|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | sales | | | |
|  | (1) | (2) | (3) | (4) |
| Ability (test score) | 90.695\*\*\*   (13.663) | 105.612\*\*\*   (11.162) | 91.862\*\*\*   (13.602) | 105.401\*\*\*   (9.908) |
| Age | 16.039   (17.660) | 2.881   (14.413) | 23.304   (17.860) | 10.589   (13.832) |
| training |  | 8156.681\*\*\*   (363.582) |  | 8037.849\*\*\*   (321.247) |
| Intercept | 2.096E+04\*\*\*   (1529.527) | 1.727E+04\*\*\*   (1258.052) |  |  |
| City | - | - | x | x |
| Observations | 1000 | 1000 | 1000 | 1000 |
| S.E. type | iid | iid | by: city | by: city |
| R2 | 0.044 | 0.365 | 0.192 | 0.502 |
| R2 Within | - | - | 0.052 | 0.416 |
| Significance levels: \* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001. Format of coefficient cell: Coefficient   (Std. Error) | | | | |