

DAVID LAKIND

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SUMMARY

As a passionate and dedicated educator, I am deeply committed to fostering a growth mindset in students through mastery learning and project-based approaches. My goal is to ensure students' preparedness for higher education and future careers. I achieve this by creating an engaging and supportive learning environment, where I incorporate interactive activities, encourage open discussions, and provide individualized support. This commitment inspires me every day.

EDUCATION EXPERIENCE

Passaic County Vocational and Technical Schools, Wayne, NJ **2021 – Present**

PCTVS is a diverse school district that focuses on career, technical, and academic education in grades 9-12. The district's population mirrors that of Passaic County in New Jersey.

High School Mathematics & Computer Science Instructor **(PCTI STEM Academy)**

In this role, I have designed innovative instructional units for CTE courses including AP Computer Science A, Design Thinking, Inventions & Innovations, and Intro. to Coding. Additional responsibilities include Engineering Club Advisor, New Teacher Mentor, Open House Event Instructor, After School CTE Intensification Program Instructor, and Summer Academy Instructor, NASA HUNCH Instructor & Chaperone.

Paterson Public Schools, Paterson, NJ **2011 – 2021**

The Paterson Public School District is a diverse, urban school district that enrolls 29,400 students from preschool to grade 12. The district's population mirrors the demographic trend of urban communities in New Jersey.

High School Mathematics and Computer Science Teacher **(International High School)**

During my time here, I taught various Mathematics and Computer Science courses, authored curricula, and provided professional development for the district, enhancing the learning experience for students.

- Courses: AP Computer Science Principles, IB Mathematics SL, IB Mathematics Applications and Interpretation SL, Algebra 1, Geometry, Algebra 2, Pre-Calculus, Calculus
- Curriculum Authored: IB Mathematics SL, AP Mobile Computer Science Principles, Introduction to Computer Science
- School Testing Coordinator for PSAT, Biology, NJSLA, and PARCC.
- District PD Facilitator: Google Apps for Education (GAFE).
- School PD Facilitator: Test Administration Training for PARCC and PSAT; Creating SGOs
- The school was awarded the AP Computer Science Female Diversity Award for AP Computer Science Principles for four consecutive years.

TEACHING CERTIFICATIONS

Liscence ID	Type	Endorsement	Issued
01694415	Standard	4148-Teacher of Computer Science Technology	May-23
779822	Standard	1900-Teacher of Mathematics	Jan-12
723693	Standard	1102-Elementary School Teacher with Mathematics Specialization: in Grades 5 - 8	Jan-12
00293391	Standard	2100-Teacher of Music	Jan-12

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EDUCATIONAL PROFESSIONAL DEVELOPMENT

Montclair University - [Graduate Certificate in Computing Technology](#) (Spring 2023)

New Jersey City University - MA-Educational Technology (Fall 2017 – Spring 2020)

Rutgers University - Completed 27 bachelor-level Mathematics and Computer Science credits and 15 graduate-level credits in Gifted Education. (2001-2015)

The University of Phoenix – Completed nine graduate-level credits in Mathematics (2010)

Rider University - Bachelor of Music, Music Education (1995-2000)

BUSINESS EXPERIENCE

[SAFMARINE INC.](#), Madison, NJ

2001 – 2010

A leading international container and break-bulk shipping business with 110 offices worldwide and over 2.2 billion dollars in revenues, Safmarine is a member of the [A.P. Møller–Mærsk Group](#).

Senior Trade Analyst / Trade Manager

2007 – 2010

During this period, I managed the financial performance of assigned trades and surpassed revenue and volume targets, developing successful turnaround strategies and marketing plans that drove significant revenue improvements.

- Created and implemented pricing strategies and marketing plans, which exceeded budgeted revenue by 43% and budgeted volume by 12% in the Middle East, Indian Subcontinent, and Mediterranean markets.
- Developed and executed turnaround strategies that resulted in revenue improvements from a net loss of \$159 per container in December 2007 to a net profit of \$560 per container in September 2008 in the Middle East, Indian Subcontinent, and Mediterranean markets.
- Collaborated on strategies to ensure maximum utilization of all vessel allocations, resulting in industry-leading capacity utilization of more than 95%.
- Grew the business by more than 77% from 2006 to 2009 in the Middle East, Indian Subcontinent, and Mediterranean markets.
- Improved commercial relationships with more than ten strategic and critical clients.
- Mentored several Trade Analysts, all of whom went on to management positions in the industry.

Marketing Analyst

2004 – 2007

In this role, I conducted research & analysis, increased e-commerce sales, and led internal communications and external marketing efforts throughout North America.

- Streamlined database analysis and reporting for Safmarine in North America.
- Developed and executed E-Business sales strategies in NAM and successfully achieved targeted levels of e-commerce.
- Authored client communication and advertising strategies for Safmarine in North America utilizing the existing Client Relationship Management (CRM) system.
- Represented Safmarine North America in global strategy sessions, planning future actions for CRM, Business Intelligence Reporting, PR and Communications, and E-Business.
- Organized and led a photo shoot in Los Angeles.

