Debra-Lee Speight

1012 SW 2nd Ct.
Fort Lauderdale, FL 33312
(305) 804-6778
dlcspeight@gmail.com
https://www.linkedin.com/in/dlcspeight

Education

Florida International University   Jan 2020 – May 2022
Bachelor of Computer Science
Minor in philosophy with an emphasis on logic and aesthetics.
GPA: 3.85

Broward College, Fort Lauderdale, FL   Jan 2017 – Dec 2019
Associate of Arts with High Honors
Emphasis on programming, mathematics, and philosophy.
GPA: 3.89
- Broward College 2017 Hackathon
- University of Miami 2017 Hackathon
- Lead Officer for Women in Tech (WiT) 2017

Internships

Face2Face Experts   Jan 2019 – Mar 2019
Intern
- Optimized the company's online presence on LinkedIn, Facebook, and WordPress
- Provided a bridge for communications between the owner and development team
- Delivered feedback on the usability and structural development of the web page
- Researched and reached out to mental health experts for recruitment via LinkedIn

Professional Experience

Nudge   Jul 2019 – Jan 2020
Key Account Manager – South Florida
- Developed a target account list based on territory opportunities for growth between Fort Lauderdale, Boca, and Palm Beach
- Identified 150 new account opportunities
- Sold in to 20 new points of distribution within the first 30 days

Nestle   Jan 2017 – Jan 2019
Field Manager – South Florida
- Promoted to field manager after 5 months
- Constructed 30-day training program for all new ambassador hires
- Increased sample output from 400 a week to 650 a week by targeting higher foot-traffic areas during guerrilla sampling shifts

Technical Skills

Items in each group ordered by level of understanding from highest to lowest.

- Programming Languages: Java, C, Java Swing, C++, JavaScript, AppleScript
- Front-End Web Development: HTML5, CSS3
- Unix and Linux command-line
- Microsoft Office basics in Word, PowerPoint, and Excel
- Intermediate computer hardware knowledge