Table 1: The first table

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Hello | | | | There | | | |
|  | France | | US | | France | | US | |
|  | High | Low | High | Low | High | Low | High | Low |
| Gr 1 |  |  |  |  |  |  |  |  |
| Var 1 | -0.632 | -0.219 | 0.069 | 0.744 | -0.027 | 0.886 | -0.438 | -1.848 |
| Var 2 | -0.189 | 0.931 | 1.532 | 0.977 | 1.203 | -0.295 | 0.631 | -0.141 |
| Var 3 | 1.301 | -0.678 | 0.362 | 0.386 | 0.04 | -1.39 | -1.316 | -1.018 |
| Gr 2 |  |  |  |  |  |  |  |  |
| Var 4 | -0.709 | 0.356 | -0.758 | 0.428 | 1.602 | 0.328 | 0.281 | -1.386 |
| Var 5 | -0.92 | 1.895 | -0.286 | 0.437 | 1.293 | -0.409 | -0.141 | -1.097 |
| Gr 3 |  |  |  |  |  |  |  |  |
| Var 6 | 1.167 | 2.239 | -1.736 | -1.343 | -0.602 | 1.121 | 0.862 | -1.046 |
| Sample very new notes! | | | | | | | | |

Bla bla bla

Table 2: Balance Table for Year 1

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | Control | | Treatment 1 | | Treatment 2 | | p-value |
|  | Mean | Std. Dev. | Mean | Std. Dev. | Mean | Std. Dev. |  |
| Ability (test score) | 100.80 | 15.45 | 99.79 | 13.87 | 99.71 | 14.70 | 0.751 |
| Age | 38.79 | 11.61 | 39.06 | 12.35 | 37.16 | 12.16 | 0.297 |
|  | | | | | | | |

Table 3: Regression Results

|  |  |  |
| --- | --- | --- |
|  | Sales | |
|  | (1) | (2) |
| Ability (test score) | 100.741   (11.005) | 106.074   (16.505) |
| Age | -23.919\*   (1.866) | -19.088   (6.844) |
| training |  | 8388.947\*   (159.709) |
| City | x | x |
| Year | x | x |
| Observations | 1000 | 1000 |
| R2 | 0.370 | 0.541 |
| R2 Within | 0.073 | 0.324 |
| Significance levels: \* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001. Format of coefficient cell: Coefficient   (Std. Error) | | |

Table 4: Regression Results Statsmodels

|  |  |
| --- | --- |
|  | Sales |
|  | (1) |
| Ability (test score) | 102.097\*\*\*   (11.252) |
| Age | -6.375   (13.691) |
| training | 8546.297\*\*\*   (349.308) |
| Intercept | 1.830E+04\*\*\*   (1297.422) |
| Observations | 1000 |
| R2 | 0.404 |
| Adj. R2 | 0.402 |
| S.E. type | nonrobust |
| Significance levels: \* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001. Format of coefficient cell: Coefficient   (Std. Error) | |

Table 5: Descriptive Statistics by Treatment Group and Year

|  |  |  |  |
| --- | --- | --- | --- |
|  | Control | Treatment 1 | Treatment 2 |
| 1 |  |  |  |
| Sales | 23924.37 (4963.42) | 28941.79 (4535.99) | 31997.35 (5048.07) |
| Ability (test score) | 100.80 (15.45) | 99.79 (13.87) | 99.71 (14.70) |
| Age | 38.79 (11.61) | 39.06 (12.35) | 37.16 (12.16) |
| 2 |  |  |  |
| Sales | 28308.53 (4988.80) | 35554.96 (4383.44) | 37968.27 (4955.76) |
| Ability (test score) | 100.80 (15.45) | 99.79 (13.87) | 99.71 (14.70) |
| Age | 39.79 (11.61) | 40.06 (12.35) | 38.16 (12.16) |
| Note: Displayed statistics are Mean (Std. Dev.). | | | |