Financial Analysis of Nvidia

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Agenda

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Company Profile

Nvidia is categorized as a global technology company known for designing graphics processing units (GPU). The use cases for these products are in high-performance computing, visualizations, as well as gaming. Due to GPUs, they are also one of industry leaders in the realm of artificial intelligence (AI). Alongside the GPUs they develop the necessary software and hardware solutions for data centers, automotive industry as well as cloud applications.

Notable Events Timeline

1993 - Nvidia Founded Specification 1999 - First GPU (GeForce 256)

2006 - CUDA Platform Released

2016 - Al Expansion 2020- Data Center Leadership 2022- ARM Acquisition Attempt 2023 - Gaming & Al Leadership

Strategic Goals



Expand AI & Machine Learning leadership

Invest in AI technologies in healthcare, data centers, visualizations, and gaming



Autonomous Technology

Lead development of AI platforms such as Nvidia DRIVE to host autonomous innovation



Gaming Leadership

Continue to remain leaders in the industry with further advancement of real-time ray tracing and AI-enhanced graphics

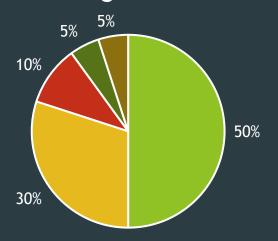


Diversification

Reach new markets, including professional visualizations such as Omniverse as well as diving into cloud services

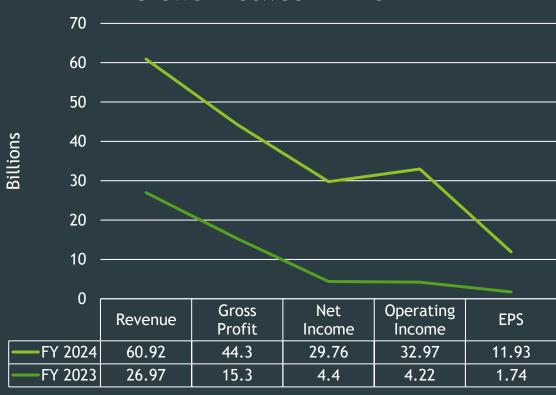
Recent Performance highlights

Revenue Breakdown by Major Segments



- Data Centers (AI/Cloud Computing)
- Gaming (GeForce GPUs)
- Professional Visualization (Omniverse)
- Automotive (Automomous Driving Systems)
- OEM and Other (Licensing, Embedded Systems, etc.)

Growth Between FY 23/24



FY 2023

—FY 2024

Supply Chain Structure

- Sourcing
 - ▶ Components such as semiconductors and raw materials are obtained from global suppliers: Micron, SK Hynix, and Samsung
- Manufacturing
 - Nvidia outsources its manufacturing to foundries associated with Taiwan Semiconductor Manufacturing company (TSMC) and Samsung which handle the fabrication of chips (5nm, 4mn, 3mn)
 - Advanced Lithography
- Assembly and Testing
 - Product assembly, testing, and packaging is done with partners within Taiwan, ASE Technology and South Korea, Amkor Technology
- Distribution
 - ► The products are distributed globally through a network of logistic providers and partners such as: A2 Global Electronics + Solutions, AIChipLink Technology, Fusion Worldwide, NewPower Worldwide, and North Shore Components
 - Products are shipped to OEMs (Original Equipment Manufacturers), retailers, and data centers
- Logistics
 - ▶ Global Shipping Partners include FedEx, UPS, and DHL, These partners handle shipping with both air and sea freight
 - Warehouse Management Systems (WMS) and Enterprise Resource Planning (ERP) to manage inventory, track product movement, and optimize warehouse operations

Supply Chain Structure

Sourcing
Micron, SK Hynix, and Samsung

Manufacturing TSMC and Samsung

Assembly and Testing
ASE Technology and Amkor
Technology

Distribution

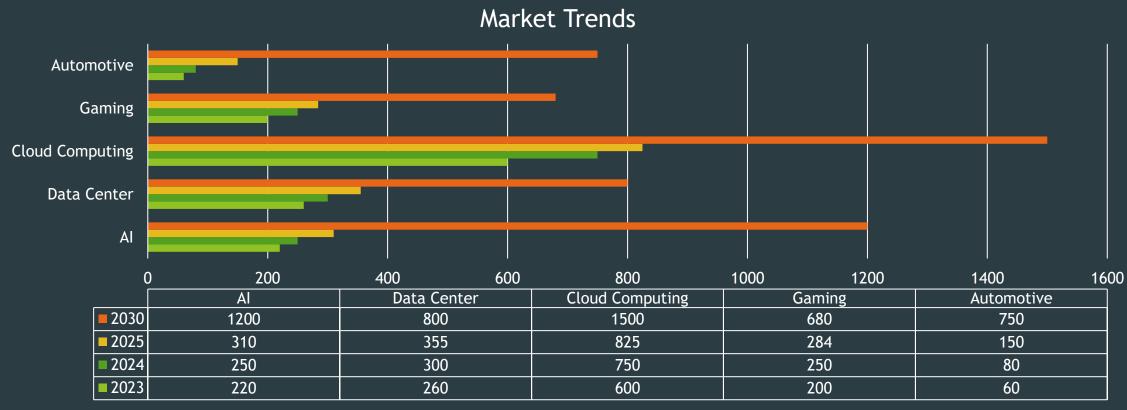
A2 Global Electronics +
Solutions AlChipLink
Technology, Fusion Worldwide,
NewPower Worldwide, and
North Shore Components

Logistics

FedEx, UPS, and DHL

Warehouse Management Systems (WMS) and Enterprise Resource Planning (ERP)

Industry Demand Trends



Billions

2030 2025 2024 2023

Industry Demand Trends

Cloud Computing - GPUs are used in major platforms such as Amazon web services (AWS), Microsoft Azure, Google Cloud Platform (GCP), and IBM Cloud

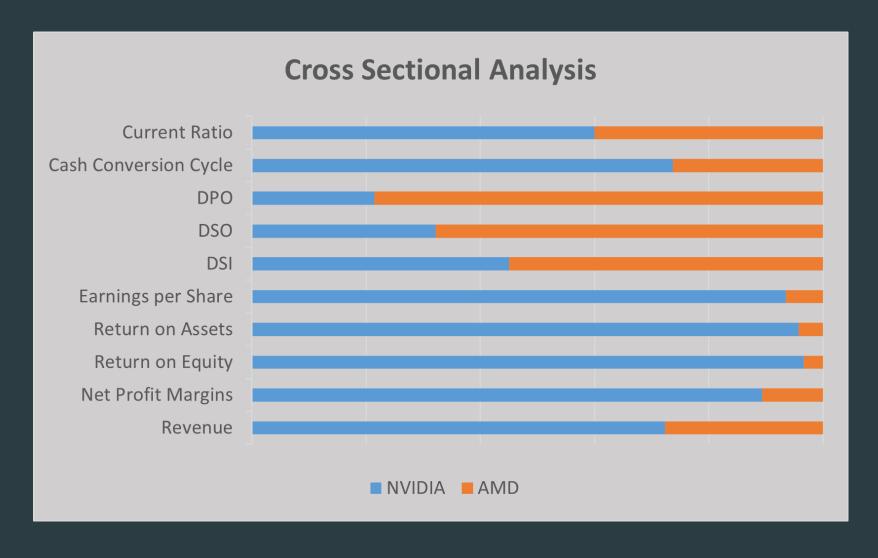
Gaming - GeForce GPUs high performance graphics. RTX real time ray tracing and Al enhanced graphics. GeForce NOW, streaming service Data Centers - GPUs acceleration for AI training, high performance computing, and data analytics. CUDA Platform, Networking, AI enterprise Suite software

AI - GPU acceleration for deep learning and machine learning, optimized libraries for AI model development Automotive - Partnerships
Mercedes-Benz, Jaguar Land
Rover, Volvo, Hyundai, Tesla,
Polestar, Lucid, Amazon
Zoox, General motors Cruise,
Li Auto, BYD, Xpeng, Nio,
Zeekr

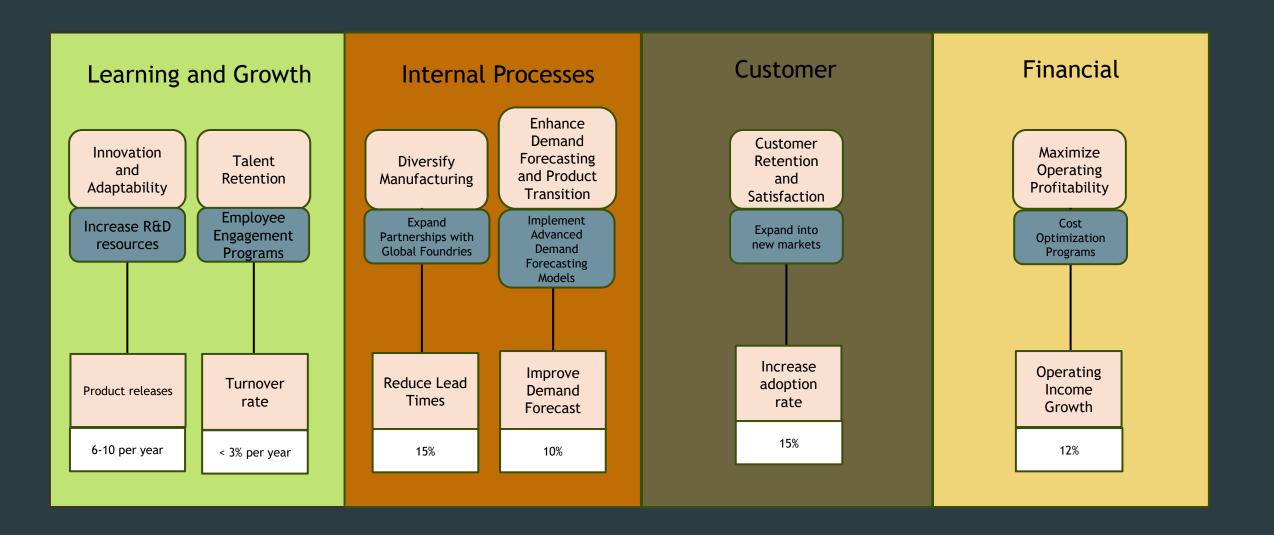
Competitor Comparison 2024

KPIs	NVIDIA	AMD	Comparison
Revenue (millions)	60922	23276	37646
Net Profit Margins	48.8%	5.8%	43.0%
Return on Equity	69.2%	2.4%	66.8%
Return on Assets	45.3%	2.0%	43.3%
Earnings per Share	\$12.1	\$0.84	11.24
DSI (Inventory to Sales)	114.6	139.8	25.2
DSO (Sales to Cash)	41.4	87.2	45.8
DPO (Purchase to Payment)	42.7	156.6	113.9
Cash Conversion Cycle	113.3	40.4	72.9
Current Ratio	4.2	2.8	1.4

Competitor Comparison 2024



Balanced Scorecard



SWOT Analysis

Strengths

Market position in computing
Innovation and Leadership
Partnerships and Acquisitions
Global Presence

Weaknesses

Dependent to Third-Party Suppliers and manufacturing

Concentrated Revenue

Demand Forecast

Product Defects

SWOT

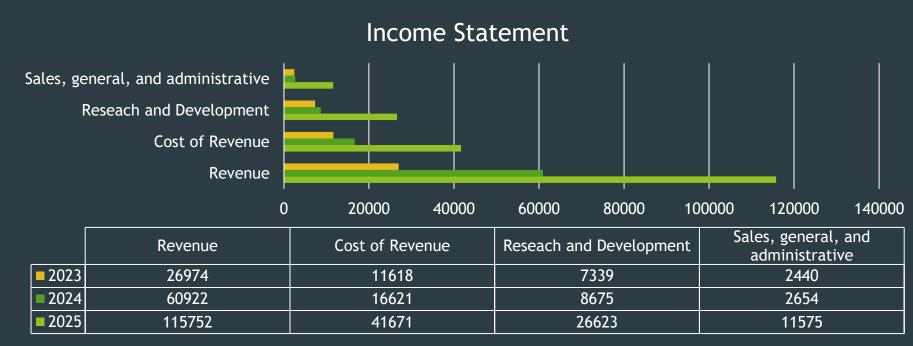
Opportunities

Growing Demand
Expansion in industries
Data Privacy and Cybersecurity
Sustainability

Threats

Competition
Economic and geopolitical uncertainty
Regulations
Technology Disruption

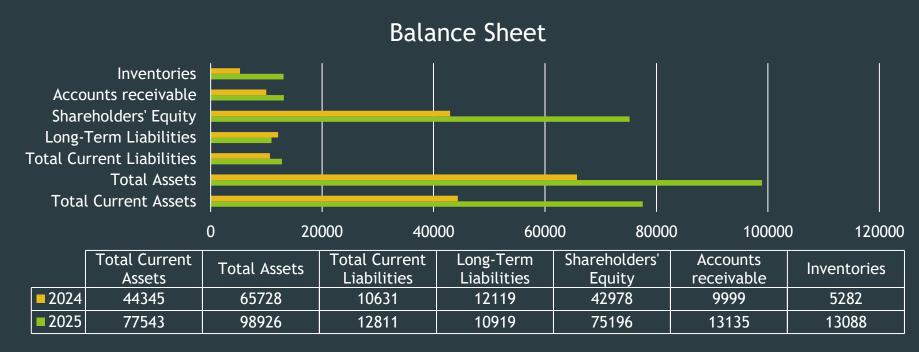
Financial Forecast



Billions

2023 2024 2025

Financial Forecast



Billions

2024 2025

Key Recommendations



Improve Supply Chain Resilience

Diversify Suppliers: Obtain different geographic locations to avoid any type of dependences on specific regions

Long-Term contacts: Securing long-term contracts would help ensure product availability



Expanding into healthcare

Medical Technology: Works with imagine processing units such as MRIs, CT scans, and X-rays with NVIDIA GPUs

Genomics: Using high computing power to perform analysis, aiding in personalized medicine



R&D

Quantum computing: prepare for the next advancements in computing power

Next-Gen GPU: continue with the research to advance the capability of chips

Conclusion



Market Leadership in GPUs

Data centers, gaming, and professional visualization



AI & ML

GPUs capability of handling the workloads



Expansion into New Markets

Healthcare, IoT, and autonomous vehicles



Obtaining Partnerships

Nvidia continues to partner with industry leaders

Investment Considerations

- Growth Potential
 - Strong demand in virtual all sectors of technology
- Financial Performance
 - Increase revenue and profitability
- Market opportunities
 - Expansion into various industries created new sources of revenue
- Risks and Challenges
 - ▶ Competition and regulations may impact growth

