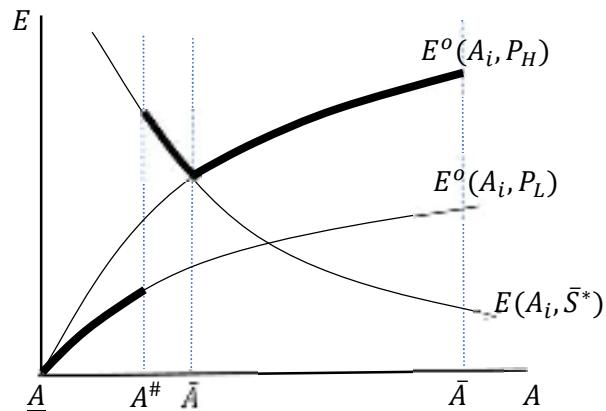
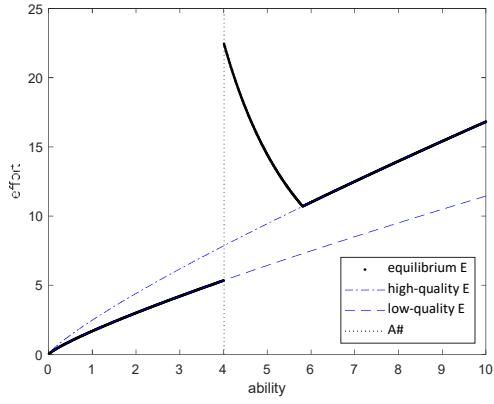


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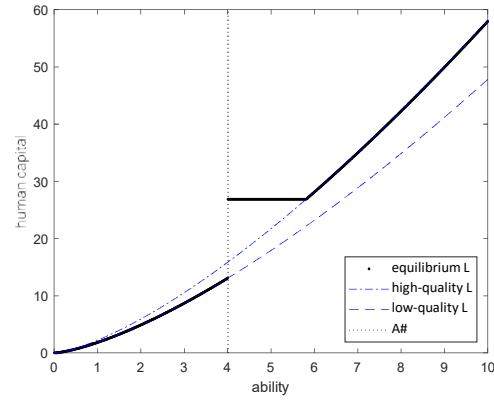
## Figures and Tables



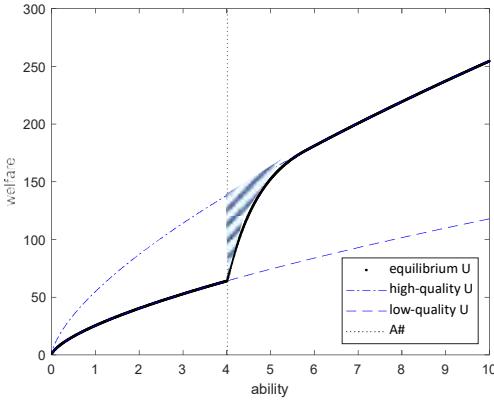
**Figure 1 Student effort under competitive equilibrium**



(a) Effort



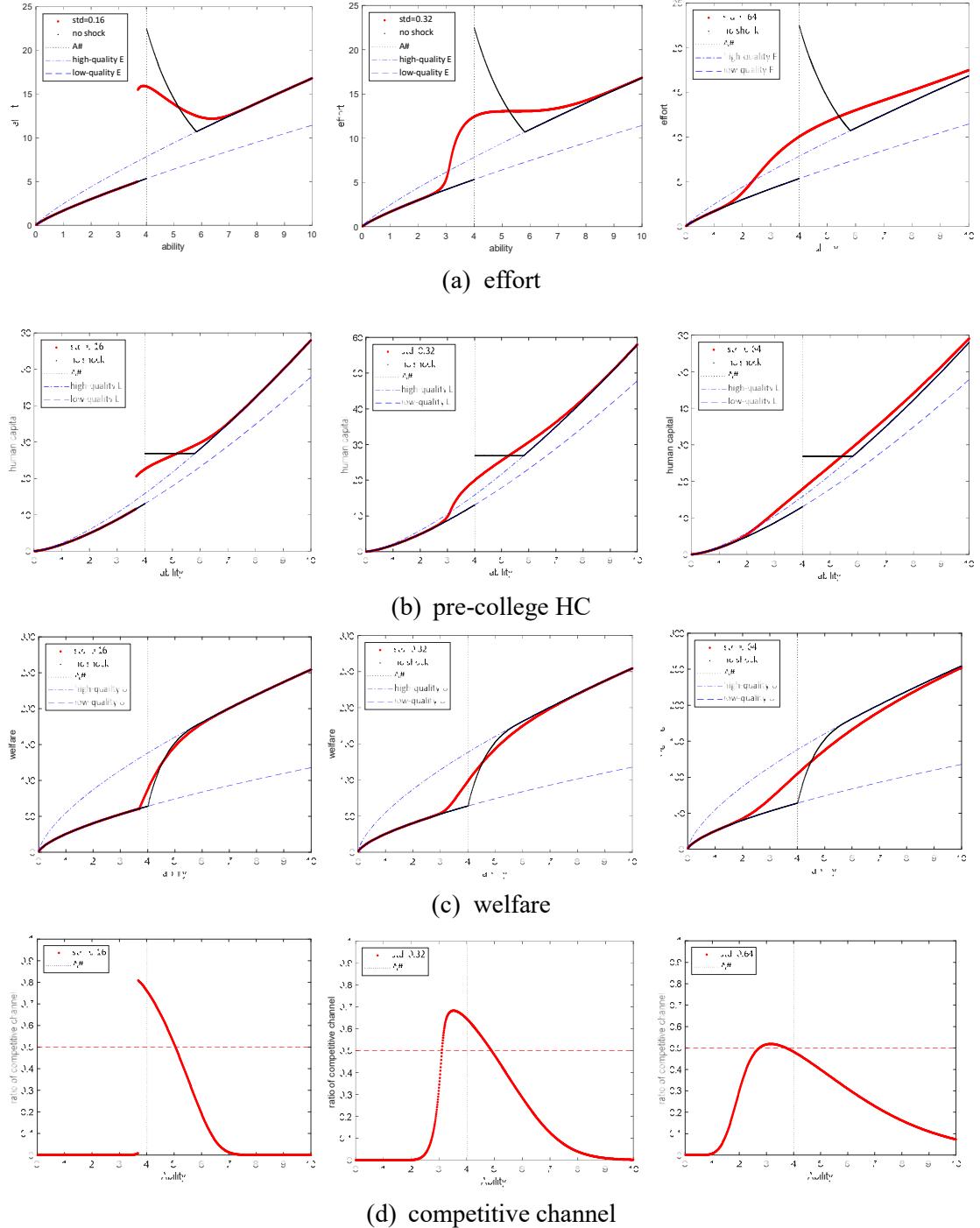
(b) Score (pre-college HC)



(c) Utility

**Figure 2 Competitive equilibrium outcome (without random perturbations)**

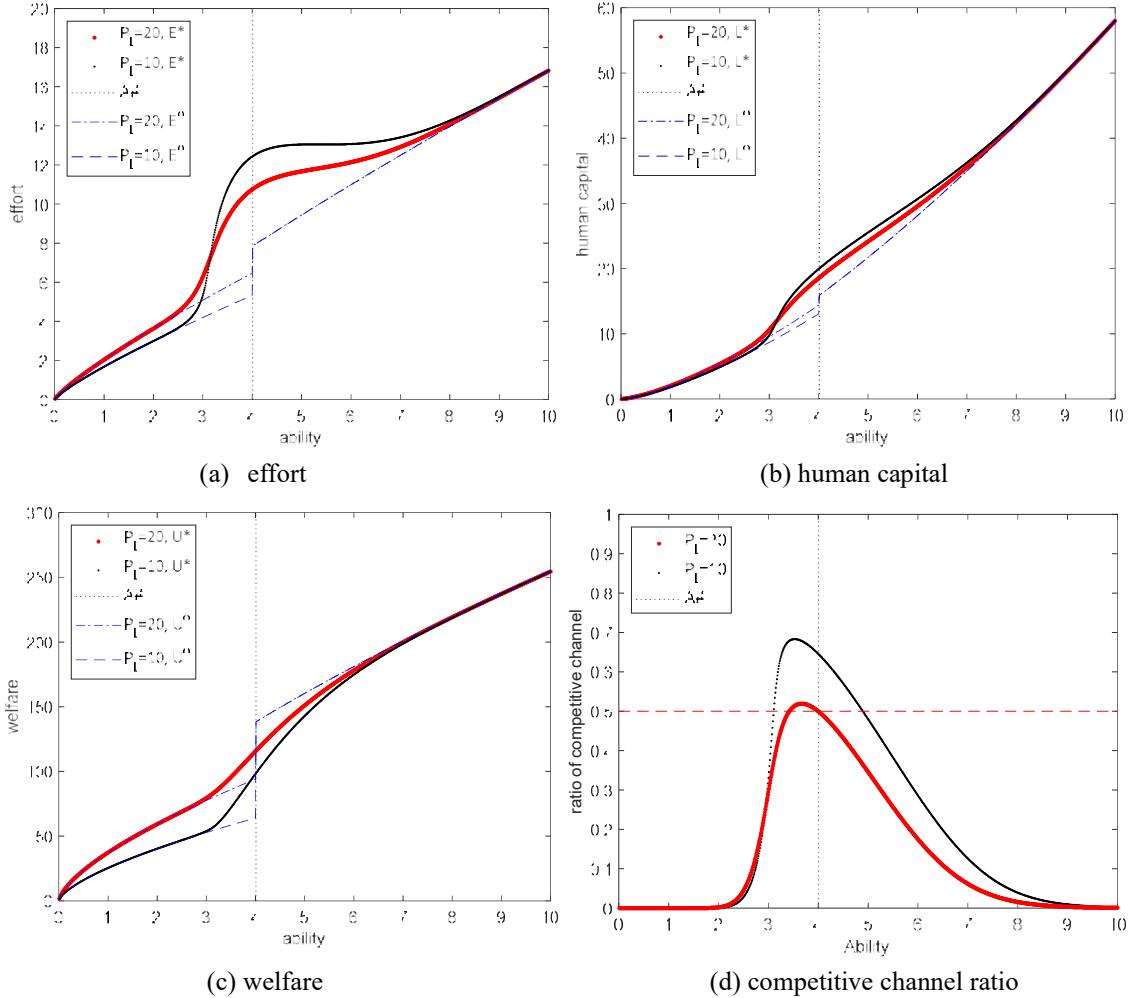
Note: Student number is 1,000, with abilities following a uniform distribution between 0 and 10. The quota of high-quality college is 600. The quality ratio between high-quality college and low-quality college is 4. For more details on parameters, see Table 1.



**Figure 3 Competitive equilibrium outcome (with random perturbations)**

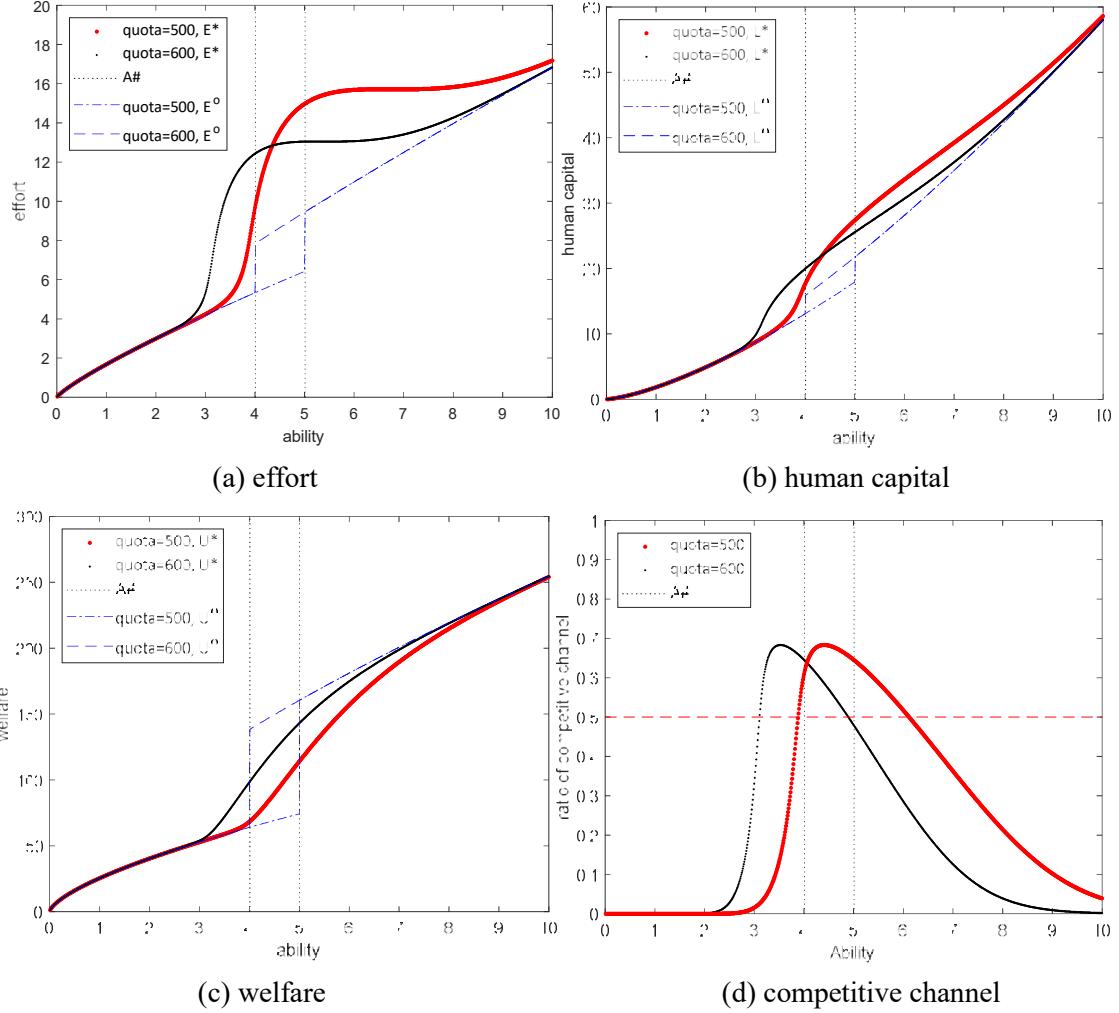
( $\sigma_\varepsilon = 0.16$  (left),  $0.32$  (middle),  $0.64$  (right))

Note: Student number is 1,000, with abilities following a uniform distribution between 0 and 10. The quota of high-quality college is 600. The quality ratio between high-quality college and low-quality college is 4. For more details on parameters, see Table 1.



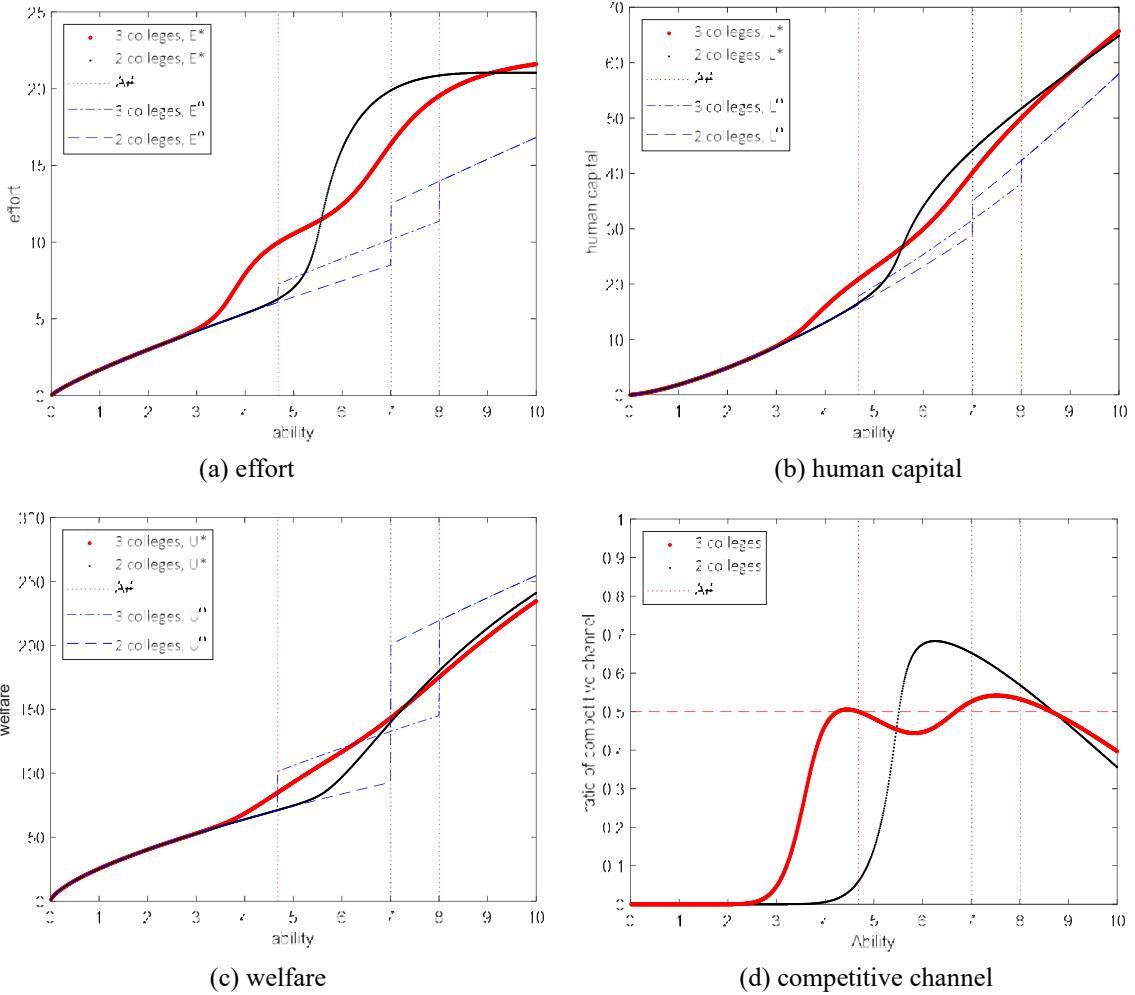
**Figure 4 Comparative statics: Decreasing quality gap**

Note: Student number is 1,000, with abilities following a uniform distribution between 0 and 10. The quota of high-quality college is 600. The quality of high-quality college is 40, and the quality of low-quality college is 20 (red) or 10 (black). Random perturbation is  $\sigma_\varepsilon = 0.32$ . For more details on parameters, see Table 1.



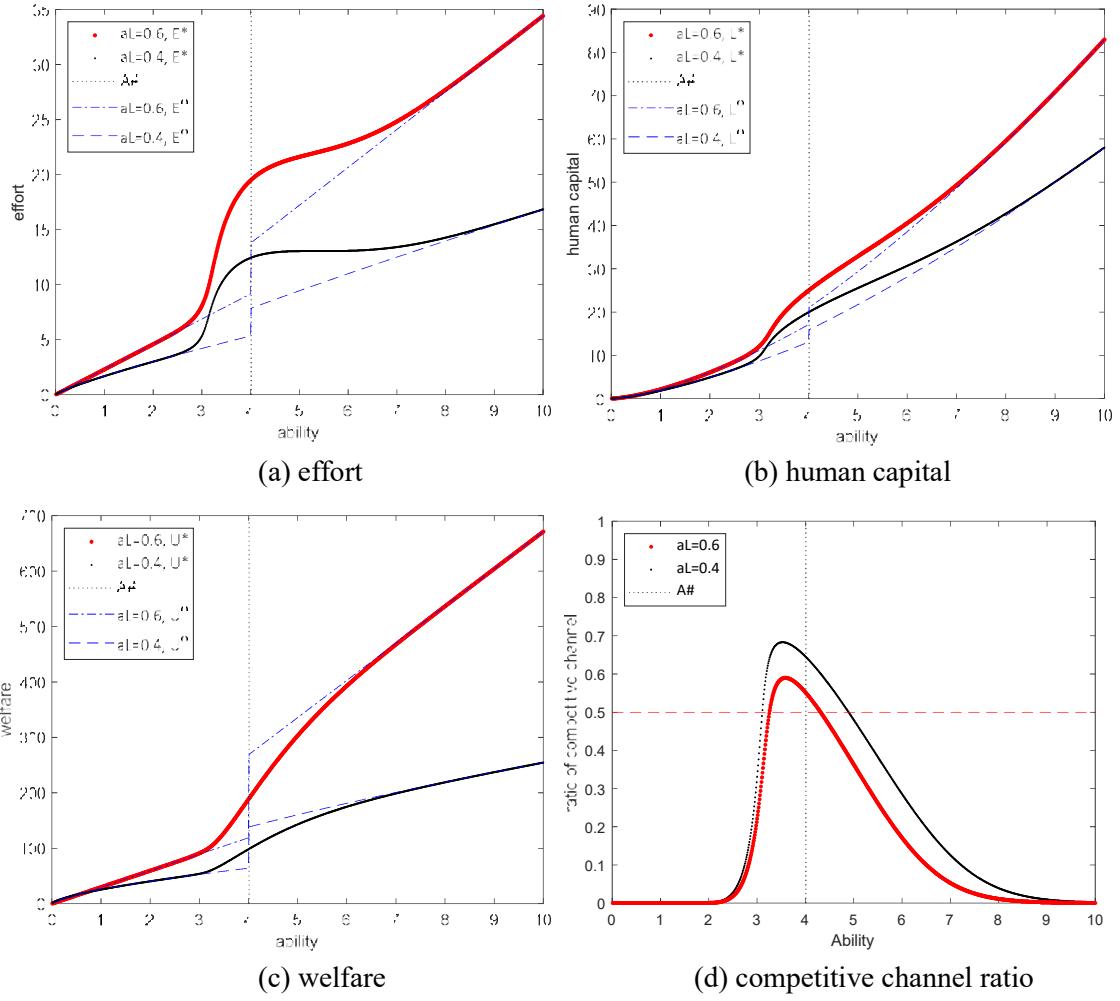
**Figure 5 Comparative Statics: Decreasing high-quality college quota**

Note: Student number is 1,000, with abilities following a uniform distribution between 0 and 10. The quality ratio between high-quality college and low-quality college is 4. The quota for the high-quality college is 500 (red) or 600 (black). Random perturbation is  $\sigma_\varepsilon = 0.32$ . For more details on parameters, see Table 1.



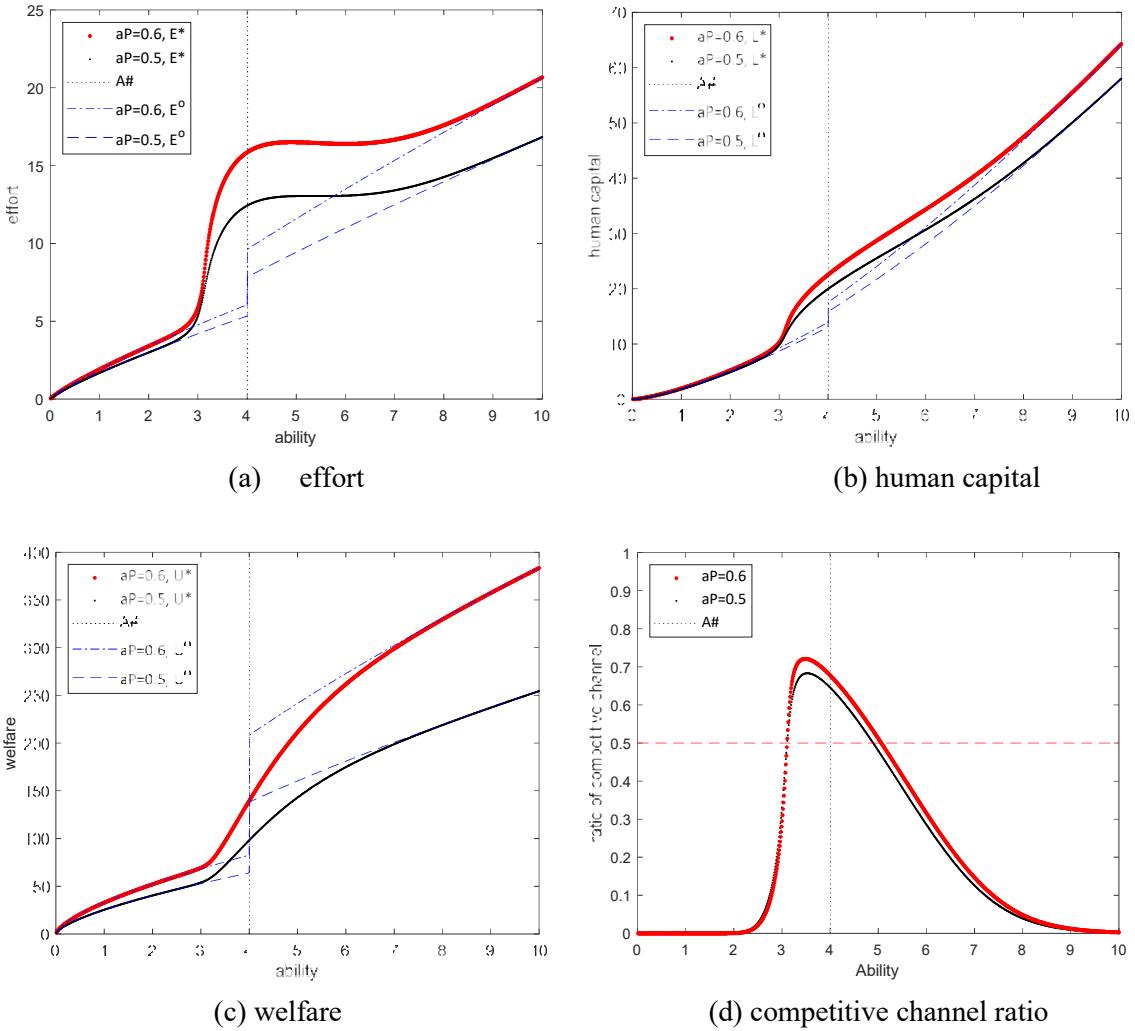
**Figure 6 Comparative statics: Adding one median-quality college**

Note: Student number is 1,000, with abilities following a uniform distribution between 0 and 10. The black-colored curve shows the 2-college case where the quality ratio between high-quality college and low-quality college is 4. The red-colored curve shows the 3-college case by adding one median-quality college. Random perturbation is  $\sigma_\varepsilon = 0.32$ . For more details on parameters, see Table 1.



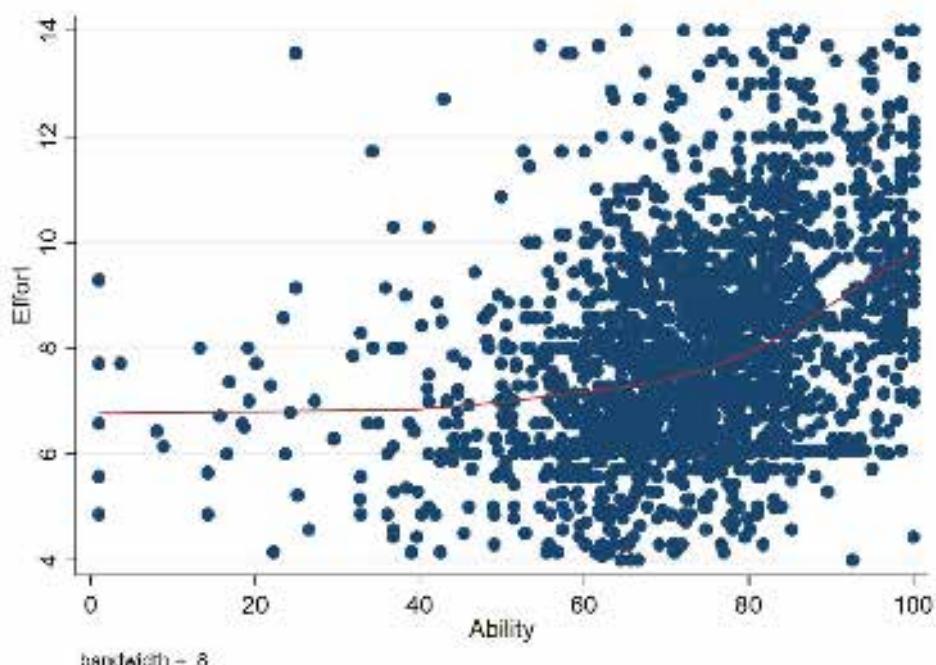
**Figure 7 Comparative statics: Increasing the power of human capital in wage equation**

Note: Student number is 1,000, with abilities following a uniform distribution between 0 and 10. The quality ratio between high-quality college and low-quality college is 4. The power of human capital ( $\alpha_L$ ) is 0.6 (red) or 0.4 (black). Random perturbation is  $\sigma_\varepsilon = 0.32$ . For more details on parameters, see Table 1.

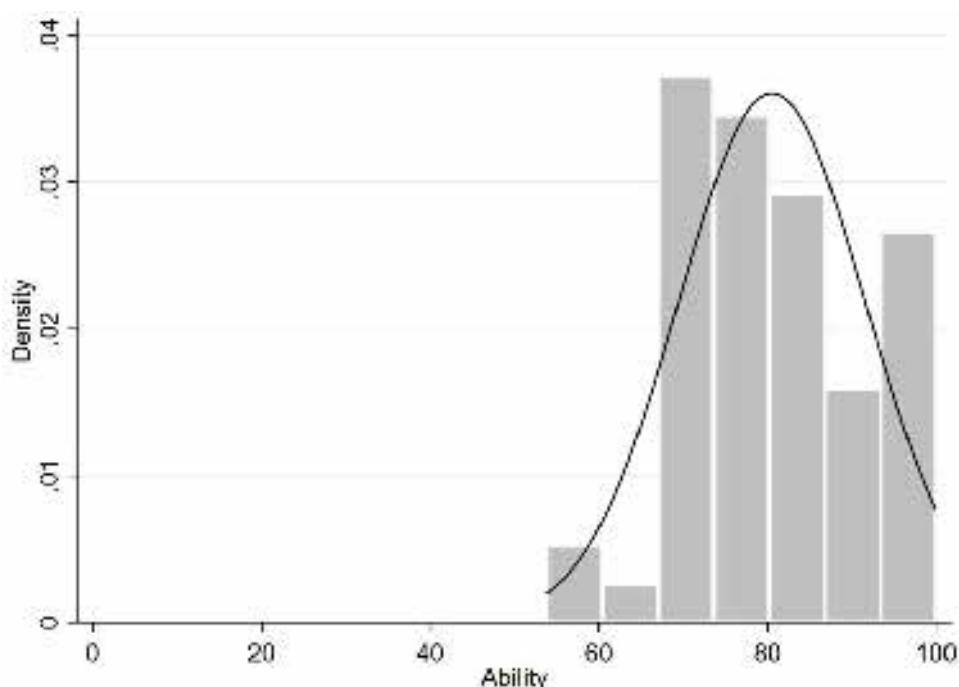


**Figure 8 Comparative statics: increasing the power of college quality in wage equation**

Note: Student number is 1,000, with abilities following a uniform distribution between 0 and 10. The quality ratio between high-quality college and low-quality college is 4. The power of college quality ( $\alpha_P$ ) is 0.6 (red) or 0.5(black). Random perturbation is  $\sigma_\varepsilon = 0.32$ . For more details on parameters, see Table 1.



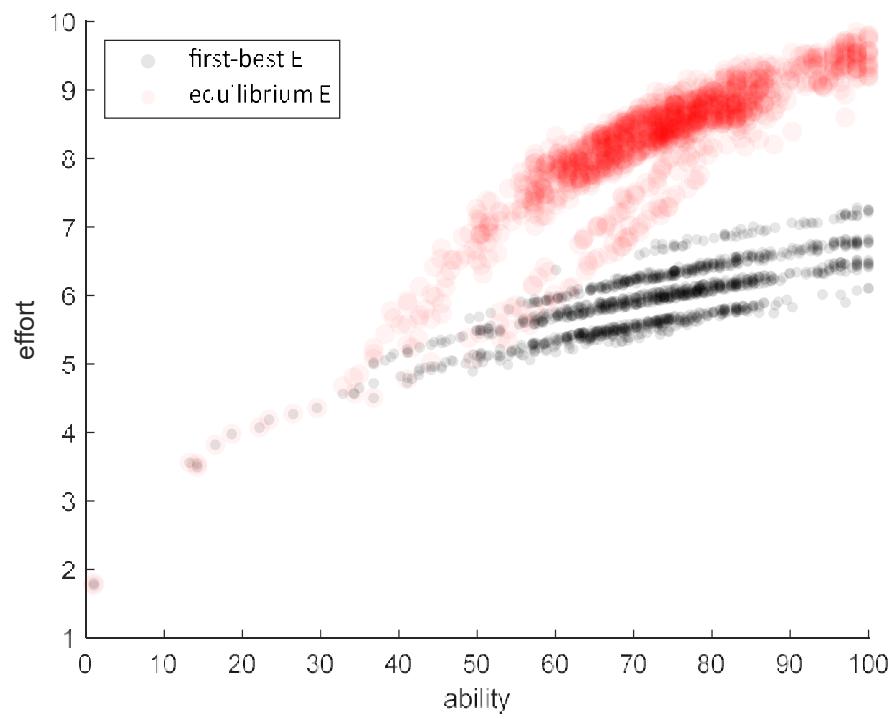
(a) student ability and daily study time (effort)



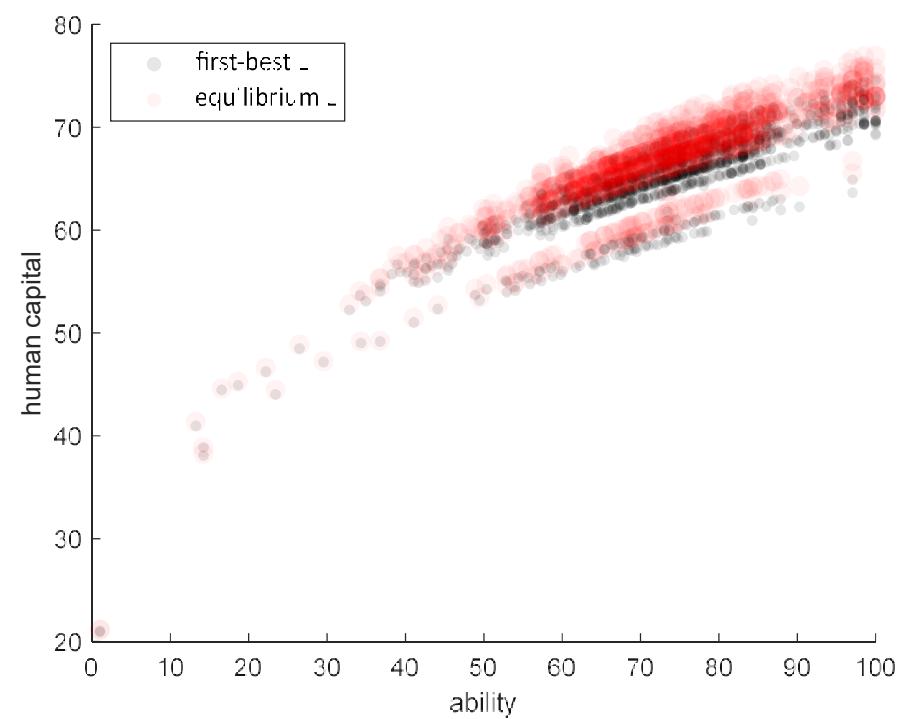
(b) ability distribution of students enrolled in 211-colleges

**Figure 9 The relationship of student ability and daily study time**

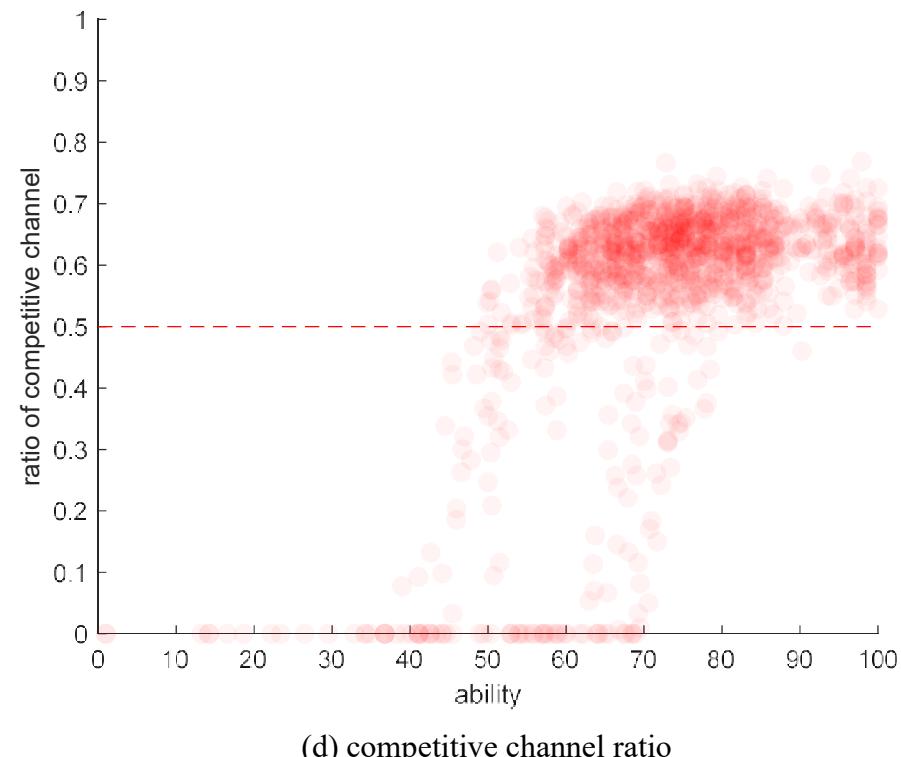
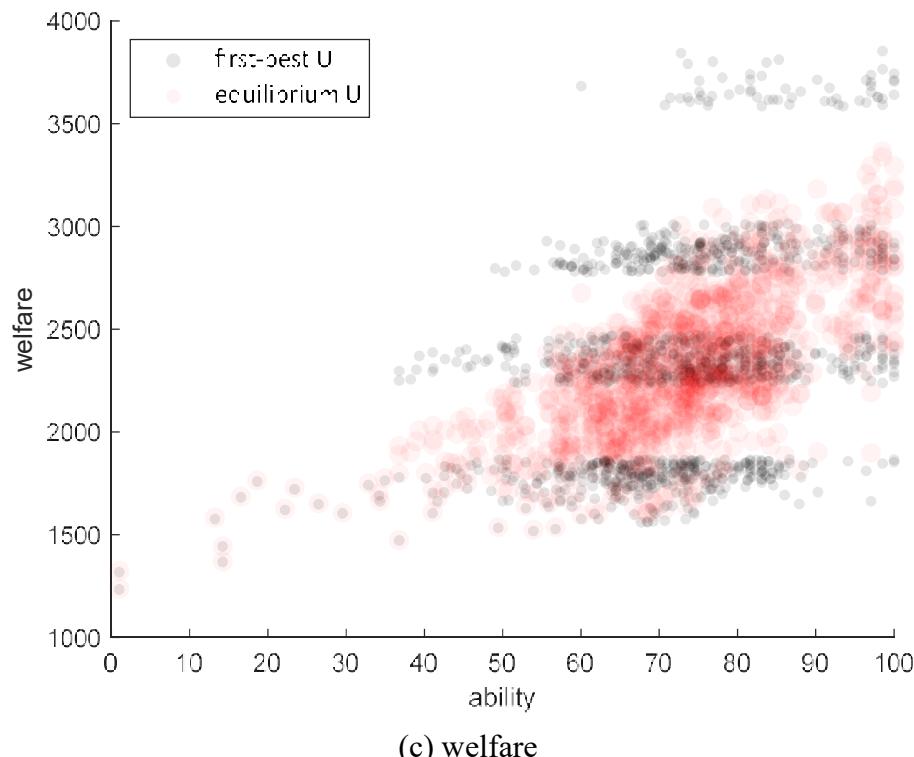
Note: Data source is CFPS (2010-2020). Data are censored by eliminating the highest and lowest 1% of the study time. Locally weighted regression scatter smoothing plot (Lowess model) is in part (a). The correlation coefficient between student ability and study time is 0.308 and significant at 1% level.



(a) effort



(b) human capital



**Figure 10 Simulated equilibrium under the current system**

Note: The simulated sample is from CFPS, with a sample size of 1,248 (Table A7, Column (3)). For the simulated parameters, see Table 5.

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**Table 1 Parameter setting in numerical example**

	<b>Meaning</b>	<b>Value</b>
<b>Human capital production function</b>	Constant term	$\alpha_0 = \sqrt{2} = 1.41$
	Power of student ability ( $A$ )	$\alpha_1 = 1$
	Power of student effort ( $E$ )	$\alpha_2 = 0.5$
	Random perturbation	$\varepsilon \sim N(0, \sigma_\varepsilon^2)$ , $\sigma_\varepsilon = 0, 0.16, 0.32, 0.64$
<b>Cost function</b>	Power of student effort ( $E$ )	$\mu = 2$
<b>Wage determination equation</b>	Constant term	$\alpha_w = 7 * 2^{0.1} = 7.50$
	Power of college quality ( $P$ )	$\alpha^P = 0.5$
	Power of human capital ( $L$ )	$\alpha^L = 0.4$
<b>Other Parameters</b>	Number of Students	$N = 1000$
	Student ability distribution	$A \sim U(0, 10)$
	College qualities	$P_H = 40; P_L = 10$
	Quota proportion of the high-quality college	$q_H = 0.6$

**Table 2 Relationship between student effort and college admission rate (CFPS data)**

Dependent variable: Average daily study time (hours)				
	(1)	(2)	(3)	(4)
Adm_rate	3.923 (2.318)	19.83*** (4.785)	-0.286 (3.315)	14.87** (6.442)
Adm_rate^2		-62.48*** (16.26)		-51.05*** (16.46)
Ln(Finc)	0.072 (0.076)	0.069 (0.076)	0.057 (0.077)	0.057 (0.077)
ParentEdu	0.014 (0.021)	0.019 (0.021)	0.018 (0.021)	0.019 (0.021)
Male	-0.501*** (0.117)	-0.499*** (0.119)	-0.485*** (0.119)	-0.483*** (0.120)
Urban	0.109 (0.201)	0.095 (0.199)	0.092 (0.203)	0.087 (0.200)
Grade 2 (vs 1)	0.191 (0.125)	0.200 (0.126)	0.228* (0.125)	0.231* (0.125)
Grade 3 (vs 1)	0.794*** (0.143)	0.794*** (0.141)	0.863*** (0.145)	0.863*** (0.145)
Prov FE	Yes	Yes	Yes	Yes
Year FE	No	No	Yes	Yes
N	2,660	2,660	2,660	2,660
R <sup>2</sup>	0.061	0.066	0.069	0.072

Note: The data source is CFPS (2010-2020) and the sample includes all high school students. Admission rate is the number of students admitted by batch-1 colleges divided by the total number of college entrance exam takers. Standard errors (in parentheses) are clustered at the individual level in Columns (1)-(2) and are clustered at the provincial level in Columns (3)-(4). \*p<0.1, \*\*p<0.05, \*\*\*p<0.01.

**Table 3 Estimating human capital production function**

Dependent variable: Ln(S)					
	The last test in				
	All students	middle school as	Years between two tests $\geq 6$		
		ability	(1)	(2)	(3)
Ln(A)	0.481*** (0.11)	0.559*** (0.10)	0.132* (0.07)	0.122 (0.0798)	0.123* (0.06)
Ln(E)	0.041* (0.02)	0.034* (0.02)	0.039*** (0.01)	0.0770 (0.0848)	0.042*** (0.01)
Ln(Finc)	0.001 (0.01)	0.001 (0.01)	-0.002 (0.01)	-0.00156 (0.00660)	-0.005 (0.01)
Ln(ParentEdu)	0.035*** (0.01)	0.031*** (0.01)	0.023*** (0.01)	0.0242*** (0.00670)	0.019*** (0.01)
Ln(FamEduExp)					0.008** (0.00)
Male	-0.009* (0.01)	-0.009* (0.01)	0.008 (0.01)	0.00661 (0.00930)	0.014* (0.01)
Urban	0.014 (0.01)	0.012 (0.01)	0.007 (0.01)	0.00248 (0.0135)	0.012 (0.01)
Constant	2.121*** (0.44)	1.800*** (0.39)	3.692*** (0.31)	3.654*** (0.224)	3.726*** (0.26)
N	2,468	2,468	1,306	1268	1,248
R <sup>2</sup>	0.41	0.468	0.068	0.056	0.094

Note: Data source is CFPS (2010-2020). Robust standard errors clustered at the provincial level are in parentheses. \* $=p<0.1$ , \*\* $=p<0.05$ , \*\*\* $=p<0.01$ .

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**Table 4 Estimating wage equation**

Dependent variable: Ln(w)		
	Unweighted	Weighted
	(1)	(2)
College211	0.444*** (0.035)	0.468*** (0.040)
Tier1	0.279*** (0.034)	0.297*** (0.040)
Tier23	0.162*** (0.031)	0.180*** (0.038)
Ln(L)	0.499*** (0.058)	0.452*** (0.090)
Ln(Finc)	0.045*** (0.008)	0.046*** (0.010)
Ln(ParentEdu)	0.027 (0.025)	0.026 (0.023)
Male	0.098*** (0.017)	0.102*** (0.018)
Urban	-0.003 (0.019)	-0.004 (0.021)
Constant	5.353*** (0.231)	5.526*** (0.364)
N	3148	3145
R <sup>2</sup>	0.149	0.152

Note: The data source is CCSS 2013. Robust standard errors clustered to the provincial-track level are in parentheses. \*p<0.1, \*\*p<0.05, \*\*\*p<0.01.

**Table 5 Estimated parameter values**

	Parameter	Value		Parameter	Value
<b>Human capital production function</b>	$\alpha_0$	Exp(3.692)	<b>Wage equation</b>	$\alpha_w$	Exp(5.526)
	$\alpha_1$	0.132		$\alpha_{P1}$	0.468
	$\alpha_2$	0.039		$\alpha_{P2}$	0.297
	$\alpha_{31}$	-0.002		$\alpha_{P3}$	0.180
	$\alpha_{32}$	0.023		$\alpha_L$	0.452
	$\alpha_{33}$	0.008		$\alpha_{Q1}$	0.046
	$\alpha_{34}$	0.007		$\alpha_{Q2}$	0.026
<b>Cost function</b>	$\sigma_\varepsilon$	0.075		$\alpha_{Q3}$	0.102
	$\hat{b}$	0.536		$\alpha_{Q4}$	-0.004
	$\mu$	4.052			

Note: The parameters for human capital production function are estimated from CFPS data, see column (4) Table 4. The parameters from wage determination function are estimated from CCSS data, see column (2) Table 5. The cost function parameter is estimated by minimizing the sum of square of distance between equilibrium efforts in the model and the observed efforts of all sampled students. To predict true human capital, we converting all the coefficients in human capital production function (including constants) by using  $\hat{b}$  as  $\widehat{\ln(\alpha_0)}' = \frac{1}{\hat{b}} * \widehat{\ln(\alpha_0)} + \left(1 - \frac{1}{\hat{b}}\right) * \widehat{\ln(100)}$ ,  $\widehat{\alpha_i}' = \frac{1}{\hat{b}} * \widehat{\alpha_i}$ ,  $i = 1, 2, 3, k$ .

**Table 6 Counterfactual supply-side policies**

Counterfactual Policy		College quality $(\alpha_{P1}, \alpha_{P2}, \alpha_{P3}, \alpha_{P4})$	College quota ( $\Sigma=1248$ ) $(q_1, q_2, q_3, q_4)$
(1) benchmark		(0.468, 0.297, 0.180, 0)	(59, 303, 489, 397)
reduce quality	(2) eliminate gap gap among colleges	(0.325, 0.325, 0.180, 0)	(59, 303, 489, 397)
	between tier 1&2		
	(3) eliminate gap between tier 2&3	(0.468, 0.2248, 0.2248, 0)	(59, 303, 489, 397)
	(4) eliminate gap between tier 3&4	(0.468, 0.297, 0.0994, 0.0994)	(59, 303, 489, 397)
Increase high- quality college quota	(5) tier 1 by 10%, with quality reduced by 10%	(0.4212, 0.297, 0.180, 0)	(65, 303, 489, 391)
	(6) tier 1&2 by 10%, with quality reduced by 10%	(0.4212, 0.2673, 0.180, 0)	(65, 333, 489, 361)
	(7) tier 1-3 by 10%, with quality reduced by 10%	(0.4212, 0.2673, 0.162, 0)	(65, 333, 538, 312)
	(8) $\alpha_{P5} = (\alpha_{P1} * q_1 + \alpha_{P2} * q_2) / (q_1 + q_2)$ , $q_5 = (q_1 + q_2) / 3$	(0.468, 0.325 = $\alpha_{P5}$ , 0.297, 0.180, 0)	(39, 121 = $q_5$ , 202, 489, 397)
Add one median- quality college	(9) $\alpha_{P5} = (\alpha_{P2} * q_2 + \alpha_{P3} * q_3) / (q_2 + q_3)$ , $q_5 = (q_2 + q_3) / 3$	(0.468, 0.297, 0.225 = $\alpha_{P5}$ , 0.180, 0)	(59, 202, 264 = $q_5$ , 326, 397)
	(10) $\alpha_{P5} = (\alpha_{P3} * q_3 + \alpha_{P4} * q_4) / (q_3 + q_4)$ , $q_5 = (q_3 + q_4) / 3$	(0.468, 0.297, 0.180, 0.099 = $\alpha_{P5}$ , 0)	(59, 303, 326, 295 = $q_5$ , 265)

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Change number of students	(11) reduce the number of students by 10%	(0.468, 0.297, 0.180, 0)	(59, 303, 489, 272)
	(12) increase the number of students by 10%	(0.468, 0.297, 0.180, 0)	(59, 303, 489, 522)

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Note: The benchmark college quality parameters ( $\alpha_P$ ) are estimated from wage determination equation and shown in Table 5. The college quotas ( $q$ ) are drawn from CFPS sample (Table A7, column (3)).

**Table 7 Simulated equilibrium under counterfactual policies**

Counterfactual policy	Average effort (hours/day)	First					Cutoff scores (0-100)	
		Average human capital (0- 100)	Average utility (RMB/ month)	best average utility (RMB/ month)	Dead- weight loss (%)	Competitive channel ratio (0-1)		
		(1)	(2)	(3)	(4)	(5)	(6)	(7)
First best and Benchmark	(0) first best (of benchmark)	5.94	64.61	2351	2351	0	0	71.31, 67.10, 63.17
Benchmark	(1) benchmark	8.23	66.59	2315	2351	1.53	0.564	78.39, 70.58, 63.72
Reduce Quality gap	(2) eliminate quality gap between tier 1&2 colleges	8.11	66.52	2316	2348	1.35	0.543	[78.12], 70.48, 63.70
	(3) eliminate quality gap between tier 2&3 colleges	8.00	66.46	2318	2344	1.12	0.524	78.15, [70.38], 63.61
	(4) eliminate quality gap between tier 3&4 colleges	7.74	66.27	2314	2339	1.07	0.428	78.37, 70.37, [63.26]
Increase quota of high-quality colleges	(5) increase quota of tier 1 college by 10%	8.18	66.56	2315	2348	1.41	0.557	77.96, 70.44, 63.61
	(6) increase quota of tier 1&2 colleges by 10%	8.07	66.49	2313	2342	1.26	0.538	77.87, 69.89, 63.10
	(7) increase quota of tier 1-3	8.02	66.47	2311	2339	1.21	0.524	77.86, 69.86, 62.28

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	colleges by 10%						
Add one median-quality college	(8) add one college between tier 1&2 colleges	8.22	66.58	2315	2350	1.48	0.575 79.73, [74.55], 70.57, 63.71
	(9) add one college between tier 2&3 colleges	8.21	66.58	2315	2350	1.47	0.593 78.37, 72.30, [68.19], 63.71
	(10) add one college between tier 3&4 colleges	8.20	66.57	2314	2348	1.46	0.594 78.39, 70.56, 65.98, [61.51]
Change number of students	(11) reduce the total number of students by 10%	8.21	66.55	2359	2394	1.47	0.554 77.93, 69.87, 62.19
	(12) increase the total number of students by 10%	8.23	66.59	2282	2318	1.56	0.574 78.73, 71.11, 64.82

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Note: The simulated sample is from CFPS, with a size of 1,248 (Table A7, Column (3)). For the simulated parameters for benchmark and the first best, see Table 5. For simulated parameters for counterfactual policies, see Table 6. Numbers in the square brackets show the cutoff scores of merged or added colleges.