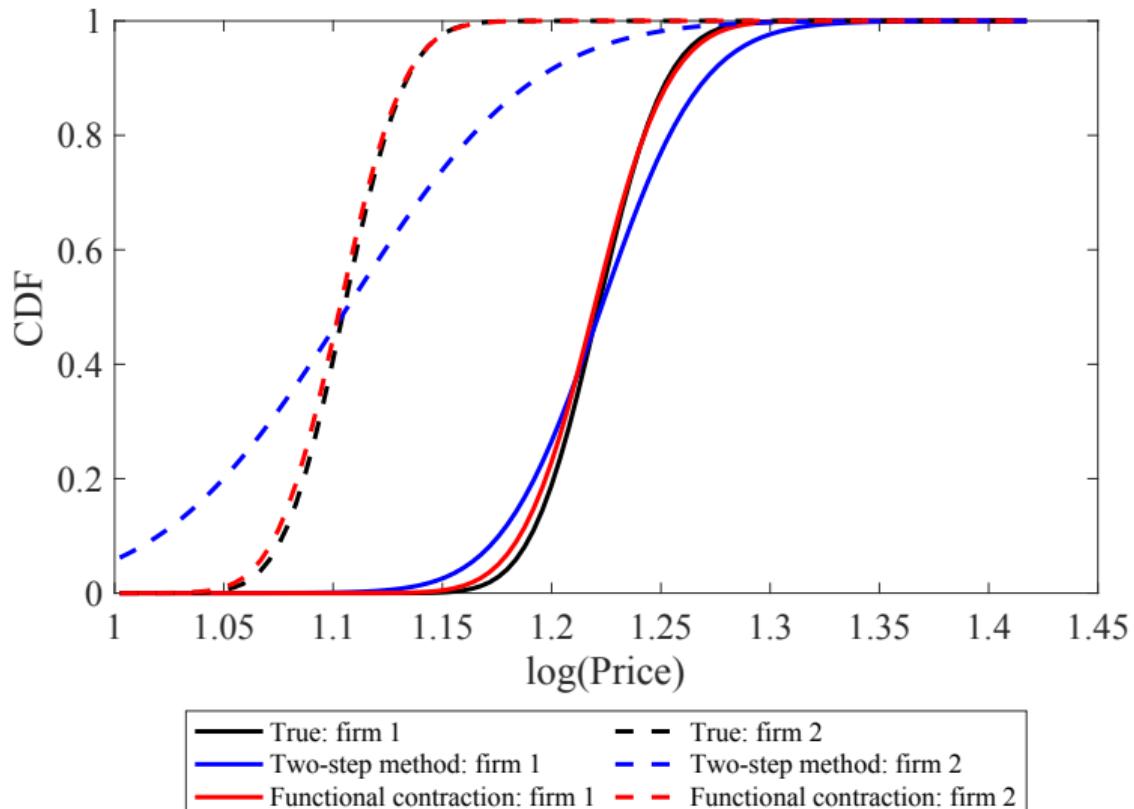
## CDFs of $\log(\text{price})$ : DGP 2



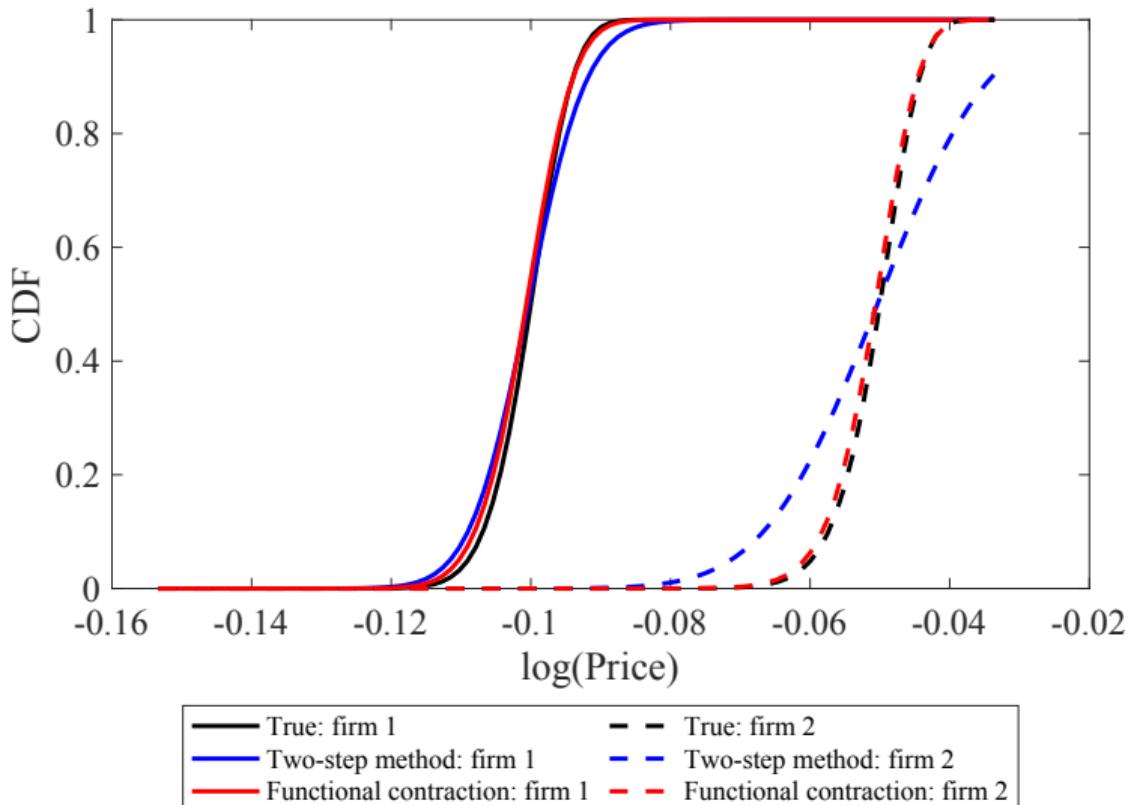
## CDFs of $\log(\text{price})$ : DGP 3



## CDFs of $\log(\text{price})$ : DGP 4



## CDFs of $\log(\text{price})$ : DGP 5



## Main Takeaways

- The biases of our estimator are small, and the standard deviation decreases as the sample size increases in all simulation designs.
- Our method allows for nonparametric estimation of the offered price distributions, so it outperforms the standard method in DGPs 2–5.
- For the two-step method, misspecifying the pricing equation also creates a severe bias in estimating the parameters in the selection function (DGPs 3–5).
- Our method does not require an excluded variable in the selection equation (we tried another simulation excluding  $x_{i1}$ ). Results
- Even if the selection function is misspecified, our method performs well in estimating the price distribution. Results

## Conclusions

- We propose a novel method for estimating selection models.
- Our method makes use of all available information on observed outcomes:
  - ▷ fully nonparametric estimation of potential outcome distribution, nonseparable in errors.
  - ▷ flexibly specified parametric selection rule, typically used in demand estimation, auctions, and labor studies.
  - ▷ no need of excluded variables to exogeneously shift the choice probabilities.
- Monte Carlo simulations show that our method performs well in finite samples. The iterative procedure converges very fast, appealing for empirical applications.

## Constructing the Metric

- Recall that two probability measures  $S, Q \in \Delta(Y)$  are equivalent, denoted  $S \sim Q$ , if they are absolutely continuous with respect to each other.
- When  $S \sim Q$ , the Radon-Nikodym derivative,  $\frac{dS}{dQ}: Y \rightarrow (0, \infty)$ , exists, as guaranteed by the Radon-Nikodym Theorem.

$$S = Q \Leftrightarrow \frac{dS}{dQ}(y) = 1 \quad Q\text{-a.e.}$$

- If both  $S$  and  $Q$  have continuous densities, the Radon-Nikodym derivative is simply the ratio between densities, i.e.,  $\frac{dS}{dQ}(y) = \frac{s(y)}{q(y)}$ .
- In space  $\Delta(Y)$ , we define a metric  $d: \Delta(Y) \times \Delta(Y) \rightarrow [0, +\infty]$ .

$$d(S, Q) = \begin{cases} \ln \text{ess sup}_{y \in Y} \frac{dS}{dQ}(y) + \ln \text{ess sup}_{y \in Y} \frac{dQ}{dS}(y), & \text{if } S \sim Q, \\ +\infty, & \text{otherwise} \end{cases}$$

# Removing the Excluded Variable

	$N = 1000$			$N = 5000$		
	Bias	Std. Dev.	RMSE	Bias	Std. Dev.	RMSE
DGP 1						
$\gamma$	-0.0011	0.2082	0.2080	0.0018	0.0866	0.0865
$\xi_2$	0.0074	0.0570	0.0574	0.0000	0.0254	0.0253
DGP 2						
$\gamma$	-0.0018	0.2066	0.2064	0.0024	0.1000	0.0999
$\xi_2$	0.0033	0.0535	0.0535	0.0028	0.0264	0.0265
DGP 3						
$\gamma$	-0.0163	0.1581	0.1587	-0.0043	0.0728	0.0729
$\xi_2$	0.0061	0.0542	0.0544	0.0007	0.0238	0.0238
DGP 4						
$\gamma$	0.0019	0.3660	0.3656	0.0059	0.1563	0.1563
$\xi_2$	0.0050	0.0498	0.0500	-0.0005	0.0225	0.0225
DGP 5						
$\gamma$	0.0000	1.0797	1.0786	-0.0146	0.4409	0.4407
$\xi_2$	0.0014	0.0531	0.0530	-0.0007	0.0233	0.0233

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# Removing the Excluded Variable

	$N = 1000$		$N = 5000$	
	IBias <sup>2</sup>	IMSE	IBias <sup>2</sup>	IMSE
DGP 1				
$F_1(\cdot   x_{i2} = 0)$	0.0002	0.0018	0.0002	0.0004
$F_2(\cdot   x_{i2} = 0)$	0.0001	0.0003	0.0000	0.0001
$F_1(\cdot   x_{i2} = 1)$	0.0003	0.0019	0.0002	0.0005
$F_2(\cdot   x_{i2} = 1)$	0.0001	0.0007	0.0001	0.0002
DGP 2				
$F_1(\cdot   x_{i2} = 0)$	0.0004	0.0017	0.0003	0.0006
$F_2(\cdot   x_{i2} = 0)$	0.0002	0.0004	0.0001	0.0001
$F_1(\cdot   x_{i2} = 1)$	0.0005	0.0018	0.0003	0.0006
$F_2(\cdot   x_{i2} = 1)$	0.0002	0.0007	0.0001	0.0002
DGP 3				
$F_1(\cdot   x_{i2} = 0)$	0.0058	0.0073	0.0061	0.0064
$F_2(\cdot   x_{i2} = 0)$	0.0029	0.0031	0.0028	0.0028
$F_1(\cdot   x_{i2} = 1)$	0.0006	0.0021	0.0005	0.0008
$F_2(\cdot   x_{i2} = 1)$	0.0001	0.0007	0.0000	0.0002
DGP 4				
$F_1(\cdot   x_{i2} = 0)$	0.0006	0.0021	0.0006	0.0008
$F_2(\cdot   x_{i2} = 0)$	0.0008	0.0010	0.0007	0.0007
$F_1(\cdot   x_{i2} = 1)$	0.0004	0.0024	0.0003	0.0007
$F_2(\cdot   x_{i2} = 1)$	0.0001	0.0006	0.0000	0.0002
DGP 5				
$F_1(\cdot   x_{i2} = 0)$	0.0014	0.0025	0.0013	0.0016
$F_2(\cdot   x_{i2} = 0)$	0.0013	0.0015	0.0014	0.0014
$F_1(\cdot   x_{i2} = 1)$	0.0007	0.0033	0.0006	0.0012
$F_2(\cdot   x_{i2} = 1)$	0.0002	0.0006	0.0001	0.0002

# Misspecifying the Selection Function

	$N = 1000$			$N = 5000$		
	Bias	Std. Dev.	RMSE	Bias	Std. Dev.	RMSE
DGP 1						
$\gamma$	-0.0793	0.1826	0.1989	-0.0743	0.0806	0.1096
$\xi_2$	-0.0754	0.0714	0.1038	-0.0752	0.0342	0.0826
$\beta$	-0.0309	0.0856	0.0909	-0.0306	0.0392	0.0497
DGP 2						
$\gamma$	-0.0748	0.1864	0.2007	-0.0667	0.0806	0.1045
$\xi_2$	-0.0714	0.0727	0.1018	-0.0742	0.0340	0.0816
$\beta$	-0.0315	0.0902	0.0954	-0.0282	0.0407	0.0495
DGP 3						
$\gamma$	-0.1051	0.1475	0.1810	-0.0940	0.0650	0.1142
$\xi_2$	-0.0789	0.0698	0.1053	-0.0768	0.0317	0.0830
$\beta$	-0.0323	0.0887	0.0943	-0.0293	0.0398	0.0494
DGP 4						
$\gamma$	-0.0746	0.3249	0.3330	-0.0584	0.1442	0.1554
$\xi_2$	-0.0776	0.0679	0.1030	-0.0755	0.0307	0.0814
$\beta$	-0.0263	0.0900	0.0937	-0.0222	0.0392	0.0450
DGP 5						
$\gamma$	0.0029	0.9169	0.9160	-0.0606	0.4177	0.4217
$\xi_2$	-0.0827	0.0667	0.1063	-0.0801	0.0302	0.0856
$\beta$	-0.0315	0.0847	0.0902	-0.0266	0.0381	0.0465

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# Misspecifying the Selection Function

	$N = 1000$		$N = 5000$	
	IBias <sup>2</sup>	IMSE	IBias <sup>2</sup>	IMSE
DGP 1				
$F_1(\cdot   x_{i2} = 0)$	0.0004	0.0029	0.0002	0.0007
$F_2(\cdot   x_{i2} = 0)$	0.0001	0.0006	0.0001	0.0002
$F_1(\cdot   x_{i2} = 1)$	0.0004	0.0032	0.0002	0.0009
$F_2(\cdot   x_{i2} = 1)$	0.0002	0.0013	0.0001	0.0003
DGP 2				
$F_1(\cdot   x_{i2} = 0)$	0.0006	0.0033	0.0005	0.0010
$F_2(\cdot   x_{i2} = 0)$	0.0002	0.0006	0.0001	0.0002
$F_1(\cdot   x_{i2} = 1)$	0.0007	0.0037	0.0004	0.0010
$F_2(\cdot   x_{i2} = 1)$	0.0003	0.0015	0.0001	0.0004
DGP 3				
$F_1(\cdot   x_{i2} = 0)$	0.0062	0.0087	0.0061	0.0066
$F_2(\cdot   x_{i2} = 0)$	0.0028	0.0032	0.0028	0.0029
$F_1(\cdot   x_{i2} = 1)$	0.0007	0.0033	0.0005	0.0011
$F_2(\cdot   x_{i2} = 1)$	0.0002	0.0013	0.0001	0.0003
DGP 4				
$F_1(\cdot   x_{i2} = 0)$	0.0008	0.0034	0.0006	0.0012
$F_2(\cdot   x_{i2} = 0)$	0.0008	0.0012	0.0007	0.0008
$F_1(\cdot   x_{i2} = 1)$	0.0006	0.0046	0.0003	0.0012
$F_2(\cdot   x_{i2} = 1)$	0.0002	0.0011	0.0001	0.0003
DGP 5				
$F_1(\cdot   x_{i2} = 0)$	0.0014	0.0034	0.0014	0.0019
$F_2(\cdot   x_{i2} = 0)$	0.0014	0.0018	0.0014	0.0015
$F_1(\cdot   x_{i2} = 1)$	0.0008	0.0058	0.0007	0.0018
$F_2(\cdot   x_{i2} = 1)$	0.0002	0.0011	0.0001	0.0003