**Partner**

**Experience Level:** Executive (12+ years) **Education:** MBA or advanced degree

**Key Responsibilities:**

* Set strategic direction for the firm and specific practice areas
* Build and maintain C-suite and board-level client relationships
* Drive significant business development and revenue growth
* Oversee multiple large client engagements simultaneously
* Lead development of firm's intellectual property and thought leadership
* Manage P&L for practice area(s)
* Mentor and develop future firm leaders

**Required Skills:**

* Exceptional industry expertise and market recognition
* Proven ability to build and grow client relationships at the highest levels
* Outstanding team leadership and talent development capabilities
* Demonstrated success in driving business growth and profitability
* Visionary strategic thinking and ability to anticipate market trends
* Strong personal brand and industry presence