

# Debra-Lee Speight

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## Education

### Florida International University

2020 - Present

Bachelor of Arts in Computer Science

*Minor in philosophy with an emphasis on logic and aesthetics*

Current GPA: 4.00

### Broward College, Fort Lauderdale, FL

2017 - 2019

Associate of Arts with High Honors

*Emphasis on programming, mathematics, and philosophy*

GPA: 3.89

- Broward College 2017 Hackathon
- University of Miami 2017 Hackathon
- Lead Officer for Women in Tech (WiT) 2017

## Internships

### Face2Face Experts

Jan 2019 - Mar 2019

*Intern*

- Optimized the company's online presence on LinkedIn, Facebook, and WordPress
- Provided a bridge for communications between the owner and development team
- Delivered feedback on the usability and structural development of the web page
- Researched and reached out to mental health experts for recruitment via LinkedIn

## Professional Experience

### Nudge

2019 - Present

*Key Account Manager – South Florida*

- Developed a target account list based on territory opportunities for growth between Fort Lauderdale, Boca, and Palm Beach.
- Identified 150 new account opportunities.
- Sold in to 20 new points of distribution within the first 30 days.

### Nestle

2017 - 2019

*Field Manager – South Florida*

- Promoted to field manager after 5 months.
- Constructed 30-day training program for all new ambassador hires.
- Increased sample output from 400 a week to 650 a week by targeting higher foot-traffic areas during guerrilla sampling shifts.

## Technical Skills

- Object-Oriented Programming in Java
- Basic knowledge in C++
- Front-end web development using HTML5 and CSS3
- Basic Unix and Linux command-line skills
- Microsoft Office: Word, PowerPoint, Excel
- Basic computer hardware knowledge