

Debra-Lee Speight

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Education

Florida International University

2020 - 2022

Bachelor of Computer Science

Minor in philosophy with an emphasis on logic and aesthetics.

GPA: 3.85

Broward College, Fort Lauderdale, FL

2017 - 2019

Associate of Arts with High Honors

Emphasis on programming, mathematics, and philosophy.

GPA: 3.89

- Broward College 2017 Hackathon
- University of Miami 2017 Hackathon
- Lead Officer for Women in Tech (WiT) 2017

Internships

Face2Face Experts

Jan 2019 – Mar 2019

Intern

- Optimized the company's online presence on LinkedIn, Facebook, and WordPress
- Provided a bridge for communications between the owner and development team
- Delivered feedback on the usability and structural development of the web page
- Researched and reached out to mental health experts for recruitment via LinkedIn

Professional Experience

Nudge

Jul 2019 – Jan 2020

Key Account Manager – South Florida

- Developed a target account list based on territory opportunities for growth between Fort Lauderdale, Boca, and Palm Beach.
- Identified 150 new account opportunities.
- Sold in to 20 new points of distribution within the first 30 days.

Nestle

Jan 2017 – Jan 2019

Field Manager – South Florida

- Promoted to field manager after 5 months.
- Constructed 30-day training program for all new ambassador hires.
- Increased sample output from 400 a week to 650 a week by targeting higher foot-traffic areas during guerrilla sampling shifts.

Technical Skills

Items in each group ordered by level of understanding from highest to lowest.

- Programming Languages: Java, C, Java Swing, C++, JavaScript, AppleScript.
- Front-End Web Development: HTML5, CSS3.
- Unix and Linux command-line.
- Microsoft Office: Word, PowerPoint, Excel.
- Basic computer hardware knowledge.