

\$21,000

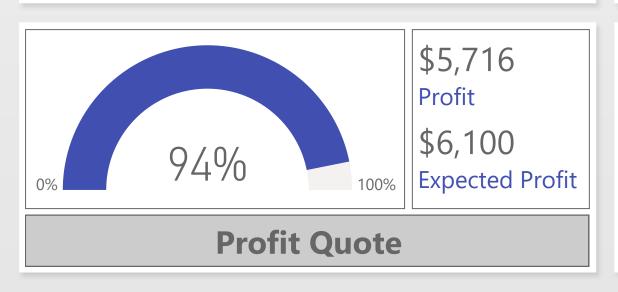
Target

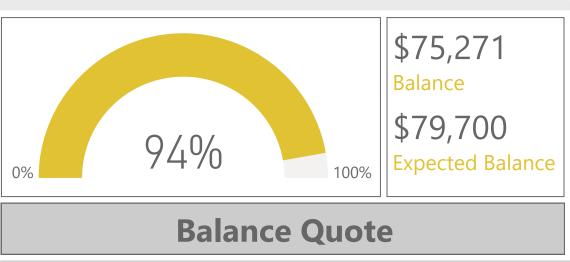
100%

Revenue Quote

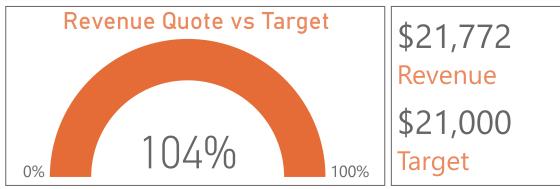
104%







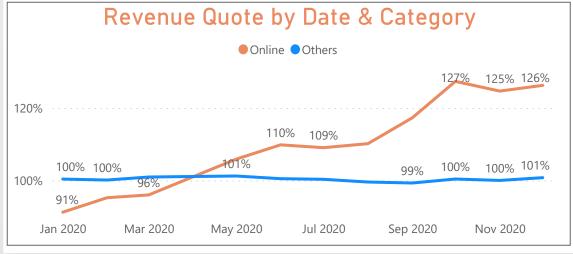




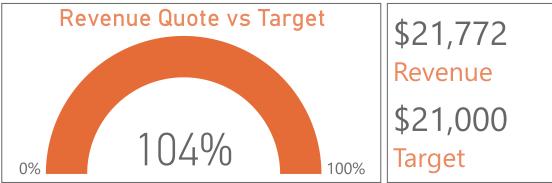


Why does not It meet revenue quote?





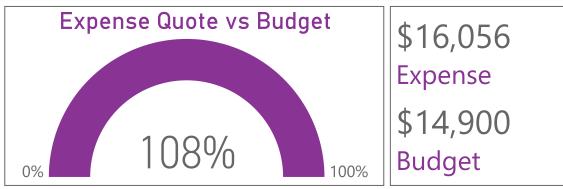






Year	Revenue	Target ▼	Revenue Quote		
□ 2020	\$264,984	\$252,000	105%		
January	\$20,077	\$21,000	96%		
February	\$20,491	\$21,000	98%		
March	\$20,658	\$21,000	98%		
April	\$21,183	\$21,000	101%		
May	\$21,772	\$21,000	104%		
June	\$22,132	\$21,000	105%		
July	\$22,029	\$21,000	105%		
August	\$22,076	\$21,000	105%		
September	\$22,835	\$21,000	109%		
October	\$24,049	\$21,000	115%		
November	\$23,716	\$21,000	113%		
December	\$23,966	\$21,000	114%		
Total	\$264,984	\$252,000	105%		

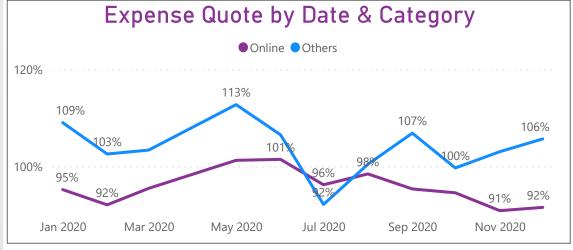


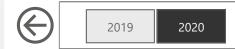




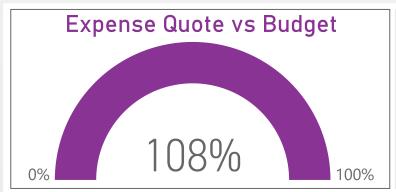
Why was I exceed expense quote?











\$16,056 Expense \$14,900 Budget



Year	2020											
Category	January	February	March	April	May	June	July	August	September	October	November	December
Electricity	77%	93%	107%	72%	124%	144%	104%	113%	127%	85%	140%	122%
Food	151%	115%	130%	137%	141%	162%	92%	141%	153%	138%	126%	140%
Online	95%	92%	95%	96%	101%	101%	96%	98%	95%	95%	91%	92%
Others	95%	104%	140%	93%	89%	68%	62%	87%	97%	119%	159%	109%
Recreation	127%	99%	94%	131%	132%	77%	62%	45%	66%	53%	50%	64%
Rent	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Services	90%	89%	96%	96%	108%	91%	84%	102%	96%	96%	100%	88%
Total	103%	98%	100%	100%	108%	104%	94%	100%	102%	97%	98%	100%



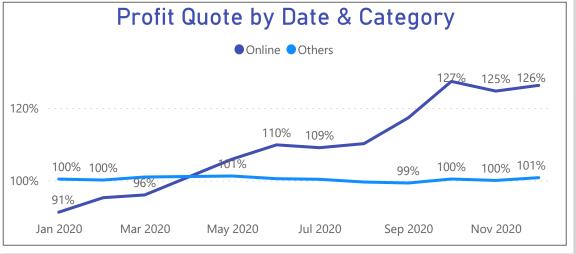


\$5,716
Profit
\$6,100
Expected Profit



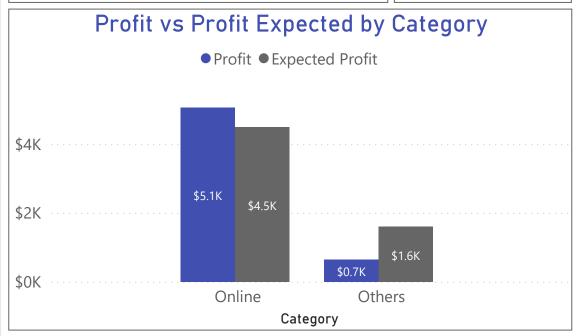
Profit Details











Year	Revenue Quote	Expense Quote	Profit Quote	
□ 2020	105%	100%	117%	
January	96%	103%	78%	
February	98%	98%	97%	
March	98%	100%	95%	
April	101%	100%	102%	
May	104%	108%	94%	
June	105%	104%	108%	
July	105%	94%	132%	
August	105%	100%	119%	
September	109%	102%	126%	
October	115%	97%	156%	
November	113%	98%	150%	
December	114%	100%	150%	
Total	105%	100%	117%	

Sep

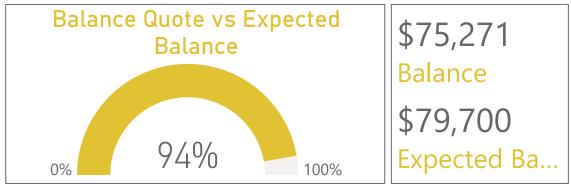
Aug

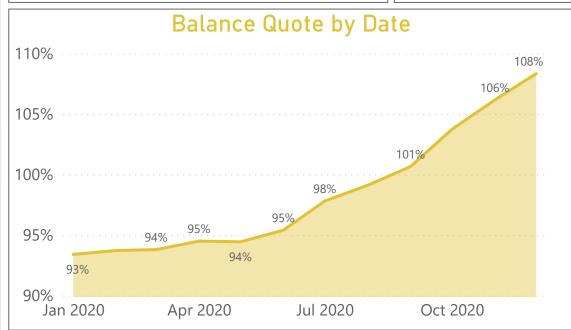
Oct

Nov

Dec







Year	Profit	Balance	Expected Balance	Balance ^
□ 2020	\$85,693	\$132,618	\$122,400	108%
January	\$4,729	\$51,654	\$55,300	93%
February	\$5,892	\$57,546	\$61,400	94%
March	\$5,769	\$63,315	\$67,500	94%
April	\$6,240	\$69,555	\$73,600	95%
May	\$5,716	\$75,271	\$79,700	94%
June	\$6,587	\$81,858	\$85,800	95%
July	\$8,036	\$89,894	\$91,900	98%
August	\$7,239	\$97,133	\$98,000	99%
September	\$7,660	\$104,793	\$104,100	101%
October	\$9,531	\$114,324	\$110,200	104%
November	\$9,155	\$123,479	\$116,300	106%
Total	\$85,693	\$132,618	\$122,400	108%



Comparative Financial Measure by Month

Year	Month	Revenue	Target	Revenue Quote	Expense	Budget	Expense Quote	Profit	Expected Profit	Profit Quote	Balance	Expected Balance	Balance Quote
2019	January	\$18,472	\$19,000	97%	\$15,022	\$14,900	101%	\$3,450	\$4,100	84%	\$3,450	\$4,100	84%
2019	February	\$18,582	\$19,000	98%	\$15,517	\$14,900	104%	\$3,065	\$4,100	75%	\$6,515	\$8,200	79%
2019	March	\$19,321	\$19,000	102%	\$15,237	\$14,900	102%	\$4,084	\$4,100	100%	\$10,599	\$12,300	86%
2019	April	\$18,890	\$19,000	99%	\$14,400	\$14,900	97%	\$4,490	\$4,100	110%	\$15,089	\$16,400	92%
2019	May	\$18,923	\$19,000	100%	\$15,164	\$14,900	102%	\$3,759	\$4,100	92%	\$18,848	\$20,500	92%
2019	June	\$18,576	\$19,000	98%	\$15,466	\$14,900	104%	\$3,110	\$4,100	76%	\$21,958	\$24,600	89%
2019	July	\$18,688	\$19,000	98%	\$14,657	\$14,900	98%	\$4,031	\$4,100	98%	\$25,989	\$28,700	91%
2019	August	\$19,065	\$19,000	100%	\$14,988	\$14,900	101%	\$4,077	\$4,100	99%	\$30,066	\$32,800	92%
2019	September	\$18,866	\$19,000	99%	\$15,324	\$14,900	103%	\$3,542	\$4,100	86%	\$33,608	\$36,900	91%
2019	October	\$19,541	\$19,000	103%	\$15,463	\$14,900	104%	\$4,078	\$4,100	99%	\$37,686	\$41,000	92%
2019	November	\$20,240	\$19,000	107%	\$15,606	\$14,900	105%	\$4,634	\$4,100	113%	\$42,320	\$45,100	94%
2019	December	\$20,387	\$19,000	107%	\$15,782	\$14,900	106%	\$4,605	\$4,100	112%	\$46,925	\$49,200	95%
2020	January	\$20,077	\$21,000	96%	\$15,348	\$14,900	103%	\$4,729	\$6,100	78%	\$51,654	\$55,300	93%
2020	February	\$20,491	\$21,000	98%	\$14,599	\$14,900	98%	\$5,892	\$6,100	97%	\$57,546	\$61,400	94%
2020	March	\$20,658	\$21,000	98%	\$14,889	\$14,900	100%	\$5,769	\$6,100	95%	\$63,315	\$67,500	94%
2020	April	\$21,183	\$21,000	101%	\$14,943	\$14,900	100%	\$6,240	\$6,100	102%	\$69,555	\$73,600	95%
Total		\$494,535	\$480,000	103%	\$361,917	\$357,600	101%	\$132,618	\$122,400	108%	\$132,618	\$122,400	108%